

Board of Massage Therapy

Revenues vs. Expenses

	Revenues	Expenses	Net	Ending Cash Balance
FY 2022	\$72,458	\$68,912	\$3,546	\$18,755
FY 2021	\$68,901	\$77,933	(\$9,032)	\$15,208
FY 2020	\$68,955	\$71,489	(\$2,534)	\$25,239
FY 2019	\$49,676	\$62,773	(\$13,097)	\$26,774
FY 2018	\$49,904	\$72,823	(\$22,919)	\$39,871
FY 2017	\$48,909	\$63,955	(\$15,046)	\$62,790

Executive Secretary Position

- 2005-2021 – contracted position
- 2021-Present – state employed (DOH agreement with DLR) – approximately 1,380 hours/year
 - Executive Secretary – approximately 40 hours per month (480 hrs/year)
 - Administrative support – approximately 75 hours per month (900 hrs/year)
 - \$34,146 in personnel costs in FY 2022

History of Licensure Fees

- **2005 – HB 1089 – Licensure of massage therapists established**
 - Initial license fee statutory cap – \$100
 - Biennial renewal fee statutory cap – \$300
 - Administrative rules (ARSD 20:76:02:02) set fees at \$100 for initial licensure and \$300 for biennial renewal
- **2007 – SB 70 – Change in statutory cap for renewal fee and change from biennial to annual renewal**
 - Renewal fee cap changed from \$300 biennially to \$65 annually
 - Administrative rules (ARSD 20:76:02:02) amended to set annual renewal fee at \$65
- **2013 – HB 1126 – ARSD 20:76:02:02 amended to change fee schedule**
 - Initial license fee reduced from \$100 to \$75
 - Renewal fee reduced from \$65 to \$45
 - Inactive license fee reduced from \$65 to \$25
 - Temporary license fee established of \$50
- **2018 – Administrative rules process – ARSD 20:76:02:02 amended**
 - Initial license fee raised from \$75 to \$100
 - Renewal fee raised from \$45 to \$65

Licensure Fees in Surrounding States

State	Initial Application	Renewal	Late Fee
Iowa	\$120	\$60 (biennial)	\$60
Montana	\$140	\$90 (annual)	\$90
Nebraska	\$110	\$110 (biennial)	\$145
North Dakota	\$150	\$200 (biennial)	\$50
South Dakota	\$100	\$65 (annual)	\$0

*Minnesota does not have state licensure; licensure is done at the local level.

Fee Proposal

License Type	# of applications	Current		Proposed	
		Fee	Amount	Fee	Amount
Application	102	\$100	\$10,200	\$120	\$12,240
License	105	\$65	\$6,825	\$80	\$8,400
Renewal	804	\$65	\$52,260	\$80	\$64,320
Late Renewal	51	\$0	\$0	\$50	\$2,550
Temporary	17	\$50	\$850	\$75	\$1,275
Inactive	29	\$25	\$725	\$25	\$725
Reactivation	10	\$65	\$650	\$80	\$800
Duplicate	30	\$0	\$0	\$5	\$150
TOTAL			\$71,510		\$90,460

COMPARISONS WITH OTHER LICENSING BOARDS UNDER THE DOH

Executive Secretary/Staff – Cost per Licensee

	Mgmt. Contract/ State Operating	# of Licensees	Cost per Licensee
Certified Professional Midwives	\$12,928	10	\$1,292.90
Podiatry	\$12,164	50	\$243.28
Nursing Facility Administrators	\$27,734	223	\$124.37
Hearing Aid/Audiology	\$18,476	159	\$116.20
Optometry	\$29,255	244	\$119.90
Funeral	\$51,542	454	\$113.53
Pharmacy	\$593,186	6,375	\$93.05
Chiropractic	\$71,729	848	\$84.59
Dentistry	\$237,856	3,672	\$64.78
Med. & Osteo. Examiners	\$626,498	11,702	\$53.54
Speech-Language Pathology	\$30,844	716	\$43.08
Massage Therapy	\$34,146	934	\$36.56
Nursing	\$816,148	40,679	\$20.06

Shaded boards are state employees

Application/Renewal Fee Comparison

Board/Profession	Initial	Renewal
Certified Professional Midwives		
CPM*	\$1,000	\$1,500
CPM Student*	\$500	N/A
Chiropractic Examiners		
Chiropractor	\$200	\$100
Chiropractic Assistant	\$50	\$25
Chiropractic Radiographer	\$50	\$25
Dentistry		
Dentist	\$150	\$170
Dental Hygienist	\$100	\$95
Dental Radiographer	\$40	\$20
Registered Dental Assistant	\$40	\$20
Funeral Services		
Embalmer/Director	\$175	\$125
Hearing Aid/Audiology		
Hearing Aid Dispenser	\$200	\$200
Audiologist	\$200	\$200
Massage Therapy		
Massage Therapist	\$100	\$65

Medical & Osteopathic Examiners		
Advanced Life Support	\$50	\$25
Athletic Trainer	\$100	\$50
Genetic Counselor	\$200	\$100
MD/DO*	\$400	\$400
Nutritionist/Dietitian	\$75	\$35
Occupational Therapist	\$50	\$50
Physical Therapist	\$60	\$50
Physician Assistant	\$75	\$100
Respiratory Care Practitioner*	\$75	\$65
Nursing		
RN/LPN*	\$100	\$75
Nurse Practitioner*	\$100	\$75
Nurse Midwife*	\$100	\$75
Nurse Anesthetist*	\$100	\$75
Clinical Nurse Specialist*	\$100	\$75
Nursing Facility Administrators		
Nursing Facility Administrator*	\$300	\$300
Optometric Examiners		
Optometrist	\$200	\$300
Pharmacy		
Pharmacist	\$35	\$125
Pharmacy Technician	\$25	\$25
Podiatric Examiners		
Podiatrist	\$500	\$350
Speech-Language Pathology Examiners		
Speech-Language Pathologist	\$100	\$150

* - biennial renewal