



Department of Transportation
Division of Secretariat Office
of Air, Rail & Transit

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TO: South Dakota Aeronautics Commission

FROM: Jennifer Boehm
Office of Air, Rail, and Transit

DATE: February 20, 2020

SUBJECT: Aircraft Dealer License Appeal

Per SDCL 50-12-14; John Cossette of Spearfish Aviation Inc. has requested the Aeronautics Commission waive the requirement of selling and/or brokering 6 aircraft in the past 24-month period so he may renew his dealer license for another 2 years.

Mr. Cossette has been a dealer since 2011 and has successfully reached the 6 aircraft sales requirement every time except these past 2 years. He asks that the Aeronautics Commission allow him to be a plane dealer for another 2 years. Per his letter (attached), he has been unable to meet his sales requirement due to a variety of reasons.

"50-12-14. Renewal of dealer's license--Verification of aircraft sold--Fees. Each licensed dealer on or before February first of the second year shall make application for the renewal of the dealer's license. The dealer shall verify having sold or brokored at least six aircraft within the past twenty-four calendar months. However, any dealer not meeting the requirements of this section may appeal to the commission for renewal of a dealer's license if the dealer can demonstrate reasonable cause for not meeting those requirements. The fee for the renewal of license is the same as that required for an original license. Upon failure to make application for the renewal of the license, and to pay the renewal fee on or before the first day of February of the second year, an additional fee of ten dollars per month, or any fraction thereof, is required before the license shall be issued."

Department of Transportation
To the attention of Jennifer Boehm.

Please appeal to the commission for renewal
of a dealer license for 2020-2021.
Failure to reach the six sales requirement
by your department with 2 aircraft sold only -
due to medical & economic conditions

Sincerely
John Kessell (President)
Speakech Aviation Inc.