

Career Exploration

Career Cluster	All
Course Code	22151
Prerequisite(s)	None
Recommended Credit	.5
Program of Study and	Foundation Course, cluster courses, pathway courses, capstone activity
Sequence	
Student Organization	All
Coordinating Work-	Tour(s) of local businesses, post-high school options, job shadowing, informational interview, project-based learning
Based Learning	
Industry Certifications	National Career Readiness Certificate (High School Level)
Dual Credit or Dual	None
Enrollment	
Teacher Certification	All certified teachers or certified school counselors
Resources	SD MyLife; SD Department of Labor; onetonline.org (O*Net); community/industry partners (Chamber of Commerce,
	Economic Development Corporations, Junior Achievement, professional organizations); SD Week of Work; Department
	of Vocational Rehabilitation Services

Course Description:

Career Exploration is an exploratory course that helps students identify their skills and interests while also providing direction towards possible career choices. This course provides an understanding of the sixteen career clusters. This course will help students create and maintain career plans through experiential learning and hands-on activities.

This course may be taught in the middle school and/or high school levels. Teachers of record may modify their implementation of the course content standards based on student developmental level.

Program of Study Application

Career Exploration is a foundation course that is intended to precede further studies at the career cluster and career pathway levels.

Course: Career Exploration

Course Standards

Indicator # CE 1 - Identify personal aptitudes, abilities, strengths, talents, and weaknesses		
Webb Level	Sub-Indicator	Integrated Content
Level 3: Strategic Thinking	CE 1.1 Demonstrate an understanding of self	
Level 3: Strategic Thinking	CE 1.2 Recognize the relationship between personal attributes and choosing a career	

Indicator # CE 2 - Investigate the 16 career clusters		
Webb Level	Sub-Indicator	Integrated Content
Level 2: Skill/Concept	CE 2.1 Explore all 16 career clusters	
Level 2: Skill/Concept	CE 2.2 Identify specific careers within career clusters	

Webb Level	Sub-Indicator	Integrated Content
Level 2: Skill/Concept	CE 3.1 Research and interpret career information	
Level 2: Skill/Concept	CE 3.2 Compare and contrast characteristics of various careers	
Level 2: Skill/Concept	CE 3.3 Investigate education/training requirements for employment in various industries	

Indicator # CE 4 - Explore factors that impact success and satisfaction in careers

Course: Career Exploration

Webb Level	Sub-Indicator	Integrated Content
Level 3: Strategic Thinking	CE 4.1 Formulate criteria for choosing a career, including but not limited to: wages & benefits, values & lifestyle preferences, required education, working conditions, working environment	
Level 4: Extended Thinking	CE 4.2 Investigate and make connections relevant to areas of interest	

Webb Level	Sub-Indicator	Integrated Content
Level 1: Recall	CE 5.1 Explain the value and importance of a career plan	
Level 4: Extended Thinking	CE 5.2 Create a career plan, which includes but is not limited to: career(s)/career cluster(s) of interest, related activities and/or classes, and required training or education after high school (This may include a personal learning plan)	
Level 3: Strategic Thinking	CE 5.3 Investigate experiential learning opportunities aligned with a career plan	
Level 4: Extended Thinking	CE 5.4 Explore possible barriers to a career plan	



Employability

Career Cluster	Foundational Courses - Employability
Course Code	22152
Prerequisite(s)	No
Credit	.5
Program of Study and	No
Sequence	
Student Organization	FCCLA, FFA, HOSA, DECA, Skills USA, FBLA
Coordinating Work-Based	Job shadowing, Internships
Learning	
Industry Certifications	NCRC
Dual Credit or Dual	None
Enrollment	
Teacher Certification	Any certified CTE teacher or school counselor
Resources	SD Mylife, BLS, ONet Online

Course Description:

Employability skills are fundamental to creating an employable individual. Students must have skills and knowledge necessary to understand the factors that contribute to life-long work success. These standards are designed to provide students with foundational knowledge to promote successful transition from school to career.

Program of Study Application

Employability is a foundation course that is intended to precede further studies at the career cluster and career pathway levels.

Course: Employability

Course Standards

Indicator # E 1 - Evaluate positive work behaviors and personal qualities		
Webb Level	Sub-Indicator	Integrated Content
Level 1: Recall	E 1.1 Identify personal qualities, aptitudes, skills, and values (personal and work)	
Level 2: Skill/Concept	E 1.2 Identify and demonstrate positive work qualities	
Level 3: Strategic Thinking	E 1.3 Analyze appropriate self-management skills as related to specific work environments	

Webb Level	Sub-Indicator	Integrated Content
Level 2: Skill/Concept	E 2.1 Identify employment opportunities	
Level 3: Strategic Thinking	E 2.2 Create professional employment documents	
Level 4: Extended Think-ing	E 2.3 Demonstrate effective interview skills for employment	

Indicator # E 3 - Demonstrate effective workplace communication		
Webb Level	Sub-Indicator	Integrated Content

Course: Employability

Level 4: Extended Think-	E 3.1 Demonstrate effective and appropriate communi-	
ing	cation in the workplace using various methods	

Indicator # E 4 - Explore workplace responsibilities		
Webb Level	Sub-Indicator	Integrated Content
Level 2: Skill/Concept	E 4.1 Research employers' rights and responsibilities	
Level 2: Skill/Concept	E 4.2 Understand employee rights and responsibilities	
Level 4: Extended Think-	E 4.3 Display behaviors needed to maintain employ-	
ing	ment	

Indicator # E 5 - Make connections between employment options and training requirements				
Webb Level Sub-Indicator Integrated Content				
Level 4: Extended Think- ing	E 5.1 Develop a post high school plan aligned to individual abilities, goals and values			
Level 4: Extended Think- E 5.2 Apply employability concepts through experiential learning				

Course: Workplace Technology Skills



Workplace Technology Skills

Career Cluster	Foundational Course - All Clusters
Course Code	10004
Prerequisite(s)	None
Credit	.5 or 1.0
Program of Study and Sequence	Foundational Courses are introductory courses to all 16 Career Clusters
Student Organization	All
Coordinating Work-Based Learning	None
Industry Certifications	Cisco or MOUS certification
Dual Credit or Dual Enrollment	None
Teacher Certification	Certified CTE teachers
Resources	Free Technology Tutorials at GCFGlobal; Microsoft office tutorials; Google Applied Digital Skills

Course Description:

The student will learn to identify the general usage of technology, software, and applications. Utilizing that knowledge, this course will cover topics such as, but not be limited to, word processing, spreadsheets, presentations, operating systems, Internet browsers, search engines, databased, preventive maintenance and security, digital literacy, netiquette and citizenship. This course expands the student's skills, knowledge and confidence in various forms of software platforms and applications (e.g. PC, Mac, Google Apps, smart phone, apps, etc.).

Program of Study Application

Workplace Technology Skills is a foundation course that is intended to precede further studies at the career cluster and career pathway levels.

Course Standards

Course Standards

Indicator # FT 1 Create and format word processing documents for a variety of personal and work applications

Webb Level	Sub-indicator Sub-indicator	Integrated Content
Two	FT 1.1 Modify, manipulate and format paragraphs	

Course: Workplace Technology Skills

Skill/Concept	 Examples: Apply paragraph and section shading Use text flow options such as keeping lines together Sort list, paragraphs, and tables Change line spacing Reveal the formatting 	
Two Skill/Concept	FT 1.2 Use tables to enhance documents Examples: Create and modify spreadsheets in a table Select and perform calculations in a table Move a table	
Two Skill/Concept	FT 1.3 Customize document formatting Examples: Use the auto-text feature Create a header or footer Create or revise footnotes and endnotes Create a watermark Format the first page differently than the subsequent pages Insert page numbers	
Two Skill/Concept	FT 1.4 Create a mail merge document Examples:	

Course: Workplace Technology Skills

Two	FT 1.5 Create and use features of word processing software	
Skill/Concept		
	Examples:	
	Insert a field	
	Create, apply, and edit macros	
	Copy, rename, and delete macros	
	Create and modify a form control	
	Use text alignment features with graphics	
	Customize toolbars	
Two	FT 1.6 Format characters	
Skill/Concept		
	Examples:	
	Change the font, size, look of the text	
	Format with format painter	
	Insert symbols and special characters	
	Use AutoComplete	
	Highlight text	
	Insert the date and time	
Two	FT 1.7 Utilize Help features	
Skill/Concept		
	Examples:	
	Use the help feature to determine how to format text, format documents, and convert elements (e.g. table to text)	
Nata.		

Notes:

Indicator # FT 2 Create, manipulate and format data

Webb Level	Sub-indicator	Integrated Content
Two	FT 2.1 Format a spreadsheet to enhance its appearance	
Skill/Concept		
	Examples:	
	Preview a spreadsheet	
	Change cell dimensions	
	Insert and delete cells	

Course: Workplace Technology Skills

	 Add borders and shading to cells Customize print jobs Use the spell check feature Use the undo and redo feature Sort data Create a list Find and replace data in a spreadsheet
Two Skill/Concept	FT 2.2 Insert formulas into a spreadsheet to enhance its functionality Examples: • Use the auto sum function • Write formulas with mathematical operators • Use absolute and mixed cell references in a formula no revision needed
Two Skill/Concept	Examples: • Move, copy, and paste data into cells • Create a workbook with multiple spreadsheets • Work and print within a range • Change worksheet names
Two Skill/Concept	Examples:
Two Skill/Concept	FT 2.5 – Create forms and reports Examples: Create a form in design view Create a form in report view

Notes:

Course: Workplace Technology Skills

Indicator # FT 3 Create and format professional presentations

Webb Level	Sub-indicator	Integrated Content
Two Skill/Concept	FT 3.1 Create a presentation using presentation tools	
om, concept	Examples:	
	Plan a presentation	
	Create and save a presentation	
	View and print a presentation	
	Add transitions and sound effects	
	 Prepare a presentation in the outline/slides panel 	
	Capture video	
Two	FT 3.2 Modify a presentation	
Skill/Concept		
	Examples:	
	Edit slides	
	Edit video	
	Complete a spell check	
	Use the thesaurus	
	Organize slides	
Two	FT 3.3 Add visual elements to a presentation	
Skill/Concept		
	Examples:	
	Use the format buttons on the drawing toolbar Display the guidelines, and guid lines.	
	Display the ruler, guidelines, and grid lines Insert images in a presentation	
	Insert images in a presentation Add animation effects to a presentation	
	 Add animation effects to a presentation Embed video 	
	Create organizational charts and diagrams	
	Create digalizational charts and diagrams Create a table	
	Add sound and video	
Two	FT 3.4 Share and present professional presentations	
Skill/Concept		

Course: Workplace Technology Skills

Exa	Examples:	
	Set automatic timer for slides	
	Exhibit presentation etiquette	
	Engage audience	

Notes:

Indicator # FT 4 Demonstrate an understanding of a file management system

Webb Level	Sub-indicator	Integrated Content
Two	FT 4.1 – Use a file management system to navigate and manage files	
Skill/Concept		
	Examples:	
	Open a file on the desktop and save it to a network location	
	Show hidden files	
	Share a file	
Three	FT 4.2 – Utilize a system's built-in search features	
Strategic Thinking		
	Examples:	
	Employ built-in search to find specific file type	

Notes:

Indicator # FT 5 Manage user settings of an operating system

Webb Level	Sub-indicator Sub-indicator	Integrated Content
Two	FT 5.1 – Demonstrate knowledge of features in the operating	
Skill/Concept	system	Some features may look different across platforms (e.g. Mac,
		Windows, etc.)
	Examples:	
	 Change accessibility options 	
	 Change resolution of computer 	
	 Change audio settings 	

Course: Workplace Technology Skills

Change power options	
 Terminate a program using task manager 	
Use shortcut keys	

Notes:

Indicator # FT 6 Distinguish and apply key elements of Internet browsers and search engines

Webb Level	Sub-indicator Sub-indicator	Integrated
		Content
Two	FT 6.1 – Demonstrate advanced search techniques within a search engine	
Skill/Concept		
	Examples:	
	Utilize Boolean logic	
	Compare search phrases	
	Identify specific domain (e.ggov, .edu, .org)	
	Recognize international domains no revision needed	
Two	FT 6.2 – Analyze search engines	
Skill/Concept		
	Examples:	
	Compare various search engines	
	Communicate an understanding of clustering	
	Understand the purpose of real time	
	Utilize directory sites	
Two	FT 6.3 – Evaluate t Internet browsers	
Skill/Concept		
	Examples:	
	 Compare features of various Internet browsers (e.g. customization, rendering speed, add-on 	
	capabilities)	
	Assess validity and quality of Internet browsers	
		l .

Notes:

Course: Workplace Technology Skills

Indicator # FT 7 Demonstrate an understanding of computer preventive maintenance and security

Webb Level	Sub-indicator Sub-indicator	Integrated Content
Two	FT 7.1 – Demonstrate various methods of backing up files	
Skill/Concept		
	Examples:	
	Create a backup file to a memory device or web based storage	
	Export 'Bookmarks' or 'Favorites' to external drive or web based storage	
Two	FT 7.2 – Conduct Internet browser maintenance	
Skill/Concept		
	Examples:	
	Clear the browser cache	
	Reset a browser to the default configuration	
	Add and remove extensions from a browser	
	Change homepage of browser	
Two	FT 7.3 – Explain the importance of antivirus software	
Skill/Concept		
	Examples:	
	List different antivirus options	
	Explain the importance of software and operating system updates	
Two	FT 7.4 – Communicate the importance of password creation and management	
Skill/Concept		
	Examples:	
	Create varied and complex passwords	
	Use a password manager to securely save passwords	

Notes:

Course: Workplace Technology Skills

Indicator # FT 8 Develop digital literacy, netiquette and citizenship skills

Webb Level	Sub-indicator Sub-indicator	Integrated Content
Three Strategic Thinking	FT 8.1 – Demonstrate an understanding of the importance of privacy and security within relevant technological tools Examples:	Content
	 Compare various computer/smartphone applications that utilize privacy and security methods Install an appropriate and applicable firewall for Internet security 	
Three Strategic	FT 8.2 - Analyze the effect of technology on relationships and communication	
Thinking	 Examples: Create a personal cyberbullying statement Investigate present day legal cases concerning Internet crimes Communicate an understanding of netiquette Create a professional email Create and communicate application of an avatar 	
Three Strategic Thinking	FT 8.3 - Demonstrate the complexity of safe, legal and responsible creation of digital footprints and reputations Examples: • Determine the most appropriate strategy to create a positive self-image and identity • Communicate professional methods that are advised for an appropriate digital footprint	
Three Strategic Thinking	FT8.4 - Follow ethical and legal guidelines in gathering and using digital information and applications Examples: Develop a digital code of ethics Investigate the legal aspects of creating and citing digital information	
Three Strategic Thinking	FT 8.5 Effectively decipher reliable information on the web Examples: • Evaluate Wikipedia references	*

Course: Workplace Technology Skills

Determine Reliable resources

Course: Leadership and Service



Leadership and Service

Career Cluster	Foundational Course - All Clusters
Course Code	22101
Prerequisite(s)	None
Credit	.5
Program of Study and Sequence	Foundational Courses are introductory courses to all 16 Career Clusters
Student Organization	All
Coordinating Work-Based Learning	Field Trips, mentorships, community service
Industry Certifications	National Career Readiness Certificate
Dual Credit or Dual Enrollment	None
Teacher Certification	Certified CTE teachers
Resources	http://nylc.org/standards, ASCA National Standards

Course Description:

Students will be able to identify leadership characteristics, practice teamwork, and improve their use of soft skills while in the workplace and e community.

Program of Study Application

Leadership and Service is a foundation course that is intended to precede further studies at the career cluster and career pathway levels.

Course Standards

Indicator # LS 1 Investigate skills for leadership in the workplace and community.

Webb Level	Sub-indicator Sub-indicator	Integrated Con-
		tent
Two	LS 1.1 Examine characteristics, leadership styles, and habits of leaders	

Course: Leadership and Service

Skill/Concept	
	Examples:
	Develop a list of characteristics of effective and ineffective leaders
	 Write a biographical sketch, describing leadership characteristics, style and habits of an admira- ble person
	Analyze personal leadership characteristics, styles, and habits
Two Skill/Concept	LS 1.2 Demonstrate understanding of organizational structure and meeting protocol
	Examples:
	Conduct an effective business meeting
	Produce appropriate meeting reports
	Lead a virtual meeting
	Investigate importance of meeting protocol
Two Skill/Concept	LS 1.3 Compare and apply strategies for management of self and teams
	Examples:
	Perform a personal goal setting exercise
	Participate in team building activities
	Define roles for effective teams
Three	LS 1.4 Demonstrate understanding of student organizations and their roles in preparing future leaders
Strategic Think-	Examples:
ing	Prepare a presentation on a student organization.
	Organize a class mini chapter for a student organization.
	Develop a Program of Work appropriate for a career and technical student organization.
	Plan, implement and evaluate activities from an organization's program of work



SD Career Readiness Skills for All CTE Clusters

Career Cluster	All
Course Code	n/a
Prerequisite(s)	n/a
Credit	n/a
Program of Study and Sequence	These "soft skills" are vital for all clusters and should be incorporated to all CTE courses.
Student Organization	All
Coordinating Work-Based Learning	Tours, Guest Speakers, Field Trips, Volunteer, Work-based Learning
Industry Certifications	None
Dual Credit or Dual Enrollment	n/a
Teacher Certification	See main course standards.
Resources	

Description:

A career ready person capitalizes on personal strengths, talents, education and experiences to bring value to the workplace and the community through his / her performance, skill, diligence, ethics and responsible behavior. These career readiness standards are essential skills vital to all careers. As students progress through their program of study in CTE and academic courses teachers should seek ways to incorporate these standards into all courses to help students develop these soft skills to be college, career, and workforce ready.

The career readiness standards:

- Can be incorporated into all CTE clusters as appropriate (not a separate, standalone course)
- All standards are not required to be implemented by teachers in all courses (available to incorporate as appropriate)

Course Standards

Indicator # CRS 1 Apply appropriate academic and technical skills

Academic skills and technical skills complement one another. A career ready individual applies these skills in a strategic manner to accomplish workplace tasks.

Webb Level	Sub-indicator	Integrated Content
	CRS 1.1 Academic Attainment	
Three	 Demonstrate proficiency in academic core standards (math, 	
Strategic	English/ Language Arts, Science, Social Sciences)	
Thinking	 Reads and comprehends written material in a variety of forms 	
	and levels of complexity.	
	Completes secondary courses to meet high school graduation	
	requirements.	
	 Assimilates and applies new learning, knowledge, and skills. 	
	CRS 1.2 Technical Skill Attainment	
Three	 Identifies the training, education, and certification 	
Strategic	requirements for entrance and advancement in a chosen	
Thinking	occupation	
	 Completes a career and technical education program of study. 	
	(concentrator)	
	 Passes certification tests to qualify for licensure and/or 	
	industry certifications.	
	CRS 1.3 Strategic Thinking	
Three	 Practices reasoning and systems-level thinking to deal with 	
Strategic	varied concepts and complexity.	
Thinking	 Analyzes elements of a problem situation to develop solutions. 	
	Uses acquired academic and technical skills to improve a	
	situation or process.	

	 Seeks to enhance knowledge and skills through ongoing professional development. 	
	CRS 1.4 Safety Procedures	
Three	 Understands the importance of health, safety, human 	
Strategic	resource and environmental regulations for the classroom,	
Thinking	lab, shop, and workplace.	
	Applies safety knowledge.	
	Uses safety equipment properly.	

Indicator # CRS 2 Communicate effectively and appropriately

Expressing ideas, providing instruction, informing others, sharing knowledge and providing customer service are critical in a career.

Webb Level	Sub-indicator	Integrated Content
Three Strategic Thinking	 CRS 2.1 Speaking and Listening Asks pertinent questions to acquire or confirm information. Demonstrates interpretation of verbal and non-verbal messages in a conversation. Converses with diverse individuals in an all-inclusive manner to foster positive relationships. Practices active and attentive listening skills. 	
	CRS 2.2 Writing	

Three • Produces clear and coherent written communication in which the	
Strategic development, organization and style are appropriate to task, Thinking purpose and audience.	
 Composes focused written documents such as: agendas, audio- visuals, bibliographies, drafts, emails, forms, notes, oral presentations, reports and technical documents. 	
 Constructs a well-reasoned position, based on an openness to 	
new information and ideas, to support a theory or validate a point of view.	
CRS 2.3 Presentations	
 Three Prepares presentations to provide information for specific purposes and audiences. 	
 Thinking Delivers presentations that sustain listeners' attention and interest. 	
 Uses technology appropriately to effectively present information. 	
CRS 2.4 Professional Etiquette	
 Three Uses professional etiquette and observes social protocols when communicating. 	
 Thinking Practices appropriate use of social media in personal and professional environments. 	
 Uses proper word choice and tone when communicating to 	
teachers, classmates, superiors, customers/clients and co- workers.	
CRS 2.5 Customer Service	
Three • Establishes positive relationship with internal and external	
Strategic customers.	
Thinking • Identifies and addresses customers' needs and wants.	
 Recommends appropriate products and services. 	
 Uses effective follow-up techniques to assure that the needs of customers/clients have been met. 	

Indicator # CRS 3 Contribute to the growth employee, employer, and community success

Career ready means more than attending to self-interest. It also means the ability to see the bigger picture of playing a role in the success of the employer and community through personal, civic and community actions.

Webb Level	Sub-indicator	Integrated Content
	CRS 3.1 Personal Responsibility	
Three	Takes responsibility for individual and shared group work	
Strategic	tasks.	
Thinking	 Models behaviors that demonstrate reliability, dependability 	
	and commitment to the organization.	
	 Pursues results with personal energy and drive to completion. 	
	CRS 3.2 Meets Expectations	
Three	 Arrives on time to work, class, appointments or meetings, 	
Strategic	adequately prepared and appropriately dressed.	
Thinking	 Complies with policies, norms/culture, procedures and 	
	protocols.	
	 Exhibits professional etiquette in all interactions. 	
	CRS 3.3 Civic Responsibility and Service	
	 Participates in leadership and teamwork opportunities 	
	available through professional organizations and community	
	groups/boards/committees.	
	Engages in local government.	
	 Demonstrates a respect for laws and regulations and those who enforce them. 	

Notes:

Indicator # CRS 4 Make sense of problems and perseveres in solving them

Recognizing and solving problems is a daily requirement of nearly every American worker and entrepreneur. From small technical issues, to group dynamics, to design of overall systems, opportunities abound for the career ready individual to solve problems in the workplace.

Webb Level	Sub-indicator	Integrated Content
	CRS 4.1 Perceptiveness	
Four	Accurately defines a problem or issue.	
Extended Thinking	 Recognizes factors, constraints, goals and relationships in a problem situation. 	
	 Identifies irregularities in processes and environments and seeks to understand their cause. 	
	CRS 4.2 Problem Solving	
Four Extended	 Presents multiple solutions to the problem based on evidence and insights. 	
Thinking	 Evaluates solutions and determines the potential value toward solving the problem. 	
	 Employs critical thinking skills independently and in teams to solve problems and make decisions. 	
	CRS 4.3 Perseverance/ Work Ethic	
Three Strategic	 Establishes and executes plans to completion even when faced with setbacks. 	
Thinking	 Requires minimal supervision to successfully complete tasks on schedule. 	
	 Prioritizes tasks to ensure progress toward stated objectives. 	
	 Presents a professional attitude and mindset in the classroom 	
	and workplace.	
	 Adapts to change and demonstrates agility. 	

Notes:

Indicator # CRS 5 Use critical thinking

Nearly all careers now require interaction with complex systems of technical components, complex dynamics of people or both. Many decisions are not simple and straightforward; rather, they require the ability to intelligently reason through and make complex decisions.

Webb Level	Sub-indicator	Integrated Content
	CRS 5.1 Critical Thinking	
Three	Demonstrates the ability to reason critically and	
Strategic	systematically.	
Thinking	Uses reason and logic to evaluate situations from multiple	
	perspectives.	
	Critiques possible solutions using valid research, historical	
	context and balanced judgment.	
	 Recognizes and makes use of systems and relationships 	
	including interdependent cause-and-effect analysis and	
	feedback.	
	CRS 5.2 Decision Making	
Four	 Conducts research, gathers input and analyzes information 	
Extended	necessary for decision-making.	
Thinking	 Develops and prioritizes possible solutions with supporting 	
	rationale.	
	Determines a course of action with the greatest perceived	
	potential for success while considering its impact on others.	
	CRS 5.3 Adaptability	
Three	 Demonstrates a willingness to learn new knowledge and skills. 	
Strategic	 Considers multiple and diverse points of view. 	
Thinking	 Manages multiple tasks and priorities. 	
	Exhibits the ability to focus, prioritize, organize and handle	
	ambiguity.	

Notes:

Indicator # CRS 6 Demonstrate innovation and creativity

The 21st century workplace requires innovation through creative thinking. Successful individuals will be expected to generate and share new ideas.

Webb Level	Sub-indicator	Integrated Content
Three	CRS 6.1 Creativity • Uses information, knowledge and experience to generate	
Strategic	original ideas and challenge assumptions.	
Thinking	 Initiates brainstorming to generate ideas to solve problems or maximize opportunities. 	
	Appreciates new and creative ideas of others.	
	 Knows when to curb the creative process and begin 	
	implementation.	
	CRS 6.2 Innovation	
Three	 Searches for new ways to improve the efficiency of existing 	
Strategic	processes.	
Thinking	 Determines the feasibility of improvements for ideas and 	
	concepts.	
	 Accepts and incorporates constructive criticism into proposals 	
	for innovation.	
	 Takes informed risks to introduce innovation while 	
	understanding the limits of authority.	

Notes:

Indicator # CRS 7 Model ethical leadership and effective management

The ability to influence others relies on leadership. Today's workplace provides greater transparency and accountability where the ability to ethically lead and manage is essential.

Webb Level	Sub-indicator	Integrated Content
	CRS 7.1 Leadership	
Three		

Strategic Thinking	 Employs organizational development skills to foster positive working relationships and accomplish goals. Enlists the support of others to accomplish a goal. Models the positive attributes of effective leaders (e.g. self awareness, self-regulation, motivation, empathy and social skills). 	
Three Strategic Thinking	 CRS 7.2 Ethics Considers the ethical implications of decisions and actions and their impact on personal reputation and credibility. Recognizes personal and long-term workplace consequences of unethical or illegal behaviors. Practices ethical behavior at all times and complies with code of conduct. 	
Three Strategic Thinking	 CRS 7.3 Management Differentiates between leadership and management. Determines the objectives, parameters and deadlines involved in managing a project prior to beginning work. Develops personal management skills to function effectively and efficiently. 	

Indicator # CRS 8 Works productively in teams and demonstrate cultural competency

Teams of individuals with diverse cultural backgrounds have become the new norm of operation in the global workplace. The career ready individual is prepared to collaborate with colleagues representing various backgrounds.

Webb Level	Sub-indicator	Integrated Content
	CRS 8.1 Teamwork	
Three	 Builds consensus within a team to accomplish results. 	
Strategic	 Contributes to team-oriented projects and assignments. 	
Thinking	 Engages team members and utilizes individual talents and skills. 	

Three Strategic Thinking	 CRS 8.2 Conflict Resolution Anticipates potential sources of conflict and employs conflict resolution skills to facilitate solutions. Disagrees with a team member without causing personal offense. Negotiates with conflicting parties to agree on a reasonable and mutually acceptable solution. 	
Three Strategic Thinking	 CRS 8.3 Social and Cultural Competence Gives and earns respect by interacting positively with people of different backgrounds, experiences and beliefs. Uses awareness of all cultures and languages to effectively communicate with co-workers, classmates, and customers/clients. 	

Indicator # CRS 9 Utilizes technology

The career ready individual has an understanding of how to use technology and apply it successfully in the workplace. Advances in technology require individuals to quickly learn and use many tools and applications.

Webb Level	Sub-indicator	Integrated Content
	CRS 9.1 Data Gathering, Access, and Management	
Three	 Uses various methods to search for valid, relevant data to 	
Strategic	complete workplace tasks.	
Thinking	 Evaluates Internet resources for reliability and validity. 	
	 Develops and uses a consistent approach for managing data. 	
	CRS 9.2 Tools and Applications	
Three	 Uses the appropriate technology tools for conveying 	
Strategic	information, solving problems and expediting processes.	
Thinking	 Demonstrates the technology skills needed for a chosen 	
	cluster.	

	 Identifies the value of technology tools and applications. 	
	CRS 9.3 Technology Ethics	
Three Strategic	 Understands the ethical uses of information and technology related to privacy, intellectual property, and workplace issues. 	
Thinking	 Uses computer and internet protocols that ensure cyber security and confidentiality of private information. 	

Indicator # CRS 10 Manage personal career development

Managing a personal career includes exploration, preparation and participation. Each person is responsible for creating and maintaining their own college and career plan. Career management includes understanding and meeting the expectations for behavior and skills in the workplace.

Webb Level	Sub-indicator	Integrated Content
Three Strategic Thinking	 CRS 10.1 Planning Identifies opportunities in one or more career pathways that aligns with personal interests and aptitudes. Develops career goals and objectives. Develops a personal education and career plan to meet goals and objectives. 	
Three Strategic Thinking	 CRS 10.2 Employment/ Education Seeking Uses multiple resources, including personal and professional networks, to locate job and/or educational opportunities. Researches information about a prospective employers to successfully complete an application. Uses professional digital media to create a personal brand. Markets self effectively to potential employers and institutions. 	
	CRS 10.3 Resumes, Portfolios, and Interviews	

Three Strategic Thinking	 Prepares a professional résumé appropriate for each situation. Produces a record of education and work experiences, licenses, certifications and projects/products to include in a portfolio. Presents a professional image appropriate for the job interview. Communicates experiences, knowledge and skills identified in the résumé and portfolio when interviewing. 	
	CRS 10.4 Professional Development	
Three	Identifies opportunities for career advancement.	
Strategic	 Uses resources to develop goals that address training, 	
Thinking	education and self-improvement issues.	
	CRS 10.5 Entrepreneurship	
Three	 Understands the knowledge and skills required of an 	
Strategic	entrepreneur.	7
Thinking	 Describes the opportunities for entrepreneurship in a given 	
	cluster.	
	 Weighs the opportunities, benefits and risks of 	
	entrepreneurship versus employment.	