### SOUTH DAKOTA ECONOMIC DEVELOPMENT FINANCE AUTHORITY

#### **AUDIT REPORT**

Fiscal Year Ended June 30, 2019



State of South Dakota

Department of Legislative Audit

427 South Chapelle

c/o 500 East Capitol

Pierre, SD 57501-5070

#### SOUTH DAKOTA ECONOMIC DEVELOPMENT FINANCE AUTHORITY TABLE OF CONTENTS

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MARTIN L. GUINDON, CPA AUDITOR GENERAL

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Honorable Kristi Noem Governor of South Dakota

and

Board of Directors
South Dakota Economic Development Finance Authority

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the South Dakota Economic Development Finance Authority (Authority), a component unit of the State of South Dakota, as of and for the year ended June 30, 2019 and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated October 10, 2019.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. As required by South Dakota Codified Law 4-11-11, this report is a matter of public record and its distribution is not limited.

Martin L. Guindon, CPA Auditor General

October 10, 2019





MARTIN L. GUINDON, CPA AUDITOR GENERAL

#### INDEPENDENT AUDITOR'S REPORT

The Honorable Kristi Noem Governor of South Dakota

and

Board of Directors
South Dakota Economic Development Finance Authority

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the South Dakota Economic Development Finance Authority (Authority), a component unit of the State of South Dakota, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting

estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of June 30, 2019, and the changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 5-6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 10, 2019 on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Authority's internal control over financial reporting and compliance.

Martin L. Guindon, CPA Auditor General

October 10, 2019

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Economic Development Finance Authority's (Authority) annual financial report presents management's discussion and analysis of the Authority's financial performance during the fiscal year ended June 30, 2019. This analysis should be read in conjunction with the Independent Auditor's Report, financial statements, and notes to the financial statements.

#### **Financial Analysis**

During the year the Authority received \$816,540 in regularly scheduled pooled loan payments and paid \$840,395 in principal and interest payments on the Series 2013A bonds. Additionally, the Authority received \$46,074 in APEX loan repayments and currently has no debt owed for the APEX loan program. There were no additional APEX or pooled loans issued during the year.

#### Financial Highlights as of June 30, 2019

- Total assets of the Authority decreased \$138,941 (or 0.76%) primarily due to the payment of bonds during the year ending June 30, 2019.
- Total liabilities of the Authority decreased by \$414,018 (or 4.43%) primarily due to the decrease in bonds payable for the year ending June 30, 2019.
- No new bond issuances or early redemptions of bonds occurred in the year ending June 30, 2019.

#### **Changes in Assets and Liabilities**

				%
			Increase	Increase
	FY 2018	FY 2019	(Decrease)	(Decrease)
Assets:				
Cash and Cash Equivalents	\$ 1,670,784	\$ 2,138,637	\$ 467,853	28.00%
Investments	8,223,830	8,048,527	(175,303)	(2.13)
Loans Receivable	8,745,379	8,313,888	(431,491)	(4.93)
Allowance for Uncollectible Loans	(283,367)	(283,367)	0	0.00
Total Assets	18,356,626	18,217,685	(138,941)	(0.76)
Liabilities:				
Bonds Payable	395,000	405,000	10,000	2.53
Accrued Interest Payable	111,378	108,263	(3,115)	(2.80)
Loan Escrow Payable	869,276	853,373	(15,903)	(1.83)
Noncurrent Bonds Payable	7,960,000	7,555,000	(405,000)	(5.09)
Total Liabilities	9,335,654	8,921,636	(414,018)	(4.43)
			<u></u>	
Restricted Net Position	5,000,000	5,000,000	0	0.00
Unrestricted Net Position	4,020,972	4,296,049	275,077	6.84
Total Net Position	\$ 9,020,972	\$ 9,296,049	\$ 275,077	3.05%

#### **Change in Net Position**

	FY 2018	FY 2019		Increase	% Increase (Decrease	
Revenues:	 1 2010	 1 2019	(L	Decrease)	(Decrease	<del>)</del>
Interest Income on Loans Investment Income Total Revenues	\$ 462,343 63,088 525,431	\$ 460,900 299,260 760,160	\$	(1,443) 236,172 234,729	(0.31)% 374.35 44.67	
Expenses:	020,101	100,100		20 1,1 20		
Interest Expense	451,892	442,308		(9,584)	(2.12)	
Contractual Services	43,636	42,775		(861)	(1.97)	
Total Expenses	 495,528	 485,083		(10,445)	(2.11)	
Change in Net Position	\$ 29,903	\$ 275,077	\$	245,174	819.90%	6

• The related decreases to the balances in loans receivable and debt outstanding resulted in the associated decreases to interest income on loans and interest expense.

#### Debt Administration:

- The Authority did not issue any tax-exempt bonds during fiscal year 2019.
- Outstanding bonds payable bear interest at rates ranging from 3.125% to 5.80% as of June 30, 2019. \$395,000 of regularly scheduled bonds was redeemed during fiscal year 2019.
- The Authority's bonds are rated AA by Standard and Poor's as of June 30, 2019.
- More detailed information about the Authority's debt can be found in Note 4, Long-Term Debt.

This report is presented to provide additional information regarding the operations of the Authority and to meet the requirements of GASB No. 34.

#### SOUTH DAKOTA ECONOMIC DEVELOPMENT FINANCE AUTHORITY STATEMENT OF NET POSITION June 30, 2019

Assets		
Current Assets:  Cash and Cash Equivalents (Note 2)	\$	2,106,844
Restricted Cash and Cash Equivalents (Note 2)	Ψ	31,793
Total Cash and Cash Equivalents		2,138,637
Investments (Note 2)		574,068
Restricted Investments (Note 2)		3,548,854
Investment Interest Receivable		42,246
Loan Interest Receivable		36,043
Loans Receivable (Note 3)		745,539
Total Current Assets		7,085,387
Noncurrent Assets:		
Investments (Note 2)		1,621,796
Loans Receivable (Net of Allowance for Loan Loss) (Note 3)		7,248,939
Restricted Investments (Note 2)		2,261,563
Total Noncurrent Assets		11,132,298
Total Assets		18,217,685
Liabilities		
Current Liabilities:		
Accrued Interest Payable		108,263
Bonds Payable (Note 4)		405,000
Total Current Liabilities		513,263
Noncurrent Liabilities:		
Loan Escrow Payable		853,373
Bonds Payable (Note 4)		7,555,000
Total Noncurrent Liabilities		8,408,373
Total Liabilities		8,921,636
		-,,
Net Position		
Restricted for Debt Service (Note 1)		5,000,000
Unrestricted		4,296,049
Total Net Position	\$	9,296,049

The notes to the financial statements are an integral part of this statement.

# SOUTH DAKOTA ECONOMIC DEVELOPMENT FINANCE AUTHORITY STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION For the Fiscal Year Ended June 30, 2019

Operating Revenue:	
Interest Income on Loans	\$ 460,900
Total Operating Revenue	460,900
Operating Expenses: Contractual Services	42,775
Interest Expense	442,308
Total Operating Expenses	485,083
Operating Income (Loss)	(24,183)
Nonoperating Revenue:	
Investment Income	299,260
Total Nonoperating Revenue	299,260
Change in Net Position	275,077
Net Position at the Beginning of the Year	 9,020,972
Net Position at End of Year	\$ 9,296,049

The notes to the financial statements are an integral part of this statement.

#### SOUTH DAKOTA ECONOMIC DEVELOPMENT FINANCE AUTHORITY STATEMENT OF CASH FLOWS

#### For the Fiscal Year Ended June 30, 2019

Receipts for Pooled Loan Repayments         \$ 816,540           Receipts for APEX Loan Repayments         46,074           Payments for Contractual Services         (42,804)           Other Receipts         14,363           Net Cash Provided by Operating Activities         834,173           Cash Flows from Noncapital Financing Activities:         Frincipal Paid on Revenue Bonds (395,000) (445,395)           Interest Payments on Loans, Bonds and Notes (445,395)         (840,395)           Net Cash Used by Noncapital Financing Activities         (445,395)           Cash Flows from Investing Activities:         (445,395)           Proceeds from Sales and Maturities of Investment Securities         4,664,159           Investment Income (1000)         187,130           Purchase of Investment Securities         (4,377,214)           Increase in Cash and Cash Equivalents at Equivalents at Engine (4,377,214)         467,853           Cash and Cash Equivalents at Beginning of Year         467,853           Cash and Cash Equivalents at End of Year         1,670,784           Reconcillation of Operating Income to Net Cash Provided (Used) by Operating Activities         \$ (24,183)           Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense         442,308           Decrease/(Increase) in Assets:         430,815           Loan Rec	Cash Flows from Operating Activities:		
Receipts for APEX Loan Repayments   46,074   Payments for Contractual Services   (42,804)   14,363   14,364   14,363   14,363   14,363   14,363   14,364   14,363   14,364   14,363   14,364	Receipts for Pooled Loan Repayments	\$ 816,540	
Payments for Contractual Services		46,074	
Other Receipts         14,363           Net Cash Provided by Operating Activities         834,173           Cash Flows from Noncapital Financing Activities:	· · · · · · · · · · · · · · · · · · ·		
Net Cash Provided by Operating Activities:         834,173           Cash Flows from Noncapital Financing Activities:         (395,000)           Principal Paid on Revenue Bonds         (395,000)           Interest Payments on Loans, Bonds and Notes         (445,395)           Net Cash Used by Noncapital Financing Activities         (840,395)           Cash Flows from Investing Activities:         4,664,159           Proceeds from Sales and Maturities         4,664,159           of Investment Securities         187,130           Investment Income         187,130           Purchase of Investment Securities         (4,377,214)           Net Cash Provided by Investing Activities         474,075           Net Increase in Cash and Cash         467,853           Equivalents During the Fiscal Year         467,853           Cash and Cash Equivalents at Beginning of Year         1,670,784           Cash and Cash Equivalents at End of Year         \$ 2,138,637           Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities Interest Expense         \$ 442,308           Decrease/(Increase) in Assets:         442,308           Loan Interest Receivable         676           Loans Receivable         430,815           Increase/(Decrease) in Liabilities:         429           Loan Escrow		•	
Cash Flows from Noncapital Financing Activities:           Principal Paid on Revenue Bonds         (395,000)           Interest Payments on Loans, Bonds and Notes         (445,395)           Net Cash Used by Noncapital Financing Activities         (840,395)           Cash Flows from Investing Activities:         4,664,159           Proceeds from Sales and Maturities         4,664,159           of Investment Securities         187,130           Investment Income         187,130           Purchase of Investment Securities         (4,377,214)           Net Cash Provided by Investing Activities         474,075           Net Increase in Cash and Cash         467,853           Equivalents During the Fiscal Year         467,853           Cash and Cash Equivalents at Beginning of Year         1,670,784           Cash and Cash Equivalents at End of Year         \$ 2,138,637           Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities         \$ (24,183)           Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense         442,308           Decrease/(Increase) in Assets:         676           Loan Receivable         430,815           Increase/(Decrease) in Liabilities:         (29)           Accounts Payable         (15,414)	•		834.173
Principal Paid on Revenue Bonds Interest Payments on Loans, Bonds and Notes         (395,000) (445,395)           Net Cash Used by Noncapital Financing Activities         (840,395)           Cash Flows from Investing Activities:         (840,395)           Proceeds from Sales and Maturities of Investment Securities         4,664,159           Investment Income         187,130           Purchase of Investment Securities         (4,377,214)           Net Cash Provided by Investing Activities         474,075           Net Increase in Cash and Cash         467,853           Equivalents During the Fiscal Year         467,853           Cash and Cash Equivalents at Beginning of Year         1,670,784           Cash and Cash Equivalents at End of Year         \$ 2,138,637           Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities         \$ (24,183)           Operating Income (Loss)         \$ (24,183)           Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense         442,308           Decrease/(Increase) in Assets:         676           Loan Interest Receivable         676           Loan Receivable         430,815           Increase/(Decrease) in Liabilities:         (29)           Accounts Payable         (15,414)           Total Adjustments	The cash formed by operating heavilles		33.,
Principal Paid on Revenue Bonds Interest Payments on Loans, Bonds and Notes         (395,000) (445,395)           Net Cash Used by Noncapital Financing Activities         (840,395)           Cash Flows from Investing Activities:         (840,395)           Proceeds from Sales and Maturities of Investment Securities         4,664,159           Investment Income         187,130           Purchase of Investment Securities         (4,377,214)           Net Cash Provided by Investing Activities         474,075           Net Increase in Cash and Cash         467,853           Equivalents During the Fiscal Year         467,853           Cash and Cash Equivalents at Beginning of Year         1,670,784           Cash and Cash Equivalents at End of Year         \$ 2,138,637           Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities         \$ (24,183)           Operating Income (Loss)         \$ (24,183)           Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense         442,308           Decrease/(Increase) in Assets:         676           Loan Interest Receivable         676           Loan Receivable         430,815           Increase/(Decrease) in Liabilities:         (29)           Accounts Payable         (15,414)           Total Adjustments	Cash Flows from Noncapital Financing Activities:		
Interest Payments on Loans, Bonds and Notes Net Cash Used by Noncapital Financing Activities  Cash Flows from Investing Activities: Proceeds from Sales and Maturities 4,664,159 of Investment Securities Investment Income 187,130 Purchase of Investment Securities Interease in Cash and Cash Equivalents at Beginning of Year Cash and Cash Equivalents at Beginning of Year Cash and Cash Equivalents at End of Year  Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities Operating Income (Loss) \$ (24,183)  Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense 442,308  Decrease/(Increase) in Assets: Loan Interest Receivable 676 Loans Receivable 430,815  Increase/(Decrease) in Liabilities: Accounts Payable (29) Loan Escrow Payable (29) Loan Escrow Payable (15,414) Total Adjustments	Principal Paid on Revenue Bonds	(395,000)	
Net Cash Used by Noncapital Financing Activities  Cash Flows from Investing Activities:  Proceeds from Sales and Maturities of Investment Securities Investment Income Purchase of Investment Securities (4,377,214) Net Cash Provided by Investing Activities  Net Increase in Cash and Cash Equivalents During the Fiscal Year  Cash and Cash Equivalents at Beginning of Year Cash and Cash Equivalents at End of Year  Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities Operating Income (Loss)  Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense  Decrease/(Increase) in Assets: Loan Interest Receivable Loans Receivable Loans Receivable Increase/(Decrease) in Liabilities: Accounts Payable Loan Escrow Payable Total Adjustments  (840,395)  4,664,159 4,664,159 477,214) 477,075 477,077 477,077 477,077 477,077 477,077 477,077 477,077 477,077 477,077 477,077 477,077 477,077 477,	·	· · ·	
Proceeds from Sales and Maturities of Investment Securities Investment Income 187,130 Purchase of Investment Securities (4,377,214) Net Cash Provided by Investing Activities 474,075  Net Increase in Cash and Cash Equivalents During the Fiscal Year 467,853  Cash and Cash Equivalents at Beginning of Year 46sh and Cash Equivalents at End of Year 46sh and Cash Equivalents 4	·		(840,395)
Proceeds from Sales and Maturities of Investment Securities Investment Income 187,130 Purchase of Investment Securities (4,377,214) Net Cash Provided by Investing Activities 474,075  Net Increase in Cash and Cash Equivalents During the Fiscal Year 467,853  Cash and Cash Equivalents at Beginning of Year 46sh and Cash Equivalents at End of Year 46sh and Cash Equivalents 4	Cash Flows from Investing Activities:		
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Purchase of Investment Securities Net Cash Provided by Investing Activities  Net Increase in Cash and Cash Equivalents During the Fiscal Year  Cash and Cash Equivalents at Beginning of Year Cash and Cash Equivalents at End of Year  Cash and Cash Equivalents at End of Year  Cash and Cash Equivalents at End of Year  Cash and Cash Equivalents at End of Year  Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities Operating Income (Loss)  Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense  Decrease/(Increase) in Assets: Loan Interest Receivable Loans Receivable  Increase/(Decrease) in Liabilities: Accounts Payable Loan Escrow Payable Total Adjustments  858,356		187 130	
Net Cash Provided by Investing Activities 474,075  Net Increase in Cash and Cash Equivalents During the Fiscal Year 467,853  Cash and Cash Equivalents at Beginning of Year 1,670,784 Cash and Cash Equivalents at End of Year \$2,138,637  Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities Operating Income (Loss) \$ (24,183)  Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense 442,308  Decrease/(Increase) in Assets: Loan Interest Receivable 676 Loans Receivable 430,815  Increase/(Decrease) in Liabilities: Accounts Payable (29) Loan Escrow Payable (15,414) Total Adjustments 858,356		•	
Net Increase in Cash and Cash Equivalents During the Fiscal Year  Cash and Cash Equivalents at Beginning of Year Cash and Cash Equivalents at End of Year  Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities Operating Income (Loss) Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense  Decrease/(Increase) in Assets: Loan Interest Receivable Loans Receivable  Increase/(Decrease) in Liabilities: Accounts Payable Loan Escrow Payable Total Adjustments  858,356		(4,577,214)	474.075
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Provided (Used) by Operating Activities Operating Income (Loss) \$ (24,183)  Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense 442,308  Decrease/(Increase) in Assets: Loan Interest Receivable 676 Loans Receivable 430,815  Increase/(Decrease) in Liabilities: Accounts Payable (29) Loan Escrow Payable (15,414) Total Adjustments 858,356	Reconciliation of Operating Income to Net Cash		
Operating Income (Loss) \$ (24,183)  Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense 442,308  Decrease/(Increase) in Assets:  Loan Interest Receivable 676  Loans Receivable 430,815  Increase/(Decrease) in Liabilities:  Accounts Payable (29)  Loan Escrow Payable (15,414)  Total Adjustments 858,356	·		
Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities Interest Expense 442,308  Decrease/(Increase) in Assets:  Loan Interest Receivable 676 Loans Receivable 430,815  Increase/(Decrease) in Liabilities: Accounts Payable (29) Loan Escrow Payable (15,414) Total Adjustments 858,356	, , , , , , , , , , , , , , , , , , , ,	\$	(24 183)
to Net Cash Provided by Operating Activities Interest Expense 442,308  Decrease/(Increase) in Assets: Loan Interest Receivable 676 Loans Receivable 430,815  Increase/(Decrease) in Liabilities: Accounts Payable (29) Loan Escrow Payable (15,414) Total Adjustments 858,356		Ψ	(24,100)
Interest Expense 442,308  Decrease/(Increase) in Assets:  Loan Interest Receivable 676  Loans Receivable 430,815  Increase/(Decrease) in Liabilities:  Accounts Payable (29)  Loan Escrow Payable (15,414)  Total Adjustments 858,356			
Decrease/(Increase) in Assets:  Loan Interest Receivable 676  Loans Receivable 430,815  Increase/(Decrease) in Liabilities:  Accounts Payable (29)  Loan Escrow Payable (15,414)  Total Adjustments 858,356	- · · · · · ·	442.200	
Loan Interest Receivable 676 Loans Receivable 430,815  Increase/(Decrease) in Liabilities: Accounts Payable (29) Loan Escrow Payable (15,414) Total Adjustments 858,356	merest Expense	442,308	
Loans Receivable 430,815  Increase/(Decrease) in Liabilities: Accounts Payable (29) Loan Escrow Payable (15,414) Total Adjustments 858,356	Decrease/(Increase) in Assets:		
Loans Receivable 430,815  Increase/(Decrease) in Liabilities: Accounts Payable (29) Loan Escrow Payable (15,414) Total Adjustments 858,356	Loan Interest Receivable	676	
Increase/(Decrease) in Liabilities:  Accounts Payable (29)  Loan Escrow Payable (15,414)  Total Adjustments 858,356			
Accounts Payable (29) Loan Escrow Payable (15,414) Total Adjustments 858,356		,	
Loan Escrow Payable (15,414)  Total Adjustments (15,414)	Increase/(Decrease) in Liabilities:		
Total Adjustments 858,356	Accounts Payable	(29)	
<u> </u>	Loan Escrow Payable	(15,414)	
Net Cash Provided by Operating Activities \$ 834,173	Total Adjustments		858,356
	Net Cash Provided by Operating Activities	\$	834,173

The notes to the financial statements are an integral part of this statement.

#### SOUTH DAKOTA ECONOMIC DEVELOPMENT FINANCE AUTHORITY NOTES TO THE FINANCIAL STATEMENTS June 30, 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. Authorizing Legislation

Executive Order 87-1 established the South Dakota Economic Development Finance Authority (Authority). The Authority was established for the purpose of making loans to businesses for the acquisition and construction of land, buildings, machinery, and equipment to spawn economic growth. The Authority is authorized by South Dakota Codified Law to issue negotiable notes and bonds in such principal amounts as it determines necessary to provide sufficient funds for achieving any of its corporate purposes. The total outstanding amount of such notes and bonds shall not exceed three hundred million dollars at any time. No obligation issued by the Authority shall constitute debt or liability or obligation of the State of South Dakota or any political subdivision or a pledge of the faith and credit of the State or any political subdivision. Because the State of South Dakota is able to impose its will over the Authority, but does not meet any of GASB's criteria for blending, it is considered a discretely presented component unit of the State. The Authority is a business-type activity component unit of the State of South Dakota and, as such, the accompanying financial statements are included in the Comprehensive Annual Financial Report of the State of South Dakota.

#### B. Fund Accounting

The Authority is accounted for as an enterprise fund. Enterprise funds are used to account for activities for which a fee is charged to external users for goods or services. This fund type is also used when the activity is financed with debt that is secured by a pledge of the net revenues from fees.

#### C. Basis of Accounting

The Authority is reported on the accrual basis of accounting. Revenue is recognized in the accounting period in which it is earned and expenses are recognized when they are incurred.

#### D. Cash and Cash Equivalents

This account includes cash and investments with original maturities of ninety days or less. Cash and cash equivalents reported in the Statement of Cash Flows represent all investments with an original maturity of ninety days or less.

#### E. Investments

Investments are reported at fair value. Unrealized gains and losses due to fluctuations in market value are included in investment income.

#### F. Loan Escrow Payable

All bond issues require that 10 percent of the original principal amount of the bond or the largest principal and interest payment for any one year be deposited into the Loan Escrow Payable. Amounts accumulating in excess of the Loan Escrow Payable requirements are applied toward borrower principal and interest payments.

#### G. Net Position

Net Position is classified in the following three components:

- Net investment in capital assets This component consists of capital assets, net
  of accumulated depreciation, reduced by the outstanding balances of any debt
  that is attributable to the acquisition, construction or improvement of those
  assets
- Restricted Consists of net position with constraints placed on their use by (1) bond indentures and (2) law through enabling legislation.
- Unrestricted Consists of net position that does not meet the definition of net investments in capital assets or restricted.

#### H. Restricted Net Position

The bond indentures provide that certain reserve accounts be established. The reserve accounts, as of June 30, 2019, are comprised of restricted net position as follows:

Capital Reserve Account \$5,000,000

The pooled bond issues require amounts to be deposited into the Capital Reserve Account. The money on deposit in the Capital Reserve Account is irrevocably pledged to the payment of all outstanding bonds and interest, only when and to the extent that other moneys are not available. The amount on deposit in the Capital Reserve Account must be equal to at least 12.5 percent of the related bond principal outstanding. Amounts in excess of the reserve requirements may be transferred and used for other purposes.

#### I. Conduit Debt Obligations

The Authority issues pooled and stand alone bond issues. A pooled bond issue is secured by the Authority's Capital Reserve Account. A stand alone issue is based solely on the credit of the borrower and the Authority acts only as a conduit to the financing.

Conduit debt obligations are certain limited-obligation revenue bonds, certificates of participation, or similar debt instruments issued by an entity for the express purpose of providing capital financing for a specific third party that is not a part of the issuer's financial reporting entity. The Authority has no obligation for such debt beyond the resources provided by a lease or loan with the third party on whose behalf they are issued and the debt is not included in the accompanying financial statements. As of June 30, 2019, the Authority had no stand-alone bond principal outstanding.

#### J. Restricted Resources

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, and then unrestricted resources as they are needed.

#### K. Revenue and Expense Recognition

Enterprise funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering items in connection with an enterprise fund's principal ongoing operations. The Authority records all revenues derived from interest on loans as operating revenues since these revenues are generated from the Authority's daily operations needed to carry out its purpose. Operating expenses include interest expense, grants and subsidies, and contractual service expenses related to the administration of the Authority's programs.

#### L. Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. Actual results could differ from those estimates.

#### 2. CASH AND INVESTMENTS

Under the terms of the General Bond resolution of the 2013A pooled bond issue, the Authority is generally restricted to investments in direct obligations of the federal government and of any agency or instrumentality of the United States of America; debt obligation guaranteed by the federal government; bank instruments collateralized by debt obligations guaranteed by the federal government; and shares of an investment company whose investments are in debt obligations guaranteed by the federal government. The funds associated with the 2013A pooled bond issue can also be invested in notes, bonds, or indentures issued by a corporation organized under the laws of one of the states of the United States of America, provided they are rated in one of the two highest rating categories.

#### Restricted and Unrestricted Cash and Investments:

A portion of the total reported cash and investments are restricted resources set aside to subsidize potential deficiencies from the enterprise fund's operation that could adversely affect debt services payments. Cash and investments are broken down as follows:

	all value
Unrestricted Cash and Investments	\$ 4,302,708
Restricted Cash and Investments – Capital	
Reserve Account and Loan Reserve Accounts	5,842,210
Total Cash and Investments	\$ 10,144,918

Fair Value

#### Custodial Credit Risk:

The custodial credit risk for deposits and investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value on investment securities and deposits that are in the possession of an outside party. The Authority does not have a policy in place for custodial credit risk. Investments securities totaling \$2,138,350 were uninsured and unregistered, with securities held by the counterparty or by its trust department or agent, but not in the Authority's name.

#### Interest Rate Risk:

The Authority limits the maturities of investments for its restricted accounts (all accounts other than the General Account) to terms of two years or less from the date of investment. As of June 30, 2019, the Authority had the following investments:

		Investment Maturities (in Years)					s)	
Investment Type	Fair Value			Less Than 1		1-5		6-10
U.S. Treasury Note	\$ 2,079,486		\$	1,645,277	\$	434,209	\$	0
U.S. Government Agencies*	149,967			149,967		0		0
Municipal Bonds	440,482			100,151		255,562		84,769
Certificates of Deposit	5,336,346			2,227,527		3,108,819		0
Total	\$ 8,006,281		\$	4,122,922	\$	3,798,590	\$	84,769

<sup>\*</sup> U.S. Government Agency securities include the Federal Farm Credit Bank (FFCB), Federal National Mortgage Association (FNMA) and the Federal Home Loan Bank (FHLB).

#### Credit Risk:

The Investment Management Policy of the Authority limits investments in Corporate Bonds to those rated in either of the two highest rating categories by either Moody's Investors Service or Standard & Poor's Corporation.

As of June 30, 2019, the Authority had the following investments, excluding those issued by or explicitly guaranteed by the U.S. Government or insured by FDIC, which are not considered to have credit risk.

Moody's Rating	<u>Fa</u>	air Value
AA+	\$	388,330
AAA		202,120
	\$	590,450

#### Concentration of Credit Risk:

Concentration of credit risk is the risk of loss that may be attributed to the magnitude of a government's investment in a single issuer. The Authority does not have a policy on concentration of credit risk. The Authority does not have any concentration of credit risk, excluding any government issues.

The Authority's policy permits the maximum portfolio exposure to permitted investments as follows:

	Restricte	ed Account	Unrestricted Account		
	Portfolio	Exposure	Portfolio	Exposure	
	Total	Individual	Total	Individual	
U.S. Governments	100%	100%	100%	100%	
U.S. Agencies	100%	100%	100%	100%	
Repurchase Agreements	50%	25%	50%	25%	
Corporate Bonds	0%	0%	50%	10%	
Municipal Bonds	0%	0%	50%	10%	
Certificates of Deposit	100%	100%	100%	100%	
Money Market Funds	25%	25%	25%	25%	

The Authority categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

First National Bank (FNB), which serves as trustee, uses a pricing service, ICE Data Pricing and Referencing, LLC., to value investments. ICE Data Pricing and Referencing, LLC. uses market approach pricing which utilizes models and pricing systems as well as mathematical tools and pricing analyst judgment. All investments are priced by this service, which is not quoted prices in an active market, but rather significant other observable inputs; therefore, the investments in U.S. Treasury Notes, U.S. Government Agencies, and Municipal Bonds are categorized as Level 2.

#### 3. LOANS RECEIVABLE

Change in loans receivable for the year ending June 30, 2019 consisted of the following:

Beginning Balance Pooled Loans Principal Payments	\$ 8,708,660 (397,500)
APEX Program Loan Principal Payments	(33,315)
Loans Receivable – Before Allowance	 8,277,845
Allowance for Loan Loss applicable to the Pooled Loan Program to the APEX Loan Program	 (215,595) (67,772)
TOTAL LOANS RECEIVABLE – Net of Allowance	\$ 7.994.478

The Allowance for Loan Loss applicable to the Pooled Loans is greater than the 1% required for the year ending June 30, 2019. The pooled loan associated with the 2013A bond issuance has an ending balance of \$7,858,750 before allowance.

#### 4. LONG-TERM DEBT

Tax exempt debt in the form of revenue bonds was issued by the Authority. The following represents the changes in revenue bonds for the pooled bond program as of June 30, 2019:

Beginning Balance	\$	8,355,000
Bonds Retired		(395,000)
Ending Balance	\$	7,960,000
	<u> </u>	
Due Within One Year	\$	405,000

The following are the revenue bonds outstanding for the pooled bond program at June 30, 2019:

lssue	Interest Rate	Maturity Through	 Principal Balance	
Series 2013A Serial Bonds Term Bonds	4.00% 3.125-5.80%	2021 2033	\$ 420,000 7,540,000	
Term Bonus	3.123-3.00 //	2033	\$ 7,960,000	

The following is a schedule of future bond payments and future interest payments remaining at June 30, 2019:

Year Ended					Total Principal		
June 30	Principal			Interest		and Interest	
	•	40-000	•	400.074	•		
2020	\$	405,000	\$	433,051	\$	838,051	
2021		420,000		420,395		840,395	
2022		435,000		403,595		838,595	
2023		455,000		383,368		838,368	
2024		480,000		362,210		842,210	
2025-2029		2,840,000		1,361,260		4,201,260	
2030-2033		2,925,000		436,160		3,361,160	
Total	\$	7,960,000	\$	3,800,039	\$	11,760,039	

#### 5. PUBLIC ENTITY POOL FOR LIABILITY

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Authority participates in the various programs administered by the State of South Dakota. These risk management programs are funded through assessments charged to participating entities. The risk management program includes coverage for risks associated with automobile liability and general tort liability (including public officials' errors and omissions liability, medical malpractice liability, law enforcement liability, and products liability) through the State's Public Entity Pool for Liability Fund. Financial information

relative to the self-insurance funds administered by the State is presented in the State of South Dakota Comprehensive Annual Financial Report.

#### 6. SUBSEQUENT EVENT

On 8/16/2019 First National Bank provided the EDFA with written notice of their intent to sell its Corporate Trust business to U.S. Bank, N.A. This change for the Pooled Loan Program was effective September 16, 2019 and U.S. Bank, N.A. took over as Trustee. The change for the APEX Loan program requires the EDFA's consent and the EDFA is working to determine the next servicing agent as soon as possible.