

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
MONDAY, OCTOBER 30, 2023, 10:45 A.M., CT**

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**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
MONDAY, OCTOBER 30, 2023, 10:45 A.M., CT**

**Board
Members:**

Jeff Erickson

Matt Judson

**Sharon
Casey**

Mike Luken

**Don
Kettering**

Tom Jones

Reed Kessler

Joy Nelson

Eric Yunag

**Kevin
Tetzlaff**

David Emery

**Craig
Christianson**

Brad Moore

Non-Voting

**Senator
Reynold
Nesiba**

**Senator
Casey
Crabtree**

**Representative
Will Mortenson**

**Representative
Kameron
Nelson**

Motion Sheet

(STAFF RECOMMENDATIONS)

Agenda

Motion to approve the agenda as presented.

Motion made by _____ and seconded by _____.

Conflicts of Interest Disclosures

Public Comments

Annual Report/Audit Report

Motion to approve the 2023 Annual Report/Audit Report as presented.

Motion made by _____ and seconded by _____.

Commissioners Comments

Adjourn

Motion made by _____ and seconded by _____.

Please note times:

Call To Order: _____

Executive Session _____

Regular Session _____

Adjournment _____

A

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
MONDAY, OCTOBER 30, 2023, 10:45 A.M., CT**

The public may participate by the following:

Call In Number: (669) 900-9128 Meeting ID: 925 0231 9513 Passcode: 992051
www.zoom.com Meeting ID: 925 0231 9513 Passcode: 992051

REGULAR SESSION AGENDA

10:45 A.M. Call to Order, Chairman Jeff Erickson

10:50 A.M. **Agenda**
RECOMMENDED ACTION: Motion to approve the agenda as provided
or amended.

Conflicts of Interest Disclosures

Public Comments

Approve Annual Report/Audit Report

RECOMMENDED ACTION: Motion to approve the 2023 Annual Report/Audit
Report as presented.

10:55 A.M. **Commissioner's Comments**

Adjournment

Notice is further given to persons with disabilities that this meeting is being held in a physically accessible place. Please notify the above mentioned office within 48 hours of the public hearing if you have special needs for which this agency will make the necessary arrangements.

B

— SOUTH DAKOTA —

REDI FUND

REVOLVING ECONOMIC DEVELOPMENT & INITIATIVE FUND

JUNE 30, 2023 • ANNUAL FINANCIAL REPORT

Board of Economic Development Members

Jeff Erickson, Chairman, is currently owner of Erickson Investment Company, LLC, Manager of Border Plains, LLC, Board Member of the CJ/Schwan Company, and is a partner in and Vice Chairman of the Board of American Bank & Trust. He was previously President and Chief Executive Officer of Great Western Bank. He is currently the Chairman of the South Dakota Banking Commission, Chairman of the Governor's Office of Economic Development Board (REDI), Chairman of the South Dakota Economic Development Finance Authority, and is past Chairman of the South Dakota Community Foundation. He was the Chairman of Governor Dennis Daugaard's Transition Team (2010). He has also served as Vice Chairman of the South Dakota Ellsworth Development Authority, Chairman of Focus Watertown and the Watertown Development Company and also has served as the President of the Watertown Area Chamber of Commerce and as a Board Member of the Sioux Falls Development Foundation. A graduate of Northern State University in Aberdeen, South Dakota, in 2008 he was named "Distinguished Alumni". In addition, Jeff is a graduate of the Pacific Coast Banking School at the University of Washington in Seattle, Washington; and is a graduate of the University of Iowa Executive Development Program in Iowa City, Iowa. Mr. Erickson has worked in the financial services industry for over 40 years. He has been married to his wife, Linda, for 45 years and has four children and 12 grandchildren. In addition to enjoying time spent with his family, he enjoys sharing sporting events and pheasant hunting with friends and family. He and his family believe in giving back to the communities they live in by volunteering both time and money to worthwhile causes.

Don Kettering, Vice-Chairman, is a South Dakota born, farm-raised, Brentford High School, Northern State College (BA) and South Dakota State University (MA) graduate. He trained in the United States Army and has worked in agricultural banking for the past 39 years. Mr. Kettering and his wife have two children and five grandchildren. He has lived and worked in the Yankton community for almost forty years. Mr. Kettering currently serves as a board member for the Economic Development Finance Authority and the Yankton County Commission and has been actively involved in economic development, infrastructure improvements, planning and zoning and the local Boys and Girls Club Board and Club activities. He enjoys hunting, fishing, golf, gardening, and woodworking as pastime activities. Working with community and State organizations that promote growth and opportunities for others has been very gratifying for him.

Matt Judson, Treasurer, grew up in Pierre, graduating from T. F. Riggs High School. Next, he attended USD for one year before graduating from Augustana College with a double major in Accounting and Business Administration. After returning to Pierre, he worked for both the South Dakota Department of Revenue and a Pierre CPA firm. He started his employment with First National Bank in 1997 as a Commercial Loan Officer and was promoted to Branch President more than a decade ago. He is an original Board Member for Pierre BID #1, and previously served as Treasurer for the South Dakota Development Corporation and as a Board Member of the Pierre Economic Development Corporation. In 2015, 2019 and 2023, he and his wife, Stephanie, who currently serves as President of the South Dakota Community Foundation, were appointed by the Mayor of Pierre as the Chairs for the City of Pierre's hosting of the Inaugural events for the Governor and other state-wide elected officials.

Sharon Casey is an original member of the Board of Economic Development, appointed by Governor Mickelson. She is a businesswoman, formerly co-owner of Casey Drug and Jewelry and serves as a board member for the Economic Development Finance Authority. Sharon remains active in her local community, including as a board member of the Lake Francis Case Development, a council member and a building committee member of the St. James Catholic Church, and a member of the Kiwanis Club. She also has served on the board of the South Dakota Art Museum, Employer Support for the Guard Reserve (ESGR), and is a past President of the Chamberlain Chamber of Commerce. Sharon placed foreign exchange students and teachers with Youth for Understanding from 1971 to 1980. During that time they hosted

exchange students from Brazil, Yugoslavia, Norway, Philippines, Holland and France. Sharon attended South Dakota State University. Sharon and her husband live in Chamberlain and now enjoy catching up on the activities of their four children, 12 grandchildren and 4 great grandchildren and taking in frequent travels.

Mike Luken is a native of Watertown, South Dakota. He has been involved in farming in Northeast South Dakota, custom combining, and reconditioning the former Memorial Hospital to develop affordable housing in the community. He has also started numerous businesses that include a tanning salon, Glacial Lakes Bottling and Marketing, and Express Photo with locations in both Watertown and Sioux Falls. Mr. Luken was also part of the Discount Farm Center and later was hired by ABT to manage the operation. Currently Mr. Luken sells real estate for The Realty Team in Watertown. He currently serves on the Board of Economic Development, the South Dakota Economic Development Finance Authority, the current treasurer of Prairie Lakes Healthcare Board of Directors, the Vice-President of the Watertown Municipal Utilities Board which was appointed by Mayor Gary Williams, Mayor Steve Thorson and Mayor Sara Caron also re-appointed Mr. Luken to serve another 5-year term to the Watertown Municipal Utilities Board and is a past chairman of the Board for the Watertown Area Chamber of Commerce. Mr. Luken is also involved in many other civic and private organizations. He has one daughter, Jennifer, and a son-in-law, Chris Loiseau, and a granddaughter attending Arizona University.

Tom Jones is the previous owner of Jones' Food Centers in Viborg, Lake Andes, Alcester, Springfield, Parker, Vermillion and Missouri Valley, IA. Mr. Jones graduated from Huron College in December 1962 with a degree in Bachelor of Arts and in May of 1969 from South Dakota State University with a Master's Degree in Education Administration. Mr. Jones also was previous owner of Sunny Side Plaza in Hartford, Southeastern Overhead Door, Ltd in Mitchell and Beresford and Dakota Ace Hardware in Viborg. Tom currently serves as a board member for the Economic Development Finance Authority, Board of Economic Development, and is an Elder in the Westminster Presbyterian Church and serves as a moderator of the Finance Committee and Endowment Fund Committee. He has previously served as a Viborg City Council Member, Chairman of the Viborg Economic Development Board, 4-H Turner County Horse Leader, Chairman of the South Dakota 4-H Horse Board, Active Money Raiser for Make-A-Wish, South Dakota Sports Hall of Fame Advisory Board, South Dakota Hall of Fame Board Member, South Dakota Rodeo Association Board, United States Team Penning Association Board, National Cutting Horse Association, Masonic Member of Joppa Lodge, El Riad Shrine Member, South Dakota House of Representatives from 2011-2012 and the South Dakota Senate from 2012-13. He also has served as a head and assistant basketball coach at the college and high school level. Mr. Jones has also been named Business Man of the Year, is in the Huron College Hall of Fame, was an All American College Football player, and was Coach of the Year at the college and high school levels. He and his wife Linda have 2 daughters. 5 grandchildren and one great grandson.

Reed Kessler is owner, EVP, and COO of Kessler's Inc. in Aberdeen, SD. He was not only born and raised in Aberdeen, SD, but also brought up in the family business of retail. After graduating from Roncalli High School, he attended Saint John's University in Minnesota. While at Saint John's, he studied Economics, Entrepreneurship, and Classical Guitar. He was also able to spend time living and studying business in China. Mr. Kessler graduated Magna Cum Laude with a Bachelor of Arts Degree. While living in Minnesota, he spent a number of years working with Coborn's Inc., Northwestern Mutual, and Associated BankCorp. In late 2008, he and his wife, Kristina, returned to South Dakota, and he dove head first back into the family business. Under his leadership, Kessler's Inc. has grown to include new investments in fuel, pharmacy, and real estate around the state. Reed currently is a board member with the National Grocers Association and Board President of the Aberdeen YMCA. He and Kristina are raising a family of their own which includes four beautiful children.

Joy Nelson is a life long resident of South Dakota. She began her career at Farmers and Merchants Bank in Watertown in the real estate and student loan lending departments. She entered the real estate business in 1982, is the broker-owner of Haugan Nelson Realty, Inc. in Watertown and has been engaged in real estate development, residential, commercial and agricultural real estate for the last 42 years. She is the founder and beneficiary of Joy Ranch outside of Watertown, a non-profit facility whose mission is to serve people with disabilities, medical issues and veterans through equine therapy and also serves as a corporate retreat center. She was awarded the National ALDE Award in 2013 for philanthropy, the National Association of Realtors Good Neighbor Award in 2018 and is an inductee to the South Dakota Hall of Fame and the Watertown Hall of Fame. She currently serves on the Sanford Medical Center Board of Directors, the Lake Area Technical Institute Strategic Advisory Council as President, the Village Harmony Hill Board of Directors, The GLC Foundation Board of Directors, the South Dakota Board of Technical Education, past president of the Prairie Lakes Hospital Foundation and past president of the Lake Area Technical Institute Foundation. She currently still resides at the ranch and enjoys spending time helping with the equine programs at Joy Ranch.

Eric Yunag is the former owner and Chief Executive Officer of Dakota Security Systems Inc. During his seventeen-year tenure, the South Dakota based company grew to operate nationally and was recognized in the top twenty-five of SDM's Largest System Integrators in the country. He sold the company in 2016 to Convergent Technologies where he currently serves as Vice President of Strategy. In this role he focuses on mergers and acquisitions, technology disruption and innovation as the company continues to expand globally. While focused on the continued growth of the company, he remains active in a number of community and non-profit leadership roles including the Board of Directors for Sioux Falls Seminary, the Board of Directors for Empower Sioux Falls and the Board of Directors for Restoration Generation. He holds a Bachelor of Science degree from South Dakota State University and lives in Sioux Falls with his wife and two children. He enjoys spending time with his family doing nearly anything outdoors that South Dakota has to offer.

Kevin Tetzlaff a native of Hayti, is a 1991 graduate of South Dakota State University (SDSU) with a double major in agricultural business and commercial economics. While at SDSU he was a member of the Jackrabbit Football team and later was inducted into the SDSU Athletic Hall of Fame. He joined First Bank & Trust in Brookings as a college intern in 1991. Upon graduation, Kevin went on to work full time at First Bank & Trust and in 1998 assumed the position of President/CEO of First Bank & Trust in Milbank. In 2008 Kevin returned to Brookings when he was appointed President/CEO of First Bank & Trust Brookings, the first non-family member to run the Fishback's flagship bank. Today, Kevin serves as the President/CEO of the entire First Bank & Trust organization, which includes overseeing all 22 locations in 17 communities throughout South Dakota and Minnesota. Kevin is active in the Brookings community and has served on a number of local economic development boards throughout his time in Milbank and Brookings. Kevin has recently been appointed to the South Dakota Banking Commission and is a member of the South Dakota Board of Economic Development. He serves on the SDSU Board of Trustees and is Chair Elect for the SDSU Board of Governors. Kevin also serves on the SDSU Growth Partnership Board (Research Park), the Vision Brookings Board and is a past Board Member and Chairman for the South Dakota Bankers Association. Kevin and his wife Erin have four children: Preston (Mariah), Baylee (Mitchel), Zoe and Bergan. Kevin enjoys hunting, golfing, and spending time with his family.

David Emery, born in Rapid City and raised in Hot Springs and Custer, South Dakota, earned a B.S. Degree in Petroleum Engineering from the University of Wyoming and an MBA from the University of South Dakota. He is an enrolled member of the Cheyenne River Sioux Tribe. Emery retired on May 1, 2020 from Black Hills Corporation (NYSE: BKH), where he was employed for nearly 31 years, most recently serving as Executive Chairman and Chairman/CEO for 16 years. Prior to Black Hills, Emery was employed as a petroleum engineer for Union Pacific Resources in Colorado, Wyoming and Texas. He currently serves

on the boards of the Ellsworth Development Authority, South Dakota Enterprise 605, South Dakota Board of Economic Development, University of Wyoming Energy Resource Council, University of Wyoming College of Business Advisory Board, John T. Vucurevich Foundation, Remembering the Children Memorial (chairman) and St. Francis Mission (chairman). He previously served on the Boards of Directors for the Federal Reserve Bank of Minneapolis, United States Chamber of Commerce, Edison Electric Institute and American Gas Association. He has been active in state and community affairs throughout his career, previously serving as a board member for many other community and non-profit organizations. David and his wife, Deanna, have two sons and reside in Rapid City.

Craig Christianson a South Dakota native, has nearly twenty years in corporate and commercial real estate banking experience. After receiving a bachelor's degree from Arizona State University, Craig spent nearly thirteen years in Phoenix, Arizona working with developers. Craig then moved to Sheboygan, Wisconsin where his primary focus became corporate family owned businesses. Throughout this process Mr. Christianson worked with a number of large businesses and developed a strong skill set in evaluating the financial strength and overall performance of a company. Mr. Christianson took his financial expertise and entered the hotel business in 2000 as he and his brother broke ground on their first property. Since then, Craig has been involved with all aspects of hotel ownership and management. With Mr. Christianson's lead, the company was able to expand and build an additional hotels in 2002, 2006, 2011 and 2018'. This growth was possible due to the financial success of the existing property. Cash flow from the previous properties was used to finance the new hotels. He has successfully overseen the development, construction, and management of each property. The hotels under Mr. Christianson's oversight have received recognition within each respective franchise earning numerous awards over the years.

Brad Moore is the Chief Executive Officer and owner of Sterling Computers Corporation, headquartered in North Sioux City, SD. Sterling has been recognized as one of the top 500 Information Technology Solutions companies in the United States by CRN Magazine (#57). Mr. Moore is originally from Wayne, Nebraska. He graduated from Dana College in Blair, NE with a Bachelor of Arts in Business Marketing. Initially serving as Sterling's Vice President of Services and Solutions, Moore assumed the role of President and CEO in 2012 when he and his wife Jean purchased the company from the founder. Shortly after, they relocated the company from Norfolk, Nebraska to South Dakota. Under his leadership, Sterling has seen dramatic expansion and substantial growth to the company's workforce, infrastructure, solution offerings, and market share. Contract wins throughout his tenure have measured over \$26 billion in contractual ceiling, during which time, Sterling has received numerous industry awards from Cisco, HPE, Dell, VMware, CRN, Washington Technology, and Inc. Magazine. Sterling was a 2022 nominee for the Secretary of Defense Employer Support Freedom Award, the highest recognition given by the Department of Defense to employers for their exceptional support of National Guard and Reserve members. Mr. Moore has served on numerous boards of community and youth non-profits, local banks, industry associations, and is currently a board member for The Siouxland Initiative. Brad and Jean have lived in Dakota Dunes since 1997. They have four children and seven grandchildren.

Non-Voting Legislative Members

Reynold F. Nesiba currently serves as a fourth-term state senator from District 15 where he represents downtown and northern Sioux Falls in the South Dakota State Senate. In addition to his work on the REDI Board, Reynold serves as Senate Minority Leader and on the Commerce and Energy Committee, State Affairs Committee, the Government Operations and Audit Committee (GOAC), Retirement Law, the Joint Legislative Procedures Committee and fulfills a variety of other appointments. Originally from St. Paul, Nebraska, Reynold received his B.A. in economics from the University of Denver in 1989, and his M.A. (1991) and Ph.D. (1995) in economics from the University of Notre Dame. For the last 28 years, Reynold has been teaching at Augustana University in Sioux Falls, South Dakota where he currently serves as Professor of Economics. He is married to Erika and together they serve as guardians to an adorable three-year-old miniature bernedoodle, named Paisely. Reynold and Erika each have two sons, two step-sons, and one grandson. Reynold recently joined a sporting clays shooting league in preparation for this fall's pheasant hunting season.

Casey Crabtree is serving his second term in the South Dakota State Senate, representing District 8. He was elected Majority Leader by his colleagues for the 2023-2024 session. He is chairman of Senate State Affairs and a committee member of Commerce and Energy, Legislative Procedures and the Executive Board. He was previously elected Majority Whip by his peers in 2021 and served as chair of the Senate Commerce and Energy committee, and was a member of the State Affairs, Transportation and Legislative Procedures committees. He has also served on the Redistricting committee, and interim studies on workforce housing and property tax reduction efforts. Outside of his legislative duties Casey serves as Director of Economic Development for Heartland Energy in Madison, South Dakota. He leads their efforts to attract new businesses and encourage existing businesses to expand in Heartland communities. He is a graduate of Northern State University, where he was also a four-year member of the football team. He graduated from the Leadership South Dakota program in 2017. Casey and Ashley live just outside of Madison with their two boys, where they enjoy attending sporting events and spending time outdoors.

Kameron Nelson, originally from Rapid City, is currently serving his first term in the South Dakota House of Representatives. Representing District 10 in Sioux Falls, he is the Minority Whip and serves on the House Health & Human Services Committee, House Commerce & Energy Committee, and House Retirement Laws. Outside of his legislative responsibilities, Kameron works as the Director of Major Gifts for the LifeScape Foundation providing financial resources to support children and adults with varied disabilities and complex medical needs across South Dakota and the region. He holds a bachelor's degree from South Dakota State University.

Will Mortenson is an attorney at a small firm in Fort Pierre and works part-time as a cow hand on his family's cow-calf operation in northern Stanley County. Mortenson grew up in Fort Pierre, graduated from Riggs High in Pierre, and earned degrees from USD and the University of Virginia School of Law. Mortenson previously worked on education, workforce, and agriculture policy in the Office of Gov. Dennis Daugaard. He is an enrolled member of the Cheyenne River Sioux Tribe. In 2020, Mortenson was elected to the state House of Representatives. In 2022, the House Republicans elected Mortenson to serve as their Majority Leader. Mortenson is the youngest Republican Leader in South Dakota history and the first tribal member to lead a majority caucus. Will and his wife, Shuree, live in Pierre and have two children, Augie and Jules.

Loan Portfolio

Board of Economic Development Activity
Loans Approved Fiscal Year 2023

COMPANY	PROJECTED JOBS	REDI FUND LOAN AMOUNT	TOTAL PROJECT AMOUNT	COMMUNITY
M.A. Murphy, LLC (Murphy Company, Inc.)	30	\$969,741.20	\$2,281,744.00	Sturgis
Phase Technologies	214	\$583,500.00	\$3,000,000.00	Rapid City
Roto Mold, LLC	7	\$1,085,000.00	\$2,718,623.00	Tea
TTL Holdings, LLC (Engineered Concrete Products)	17	\$1,192,500.00	\$6,815,000.00	Rapid City
Watertown Development Company/Sentry	148	\$2,500,000.00	\$5,633,200.00	Watertown
FY 2023 Total: 5 loans	416	\$6,330,741.20	\$20,448,567.00	

REDI Fund Company Activity
September 1987 through June 2023

<u>Company</u> <u>(County in Bold)</u>	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
AURORA				
B&H Holding Company	\$108,000	\$243,000	24.00	
Pure Pulp Products, Inc.	\$1,375,000	\$5,972,000	166.00	
	\$1,483,000	\$6,215,000	190.00	
BEADLE				
American Foods Group, Inc. I	\$500,000	\$7,790,000	116.00	
American Foods Group, Inc. II/Huron	\$279,400	\$1,220,000	57.00	
American Foods Group, Inc. III/Huron	\$500,000	\$1,750,000	146.00	
Dakota Turkey Growers, LLC	\$3,000,000	\$58,450,000	387.00	
Dak-Lan, LLC	\$194,527	\$1,029,241	7.00	
Horizontal Machining & Mfg	\$700,000	\$2,268,430	35.00	
Huron Manufacturing Company	\$65,000	\$200,000	12.00	
Industrial Manufacturing of SD, Inc. I	\$275,000	\$700,000	35.00	
Industrial Manufacturing of SD, Inc. II	\$420,413	\$973,761	54.00	
Industrial Manufacturing of SD, Inc. III	\$650,000	\$2,030,000	60.00	
Midcom, Inc.	\$600,000	\$2,155,000	167.50	
Overbuilt, Inc.	\$750,000	\$3,341,908	72.00	
Prairie Trends, Inc.	\$50,000	\$300,000	17.00	
Protective Coating Specialists, Inc.	\$100,000	\$240,000	30.00	
Raven Industries, Inc. II/Huron	\$245,000	\$1,855,000	50.00	
Riverside Manufacturing LLC	\$300,000	\$950,000	60.00	
Shallbetter, Inc.	\$144,000	\$320,955	63.00	
Trussbilt, Inc. I	\$700,000	\$3,223,000	151.00	
Trussbilt, Inc. II	\$315,000	\$1,450,000	54.00	
WPW, LLC	\$4,685,625	\$13,597,500	-	81
	\$14,473,965	\$103,844,795	1,573.50	81.00
BON HOMME				
Broin Enterprises, Inc.	\$112,000	\$312,000	14.00	
Rush Company	\$750,000	\$2,014,250	36.00	
	\$862,000	\$2,326,250	50.00	
BROOKINGS				
Bel Brands USA, Inc. (2 loans)	\$8,000,000	\$166,920,000	365.00	
Biogenetics Services, Inc.	\$131,988	\$560,000	14.50	
Brookings Economic Dev. Corp/Agriculture Technology Center	\$550,000	\$3,465,000	11.00	
Counterpart, Inc.	\$175,000	\$1,480,000	35.00	
Counterpart, Inc. #3	\$558,775	\$2,205,745	60.00	
Dakota Services, LLC I	\$150,000	\$535,000	29.00	
Dakota Services, LLC II	\$200,000	\$787,000	39.00	
Daktronics, Inc. I	\$112,500	\$250,000	33.50	
Daktronics, Inc. II	\$400,000	\$900,000	96.00	
Falcon Plastics, Inc III	\$348,000	\$3,620,000	50.00	
Larson Manufacturing, Inc. I	\$750,000	\$3,056,901	92.00	
Larson Manufacturing, Inc. II	\$750,000	\$2,350,000	87.00	
Larson Manufacturing, Inc. III	\$1,500,000	\$6,270,000	191.00	
Larson Manufacturing, Inc. IV	\$1,500,000	\$4,300,000	300.00	
Lomar Development Company, LLP	\$1,023,750	\$2,600,000	50.00	
Maize Properties, Inc. I	\$50,000	\$340,786	16.00	

*Approved, not yet Funded

REDI Fund Company Activity**Company****(County in Bold)****BROOKINGS(Con't.)**

	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
Maize Properties, Inc. II	\$126,450	\$281,000	24.00	
Maize Properties, Inc. III	\$208,000	\$603,441	19.00	
Measurement Technologies	\$100,000	\$800,000	16.00	
Metalworks, LLC	\$500,000	\$1,600,000	25.00	
Millborn Seeds, Inc.	\$2,200,000	\$7,197,962	29.00	
Prince Manufacturing Corp.	\$400,000	\$2,750,000	50.00	
Rainbow Play Systems, Inc.	\$400,000	\$2,954,500	83.00	
Rainbow Play Systems, Inc. II	\$1,500,000	\$6,500,000	100.00	
RTI, LLC/NEVCO, LLC	\$250,000	\$570,000	7.50	
RTI, LLC/RTI Holdings, LLC	\$825,000	\$3,300,000	11.50	
Sitel Corporation	\$157,500	\$349,500	104.50	
South Dakota Soybean Processors	\$1,050,000	\$37,700,000	68.00	
TCF Industries, Inc.	\$200,000	\$937,500	61.50	
TCF & Blower II	\$850,000	\$3,700,000	170.00	
Twin City Fan Companies, LTD #2	\$233,564	\$519,032	25.00	
	\$25,200,527	\$269,403,367	2,263.00	

BROWN

Aberdeen Development Corporation/Four Star Plastics (I)	\$75,000	\$250,000	27.50	
Aberdeen Development Corporation/Four Star Plastics (II)	\$1,350,000	\$3,200,000	N/A	
Aberdeen Development Corporation/Verifications	\$1,000,000	\$3,000,000	200.00	
Aberdeen Development Corporation/Progressive Financials (I)	\$300,000	\$730,000	100.00	
Aberdeen Development Corporation/Coventry Health	\$1,600,000	\$3,600,000	200.00	
Aberdeen Development Corporation/MFG	\$4,500,000	\$21,218,869	708.00	
Aberdeen Development Corporation/Progressive Financials (II)	\$100,000	\$300,000	40.00	
Aberdeen Development Corporation/Magnum Trucking	\$350,000	\$1,450,000	15.00	
Cabinets Dakotah	\$25,000	\$60,000	6.00	
Colorworks, LLC	\$50,000	\$410,000	18.00	
FMC Corporation	\$200,000	\$410,000	18.00	
Glacial Lakes Energy, LLC	\$1,215,000	\$2,750,000	N/A	
Midcom, Inc. II	\$1,000,000	\$410,000	18.00	
Midstates Printing, Inc.	\$100,000	\$410,000	18.00	
Midstates Printing, Inc. #3	\$1,000,000	\$3,350,000	129.00	
Midstates, Inc.	\$1,490,872	\$3,313,050	retention	
Mutual of Omaha Insurance Co.	\$675,000	\$410,000	18.00	
Natural Dakota Soy, LLC	\$495,000	\$1,100,000	10.00	
NE Venture, Inc. I	\$166,667	\$1,200,000	106.00	
NE Venture, Inc. II	\$233,333	\$600,000	41.00	
NECOG-DC (RRLF)	\$500,000	\$410,000	18.00	
Sheldahl, Inc.	\$1,000,000	\$2,850,000	50.00	
TCF Aerovent, Inc.	\$500,000	\$8,735,000	186.00	
Tempus Nutritionals, Inc.	\$210,000	\$545,000	30.00	
Western Printing	\$100,000	\$555,000	65.00	
	\$18,235,872	\$61,266,919	2,021.50	

BRULE

Lake Francis Case Dev. Co./A Square	\$300,000	\$675,072	24.00	
	\$300,000	\$675,072	24.00	

CHARLES MIX

Aristo Industries, Inc.	\$41,000	\$91,500	20.00	
Boyd's Gunstock Industries, Inc. I	\$35,000	\$155,000	15.50	
Boyd's Gunstock Industries, Inc. II	\$40,000	\$88,900	17.00	
Dakotah, Inc. III	\$300,000	\$3,070,000	60.00	
Filters Co., Inc.	\$200,000	\$600,000	50.00	
	\$616,000	\$4,005,400	162.50	

*Approved, not yet Funded

REDI Fund Company Activity**Company****(County in Bold)****CLAY**

Performance Engineering and Manufacturing, Inc. I
Performance Engineering and Manufacturing, Inc. II
JH Investments, LLC
JH Investments, LLC II
Masaba, Inc.
Vermillion Area Chamber & Development Company

**Total Loan
Amount****Total Project
Amount****Projected
FTE
Jobs****Projected
Units**

\$125,000	\$800,000	30.00
\$180,000	\$2,340,083	40.00
\$1,250,000	\$4,095,000	25.00
\$1,200,000	\$3,250,000	50.00
\$540,000	\$1,361,411	30.00
\$2,764,428	\$4,760,131	50.00
\$6,059,428	\$16,606,625	225.00

CODINGTON

Angus-Palm Industries, Inc. I
Angus-Palm Industries, Inc. II
Angus-Palm Industries, Inc. III
Angus-Palm Industries, Inc. IV
Benchmark Foam, Inc.
BVH, LLC
BMW Industrial Properties, LLC
CurMar, LLC
DBI Holdings, LLC
DBI Holdings, LLC
Dakota Bodies, Inc.
Dakota Finishing Co.
Dakota Tube, Inc. I
Dakota Tube, Inc. II
Dakota Tube, Inc. III
Dakota Tube, Inc. IV
DC Machining, Inc.
Duralite, Inc.
Dynamic Engineering
ESCO Mfg., Inc.
First District Dev. Corp.
Global Technologies, Inc.
Hesco, Inc./Specialty Mills
Integrity Tool and Die, Inc.
McFleeg of South Dakota
MidAmerica Mutual Life Insurance Co.
Moffatt Products, Inc.
OEM
OEM II
Persona, Inc.
PREMIER Bankcard, Inc.
R & R Holdings, LLC
R & R Holdings, LLC
Superior Homes, LLC
Terex-Telelect, Inc.
The Plains Apartments, LLC
Tower Systems, Inc. I
Tower Systems, Inc. II
Twin City Die Castings Co.
Watertown Development Corp./Verifications (I)
Watertown Development Corp./Global Tech (II)

\$465,000	\$1,998,000	170.00
\$465,000	\$1,850,000	69.00
\$289,000	\$1,026,520	55.00
\$975,000	\$3,080,000	324.00
\$1,500,000	\$4,602,628	12.00
\$110,000	\$367,500	18.00
\$900,000	\$5,900,000	30.00
\$778,257	\$2,269,221	50.00
\$500,000	\$1,930,000	45.00
\$2,178,500	\$4,696,175	115.00
\$78,000	\$177,709	19.00
\$55,000	\$125,000	12.00
\$137,106	\$357,680	27.00
\$350,000	\$770,000	60.00
\$200,000	\$650,000	41.00
\$250,000	\$575,000	50.00
\$51,795	\$115,100	18.00
\$75,000	\$325,000	16.50
\$220,568	\$505,235	45.00
\$158,000	\$383,700	34.00
\$500,000	500,000	N/A
\$186,975	\$415,500	23.00
\$87,000	\$389,000	15.50
\$125,000	\$300,000	30.00
\$300,000	\$3,981,025	10.00
\$500,000	\$2,068,500	125.00
\$579,900	\$1,822,700	7.00
\$650,000	\$3,050,000	123.50
\$1,500,000	\$7,530,000	102.00
\$281,700	\$736,600	82.00
\$1,175,000	\$4,516,000	398.50
\$606,000	\$1,515,000	30.00
\$1,278,000	\$2,840,000	29.00
\$500,000	\$2,600,000	30.00
\$500,000	\$16,400,000	100.00
\$12,820,534	\$28,490,076	-
\$135,000	\$550,000	32.50
\$90,000	\$200,000	18.00
\$500,000	\$1,145,000	125.00
\$1,250,000	\$2,500,000	112.00
\$75,000	\$332,000	35.00

REDI Fund Company Activity**Company****(County in Bold)****CODINGTON(Con't.)**

	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
Watertown Development Corp./Dakota Bodies (III)	\$295,000	\$883,713	54.00	
Watertown Development Corp./AcroTech Midwest) (IV)	\$1,910,000	\$14,545,340	157.00	
Watertown Development Corp./Nutting (V)	\$1,550,000	\$4,686,035	30.00	
Watertown Development Company/Dakota Tube, Inc. (VI)	\$931,900	\$2,621,000	63.00	
Watertown Development Company/NT Sales and Leasing, Inc. (VII)	\$219,725	\$517,000	22.00	
Watertown Development Company/Comprehensive Logistics Co., LLC (VIII)	\$2,050,560	\$4,858,680	25.00	
Watertown Development Company/Dakota Tube, Inc. (IX)	\$897,696	\$2,095,392	45.00	
Watertown Development Company/Sentry* (X)	\$2,500,000	\$5,633,200	148.00	
	\$43,731,216	\$149,426,229	3,182.50	216.00

CUSTER

Pacer Corporation #2	\$450,000	\$1,113,000	19.00	
	\$450,000	\$1,113,000	19.00	

DAVISON

American Foods Group, Inc. II/Mitchell	\$220,600	\$1,220,000	45.00	
American Foods Group, Inc. III/Mitchell	\$250,000	\$850,000	62.00	
Boyd's Gunstock Industries, Inc. III	\$125,000	\$325,200	25.00	
Boyd's Gunstock Industries, Inc. IV	\$135,000	\$449,400	28.00	
Boyd's Gunstock Industries, Inc. V	\$250,000	\$919,615	50.00	
Dealer's Livestock Eqp. Center, Inc.	\$220,000	\$600,000	33.00	
EMI, LLC	\$750,000	\$3,080,000	30.00	
Mitchell Area Dev. Corp./Verifications	\$700,000	\$2,240,000	150.00	
TCF Industries, Inc./Axial Division	\$558,800	\$3,279,800	85.00	
TCF & Blower Co., LTD	\$300,000	\$3,300,000	60.00	
Thermoset Products, Inc.	\$1,100,000	\$3,400,000	50.00	
Trail King Industries, Inc.	\$125,000	\$2,251,900	165.00	
Trail King Industries, Inc. II	\$250,000	\$633,560	113.50	
Vantage Point Solutions	\$1,000,000	\$4,000,000	46.00	
Vantage Point Solutions	\$1,350,000	\$3,000,000	45.00	
Yelroc Neuro, Inc./eyeBrain Medical, Inc.	\$181,102	\$465,529	11.00	
	\$7,515,502	\$30,015,004	998.50	

DAY

Dakota Fiberglass, Inc.	\$150,000	\$376,000	19.50	
Dakotah, Inc. I	\$54,000	\$120,000	39.00	
Dakotah, Inc. IV	\$730,000	\$1,967,250	146.00	
ESCO Manufacturing, Inc. II	\$127,000	\$982,912	30.50	
Steelworks, Inc.	\$90,000	\$235,000	19.00	
Webster Area Development Corp. I	\$300,000	\$600,000	38.00	
Webster Area Development Corp. II	\$322,000	\$600,000	55.00	
	\$1,773,000	\$4,881,162	347.00	

DEUEL

Midwest Converter Supply, Inc.	\$120,000	\$334,689	23.00	
SFI Machine Products, Inc.	\$123,000	\$423,500	19.00	
TTJ Properties, LLC	\$300,000	\$912,705	16.00	
	\$543,000	\$1,670,894	58.00	

DEWEY

Lakota Archery, LLC	\$100,000	\$265,075	16.00	
	\$100,000	\$265,075	16.00	

DOUGLAS

Prairie States Equipment/Petro-Steel, Inc.	\$156,000	\$352,000	23.00	
Werkmeister Welding	\$300,000	\$800,000	28.00	
	\$456,000	\$1,152,000	51.00	

*Approved, not yet Funded

REDI Fund Company Activity				
<u>Company</u>	Total Loan	Total Project	Projected	Projected
<u>(County in Bold)</u>	Amount	Amount	FTE	Units
FALL RIVER			Jobs	
Art Advantage, Inc.	\$275,000	\$656,000	35.00	
Dakota Cinch, Inc.	\$150,000	\$610,000	64.00	
Mineral Technology Corporation	\$120,000	\$985,000	15.00	
Westrom	\$208,250	\$595,000	17.00	
	<hr/>	<hr/>		
	\$753,250	\$2,846,000	131.00	
GRANT				
BER Communications Corp. / Midwest Card Services	\$185,000	\$428,000	110.50	
Dakota Granite	\$350,000	\$2,153,522	60.00	
Dakotah, Inc. II	\$100,000	\$350,000	80.00	
Medware of SD/Mikros USA, Inc.	\$250,000	\$804,000	75.00	
Montage, Inc. I	\$70,000	\$225,000	14.00	
Montage, Inc. II	\$240,000	\$511,505	30.00	
Sleepy Hollow Millwork	\$196,000	\$600,000	60.00	
United Hardware Distributing Co. I	\$2,250,000	\$23,000,000	188.00	
United Hardware Distributing Co. II	\$60,000	\$250,000	12.00	
	<hr/>	<hr/>		
	\$3,701,000	\$28,322,027	629.50	
GREGORY				
Parker Enterprises, Inc.	\$100,000	\$366,000	50.00	
Ranchers Welding	\$500,000	\$1,533,000	30.00	
	<hr/>	<hr/>		
	\$600,000	\$1,899,000	80.00	
HAAKON				
Midland Telemarketing	\$30,000	\$70,000	13.50	
Scotchman Industries, Inc.	\$125,000	\$845,000	17.00	
	<hr/>	<hr/>		
	\$155,000	\$915,000	30.50	
HAMLIN				
Davis Family South Dakota Inc.	\$5,000,000	10,000,000	184.00	
Davisco International, Inc.	\$300,000	\$1,233,000	21.00	
	<hr/>	<hr/>		
	\$5,300,000	\$11,233,000	205.00	
HANSEN				
SD Industries, Inc. (2 loans)	\$639,637	\$1,421,415	17.00	
	<hr/>	<hr/>		
	\$639,637	\$1,421,415	17.00	
HUGHES				
Global Harvest Birdseed of SD, LLC	\$450,000	\$1,150,000	37.00	
JR&R Partnership	\$180,000	\$527,000	16.00	
MW Properties, LLC	\$700,000	\$2,913,308	17.00	
Pierre Economic Development Corp./ESI, Inc.	\$440,000	\$1,100,000	100.00	
Pierre Economic Dev. Corp./Eagle Creek	\$2,000,000	\$5,259,300	157.00	
Pierre Economic Dev. Corp./SD Pulse Processors	\$360,000	\$850,000	18.00	
	<hr/>	<hr/>		
	\$4,130,000	\$11,799,608	345.00	
HUTCHINSON				
Dakota Protein Solutions*	\$3,837,000	\$10,227,915	15.00	
MDS Manufacturing Company, Inc.	\$300,000	\$1,274,213	48.00	
MDS Manufacturing Company, Inc. II	\$600,000	\$2,323,851	40.00	
Reliance Parts Corp.	\$99,000	\$220,000	24.00	
Wildcat Manufacturing Co., Inc.	\$100,000	\$332,500	23.00	
Wildcat Mfg./Freeman Supply	\$184,500	\$1,016,750	38.00	
	<hr/>	<hr/>		
	\$1,283,500	\$5,167,314	173.00	
HYDE				
Highmore Cattle Auction	\$100,000	\$535,000	29.00	
	<hr/>	<hr/>		
	\$100,000	\$535,000	29.00	

*Approved, not yet Funded

REDI Fund Company Activity**Company****(County in Bold)****JERAULD**

LSI, Inc.

LSI, Inc. II

**Total Loan
Amount****Total Project
Amount****Projected
FTE
Jobs****Projected
Units**

\$800,000

\$2,130,000

100.00

\$750,000

\$3,800,000

40.00

\$1,550,000

\$5,930,000

140.00

KINGSBURY

Alvord-Polk, Inc.

Arlington Development Corp.

CMI Architectural Products, Inc.

GeoFurnace Manufacturing, Inc.

Lyle Signs, Inc.

Shinamerica, Inc.

Shinamerica, Inc.

D.T. Holding Company, Inc.

\$130,000

\$1,060,000

28.00

\$163,000

\$388,800

23.00

\$100,000

\$1,100,000

20.50

\$182,480

\$597,180

24.00

\$110,000

\$275,000

15.00

\$250,000

\$1,400,000

45.00

\$446,850

\$998,880

20.00

\$380,000

\$2,372,875

38.00

\$1,762,330

\$8,192,735

213.50

LAKE

Baron Investments, LLC

Custom Touch Homes, LLC

Falcon Plastics, Inc. I

Falcon Plastics, Inc. II

Gehl Company

Integra Plastics, Inc. I

Integra Plastics, Inc. II

Integra Plastics, Inc III

Integra Plastics, Inc. IV

Lake Area Improvement Corp./Persona (I)

Lake Area Improvement Corp./Madison Tech Center (II)

Lake Area Improvement Corp./Gehl (III)

Lasercut

May & Scofield, Inc.

New Custom Touch Homes, Inc. I

New Custom Touch Homes, Inc. II

Paragon Custom Homes, Inc.

Persona, Inc. II

PPD USA, INC. II

PPD USA, INC. (UHMW)

Raven Industries, Inc.

Rosco Manufacturing Company

Rosebud Manufacturing Co., Inc. II

Streff Properties, LLC

\$100,000

\$1,062,000

20.00

\$720,000

\$2,489,000

48.00

\$400,000

\$1,350,000

55.50

\$125,000

\$636,541

25.00

\$255,000

\$2,504,831

51.00

\$140,000

\$625,000

28.00

\$75,000

\$175,000

15.00

\$181,000

\$753,840

20.00

\$1,000,000

\$9,581,700

26.00

\$262,500

\$625,000

70.00

\$265,000

\$1,165,000

30.00

\$247,500

\$550,000

25.00

\$90,000

\$200,000

20.00

\$140,000

\$580,000

30.00

\$125,000

\$280,000

25.00

\$75,000

\$280,000

15.00

\$168,000

\$567,125

30.00

\$450,000

\$2,253,000

90.00

\$50,000

\$645,600

10.00

\$100,000

\$1,153,100

12.50

\$400,000

\$3,155,000

90.00

\$200,000

\$950,000

40.00

\$234,500

\$1,119,000

17.00

\$234,000

\$520,000

11.50

\$6,037,500

\$33,220,737

804.50

LAWRENCE

Deadwood Central RR Co.

F.L. Thorpe & Co., Inc.

Gems By Jim, Inc.

Lehman Trikes, USA

M&D Investment Group, LLC

NIP Manufacturing, Inc.

\$80,000

\$235,000

13.00

\$256,500

\$713,000

70.00

\$100,000

\$460,000

20.00

\$1,150,000

\$3,903,000

52.00

\$201,330

\$948,700

14.00

\$75,000

\$388,500

10.00

*Approved, not yet Funded

REDI Fund Company Activity**Company****(County in Bold)****LAWRENCE(Con't.)**

	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
OEM Worldwide II	\$1,250,000	\$11,195,170	310.00	
Paramount Technical Products	\$130,000	\$742,163	31.00	
PG Technology	\$500,000	\$2,500,000	50.00	
Precision Blending of Idaho	\$405,000	\$850,000	15.00	
RAMVAC Corporation	\$100,000	\$550,000	12.00	
Spearfish Economic Development Corp.	\$1,000,000	\$3,025,374	277.00	
Tri-State, LTD.	\$208,000	\$620,000	35.00	
	\$5,455,830	\$26,130,907	909.00	

LINCOLN

Adams Holding, LLC	\$1,206,067	\$2,680,149	33.00	
Advanced Ag Products, LC	\$787,500	\$1,750,000	22.00	
Agile Manufacturing, LLC	\$684,968	\$3,955,500	25.00	
Canton Economic Development Corp. /Adams Holdings, LLC (I)	\$1,250,000	\$6,200,000	150.00	
Canton Economic Development Corp./Adams Holdings, LLC (II)	\$995,000	\$5,852,000	70.00	
Canton Economic Development Corp./Adams Holdings, LLC (III)	\$1,575,000	\$4,775,000	89.00	
Canton Economic Development Corp./Adams Holdings, LLC (IV)	\$1,600,000	\$3,600,000	146.00	
CMI Terex Corporation	\$2,205,000	\$4,860,000	6.00	
Century Custom Molding, Inc.	\$520,000	\$1,156,000	23.00	
DeGeest Manufacturing Co.	\$50,000	\$210,000	12.00	
Harvard Integrations, LP	\$716,000	\$1,790,000	16.00	
Harvard Integrations, LP (II)	\$1,438,000	\$3,595,000	see above	
Harvard Integrations, LP (III)	\$1,332,800	\$3,332,000	see above	
K-Products, Inc.	\$500,000	\$3,450,000	100.00	
Kerry K Engle Separate Property Trust	\$607,500	\$1,350,000	40.00	
Lennox Area Dev. Corp. (WARE Mfg.) (Parkview)	\$750,000	\$4,650,000	100.00	
LD Development, LLC (Roto Mold)	\$256,500	\$780,000	44.00	
LD Development, LLC (Roto Mold) (II)	\$170,000	\$680,000	see above	
Omega Liner Company, Inc.	\$888,750	\$1,975,000	10.00	
Omega Liner Company, Inc. (II)	\$508,750	\$2,035,000	see above	
Roto Mold, LLC*	\$1,085,000	\$2,718,263	7.00	
Showplace Wood Products, Inc. (I)	\$500,000	\$2,482,900	99.00	
Showplace Wood Products, Inc. (II)	\$464,801	\$1,401,779	65.00	
Showplace Wood Products, Inc. (III)	\$320,500	\$1,627,529	308.00	
Showplace Wood Products, Inc. (IV)	\$500,000	\$2,731,794	173.00	
Showplace Wood Products, Inc. (V)	\$500,000	\$2,388,722	163.00	
Showplace Wood Products, Inc. (VI)	\$278,100	\$618,000	168.00	
Tea Industries, Inc.	\$150,000	\$333,000	80.00	
Weisser Properties, LLC	\$945,000	\$2,100,000	20.00	
Weisser Properties, LLC (II)	\$180,000	\$400,000	10.00	
	\$22,965,236	\$75,477,636	1,979.00	

MARSHALL

Sheldahl, Inc.	\$750,000	\$2,850,000	150.00	
Truss-Pros, Inc.	\$171,000	\$575,000	13.75	
Veblen Cheese Factory, Inc.	\$292,500	\$650,000	33.00	
	\$1,213,500	\$4,075,000	196.75	

MCCOOK

Bridgewater Quality Meats	\$250,000	\$965,000	50.00	
Buhler Industries, Inc.	\$1,300,000	\$3,000,000	47.00	
Feterl Acquisition Corporation	\$600,000	\$3,174,000	83.00	
Rosebud Manufacturing Company, Inc.	\$100,000	\$371,750	19.50	
	\$2,250,000	\$7,510,750	199.50	

MCPHERSON

Day Break, Inc.	\$25,000	\$50,000	17.50	
Eureka Development Corporation/Connect (I)	\$290,000	\$390,000	71.00	
Eureka Development Corporation/Addax (II)	\$125,000	\$473,000	160.00	
	\$440,000	\$913,000	248.50	

*Approved, not yet Funded

REDI Fund Company Activity

<u>Company</u> <u>(County in Bold)</u>	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
MEADE				
Cor-Bon Bullets, Inc.	\$60,000	\$455,000	36.00	
Glenwood/Loan Tree	\$13,500	\$30,000	6.00	
M.A. Murphy, LLC (Murphy Company, Inc.)*	\$969,741	\$2,281,744	30.00	
Sturgis Industrial Dev. Corp./Galena Industries (I)	\$175,000	\$362,500	25.00	
Sturgis Industrial Dev. Corp./CycleGreen Corporation (II)	\$300,250	\$709,300	98.00	
Sturgis Industrial Dev. Crop./Dakota Arms, Inc. (III)	\$110,000	\$308,000	12.00	
Tower Stools	\$25,000	\$100,000	11.00	
	<hr/> \$1,653,491	<hr/> \$4,246,544	<hr/> 218.00	
MINER				
Jan's Frozen Foods	\$325,000	\$1,630,000	67.00	
WrapIt Corporation	\$100,000	\$2,811,160	90.50	
Miner Co. Revitalization	\$725,000	\$1,647,296	46.00	
WM3D SD Properties, LLC	\$468,750	\$800,000	63.00	
	<hr/> \$1,618,750	<hr/> \$6,888,456	<hr/> 266.50	
MINNEHAHA				
American Western Corporation	\$450,000	\$1,000,000	90.00	
AmeriPharm Inc.	\$1,000,000	\$4,750,000	201.00	
Bell Paper Box, Inc.	\$200,000	\$750,000	66.00	
Bellmark Properties, Inc.	\$778,000	\$1,731,000	95.00	
Carl V. Carlson	\$1,420,000	\$4,696,175	30.00	
Central States Fire Apparatus, LLC	\$400,000	\$1,183,000	45.00	
Component Manufacturing Company	\$240,000	\$600,000	37.00	
Crimson Fire, Inc.	\$1,250,000	\$3,075,500	15.00	
Del's Cabinets, Inc.	\$45,000	\$100,000	12.50	
Design Tanks, Inc.	\$900,000	\$2,013,750	58.00	
Dressen Custom Trailers, Inc.	\$73,636	\$298,636	15.00	
Electronic Systems, Inc. I	\$245,000	\$545,000	39.00	
Electronic Systems, Inc. II	\$305,000	\$1,255,000	61.00	
Elston Equipment, Inc.	\$33,750	\$75,000	14.00	
Forever New (Neoventures), Inc.	\$40,000	\$110,000	8.50	
Gateway, Inc. IV	\$2,000,000	\$14,840,000	645.00	
Graco, Inc.	\$750,000	\$8,442,000	119.00	
Harbor Group Investments, LLC	\$810,000	\$1,900,000	59.00	
Harbor Group Investments, LLC (II)	\$1,613,000	\$4,032,500	30.00	
Hematech, LLC I	\$200,000	\$835,000	30.50	
Hematech, LLC II	\$325,000	\$709,600	21.00	
High Performance Engineering	\$67,000	\$165,000	10.00	
Hutchinson Technology, Inc. I	\$1,500,000	\$3,500,000	350.00	
Hutchinson Technology, Inc. II	\$1,500,000	\$3,740,000	377.00	
InterActive, Inc.	\$40,000	\$90,000	28.50	
Labelcrafters of South Dakota, Inc. I	\$17,500	\$43,000	4.00	
Labelcrafters of South Dakota, Inc. II	\$20,000	\$265,000	4.00	
LodgeNet Entertainment Corp.	\$1,000,000	\$14,114,364	225.00	
Lou-Rich, Inc.	\$91,400	\$209,000	24.00	
Lumber Exchange, LLC	\$3,500,000	\$9,581,700	N/A	
Luverne Truck Equipment Inc.	\$400,000	\$1,300,000	305.00	
Maguire Tank, Inc.	\$175,000	\$1,350,000	31.00	
Marmen Energy Company	\$5,000,000	\$48,000,000	250.00	
Midwest Precision Tool & Die, Inc.	\$250,000	\$2,589,400	50.00	
Mitographers, Inc.	\$175,000	\$750,000	28.00	
Nordic Advantage, Inc.	\$1,500,000	\$3,350,000	300.00	
Omnitech, Inc	\$214,650	\$477,000	30.00	
Raven Industries, Inc.	\$400,000	\$2,700,000	646.00	
Raven Industries, Inc. II	\$105,000	\$795,000	23.00	
RPC Land, LLC	\$845,000	\$1,879,383	17.00	

*Approved, not yet Funded

REDI Fund Company Activity				
<u>Company</u>	Total Loan	Total Project	Projected	Projected
<u>(County in Bold)</u>	Amount	Amount	FTE	Units
MINNEHAHA(Con't)			Jobs	
Sencore, Inc.	\$350,000	\$780,000	70.00	
Sioux Falls Development Foundation	\$668,250	\$1,960,000	132.00	
SODA Partners, LLC #3	\$1,100,000	\$2,693,618	85.00	
SolCom, Inc.	\$669,000	\$2,619,000	100.00	
Specialized Card Services I	\$750,000	\$2,056,582	150.00	
Specialized Card Services II	\$400,000	\$1,888,889	170.00	
Specialized Card Services III	\$850,000	\$889,750	80.00	
Specialized Card Services IV	\$1,500,000	\$5,992,717	300.00	
Specialized Card Services V	\$1,300,000	\$5,187,888	260.00	
StarMark, Inc.	\$315,000	\$700,000	63.00	
South Eastern Development Foundation	\$500,000	\$500,000	N/A	
Sioux Falls Development Foundation/Foundation Park	\$8,500,000	\$29,000,000	850.00	
Tel-Drug	\$1,400,000	\$6,200,000	214.00	
Tiger Corporation	\$381,600	\$954,000	118.00	
Total Fire Protection, Inc.	\$300,000	\$2,025,000	30.00	
Tower Properties, LLC	\$1,537,500	\$4,000,000	65.00	
Valentine Technology, Inc.	\$200,000	\$1,050,000	75.00	
Wheeler Tank Manufacturing, Inc.	\$200,000	\$550,000	39.00	
Wheeler Tank Manufacturing, Inc. II	\$100,000	\$330,000	22.00	
Weisser Falls Properties, LLC	\$1,241,000	\$2,758,500	20.00	
Yellow Freight System, Inc.	\$750,000	\$2,223,250	127.00	
	\$52,891,286	\$222,200,202	7,364.00	
MOODY				
Dakota Layers Coop. I	\$400,000	\$9,290,000	21.00	
Dakota Layers Coop II	\$1,500,000	\$4,941,996	40.00	
	\$1,900,000	\$14,231,996	61.00	
PENNINGTON				
Accuracy Inc.	\$50,000	\$393,000	15.00	
All-Mark/Claussen, Inc.	\$76,050	\$169,000	53.50	
American Concrete Equipment Corp.	\$450,000	\$1,440,000	41.00	
Baker Timber Products, Inc.	\$250,000	\$640,000	31.00	
Biofoam Corporation	\$200,000	\$750,000	60.50	
Black Hills Fiberglass, LLC	\$1,000,000	\$3,465,000	36.00	
Black Hills Molding, Inc.	\$120,000	\$450,000	20.00	
Black Hills Silver, Inc.	\$90,000	\$221,396	14.00	
Casto Travel, Inc.	\$185,000	\$405,000	67.00	
Conseco Fin. Serv. Corp. I	\$2,000,000	\$5,000,000	347.00	
Conseco Fin. Serv. Corp. II	\$1,500,000	\$5,022,656	225.00	
Conseco Fin. Serv. Corp. III	\$250,000	\$1,352,590	90.00	
Custom Packaging Systems, Inc. I	\$177,500	\$685,000	85.00	
Custom Packaging Systems, Inc. II	\$100,000	\$400,000	20.00	
Custom Packaging Systems, Inc. III	\$100,000	\$248,000	55.00	
Custom Packaging Systems, Inc. IV	\$50,000	\$112,000	83.00	
Dakota Fire Systems, Inc.	\$225,000	\$666,130	15.00	
Dakota Ventures, Inc. I	\$50,000	\$150,000	N/A	
Dakota Ventures, Inc. II	\$75,000	\$225,000	N/A	
Deadwood BioFuels, LLC	\$524,480	\$2,700,000	30.00	
Envirocare, Inc.	\$40,000	\$91,900	34.00	
Fenske Printing, Inc.	\$400,000	\$1,500,000	42.00	
GFI America, Inc. I	\$1,500,000	\$10,125,000	235.00	

*Approved, not yet Funded

REDI Fund Company Activity**Company****(County in Bold)****PENNINGTON(Con't.)**

	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
GFI America, Inc. II	\$1,000,000	\$3,125,000	115.00	
Gunderson Manufacturing Company	\$60,000	\$160,000	12.00	
H.F. Webster, Inc.	\$260,000	\$577,000	10.00	
H-S Precision, Inc. I	\$175,000	\$825,000	42.00	
H-S Precision, Inc. II	\$125,000	\$300,000	25.00	
H-S Precision, Inc. III	\$180,000	\$400,000	30.00	
Hi-Qual Manufacturing, Inc. I	\$300,000	\$1,600,000	43.00	
Hoag Land Company, LLC	\$163,000	\$923,000	17.00	
Intrinsic Materials Corp.	\$594,000	\$1,495,442	229.00	
Landstrom's	\$700,000	\$9,185,000	140.00	
Lytleware Enterprises	\$55,000	\$196,000	11.00	
Magnum Diamond I	\$80,000	\$250,000	11.00	
Magnum Diamond II	\$90,000	\$208,950	22.00	
MEMSense, LLC	\$90,000	\$225,000	5.00	
MPI, Inc.	\$825,000	\$1,871,420	168.00	
Phase Technologies*	\$583,500	\$3,000,000	214.00	
Phase Technologies Partners, LLC	\$290,000	\$1,158,527	27.00	
Precision Prototype	\$50,000	\$172,600	7.00	
RIDCO, Inc.	\$500,000	\$1,680,000	103.00	
Riley Roo, LLC	\$300,000	\$750,000	17.00	
Riss Brothers Millwork, Inc. I	\$100,000	\$1,130,000	28.00	
Riss Brothers Millwork, Inc. II	\$150,000	\$544,000	34.00	
Riss Brothers Millwork, Inc. III	\$205,000	\$655,000	55.00	
Risstone Casegoods, Inc.	\$280,000	\$630,000	82.00	
RMA	\$72,525	\$221,167	77.50	
SCI Technology, Inc.	\$1,500,000	\$15,203,122	417.00	
SSM, LLC	\$370,500	\$1,140,000	48.00	
Spiegel Teleservices, Inc.	\$1,750,000	\$7,445,000	360.50	
Terryberry Company	\$150,000	\$1,350,000	30.00	
TTL Holdings, LLC (Engineered Concrete Products)*	\$1,192,500	\$6,815,000	17.00	
West River Foundation - RRLF	\$500,000	\$500,000	N/A	
Workrite Uniform Co.	\$1,275,000	\$7,905,000	124.00	
	\$23,379,055	\$107,852,900	4,120.00	

PERKINS

Wheeler Manufacturing Co., Inc.	\$100,000	\$311,000	20.00	
Wheeler Manufacturing Co., Inc. II	\$150,000	\$350,000	30.00	
	\$250,000	\$661,000	50.00	

ROBERTS

Cattail Company, LLP	\$150,000	\$1,050,000	33.00	
Cattail Company, LLP II	\$2,000,000	\$6,800,000	82.00	
Cattail Company, LLC III	\$441,900	\$1,914,238	60.00	
One-Ten Corporation	\$250,000	\$1,768,000	210.00	
Northeast SD Economic Development (RLF)	\$500,000	\$500,000	N/A	
Schiltz Foods, Inc.	\$323,541	\$718,980	73.00	
Sisseton Development Company/Connectino	\$400,000	\$901,133	120.00	
Sisseton Econ. Dev./Power Sentry (RLF)	\$290,277	\$290,277	N/A	
	\$4,355,718	\$13,942,628	578.00	

SANBORN

Dak-Pak, LLC	\$1,080,000	\$2,400,000	53.00	
Van Dyke Supply Company, Inc.	\$1,000,000	\$1,000,000	100.00	
	\$2,080,000	\$3,400,000	153.00	

*Approved, not yet Funded

REDI Fund Company Activity**Company****(County in Bold)****SPINK**

Markley Millwork

Redfield Industrial Dev. Corp./ACI

TODD

Rosebud Community Landfill

TURNER

Bowden's Automated Products

ProCon Products, Inc.

UNION

2400 North Lincoln Management Corp.

AaLadin Industries, Inc. I

AaLadin Industries, Inc. II

Alkota Cleaning Systems, Inc.

Beef Products, Inc.

Brown Commercial Construction Co.

CSJ Properties, LLC

Direct Transit, Inc. I

Direct Transit, Inc. II

Enviro Safe Air, Inc.

Gateway, Inc. I

Gateway, Inc. II

Gateway, Inc. III

Heartland Quality Foods/IAMS Co., Inc.

ibp, Inc. I

ibp, Inc. II

JMo Holdings, LLC

Manitex Load King

MDMT, Inc.

NextBeam, LLC

North Sioux City Economic Development Corporation

Prince Manufacturing Corporation

Red's All Natural, LLC

Southeast Farmers Elevator

Steck Wholesale Foods, Inc.

Tower Engineering

Tristate Laminated Doors/Components

WALWORTH

Blaze Technologies, Inc.

DMCO, Inc.

Mobridge Economic Dev. Corp.

One World Distribution, Inc.

	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
	\$65,000	\$420,000	13.00	
	\$355,000	\$605,000	75.00	
	\$420,000	\$1,025,000	88.00	
	\$22,500	\$111,000	4.00	
	\$22,500	\$111,000	4.00	
	\$100,000	\$300,000	50.00	
	\$20,000	\$64,149	4.00	
	\$120,000	\$364,149	54.00	
	\$315,000	\$700,000	89.00	
	\$43,000	\$175,183	34.00	
	\$205,000	\$603,740	41.00	
	\$200,000	\$621,000	25.00	
	\$200,000	\$2,391,814	33.00	
	\$440,000	\$980,000	15.00	
	\$100,000	\$445,000	8.00	
	\$200,000	\$677,081	49.00	
	\$500,000	\$2,524,000	173.00	
	\$120,000	\$300,000	24.50	
	\$700,000	\$8,697,051	245.00	
	\$250,000	\$1,242,715	154.00	
	\$1,000,000	\$11,000,000	1213.00	
	\$357,500	\$4,200,000	62.00	
	\$800,000	\$3,100,000	100.00	
	\$3,000,000	\$25,100,000	578.00	
	\$3,600,000	\$8,000,000	50.00	
	\$1,012,500	\$2,610,000	28.00	
	\$320,000	\$1,000,000	39.00	
	\$3,000,000	\$7,000,000	119.00	
	\$10,500,000	\$21,000,000	1.00	
	\$400,000	\$3,935,000	50.00	
	\$2,133,276	\$4,740,613	40.50	
	\$750,000	\$4,818,000	6.50	
	\$450,000	\$1,800,000	20.00	
	\$55,000	\$265,000	12.00	
	\$150,000	\$1,200,000	37.00	
	\$30,801,276	\$119,126,197	3,246.50	
	\$40,000	\$66,700	8.00	
	\$36,000	\$145,000	7.00	
	\$290,000	\$780,000	150.00	
	\$148,000	\$330,000	51.00	
	\$514,000	\$1,321,700	216.00	

*Approved, not yet Funded

REDI Fund Company Activity**Company****(County in Bold)****YANKTON**

	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
Applied Engineering, Inc.	\$250,000	\$1,600,000	39.00	
Areawide Business Council – RRLF	\$500,000	\$500,000	N/A	
Dakota Real Properties, LLC	\$563,705	\$2,304,823	32.00	
Ehresmann Engineering, Inc.	\$125,000	\$350,000	15.00	
Excelltech, Inc.	\$81,000	\$182,000	14.00	
Fox Run Townhomes, LLC	\$4,864,725	\$10,810,500	-	72
Hastings Manufacturing	\$500,000	\$1,576,000	55.00	
M-Tron	\$296,000	\$1,200,000	126.00	
Shur Company I	\$255,000	\$940,685	48.00	
Shur Company II	\$150,000	\$533,204	30.00	
Shur Company III	\$240,000	\$646,400	50.50	
Summit Precision, Inc.	\$500,000	\$2,330,000	85.00	
Wentz Commercial Properties, LLC	\$397,000	\$1,588,000	17.00	
Yankton Area Progressive/L&M Radiator (I)	\$830,000	\$2,261,497	53.00	
Yankton Area Progressive/L&M Radiator(II)	\$924,525	\$2,239,940	105.00	
	\$10,476,955	\$29,063,049	669.50	72.00

FY 1987-2023**GRAND TOTAL:**

\$310,619,324	\$1,402,890,742	34,600.75	369.00
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*Approved, not yet Funded

NOTE: Totals only include loans approved and funded. All loans approved, but never funded (and officially withdrawn) are listed separately on the following pages.

*Approved, not yet Funded

Withdrawn Loans

	Total Loan Amount	Total Project Amount	Projected FTE Jobs	Projected Units
<u>Company</u>				
Aberdeen Development Corporation IV	\$1,500,000	\$6,300,000	125.00	
Aberdeen Development Corporation/ IP USA	\$2,100,000	\$7,738,883	65.00	
Acquistion Group III, LLC	\$3,099,384	\$9,633,845	201.00	
Acrylics by Jane of SD Inc.	\$170,000	\$600,000	31.50	
Adams Holding, LLC II	\$2,000,000	\$4,500,000	50.00	
Albany Farms, LLC	\$4,500,000	\$10,000,000	150.00	
Anderson Seed Co., Inc.	\$256,650	\$3,374,218	22.00	
Applied Engineering, Inc. (II)	\$1,122,600	\$2,494,670	6.00	
APA Optics, Inc.	\$300,000	\$6,375,000	106.00	
Bar -Sto Precision Machine	\$175,000	\$389,500	18.00	
BioChem Building Applications #1	\$300,000	\$1,200,000	25.00	
Bioverse, Inc.	\$200,000	\$620,000	27.00	
Bell Farms, LLP	\$500,000	\$3,000,000	8.00	
Cimpl Meats, Inc.	\$200,000	\$700,000	8.00	
CJ Stengel, Inc.	\$200,000	\$1,341,425	4.00	
Clark Area New Horizons, LLC	\$765,000	\$1,700,000	78.00	
CoEv, Inc.	\$1,250,000	\$4,120,000	249.00	
Conseco Fin. Serv. Corp. IV	\$1,000,000	\$3,566,000	200.00	
CoSentry Dakotas, LLC	\$100,000	\$326,525	9.00	
Dakota Machine Service, Inc.	\$70,000	\$180,000	11.00	
Davisco Int. Inc	\$262,000	\$9,517,000	63.00	
Dayton Rogers Manufacturing	\$750,000	\$4,502,964	90.00	
DeSCo Architectural, Inc	\$75,000	\$75,000	31.00	
Dove Performance Parts, Inc.	\$180,000	\$400,000	32.50	
Doyle Family Land Company, LLC	\$1,755,000	\$3,900,000	33.00	
EMI Properties, LLC	\$898,450	\$3,606,282	27.00	
EMPI Inc.	\$450,000	\$1,100,000	175.50	
EPS Technologies	\$213,750	\$213,750	144.00	
EPS Technologies	\$225,000	\$225,000	144.00	
Farmers Union Industries, LLC	\$3,600,000	\$12,400,000	30.00	
Faultless Nutting, Inc.	\$450,000	\$1,000,000	250.00	
FIMCO, Inc.	\$575,000	\$9,357,024	83.25	
Fiedler Holdings, LLC	\$1,152,338	\$2,560,750	26.00	
Front Line Chemical, LLC	\$150,000	\$510,000	16.00	
Gage Brothers Concrete Products, Inc.	\$2,500,000	\$30,500,000	48.00	
Hansen Manufacturing Corp.	\$5,000,000	\$18,442,371	50.00	
Hilton Development Corporation	\$350,000	\$6,190,000	37.75	
Hi-Qual Manufacturing, Inc. II	\$500,000	\$2,000,000	58.00	
Integra Plastics, Inc. V	\$1,170,000	\$2,900,000	30.00	
Integrity Meats	\$125,000	\$500,000	24.00	
Intercity Holding Co	\$225,000	\$500,000	N/A	
Intrinsic Materials Corp. (II)	\$1,131,750	\$2,515,000	34.00	
Intrinsic Materials Corp. (III)	\$2,546,302	\$5,658,450	see above	
JMo Holdings, LLC	\$1,125,000	\$2,500,000	57.00	
Jack First Inc.	\$31,500	\$70,000	13.00	
K&M Tire, Inc.	\$786,300	\$7,388,180	20.00	
L&E Holdings, LLC	\$3,299,175	\$7,331,500	40.00	
LSI, Inc. III	\$1,200,000	\$9,408,940	75.00	
Lund Industries, Inc.	\$1,000,000	\$1,000,000	155.00	
Marquardt Transportation	\$100,000	\$315,859	179.00	
MFS Partnership (Entrepreneur Support Fund)	\$50,000	\$50,000	N/A	
Micro-Voice, Inc.	\$162,000	\$410,000	18.00	
Minnkota Fisheries, Inc.	\$75,000	\$302,500	15.00	
MPI	\$500,000	\$500,000	100.00	
MSD Woodworking Company	\$32,500	\$113,000	18.00	
Muller Industries, Inc.	\$150,000	\$554,000	30.00	
NE Venture, Inc. III	\$200,000	\$600,000	41.00	

<u>Company</u>	<u>Total Loan Amount</u>	<u>Total Project Amount</u>	<u>Projected FTE Jobs</u>	
NewCo, LLC	\$300,000	\$2,000,000	36.00	
Northern Beef Packers Limited Partnership	\$5,000,000	\$124,699,322	566.00	
Northland Laboratories	\$100,000	\$195,000	30.00	
Nutraferma, Inc.	\$1,000,000	\$10,000,000	34.00	
O'Connor Kiln & Dryer, Inc.	\$440,196	\$1,760,782	12.00	
Parkside Place, LLC	\$1,793,610	\$5,648,692	-	36
Paytrust, Inc.	\$1,000,000	\$4,044,000	203.00	
Pierre Economic Dev. Corp./SD Pulse Processors	\$360,000	\$800,000	27.00	
Portfolio Analysis Systems, Inc	\$100,000	\$650,000	34.00	
PPD USA, Inc.	\$500,000	\$500,000	166.00	
Rapid City Economic Dev Foundation	\$850,000	\$2,000,000	99.00	
RBE Electronics	\$495,000	\$1,100,000	125.00	
Ridgefield Farms of South Dakota	\$3,000,000	\$40,750,000	272.00	
RKG, Inc.	\$150,000	\$585,000	46.00	
RMA, Inc.	\$72,525	\$221,167	133.50	
R & R Holdings, LLC	\$900,000	\$2,000,000	40.00	
Rosenbauer South Dakota, LLC	\$990,000	\$2,628,411	30.00	
Saturn Properties, LLC	\$247,500	\$550,000	27.00	
Schnell Welding & Machine	\$14,000	\$40,000	9.50	
Sentra@NET, LLC	\$250,000	\$1,180,000	40.00	
Sheldahl, Inc.	\$500,000	\$2,250,000	147.50	
Shoemaker Properties, LLC	\$343,312	\$4,595,357	20.00	
Showplace Wood Products, Inc.	\$4,185,000	\$9,500,000	168.00	
South Dakota Wheat Growers Assoc.	\$1,400,000	\$7,125,000	21.00	
Special Teams, Inc.	\$350,000	\$600,000	62.00	
SpecSys, Inc.	\$350,000	\$5,900,000	30.00	
Synergy Solutions, Inc.	\$200,000	\$461,400	50.00	
TCF & Blower Companies, Ltd.	\$300,000	\$3,300,000	N/A	
TCF & Blower Companies, Ltd.	\$400,000	\$1,315,000	N/A	
TDS Dakota Land Holdings, LLC	\$1,750,000	\$7,567,000	287.00	
Telnet Systems, Inc	\$250,000	\$677,000	225.00	
Terex South Dakota, Inc.	\$10,000,000	\$95,147,221	779 retained	
The Three Amigos, LLC	\$654,433	\$1,636,081	27.00	
Thermo Bond Buildings, LLC	\$2,056,250	\$10,000,000	27.00	
Tower Tech Systems, Inc.	\$1,500,000	\$23,990,000	145.00	
Tri-State Ethanol Company	\$450,000	\$18,000,000	19.00	
Tri-State Ethanol Company	\$450,000	\$18,000,000	25.00	
Twin City Fan Companies, Ltd	\$616,950	\$1,371,000	50.00	
Ultimate Direction, Inc	\$50,000	\$357,000	N/A	
Vallon Inc.	\$430,000	\$2,308,555	91.00	
Vermillion Area COC and EDC	\$2,100,000	\$5,150,000	125.00	
Vermillion Area COC and EDC/IP USA	\$1,696,500	\$3,768,000	54.00	
WhBMC Group, Inc	\$226,250	\$512,500	46.00	
Watertown Development Corp./Dakota Bodies (VI)	\$359,450	\$1,700,000	30.00	
Watertown Dev. Co./Focus Watertown	\$450,000	\$1,000,000	13.00	
Webster Area Dev. Corp./Anderson Ind.	\$200,000	\$563,500	16.00	
Wilson Trailer Sales, Inc.	\$3,000,000	\$12,350,000	138.00	
Workrite Uniform Company	\$225,000	\$225,000	N/A	
Total Withdrawn Loans	\$104,860,675	\$657,999,624	7,328.00	779 retained, 36 Units

**SOUTH DAKOTA REVOLVING ECONOMIC DEVELOPMENT
AND INITIATIVE FUND**

AUDIT REPORT

Fiscal Year Ended June 30, 2023



**State of South Dakota
Department of Legislative Audit**
427 South Chapelle
% 500 East Capitol
Pierre, SD 57501-5070

SOUTH DAKOTA REVOLVING ECONOMIC DEVELOPMENT
AND INITIATIVE FUND
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RUSSELL A. OLSON
AUDITOR GENERAL

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

The Honorable Kristi Noem
Governor of South Dakota

and

South Dakota Board of Economic Development

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the South Dakota Revolving Economic Development and Initiative Fund (REDI Fund), an enterprise fund of the State of South Dakota, as of and for the year ended June 30, 2023, and the related notes to the financial statements, which collectively comprise the REDI Fund's basic financial statements and have issued our report thereon dated October 20, 2023.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the South Dakota Board of Economic Development's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the South Dakota Board of Economic Development's internal control. Accordingly, we do not express an opinion on the effectiveness of South Dakota Board of Economic Development's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the South Dakota Board of Economic Development's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. As required by South Dakota Codified Law 4-11-11, this report is a matter of public record and its distribution is not limited.

A handwritten signature in black ink that reads "Russell A. Olson". The signature is written in a cursive, flowing style.

Russell A. Olson, Auditor General
Pierre, South Dakota

October 20, 2023



427 SOUTH CHAPELLE
C/O 500 EAST CAPITOL
PIERRE, SD 57501-5070
(605) 773-3595

RUSSELL A. OLSON
AUDITOR GENERAL

INDEPENDENT AUDITOR'S REPORT

The Honorable Kristi Noem
Governor of South Dakota

and

South Dakota Board of Economic Development

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of the South Dakota Revolving Economic Development and Initiative Fund (REDI Fund), an enterprise fund of the State of South Dakota, as of and for the year ended June 30, 2023, and the related notes to the financial statements, as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of the REDI fund, an enterprise fund of the State of South Dakota, as of June 30, 2023, and the changes in its financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the South Dakota Board of Economic Development and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter

As discussed in Notes 1 and 2A, the financial statements present only the REDI fund, an enterprise fund of the State of South Dakota and do not purport to, and do not, present fairly the financial position of the State of South Dakota, as of June 30, 2023, the changes in its financial position, or, where applicable, its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the South Dakota Board of Economic Development's internal control. Accordingly, no such opinion is expressed.
- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Other Information

Management is responsible for the other information included in the annual report. The other information comprises the listing of the Board of Economic Development Members and the schedules titled *Loan Portfolio: Loans Approved Fiscal Year 2023*, *REDI Fund Company Activity*, and *Withdrawn Loans* but does not include the basic financial statements and our auditor's report thereon. Our opinion on the basic financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 20, 2023, on our consideration of the South Dakota Board of Economic Development's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the South Dakota Board of Economic Development's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the South Dakota Board of Economic Development's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Russell A. Olson". The signature is written in a cursive, flowing style.

Russell A. Olson, Auditor General
Pierre, South Dakota

October 20, 2023

South Dakota Revolving Economic Development and Initiative Fund
Statement of Net Position
June 30, 2023

ASSETS

Current Assets:

Cash and Cash Equivalents	\$ 89,853,119
Accounts Receivable	36,684
Loan Interest Receivable	52,735
Investment Income Receivable	675,011
Loans Receivable, Net	<u>9,807,577</u>

Total Current Assets	<u>100,425,126</u>
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Noncurrent Assets:

Right of Use Asset - Software	32,442
Accumulated Amortization - Software	(14,897)
Assets Held for Resale	321,037
Restricted Net Pension Asset	1,049
Noncurrent Portion of Loans Receivable, Net	<u>32,065,472</u>

Total Noncurrent Assets	<u>32,405,103</u>
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TOTAL ASSETS	<u>132,830,229</u>
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DEFERRED OUTFLOWS OF RESOURCES

Deferred Outflows of Resources - Related to Pensions	<u>98,281</u>
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LIABILITIES

Current Liabilities:

Accounts Payable	14,600
Wages Payable	24,079
Accrued Leave Liability	9,419
Accrued Interest -Software	380
Current Liability - Software	14,152
Due to Other Funds	<u>10,335</u>

Total Current Liabilities	<u>72,965</u>
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Noncurrent Liabilities:

Noncurrent Portion of Accrued Leave Liability	<u>7,985</u>
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TOTAL LIABILITIES	<u>80,950</u>
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DEFERRED INFLOWS OF RESOURCES

Deferred Inflows of Resources - Related to Pensions	<u>61,122</u>
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The accompanying notes are an integral part of this statement.

South Dakota Revolving Economic Development and Initiative Fund
Statement of Net Position (Continued)
June 30, 2023

NET POSITION

Net Investment in Capital Assets	3,013
Restricted for South Dakota Jobs Grant Program	1,638,900
Restricted for Disaster Relief Fund	10,237,197
Restricted for Pension Benefits	38,208
Unrestricted	<u>120,869,120</u>

TOTAL NET POSITION	<u>\$ 132,786,438</u>
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The accompanying notes are an integral part of this statement.

South Dakota Revolving Economic Development and Initiative Fund
Statement of Revenues, Expenses, and Changes in Net Position
For the Year Ended June 30, 2023

OPERATING REVENUE

Interest Income on Loans	\$ 572,227
Rental Income	25,450
Other Income	<u>235,741</u>
Total Operating Revenue	<u>833,418</u>

OPERATING EXPENSES

Personal Services and Benefits	134,270
Travel	7,345
Contractual Services	298,226
Supplies and Materials	774
Grants and Subsidies	31,107
Amortization of Subscription	15,538
Provisions for Loan Loss (Recovery)	<u>(82,638)</u>
Total Operating Expenses	<u>404,622</u>
Operating Income	<u>428,796</u>

NONOPERATING REVENUES (EXPENSES)

Investment Income	3,082,106
Subsidies Provided to Others	(146,658)
Other Expenses	<u>(15,519)</u>
Total Nonoperating Revenues (Expenses)	<u>2,919,929</u>

CHANGE IN NET POSITION 3,348,725

BEGINNING NET POSITION 129,437,713

ENDING NET POSITION \$ 132,786,438

The accompanying notes are an integral part of this statement.

South Dakota Revolving Economic Development and Initiative Fund
Statement of Cash Flows
For the Year Ended June 30, 2023

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts for Loan Repayments	\$ 7,731,751
Payments for Loans Originated	(23,574,065)
Receipts for Loan Interest	539,301
Receipts from Customers and Users	261,191
Grants and Subsidies - Building South Dakota Funds	(31,107)
Payments for Employee Services and Benefits	(173,946)
Payments to Suppliers and for Claims	<u>(306,136)</u>
Net Cash Used by Operating Activities	<u>(15,553,011)</u>

CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES

Subsidies Provided to Others	<u>(159,297)</u>
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CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES

Payments for Subscription Agreements	<u>(18,551)</u>
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CASH FLOWS FROM INVESTING ACTIVITIES

Pooled Investment Income (Loss)	2,678,588
Investment Costs	<u>(15,519)</u>
Net Cash Provided by Investing Activities	<u>2,663,069</u>

NET DECREASE IN CASH AND CASH EQUIVALENTS	(13,067,790)
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CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	<u>102,920,909</u>
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CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$ 89,853,119</u>
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RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES:

Operating Income	\$ 428,796
Adjustments to Reconcile Operating Income to Net Cash	
Used by Operating Activities:	
Amortization Expense	14,897
Miscellaneous Nonoperating Items	641
(Increase) Decrease in Assets:	
Bonds and Notes Receivable	(16,014,225)
Accounts Receivable	56,347
Net Pension Asset	94,543
Increase in Deferred Outflows of Resources	31,337
Increase in Liabilities:	
Accounts Payable	209
Wages Payable	2,822
Accrued Leave Liability	(20,098)
Deferred Inflows - Related to Contracts	<u>(148,280)</u>

NET CASH USED BY OPERATING ACTIVITIES	<u>\$ (15,553,011)</u>
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NONCASH INVESTING, CAPITAL , AND FINANCING ACTIVITIES:

Contract Obligations Entered Into	<u>\$ 14,151</u>
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The accompanying notes are an integral part of this statement.

South Dakota Revolving Economic Development and Initiative Fund

Notes to the Financial Statements

June 30, 2023

NOTE 1 - AUTHORIZING LEGISLATION

The South Dakota Revolving Economic Development and Initiative Fund (REDI Fund) was created in 1987 by an act of the South Dakota Legislature. The REDI Fund was established for the purpose of making loans for economic development. The REDI Fund is a fund of the State of South Dakota and is administered by the Governor's Office of Economic Development (GOED) with oversight provided by the Board of Economic Development.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. FUND ACCOUNTING

The REDI Fund is accounted for as an enterprise fund. Enterprise funds are used to account for activities that are financed and operated in a manner similar to private business enterprises. The REDI Fund is a part of the State of South Dakota and, as such, the accompanying financial statements are included in the Annual Comprehensive Financial Report of the State of South Dakota.

B. BASIS OF ACCOUNTING

The REDI Fund follows the accrual basis of accounting. This method of accounting recognizes the financial effect of transactions, events, and interfund activities when they occur, regardless of the timing of related cash flows. Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. Revenues and expenses not meeting this definition, such as investment earnings and services provided to others, are reported as nonoperating.

C. CASH AND INVESTMENTS

Cash includes cash on hand and participating interest in the State's internal investment pool held by the State Treasurer and is used for the purposes of reporting cash flows. The amount held in the State's internal investment pool is reported at fair value.

Management of the State's internal investment pool is the statutory responsibility of the South Dakota Investment Council (SDIC). The investment policy and required risk disclosures for the State's internal investment pool are presented in the SDIC's audit report which can be obtained by writing to the Department of Legislative Audit, 427 South Chapelle, c/o 500 East Capitol, Pierre, South Dakota 57501 or by calling (605)773-3595.

D. CAPITAL ASSETS

Assets are capitalized based on policies established by the South Dakota Bureau of Finance and Management. Capital assets are capitalized at cost or, if the original cost is unavailable, estimated historical cost. Equipment is capitalized when the cost of individual items is \$5,000 or more. Depreciation on capital assets is computed using the straight-line method over the estimated useful lives of the assets, which is 3 to 10 years for all assets. When assets are disposed of, the costs and related accumulated depreciation are removed from the accounts and any gain or loss is reflected in the results from operations in the period of disposal. The REDI Fund had no depreciable assets for the year ending June 30, 2023.

E. LOANS RECEIVABLE

Loans receivable on June 30, 2023 is shown net of the allowance for doubtful loans of \$843,787.

South Dakota Revolving Economic Development and Initiative Fund
Notes to the Financial Statements
June 30, 2023

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

F. SERVICES PROVIDED TO OTHERS

Earnings on the REDI Fund may be used for the administrative costs of the Division of Finance of the GOED per SDCL 1-16G-24. Earnings used for the administrative costs of the Division of Finance of the GOED totaled \$146,658 for the year ending June 30, 2023.

G. LEASES

In situations where the REDI Fund is a lessee, the REDI Fund recognizes a lease liability and an intangible right-to-use lease asset (lease asset). The REDI Fund recognizes lease liabilities with an initial, individual value of \$10,000 or more.

At the commencement of a lease, the REDI Fund initially measures the lease liability at the present value of payments expected to be made during the lease term. Subsequently, the lease liability is reduced by the principal portion of lease payments made. The lease asset is initially measured as the amount of the lease liability, adjusted for lease payments made at or before the lease commencement date, plus certain initial direct costs. Subsequently, the lease asset is amortized on a straight-line basis over its useful life.

Key estimates and judgments related to leases include the determination of (1) the discount rate used to discount expected lease payments to present value, (2) lease term, and (3) lease payments.

- The REDI Fund uses the interest rate charged by the lessor as the discount rate. When the interest rate charged by the lessor is not provided, the estimated incremental borrowing rate is used as the discount rate for leases.
- The lease term includes the noncancellable period of the lease. Lease payments included in the measurement of the lease liability are composed of fixed payments and purchase option price that the REDI Fund is reasonably certain to exercise.

The REDI Fund monitors changes in circumstances that would require a remeasurement of its lease and will remeasure the lease asset and liability if certain changes occur that are expected to significantly affect the amount of the lease liability.

Lease assets are reported with other capital assets and lease liabilities are reported with long-term debt on the Statement of Net Position.

In situations where the REDI Fund is a lessor for a noncancellable lease, a lease receivable and deferred inflow of resources are reported in the financial statements.

At the commencement of a lease, the REDI Fund initially measures the lease receivable at the present value of payments expected to be received during the lease term. Subsequently, the lease receivable is reduced by the principal portion of lease payments received. The deferred inflow of resources is initially measured as the amount of the lease receivable, adjusted for lease payments received at or before the lease commencement date. Subsequently, the deferred inflow of resources is recognized as revenue over the life of the lease term.

Key estimates and judgments include determinations of (1) the discount rate it uses to discount the expected lease receipts to present value, (2) lease term, and (3) lease receipts.

- The REDI Fund uses its estimated incremental borrowing rate as the discount rate for leases.
- The lease term includes the noncancellable period of the lease. Lease receipts included in the measurement of the lease receivable are composed of fixed payments from the lessee.

South Dakota Revolving Economic Development and Initiative Fund

Notes to the Financial Statements

June 30, 2023

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The REDI Fund monitors changes in circumstances that would require a remeasurement of its lease and will remeasure the lease receivable and deferred inflows of resources if certain changes occur that are expected to significantly affect the amount in the lease receivable.

The REDI Fund did not have any lease agreements in which it was the lessee or lessor as of June 30, 2023.

H. SUBSCRIPTION-BASED TECHNOLOGY ARRANGEMENTS

The REDI Fund has entered into subscription-based information technology arrangements (SBITAs) with vendors to use vendor-provided information technology. The REDI Fund recognizes a subscription liability and an intangible right-to-use subscription asset (subscription asset) in the financial statements. The REDI Fund recognizes liabilities with an initial, individual value of \$10,000 or more.

At the commencement of a subscription, the REDI Fund initially measures the subscription liability at the present value of payments expected to be made during the subscription term. Subsequently, the subscription liability is reduced by the principal portion of subscription payments made. The subscription asset is initially measured at the initial amount of the subscription liability, adjusted for subscription payments made at or before the subscription commencement date, plus certain initial implementation costs. The subscription asset is amortized on a straight-line basis over its useful life.

Key estimates and judgments related to subscriptions include the determination of (1) the discount rate used to discount the expected subscription payments to present value, (2) subscription term, and (3) subscription payments.

- The REDI Fund uses the interest rate charged by the vendor as the discount rate. When the interest rate charged by the vendor is not provided, the REDI Fund generally uses its estimated incremental borrowing rate as the discount rate for subscriptions.
- The subscription term includes the noncancelable period of the subscription. Subscription payments included in the measurement of the subscription liability are composed of fixed payments and purchase option price that the REDI Fund is reasonably certain to exercise.

The REDI Fund monitors changes in circumstances that would require a remeasurement of its subscription and will remeasure the subscription asset and liability if certain changes occur that are expected to significantly affect the amount of the subscription liability.

Subscription assets are reported with non-current assets and subscription liabilities are reported as current and long-term liabilities on the Statement of Net Position.

I. USE OF ESTIMATES

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. Actual results could differ from those estimates.

J. PENSION REPORTING

For purposes of measuring the net pension asset, deferred outflows of resources and deferred inflows of resources related to pensions, and pension revenue, information about the fiduciary net position of the South Dakota Retirement System (SDRS) and additions to/deletions from SDRS's fiduciary net position have been determined on the same basis as they are reported by SDRS. Contributions and net pension asset are recognized on an accrual basis of accounting.

South Dakota Revolving Economic Development and Initiative Fund
Notes to the Financial Statements
June 30, 2023

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

K. NET POSITION

Net position is classified into the following three components:

Net Investment in Capital Assets - Consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any debt that is attributable to the acquisition, construction, or improvement of those assets.

Restricted - Consists of net position with constraints placed on their use by either creditors, grantors, contributors, laws or regulations of other governments, or constraints imposed by law through constitutional or enabling legislation of the state.

Unrestricted - Consists of net position that does not meet the definition of net investments in capital assets or restricted.

L. RESTRICTED RESOURCES

When both restricted and unrestricted resources are available for use, it is the REDI Fund's policy to use restricted resources first, and then unrestricted resources as they are needed.

M. DEFERRED OUTFLOWS OF RESOURCES AND DEFERRED INFLOWS OF RESOURCES

In addition to assets, the Statement of Net Position reports a separate section for deferred outflows of resources. Deferred outflows of resources represent consumption of net position that applies to a future period or periods. These items will not be recognized as an outflow of resources until the applicable future period.

In addition to liabilities, the Statement of Net Position reports a separate section for deferred inflows of resources. Deferred inflows of resources represent acquisitions of net position that apply to a future period or periods. These items will not be recognized as an inflow of resources until the applicable future period.

N. LONG-TERM LIABILITIES

Long-term liabilities consist of annual leave earned by staff.

NOTE 3 - SOUTH DAKOTA JOBS GRANT PROGRAM ACTIVITY

During the 2013 legislative session, the South Dakota Jobs Grant Program was created within the REDI Fund. An original deposit of \$350,000 was deposited in the fiscal year ending June 30, 2013. The Board of Economic Development may provide grants to project owners for new or expanded facilities with project costs less than \$20,000,000 or for equipment upgrades with project costs less than \$2,000,000.

The following is a breakdown of the activity in the subfund for fiscal year 2023 and its corresponding restricted net position at June 30, 2023:

	<u>South Dakota Jobs Subfund</u>
Beginning Net Position	\$ 1,654,800
Investment Income	15,207
Grant Expense	<u>(31,107)</u>
Ending Net Position	<u>\$ 1,638,900</u>

South Dakota Revolving Economic Development and Initiative Fund

Notes to the Financial Statements

June 30, 2023

NOTE 4 - DISASTER RELIEF SUBFUND ACTIVITY

During the 2020 legislative session, the Disaster Relief Subfund was created within the REDI Fund. The legislature designated \$7,000,000 from the Small Business Credit Initiative Fund and \$1,000,000 from the Governor's Office of Economic Development Special Revenue Fund for the purpose of making loans for the COVID-19 pandemic emergency. It also designated approval for a grant from the Economic Development Finance Authority (EDFA) for the purpose of this fund in the amount of \$1,500,000.

The following is a breakdown of the activity in the subfund for fiscal year 2023:

	Disaster Relief Subfund
Beginning Cash Balance	\$ 5,587,441
Investment Income	68,638
Repayment of Loans	<u>1,925,329</u>
Ending Cash Balance	<u>\$ 7,581,408</u>

NOTE 5 - CHANGES IN CAPITAL ASSETS

A summary of changes in capital assets for the year ended June 30, 2023 is as follows:

	Balance at June 30, 2022	Additions	Deletions	Balance at June 30, 2023
Capital Assets Being Amortized:				
Intangible Subscription Asset	\$ -	\$ 32,442	\$ -	\$ 32,442
Less Accumulated Amortization for:				
Intangible Subscription Asset	<u>-</u>	<u>(14,897)</u>	<u>-</u>	<u>(14,897)</u>
Total Capital Assets, Net	<u>\$ -</u>	<u>\$ 17,545</u>	<u>\$ -</u>	<u>\$ 17,545</u>

NOTE 6 - COMMITMENTS

As of June 30, 2023, the REDI Fund had the following commitments:

REDI Fund Loans Approved by the South Dakota Board of Economic Development but Not Disbursed at June 30, 2023	\$ 25,298,310
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South Dakota Revolving Economic Development and Initiative Fund

Notes to the Financial Statements

June 30, 2023

NOTE 7 - LONG-TERM LIABILITIES

A summary of the changes in long-term liabilities for the year ended June 30, 2023 is as follows:

	Balance at June 30, 2022	Additions	Deletions	Balance at June 30, 2023	Due Within One Year
Accrued Leave Liability	\$ 37,502	\$ 18,852	\$ (38,950)	\$ 17,404	\$ 9,419
Subscriptions	-	32,442	(18,290)	14,152	14,152
	<u>\$ 37,502</u>	<u>\$ 51,294</u>	<u>\$ (57,240)</u>	<u>\$ 31,556</u>	<u>\$ 23,571</u>

Subscriptions relate to software used for the REDI Fund's loan platform. The subscription contract period is from September 5, 2019 through September 4, 2024 and requires payments upfront. Implementation costs of \$6,000 were included in the determination of assets and liabilities. Annual subscription fees have an escalation clause but are expensed on a straight-line basis over the term of the agreement. The discount rate used to determine the liability was based on the State of South Dakota's incremental borrowing rate and was 3.59% at the time the agreement was initiated. There are no variable payments related to this agreement.

The future principal and interest related to subscription payments as of June 30, 2023 are as follows:

Year	Principal	Interest	Total
2024	\$ 14,152	\$ 508	\$ 14,660

Annual leave is earned by all employees. Upon termination, employees are eligible to receive compensation for their accrued annual leave balances. Employees who have been continuously employed by the State of South Dakota for at least seven years prior to the date of retirement, voluntary resignation, or death will receive payment for one-fourth of their accumulated sick leave balance, such payment not to exceed the sum of twelve weeks of employee's annual compensation. The total leave liability of \$17,404 as of June 30, 2023 is shown as short and long-term liabilities on the Statement of Net Position.

NOTE 8 - RETIREMENT

The GOED participates in the South Dakota Retirement Systems (SDRS), a cost-sharing, multiple-employer defined benefit pension plan established to provide retirement, disability, and survivor benefits for employees of the State and its political subdivisions. The SDRS provides retirement, disability, and survivor benefits. The right to receive retirement benefits vests after three years of credited service. Authority for establishing, administering, and amending plan provisions is found in SDCL 3-12. The SDRS issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained at <http://sdrs.sd.gov/publication.aspx> or by writing to the SDRS, PO Box 1098, Pierre, SD 57501-1098 or by calling (605)773-3731.

Benefits Provided

SDRS has four different classes of employees, Class A general members, Class B public safety and judicial members, Class C Cement Plant Retirement Fund members, and Class D Department of Labor and Regulation members.

South Dakota Revolving Economic Development and Initiative Fund

Notes to the Financial Statements

June 30, 2023

NOTE 8 - RETIREMENT (CONTINUED)

Members who were hired before July 1, 2017, are Foundation members. Class A Foundation members and Class B Foundation members who retire after age 65 with three years of contributory service are entitled to an unreduced annual retirement benefit. An unreduced annual retirement benefit is also available after age 55 for Class A Foundation members where the sum of age and credited years of service is equal to or greater than 85 or after age 55 for Class B Foundation judicial members where the sum of age and credited service is equal to or greater than 80. Class B Foundation public safety members can retire with an unreduced annual retirement benefit after age 55 with three years of contributory service. An unreduced annual retirement benefit is also available after age 45 for Class B Foundation public safety members where the sum of age and credited service is equal to or greater than 75. All Foundation retirement benefits that do not meet the above criteria may be payable at a reduced level.

Members who were hired on/after July 1, 2017, are Generational members. Class A generational members and Class B Generational judicial members who retire after age 67 with three years of contributory service are entitled to an unreduced annual retirement benefit. Class B Generational public safety members can retire with an unreduced annual retirement benefit after age 57 with three years of contributory service. At retirement, married Generational members may elect a single-life benefit, a 60 percent joint and survivor benefit, or a 100 percent joint and survivor benefit. All Generational retirement benefits that do not meet the above criteria may be payable at a reduced level. Generational members will also have a variable retirement account (VRA) established, in which they will receive up to 1.5 percent of compensation funded by part of the employer contribution. VRAs will receive investment earnings based on investment returns.

Legislation enacted in 2017 established the current COLA process. At each valuation date:

- Baseline actuarial accrued liabilities will be calculated assuming the COLA is equal to the long-term inflation assumption of 2.25%
- If the fair value of assets is greater or equal to the baseline actuarial accrued liabilities, the COLA will be:
 - The increase in the 3rd quarter CPI-W, no less than 0.5% and no greater than 3.5%.
- If the fair value of assets is less than the baseline actuarial accrued liabilities, the COLA will be:
 - The increase in the 3rd quarter CPI-W, no less than 0.5% and no greater than a restricted maximum such that, if the restricted maximum is assumed for future COLAs, the fair value of assets will be greater or equal to the accrued liabilities.

Legislation enacted in 2021 reduced the minimum COLA from 0.5% to 0.0%.

All benefits except those depending on the member's accumulated contributions are annually increased by the cost-of-living adjustment.

Contributions

Per SDLC 3-12, contribution requirements of the active employees and the participating employers are established and may be amended by the SDRS Board. Covered employees are required by state statute to contribute the following percentages of their salary to the plan: Class A Members, 6.0% of salary; Class B Judicial Members, 9.0% of salary; and Class B Public Safety Members, 8.0% of salary. State statute also requires the employer to contribute an amount equal to the employee's contribution.

South Dakota Revolving Economic Development and Initiative Fund

Notes to the Financial Statements

June 30, 2023

NOTE 8 - RETIREMENT (CONTINUED)

The GOED's contributions to the SDRS for the fiscal years ended June 30, 2023, 2022, and 2021 were \$11,504, \$15,904, and \$17,516, respectively, equal to the required contributions each year.

Pension Liabilities (Assets), Pension Expense, Deferred Outflows of Resources, and Deferred Inflows of Resources to Pensions

As of June 30, 2022, SDRS is 100.1% funded and accordingly has a net pension asset. As of June 30, 2023, the GOED reported an asset of \$1,049 for the REDI Fund's proportionate share of the net pension asset. As of June 30, 2023, deferred outflows of resources and deferred inflows of resources related to the pension were reported from the following sources:

	Deferred Outflow of Resources	Deferred Inflow of Resources
Difference Between Expected and Actual Experience	\$ 19,974	\$ 68
Changes of Assumption	66,689	58,444
Net Difference Between Projected and Actual		
Investment Earnings on Pension Plan Investment	-	2,514
Changes in Proportional Share	114	96
Pension Contributions After Measurement Date	11,504	-
Total	<u>\$ 98,281</u>	<u>\$ 61,122</u>

\$11,504 reported as deferred outflows of resources related to pensions resulting from GOED contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2023. Other amounts in the table above will be recognized in pension expense (revenue) in future years.

Actuarial Assumptions

The total pension liability (asset) in the June 30, 2022 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.25%
Salary Increases	Graded by years of service, from 7.66% at entry to 3.15% after 25 years of service.
Discount Rate	6.5% net of plan investment expense. This is composed of an average inflation rate of 2.5% and real returns of 4.0%
Future COLAs	2.10%

South Dakota Revolving Economic Development and Initiative Fund

Notes to the Financial Statements

June 30, 2023

NOTE 8 - RETIREMENT (CONTINUED)

Mortality Rates

All mortality rates are based on Pub-2010 amount-weighted mortality tables projected generationally with improvement scale MP-2020.

Active and Terminated Vested Members:

- Teachers, Certified Regents, and Judicial: PubT-2010
- Other Class A Members: PubG-2010
- Public Safety Members: PubS-2010

Retired Members: Teachers, Certified Regents, and Judicial Retirees: PubT-2010, 108% of rates above age 65

Other Class A Retirees: PubG-2010, 93% of rates through age 74, increasing by 2% per year until 111% of rates at age 83 and above

Public Safety Retirees: PubS-2010, 102% of rates at all ages

Beneficiaries: PubG-2010 contingent survivor mortality table

Disabled Members:

- Public Safety: PubS-2010 disabled member mortality table
- Others: PubG-2010 disabled member mortality table

The actuarial assumptions used in the June 30, 2022 valuation were based on the results of an actuarial experience study for the period of July 1, 2016 to June 30, 2021.

Investment portfolio management is the statutory responsibility of the South Dakota Investment Council (SDIC), which may utilize the services of external money managers for management of a portion of the portfolio. SDIC is governed by the Prudent Man Rule (i.e., the council should use the same degree of care as a prudent man). Current SDIC investment policies dictate limits on the percentage of assets invested in various types of vehicles (equities, fixed-income securities, real estate, cash, private equity, etc.). The long-term expected rate of return on pension plan investments was determined using a method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce that long-term expected rate of return by weighing the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2022 (see the discussion of the pension plan's investment policy) are summarized in the following table using geometric means:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-term Expected Rate of Return</u>
Global Equity	58.0%	3.7%
Fixed Income	30.0%	1.1%
Real Estate	10.0%	2.6%
Cash	2.0%	0.4%
	<u>100.0%</u>	

South Dakota Revolving Economic Development and Initiative Fund
Notes to the Financial Statements
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NOTE 8 - RETIREMENT (CONTINUED)

Pension Plan Fiduciary Net Position

Detailed information about the plan's fiduciary net position is available in the separately issued SDRS financial report.

NOTE 9 - RISK MANAGEMENT

The GOED is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The GOED participates in the various programs administered by the State of South Dakota. These risk management programs are funded through assessments charged to participating entities. The risk management programs include: 1) coverage for risks associated with automobile liability and general tort liability (including public officials' errors and omissions liability, medical malpractice liability, law enforcement liability, and products liability) through the State's Public Entity Pool for Liability Fund, 2) coverage of employee medical claims through the State's health insurance program, 3) coverage for unemployment benefits through the State's Unemployment Insurance Fund, 4) coverage for workers' compensation benefits through the State's Workers' Compensation Fund, and 5) coverage for property loss through the South Dakota Property and Casualty Insurance Company, LLC. Financial information relative to the self-insurance funds administered by the State is presented in the State of South Dakota Annual Comprehensive Financial Report.

NOTE 10 - SUBSEQUENT EVENTS

Management has evaluated subsequent events through the date of the independent auditor's report, which is the date the financial statements were available to be issued.

SOUTH DAKOTA

GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT

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