

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
THURSDAY, MARCH 13, 2025, 10:00 A.M., CT**

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**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
THURSDAY, MARCH 13, 2025, 10:00 A.M., CT**

**Board
Members:**

Jeff Erickson

Matt Judson

*Sharon
Casey*

Mike Luken

*Don
Kettering*

Tom Jones

Reed Kessler

Joy Nelson

Eric Yunag

*Kevin
Tetzlaff*

David Emery

*Craig
Christianson*

Brad Moore

Non-Voting

*Senator Tim
Reed*

*Representative
Erik Muckey*

Motion Sheet

(STAFF RECOMMENDATIONS)

Agenda

Motion to approve the agenda as presented.

Motion made by _____ and seconded by _____.

Minutes

Motion to approve the minutes of the meeting held February 12, 2025, February 24, 2025 and March 4, 2025 as presented.

Motion made by _____ and seconded by _____.

Conflicts of Interest Disclosures

Public Comments

Commissioners Comments

Executive Session

Motion to enter into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. SDCL 1-16G-11

Motion made by _____ and seconded by _____.

**Chairman: The Chairman declared the board out of executive session at [a.m.].
Chairman: The BED entered into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. No action was taken.**

Motion to approve the chairman's report from executive session.

Motion made by _____ and seconded by _____.

Reviews

Grant Reviews

Local Infrastructure Improvement Program (City of Lake Norden, City of Lake Preston, City of North Sioux City, Corsica, Inc., City of Viborg and Lake Area Improvement Corporation) and Reinvestment Payment Program (Brookings Biogas, LLC, Dakota Renewable Hydrogen, LLC, Gevo Net Zero 1, LLC, Graco Minnesota, Inc. Kingsbury County Wind Fuel, LLC, Lakeside Biogas, LLC, Manitou Equipment America, LLC, Pacific Stainless Products, Inc. and Red Rock Real Estate, LLC)

Motion to approve the grant reviews as recommended by staff and Grant Committee.

Motion made by _____ and seconded by _____.

Please note times:

Call To Order: _____

Executive
Session _____

Regular Session _____

Adjournment _____

B&B Hills, LLC

Motion to approve the loan review and recommendation as presented.

Motion made by _____ and seconded by _____.

BJ's Food Center

Motion to approve the loan review and recommendation as presented.

Motion made by _____ and seconded by _____.

Old Business

Corsica, Inc.

Motion to approve extending the LIIP grant agreement expiration date to September 30, 2025.

Motion made by _____ and seconded by _____.

Graco Minnesota, Inc.

Motion to approve extending the RPP construction permit to March 1, 2026.

Motion made by _____ and seconded by _____.

Harris Machine Company

Motion to approve a SD Works commitment extensions to March 12, 2026.

Motion made by _____ and seconded by _____.

Southern Sun, LLC

Motion to approve a REDI and SD Works commitment extension to March 13, 2026.

Motion made by _____ and seconded by _____.

New Business

ESCO Manufacturing

Motion to approve a SD Works loan request from ESCO Manufacturing in the amount up to \$438,900. Secured by a 2nd lien position on real estate, a UCC filing, personal guaranties from all principals with 10% or more ownership and a corporate guaranty.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.

Motion made by _____ and seconded by _____.

Hidewood Fiber, LLC

Motion to approve a SD Works loan request from Hidewood Fiber, LLC in the amount up to \$250,000. Secured by a shared pro-rata first position UCC on chattel assets, pro-rata shared 2nd lien position on vehicles, a pro-rata shared second mortgage on additional real estate and the personal guaranties from all principals with 10% or more ownership.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.

Motion made by _____ and seconded by _____.

Kaylor Agriservices

Motion to approve a SD Works loan request from Kaylor Agriservices in the amount up to \$1,000,000. Secured by a 2nd lien position on real estate, machinery and equipment and personal guaranties from all principals with 10% or more ownership.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.

Motion made by _____ and seconded by _____.

Kaylor Agriservices

Motion to approve a REDI loan request from Kaylor Agriservices in the amount up to \$1,000,000. Secured by a first lien position on structures and equipment, a shared second lien in real estate and the personal guaranties from all principals with 10% or more ownership.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.

Motion made by _____ and seconded by _____.

Local Infrastructure Improvement Program

Hamlin County

Motion to approve a Local Infrastructure Improvement grant award to Hamlin County in the amount of \$142,500 but not to exceed 26% of eligible project costs, to be granted in accordance with the board's Local Infrastructure Improvement Award Policy as recommended by staff and Grant Committee.

Motion made by _____ and seconded by _____.

Sioux Falls Development Foundation

Motion to approve a Local Infrastructure Improvement grant award to Sioux Falls Development Foundation in the amount of \$447,769 but not to exceed 50% of eligible project costs, to be granted in accordance with the board's Local Infrastructure Improvement Award Policy as recommended by staff and Grant Committee.

Motion made by _____ and seconded by _____.

Reinvestment Payment Program

Bel Brands USA

Motion to approve the Reinvestment Payment Program grant application to Bel Brands USA as recommended by staff.

Based on the representations and project description contained in the application for reinvestment payment, including but not limited to the representations concerning jobs created or retained and wages and benefits to be paid, a new or expanded facility reinvestment payment of \$2,243,373 but not to exceed 50% of the amount of the actual State Sales/Use Tax paid on eligible project costs not to exceed \$175,000,000, is approved for Bel Brands USA. The project as completed must be substantially similar to the project described in the application and must comply with the deadlines set out SDCL Ch. 1-16G and ARSD Ch. 68:02:07. The board has considered the factors set out in SDCL 1-16G-59 and ARSD 68:02:07:04 and the likelihood the project would not be located in South Dakota absent the reinvestment payment. Staff is authorized to issue a permit consistent with the application, this approval and the applicable provisions of SDCL Ch. 1-16G and ARSD Ch. 68:02:07.

Motion made by _____ and seconded by _____.

Adjourn

Motion made by _____ and seconded by _____.

A

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
THURSDAY, MARCH 13, 2025, 10:00 A.M., CT**

The public may participate by the following:

Call In Number: (669) 900-9128 Meeting ID: 96677988449 Participant Id: # Passcode: 421401

www.zoom.com Meeting ID: 96677988449 Passcode: 421401

REGULAR SESSION AGENDA

10:00 A.M. Call to Order, Chairman Jeff Erickson

10:05 A.M. **Agenda**
RECOMMENDED ACTION: Motion to approve the agenda as provided or amended.

Minutes
RECOMMENDED ACTION: Motion to approve the minutes of February 12, 2025, February 24, 2025 and March 4, 2025, as presented.

Conflicts of Interest Disclosures

Public Comments

10:15 A.M. **Commissioner's Comments**

10:20 A.M. **Executive Session**
RECOMMENDED ACTION: Motion to enter into executive session to discuss contractual matters, and to discuss commercial and financial information relating to loan and other assistance applicants. SDCL 1-16G-11

11:00 A.M. **Report from Executive Session**
RECOMMENDED ACTION: Approve Chairman's report from Executive Session.

Other Motions

Grant Reviews
B&B Hills, LLC
BJ's Food Center
Corsica, Inc.
Graco Minnesota, Inc.
Harris Machine Company
Southern Sun, LLC
ESCO Manufacturing
Hidewood Fiber, LLC
Kaylor Agriservices
Local Infrastructure Improvement Program
Hamlin County
Sioux Falls Development Foundation

Reinvestment Payment Program
Bel Brands USA

Adjournment

Notice is further given to persons with disabilities that this meeting is being held in a physically accessible place. Please notify the above mentioned office within 48 hours of the public hearing if you have special needs for which this agency will make the necessary arrangements.

B

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
WEDNESDAY, FEBRUARY 12, 2025, 10:00 A.M., CT**

Members Present

Chairman Jeff Erickson, Don Kettering, Matt Judson, Sharon Casey, Mike Luken, Tom Jones, Reed Kessler, Joy Nelson, Craig Christianson and Brad Moore

Staff Present

Commissioner Joe Fiala, Deputy Commissioner Jesse Fonkert, Ashley Moore, Jack Valentine, Stephanie Deyo, Lexxy Phillips, Nick Rabern, Nadine Agneau, Ann Gesick-Johnson, Adam Molseed, Alissa Sendelbach, Katherine Kirby and Dale Knapp

Other Staff Present

Shawn Hofer and Mike Bietz – BankWest, Inc.

Call to Order

Chairman Erickson called the meeting to order at 10:00 a.m.

Agenda

A motion was made by Mike Luken and seconded by Sharon Casey to approve the agenda as presented.

Motion passed by a voice vote.

Minutes

A motion was made by Craig Christianson and seconded by Brad Moore to approve the minutes of the meetings held January 7, 2025 and February 3, 2025, as presented.

Motion passed by a voice vote.

Conflicts Disclosure

Chairman Erickson opened the floor for board members to identify potential conflicts under SDCL Chapter 3-23. Jeff Erickson declared a potential conflict with Dakota Protein Solutions, LLC due to banking relations and would not partake in the discussion or vote on the project. Joy Nelson declared a potential conflict with Dakota Protein Solutions, LLC due to banking relations and would not partake in the discussion or vote on the project. The Chairman opened up the floor for questions and discussion concerning the potential conflicts; there were none from the board members and no objection to proceeding with the agenda.

Public Comments – none

Executive Session

A motion was made by Reed Kessler and seconded by Joy Nelson to enter into Executive Session at 10:08 a.m. to discuss contractual matters, and to discuss commercial and financial information relating to loan and other assistance applicants. SDCL 1-16G-11

Motion passed by a voice vote.

Executive Session Report

The Chairman declared the board out of Executive Session at 10:32 a.m. The Chairman reported that the Board of Economic Development entered into Executive Session to discuss contract matters, commercial and financial information relating to loan and other assistance to applicants. No action was taken.

A motion was made by Sharon Casey and seconded by Brad Moore to approve the Chairman's report from Executive Session.
Motion passed by a voice vote.

Old Business

CMW Industrial Properties, LLC

A motion was made by Don Kettering and seconded by Reed Kessler to approve declaration of default for REDI Fund loan to CMW Industrial Properties, LLC.
Motion passed by a voice vote.

DeGeest Corp

A motion was made by Mike Luken and seconded by Don Kettering to approve SD Works and REDI commitment extensions to February 12, 2026.
Motion passed by a voice vote.

Hairy Cow Brewing, LLC

A motion was made by Craig Christianson and seconded by Tom Jones to approve a SD Works commitment extension to February 13, 2026.
Motion passed by a voice vote.

Sentry, LLC

A motion was made by Joy Nelson and seconded by Don Kettering to approve SD Works and REDI commitment extensions to February 13, 2026.
Motion passed by a voice vote.

Dakota Protein Solutions, LLC

A motion was made by Craig Christianson and seconded by Tom Jones to approve changes in guarantors, updated loan structure and extending the REDI loan commitment to February 12, 2026, as presented.
Motion passed by a voice vote with Jeff Erickson and Joy Nelson abstaining.

New Business

Dakota Protein Solutions, LLC

A motion was made by Don Kettering and seconded by Sharon Casey to approve a waiver for a loan over \$1,000,000 and approve a REDI loan request from Dakota Protein Solutions, LLC in the amount up to \$2,500,000. Secured by a shared first lien position and personal guaranties from all principals with 9% or more ownership.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.
Motion passed by a voice vote Jeff Erickson and Joy Nelson abstaining.

Adjourn

A motion was made by Mike Luken and seconded by Reed Kessler to adjourn the meeting at 10:39 a.m.
Motion passed by a voice vote.

Matt Judson, Treasurer

GRANT COMMITTEE
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
MONDAY, FEBRUARY 24, 2025, 11:00 A.M. CT

Members Present

Chairman Don Kettering, Sharon Casey, Mike Luken and Tom Jones

Staff Present

Jack Valentine, Ashley Moore and Stephanie Deyo

Call to Order

Chairman Kettering called the meeting to order at 11:01 a.m.

Agenda

A motion was made by Sharon Casey and seconded by Mike Luken to approve the agenda as presented.

Motion passed by a voice vote.

Conflicts Disclosure – Chairman Kettering opened the floor for committee members to identify potential conflicts under SDCL Chapter 3-23. There were none from committee members and no objection to proceeding with the agenda.

Public Comments – none

Executive Session

A motion was made by Mike Luken and seconded by Tom Jones to enter into executive session at 11:03 a.m. to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. SDCL 1-16G-11

Motion passed by a voice vote.

Executive Session Report

The Chairman declared the Grant Committee out of executive session at 11:25 a.m. The Chairman reported that the Board of Economic Development Grant Committee entered into Executive Session to discuss commercial and financial information relating to loan and other assistance to applicants. No action was taken.

A motion was made by Sharon Casey and seconded by Mike Luken to approve the chairman's report from executive session.

Motion passed by a voice vote.

Grant Reviews

Local Infrastructure Improvement Program (City of Lake Norden, City of Lake Preston, City of North Sioux City, Corsica, Inc., City of Viborg and Lake Area Improvement Corporation) and Reinvestment Payment Program (Brookings Biogas, LLC, Dakota Renewable Hydrogen, LLC, Gevo Net Zero 1, LLC, Graco Minnesota, Inc. Kingsbury County Wind Fuel, LLC, Lakeside Biogas, LLC, Manitou Equipment America, LLC, Pacific Stainless Products, Inc. and Red Rock Real Estate, LLC)

Grant Committee recommends to the Board approving the grant reviews and recommendations as presented.

A motion was made by Mike Luken and seconded by Tom Jones.

Motion passed by a voice vote.

New Business

Local Infrastructure Improvement Program

Hamlin County

Grant Committee recommends to the Board approving a Local Infrastructure Improvement grant award to Hamlin County in the amount of \$142,500 but not to exceed 26% of eligible project costs, to be granted in accordance with the board's Local Infrastructure Improvement Award Policy.

A motion was made by Tom Jones and seconded by Sharon Casey.

Motion passed by a voice vote.

Sioux Falls Development Foundation

Grant Committee recommends to the Board approving a Local Infrastructure Improvement grant award to Sioux Falls Development Foundation in the amount of \$447,769 but not to exceed 50% of eligible project costs, to be granted in accordance with the board's Local Infrastructure Improvement Award Policy.

A motion was made by Mike Luken and seconded by Sharon Casey.

Motion passed by a voice vote.

Adjourn

A motion was made by Tom Jones and seconded by Mike Luken to adjourn the meeting at 11:31 a.m.

Motion passed by a voice vote.

Matt Judson, Treasurer

**CREDIT COMMITTEE
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
TUESDAY, MARCH 4, 2025, 11:00 A.M. CT**

Members Present

Chairman Jeff Erickson, Don Kettering, Reed Kessler, Matt Judson and Craig Christianson

Staff Present

Commissioner Joe Fiala, Deputy Commissioner Jesse Fonkert, Ashley Moore, Jack Valentine, Nick Rabern, Lexxy Phillips, Adam Molseed and Alex Kahnke

Others Present

Kevin Wald
Kristine Wald
Kayla Ruikkie
Issac Evenson
Craig Clifton
Angela Yahne

Call to Order

Chairman Erickson called the meeting to order at 11:00 a.m.

Agenda

A motion was made by Matt Judson and seconded by Craig Christianson to approve the agenda as presented.

Motion passed by a voice vote.

Conflicts Disclosure

Conflicts Disclosure – Chairman Erickson opened the floor for committee members to identify potential conflicts under SDCL Chapter 3-23. There were none from committee members and no objection to proceeding with the agenda.

Public Comments

Kevin Wald spoke from 11:01 a.m. – 11:09 a.m.

Executive Session

A motion was made by Don Kettering and seconded by Reed Kessler to enter into Executive Session at 11:11 a.m. to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. SDCL 1-16G-11.

Motion passed by a voice vote.

Executive Session Report

The Chairman declared the Credit Committee out of Executive Session at 11:59 a.m. The Chairman reported that the Board of Economic Development Credit Committee entered into Executive Session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. No action was taken.

A motion was made by Matt Judson and seconded by Craig Christianson to approve the Chairman's report from executive session.

Motion passed by a voice vote.

Loan Reviews

B&B Hills, LLC

Credit Committee recommends to the board approving the SD Works loan review and recommendation as presented.

A motion was made by Reed Kessler and seconded by Don Kettering.

Motion passed by a voice vote.

BJ's Food Center

Credit Committee recommends to the board approving the SD Works loan review and recommendation as presented.

A motion was made by Don Kettering and seconded by Matt Judson.

Motion passed by a voice vote.

Old Business

Harris Machine Company

Credit Committee recommends to the board approving a SD Works commitment extension to March 12, 2026.

A motion was made by Reed Kessler and seconded by Matt Judson.

Motion passed by a voice vote.

Southern Sun, LLC

Credit Committee recommends to the board approving a REDI and SD Works commitment extension to March 13, 2026.

A motion was made by Craig Christianson and seconded by Matt Judson.

Motion passed by a voice vote.

New Business

ESCO Manufacturing

Credit Committee recommends to the board approving the SD Works application as presented.

A motion was made by Craig Christianson and seconded by Matt Judson.

Motion passed by a voice vote.

Hidewood Fiber, LLC

Credit Committee recommends to the board approving the SD Works application as presented.

A motion was made by Reed Kessler and seconded by Don Kettering.

Motion passed by a voice vote.

Kaylor Agroservices

Credit Committee recommends to the board approving the REDI and SD Works application as presented.

A motion was made by Reed Kessler and seconded by Don Kettering.

Motion passed by a voice vote.

Adjourn

A motion was made by Reed Kessler and seconded by Don Kettering to adjourn the meeting at 12:04 p.m.

Motion passed by a voice vote.

Matt Judson, Treasurer