

**BOARD OF ECONOMIC DEVELOPMENT  
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD  
THURSDAY, MARCH 26, 2020, 11:00 A.M., CT**

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**BOARD OF ECONOMIC DEVELOPMENT  
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD  
THURSDAY, MARCH 26, 2020, 11:00 A.M., CT**

**Board  
Members:**

*Jeff Erickson*

*Matt Judson*

*Sharon  
Casey*

*Mike Luken*

*Ted Husted*

*Don  
Kettering*

*Tom Jones*

*Reed Kessler*

*Joy Nelson*

*Eric Yunag*

*Pat Burchill*

*Kevin  
Tetzlaff*

*David Emery*

**Non-Voting**

*Lee Qualm*

*Erin Healy*

*Craig  
Kennedy*

*Kris Langer*

**Motion Sheet  
(STAFF RECOMMENDATIONS)**

**Agenda**

Motion to approve the agenda as presented.

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Conflicts of Interest Disclosures**

**Public Comments**

**Commissioners Comments**

**Payment Modification Memo**

Motion to approve the Board granting authority to the Commissioner to approve a three (3) month deferment of payments for borrowers that can demonstrate COVID-19 has had a negative effect on their business, and to grant to the Commissioner the power to approve up to three subsequent months of interest-only payments to borrowers granted the initial three month deferment who demonstrate, to the Commissioner's satisfaction, that COVID-19 is at that time still causing a material negative impact on their business

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Executive Session** (if necessary)

Motion to enter into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Chairman: Declare board out of executive session. [        a.m.]. Chairman: The BED entered into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. No action was taken.**

**Motion to approve the chairman's report from executive session.**

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Adjourn**

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

Please note times:

Call To Order: \_\_\_\_\_

Executive Session \_\_\_\_\_

Regular Session \_\_\_\_\_

Adjournment \_\_\_\_\_

A

**BOARD OF ECONOMIC DEVELOPMENT  
GOED CONFERENCE ROOM, 711 E WELLS AVE, SD  
THURSDAY, MARCH 26, 2020, 11:00 A.M. CT**

**REGULAR SESSION AGENDA**

- 11:00 A.M.                    Call to Order, Chairman Jeff Erickson
- 11:05 A.M.                    **Agenda**  
RECOMMENDED ACTION: Motion to approve the agenda as provided or amended.
- Conflicts of Interest Disclosures**
- Public Comments**
- Commissioner's Comments**
- 11:10 A.M.                    **Payment Modification Memo**  
RECOMMENDED ACTION: Motion to approve the Board granting authority to the Commissioner to approve a three (3) month deferment of payments for borrowers that can demonstrate COVID-19 has had a negative effect on their business, and to grant to the Commissioner the power to approve up to three subsequent months of interest-only payments to borrowers granted the initial three month deferment who demonstrate, to the Commissioner's satisfaction, that COVID-19 is at that time still causing a material negative impact on their business
- 11:15 A.M.                    **Executive Session** (if necessary)  
RECOMMENDED ACTION: Motion to enter into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance applicants. SDCL 1-25-2(4) and 1-16G-11
- 11:20 A.M.                    **Report from Executive Session** (if necessary)  
RECOMMENDED ACTION: Approve Chairman's report from Executive Session.

Notice is further given to persons with disabilities that this meeting is being held in a physically accessible place. Please notify the above mentioned office within 48 hours of the public hearing if you have special needs for which this agency will make the necessary arrangements. Please call (605) 773-4633 for assistance or access to the building during state office closures.

Participation in the meeting can be at GOED at 711 E Wells Ave, Pierre, South Dakota, or the GOED office at the Zeal Center for Entrepreneurship at 2329 N. Career Avenue, Sioux Falls, South Dakota.

B

## **Memorandum**

Date: March 26, 2020

To: Board of Economic Development, Value Added Finance Authority

From: GOED Staff

Re: Payment Moratoriums for Borrowers affected by COVID-19

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Over the past week, GOED staff have been talking and working diligently with businesses in South Dakota to address their needs in order to cope with the economic consequences of the COVID-19 pandemic. It is abundantly clear businesses in all sorts of industries, from tourism to retail to manufacturing, have been and will be affected by COVID-19, both from necessary employee absences from work and from the disruption to the state and national economy as a whole.

Because many of our borrowers are in industries that are being hit hard by the pandemic, they have begun experiencing cash flow issues, and many have requested payment modifications. We anticipate many more such requests. To expedite our response to these requests, we request the Board give the Commissioner the following authority without the need for further Board action:

1. To grant a three month payment deferral to borrowers who make written application and who can demonstrate to the Commissioner's satisfaction that COVID-19 has had a negative effect on their business.
2. To grant a further loan modification of three months of interest-only payments to those borrowers the Commissioner determines Covid-19 are still experiencing a material negative impact due to COVID-19.

Any payment modification request other than those described above will still be brought to the Board for its consideration.

GOED Staff will each month present to the board a memorandum regarding each borrower that requested and was granted a payment modification.

## **Recommendation**

Staff recommends the Board grant authority to the Commissioner to approve a three (3) month deferment of payments for borrowers that can demonstrate COVID-19 has had a negative effect on their business, and to grant to the Commissioner the power to approve up to three subsequent months of interest-only payments to borrowers granted the initial three month deferment who demonstrate, to the Commissioner's satisfaction, that COVID-19 is at that time still causing a material negative impact on their business