EXHIBIT A

Transcript of October 28, 2021 GOAC Hearing

GOVERNMENT OPERATIONS & AUDIT - 2021 1 TRANSCRIPT 2 OCTOBER 28, 2021 3 4 CS: Chair Schoenfish 5 VC: Vice Chair Gross 6 SN: Senator Nesiba 7 SS: Senator Steinhauer 8 SH: Senator Hunhoff 9 SW: Senator Wheeler 10 RD: Representative Duba 11 RK: Representative Karr 12 RP: Representative Peterson 13 RO: Representative Otten 14 15 16 MH: Marcia Hultman Amber Mulder AM: 17 Sandra Gresh SG: 18 19 AF: Amy Frink Craig Ambach CA: 20 RA: Rob Anderson 21 Tim Flannery 22 TF: Daryl Washechek 23 DW: CS: Good morning.

24 Government Operations and Audit is out of 25 I ask that everyone please silence your cell phones. 2.6 Anyone wishing to testify please sign as legibly as you can 27 on the sign-in sheet in the back of the room. For morning we 28 are going to have two topics. Department of Labor and 29 Regulation to discuss the Appraisal Program and the Office of 30 Risk Management to discuss Public Entity Pool for Liability 31 Those two items kind of relate so we're gonna take 32 them both. After that I'll offer any public testimony if 33 applicable. We have three testifiers. We'll have the 34 Department of Labor, the Appraiser Association and then the 35 Director of the Risk Management Pool. Ms. Bren was invited 36 to testify and it was the Committees' understanding that she 37 would be here today. Her attorney sent a letter to the 38 Committee yesterday at 2:55 p.m. central indicating she would 39 not be here. So first up we'll have the Department of Labor. 40 And when we contacted Ms. Hultman she had a prior commitment 41 today but she was still willing to make the effort to be here 42 and we're very appreciative of that so thank you. 43

MH: Good morning Mr. Chair, Committee members. I am Marcia Hultman and I serve as the Secretary for the Department of Labor and Regulation. I thank you for the invitation this morning to visit with you about the challenges facing the appraiser industry in South Dakota and the steps the

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Department of Labor and Regulation is taking to address the 1 One thing I believe we can all agree on is there is a 2 need to additional appraisers in South Dakota. In fact, this 3 is not a new issue just for our state but for the whole 4 country. Concerns about the pathway to becoming an appraiser 5 6 and the need to increase the number of appraisers is actually not new. It is something that has been discussed for the 7 past two decades and has become compounded in recent years as 8 appraisers leave the profession and the demand for services 9 increases. The negative impacts of insufficient numbers of 10 appraisers are felt the most acutely in our remote, rural 11 areas of the state. I would like to highlight an 12 announcement made just last week by the ASC which is the 13 Appraiser Subcommittee which is the Federal governing body of 14 appraisers. In a news release the ASC noted, we will be 15 conducting a comprehensive legal and policy review of the 16 appraiser certification criteria. The ASC is the independent 17 Federal agency that oversees the real estate appraisal 18 19 industry. The Counsel and Licensure Enforcement and Regulation, CLEAR, will be selecting a number of 20 organizations to conduct this review. The ASC will be 21 looking at all the rules to ensure and promote fairness, 22 equity, objectivity, and adversity in both appraisals and in 23 the training and credentialing of appraisers. Jim Park, the 24 Executive Director of the ASC, acknowledged in some ways 25 trying to become a licensed appraiser is just too hard. 26 will now be doing at the Federal level what we're doing at 27 the state level to address the needs for appraisers 28 nationwide. Before I speak specifically about the appraiser 29 program first let me share with you the work the Department 30 of Labor has been doing in recent years related to all 31 licensing boards and commissions. Since the Governor's first 32 State of the State Address, she has emphasized the need to 33 assure that we do not have unnecessary red tape or barriers 34 preventing licensure. To this end, the Department has led a 35 work group representing the Department of Social Services, 36 the Department of Health, and the Department of Labor to 37 review statutes and rules as well as policies and procedures 38 to make change were appropriate. Each year this has resulted 39 with rules or statues changes brought forth by the agencies 40 in an effort to cut the red tape. Th work we are doing with 41 the appraiser program is consistent with the work being done 42 in other areas. As the Secretary of the Department of Labor 43 and Regulation, it has been my goal to look at licensure from 44 the prospective of an educator rather than a regulator. 45 Considering the fact that I'm a third-generation teacher, 46 like my mother and grandmother before me, I was trained to be 47 a teacher. I taught in a facility for adjudicated male 48 delinquents and then started one of the first alternative 49

high schools in the state so definitely have the educator 1 However this lens does not mean lens when I look at things. 2 standards are lowered but rather that we develop pathways to 3 success by facilitating the knowledge and experience 4 acquisition necessary to demonstrate competency as determined 5 by each given occupational licensing board. I don't' believe 6 the licensing process is the time for punishment or punitive 7 If someone fails a class or classes in high school 8 we don't say you're denied your diploma but rather we give 9 additional opportunities for success or failure. We should 10 never grant a license if competence has not been demonstrated 11 by the legal prescribed method. Nor should be say never to 12 an applicant willing to take extra steps to learn the trade. 13 We have been working for at least the past three years to 14 streamline the appraiser certification pathway in a variety 15 of ways. One example is the work being done through a grant 16 applied for and awarded to establish an experience training 17 program that combined educational requirements and provides a 18 supervisor, so the trainee doesn't have to find a supervisor 19 This grant was written as a team effort on his or her own. 20 consisting of the DLR staff, our fiscal team, our legal team, 21 and the Executive Director of the Appraiser Certification 22 Program. At this time we are working very closely with South 23 Dakota State University on the content, curriculum, and 24 delivery of this program with the goal of having our first 25 students enrolled in the fall of 2022. With the proposed 26 revisions to our requirements we are most importantly working 27 closely with the ASC, which again is the Appraiser 28 Subcommittee, at the Federal level to review all of our South 29 Dakota specific statutes, rules, policies, and procedures to 30 assure compliance. DLR attorneys are in constant contact 31 with the ASC as we work through the process of determining 32 how our program may be improved. We will not put the state 33 in jeopardy of noncompliance. In fact, our goal is to 34 improve from our past good rating to an excellent rating in 35 the future. As a result of our ongoing work with ASC we were 36 just notified recently of a longstanding area of 37 noncompliance, which we will be addressing in a future rules 38 packet. And just yesterday Jim Parks, again who is Executive 39 Director of ASC, reached out to us asking us to meet with 40 their task force which is focusing on diversity challenges in 41 the industry. And the reason they reached out to us is 42 because of the work that we are doing here in South Dakota. 43 With responsibility for many complex Federal programs and 44 oversight of the banking, insurance, and licensing boards and 45 commissions, I fully understand and appreciate the importance 46 and necessity of compliance and DLR has a proven track record 47 in this area. We have introduced a rules packages with 48 suggested changes to the program that will have its first 49

hearing on November 15th. My team has started the review of 1 the letter that we received from PAASD and I know the members 2 have received that as well. And we are taking their comments 3 they made about the proposed rules changes into Via this letter we learned the association consideration. 5 and members were frustrated with our communications and we 6 have noted this and outreach to PAASD will be part of our 7 process moving forward. We did properly publish our Notice 8 of Hearing regarding the rules package but we were unaware 9 that PAASD had been notified separately in the past. 10 has already reached out to the director and work is being 11 done to take those survey comments into consideration prior 12 to that hearing on November 15th. Please remember it is a 13 careful balancing act when enacting any changes to licensing 14 procedures. We must carefully consider not only the thoughts 15 of those already licensed but also the perspectives of those 16 seeking licensure, our consumers, and the Federal guidance. 17 Prior to today's hearing, questions were submitted to DLR for 18 consideration and following is the data that I had been 19 requested prior. We were asked the number of licenses and 20 the number of denials in the past four years so in 2018 there 21 were forty licenses issued; in 2019 there were twenty-eight; 22 in 2020 there were thirty-three licenses; and in 2021 there 23 were thirty-six. For denials issued in those same years, in 24 2019 there were no denials issued; in 2019 there were no 25 denials issued; in 2020 there were no denials issued; and in 26 2021 there have been no denials issued. Thank you for your 27 time today and as we look to making changes to the Appraiser 28 Certification Program our number one goal is to maintain high 29 standards and produce credible appraisers. 30 Any comments or questions from the committee at this 32 CS:

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time? 33

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SH: Mr. Chair.

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Senator Hunhoff. CS:

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Thank you. Madam Secretary, you indicated you started 39 this process for the review. When was that time frame for 40 the start of this? 41

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Mr. Chair. If I may clarification, the review of the 43 entire process for appraisers? 44

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Well you gave that you have established a task force and 46 you're working on what the Governor had recommended to making 47 licensures more user friendly for people. When was that time 48

frame for that started? 49

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2 MH: Mr. Chair. We have been doing that for the past three
3 years.
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5 SH: Follow up. So prior to what you just indicated that you
6 got notice that we were in noncompliance with some area, has
7 the rules always been in compliance with the Federal
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quidelines?

MH: Mr. Chair. We recently found out that something we have in rule is not in compliance. That is not in our rules package to be heard on November 15th so we will be addressing that in the next cycle of rules as we're able.

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15 SH: One last question if I could Mr. Chair. So South Dakota 16 has to be in compliance with the Federal guidelines and then 17 we can we can do more but cannot do less?

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19 MH: Mr. Chair. That is correct. And actually the issue 20 that we found out that we are not in compliance with is that 21 a state registered appraiser cannot do any appraisals without 22 supervision and we have been allowing limited appraisers to a 23 state registered and the ASC notified us that that is not in 24 compliance.

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SH: Thank you.

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28 CS: Representative Otten.

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RO: Thank you Mr. Chair. Curious on what educational requirements are there going into this field?

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MH: Mr. Chair. It varies from the type of license that you're seeking and it's progressive. I will defer to Amber Mulder to address and Amber is here at my side is more familiar with the exact requirements for licensure.

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AM: Mr. Chair. Amber Mulder, legal counsel for the department. I do not have in front of me all the educational requirements, but with some of the certification levels a college degree and then specific courses in appraisal work and related to appraisal work and then a number of experience hours are required for each level.

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45 SH: Mr. Chair. Can I just have one more?

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CS: Senator Hunhoff.

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1 SH: Does the occurrence of the noncompliance have any impact
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on what we've been doing with the appraisers and the outcomes

or nothing changes, we just have to change the rule?

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MH: Mr. Chairman. Yes it's forward looking now that they
have pointed it out to us because as I noted we've asked them
to review all of our rules and statues very recently, so this
is a new project we've embarked on and there's no threat of

9 looking back. We just need to assure that we'll address that

10 in the future.

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CS: Representative Duba.

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14 RD: Thank you Mr. Chair. Secretary, can you tell me, you indicated there's a work there's been a working group of four departments for the last three years just to streamline regulations, can you tell me if there are minutes from those meetings and if there are were there specifics related to the appraisers program prior to let's say 2020?

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MH: Mr. Chair. No that was an informal work group, and I don't believe that any minutes would have been taken. There has been legislative and different areas related to other licensing boards and commissions that have resulted from that.

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27 RD: Ok. Was at any time this very, excuse you, I'm sorry.
28 Follow up. Was at any time was very specific discussion in
29 the last three years related to the appraiser program in
30 those informal meetings?

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MH: Mr. Chair. I did not sit in on those meetings so I'm not able to answer that question.

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RD: Follow up. Since you were not at those meetings were you aware or were you made aware by others who attended those meetings where there was discussion around this program?

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MH: Mr. Chair. I can tell you we've had conversations in the last three years about edits and changes to the appraiser program. I cannot confirm whether or not those came as an outcome from that meeting.

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44 RD: Thank you.

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46 SH: Mr. Chair.

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48 CS: Senator Hunhoff.

1 SH: Thank you. Madam Secretary. In that three-year time 2 frame were there proposed changes to the program that went 3 through the ruling hearing process and were changed along the 4 course of that time?

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MH: Mr. Chair. I would like to go back and look at our rules that we have proposed in the last three years before I would answer that question. I don't remember any specifically but there may have been some.

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11 SH: Thank you.

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13 CS: Representative Gross.

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VC: Thank you Mr. Chair. Madam Secretary. Given the background that we have that the savings and loan issue resulted in (inaudible) uniform standards of appraisal practice in place at the Federal level, can you expand on the latitude or authority individual states or state agencies have to modify appraisal standards or guidelines on their own?

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MH: Mr. Chair. Again we have to minimally comply and so that is what the work we're doing with the ASC is on. And then we can add additional requirements on top of that but we must begin minimal compliance with the guidelines set forth by the ASC.

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VC: Follow up if I may. Given the fact that you've commented on some changes that have been made in recent years, can you give me a couple of examples of those that would be within the state's purview?

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MH: Mr. Chair. So one example is an exam that we have been giving in South Dakota at the beginning of a training program and we've recently changed or changing so that is not taken before education and experience has occurred and will be taken later in the process so we have not removed the requirement for the exam we've just bumped it a little bit later in the process.

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VC: Thank you.

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CS: How many states require a similar type of exam before the education?

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47 MH: Mr. Chair. I'm not sure if I can answer that, but in 48 talking with the ASC it's very clear that it is not required 49 at the beginning of the program.

1 Madam Chairman. I'm sorry. So with the Federal 2 quidelines, and I'm just following up on Representative 3 Gross, what year are we following now because we tend to be 4 behind, so what is the current Federal quideline year that we 5 are operating under to meet? 7 Mr. Chair. Our goal is to be operating under the 8 current guidelines and that's why we are working literally as 9 we speak to make sure that we're in compliance with what's in 10 place now. 11 12 13 SH: Thank you. 14 15 CS: Senator Nesiba. 16 SN: Thank you Mr. Chair. I do have a just a series of 17 questions for the Secretary. So thank you Secretary Hultman 18 for being here today and we're disappointed that Sherry Bren 19 was unable to be with us today. Would you agree that the 20 Governor was elected to work for the people of South Dakota? 21 22 Senator, can you rephrase your question? 23 CS: 24 Let me rephrase it another way. Would you agree 25 SN: that the Governor should use her political power only to help 26 the people of South Dakota? 27 28 Senator, can you keep it related to the appraisal or 29 CS: related to the issue? 30 31 I think part of our work here Mr. Chair is just the 32 concern about, about political power and the use of political 33 power and the removal of Ms. Bren from her position 34 overseeing the appraisal program and that's what I'm trying 35 to ask questions about Mr. Chair and so I'm not sure how I 36 37 can. 38 CS: 39 Ok. 40 If I can, if I can go in that direction or not. 41 SN: suppose I could ask it a different way. Is, has the 42

Governor, are you aware Secretary Hultman of the Governor

intervening in any other appraisal application in the way

that she did with the one involving her family member? Would

46 that be okay Mr. Chair?

CS: (inaudible)

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    MH: Mr. Chair. I believe that question has a presumption
    that the Governor did intervene in the process and so I have
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    no answer to whether it happened any other time.
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    SN:
         Just a follow up.
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    CS: Could you rephrase your question to not be presumptuous?
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    SN:
         Can you talk to us about the meeting that you attended
    with the Governor and Ms. Bren? And the nature of that
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MH: Mr. Chair. The nature of the meeting was to talk about the current licensing process to become an appraiser in South Dakota and potential changes to that process.

meeting and who else was there and what happened?

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17 CS: Representative Duba.

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19 RD: Thank you Mr. Chair. Madam Secretary, can you tell us 20 who was included in that meeting and the purpose of their 21 attendance?

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23 MH:Mr. Chair. In attendance in the meeting, I was there, the Governor was there, Amber Mulder was there, Tom Hart was 24 25 there, I believe Graham Oey was in attendance for part of the meeting on the phone as well as Tony Van Huizen. The intent 26 of the meeting was to talk about the current process for 27 becoming an appraiser in South Dakota; the history of that 28 process; and possibilities for changes to that process in 29 30 South Dakota.

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RD: Follow up.

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CS: Go ahead.

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36 RD: Was there anyone else in attendance in that meeting?

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38 MH: Oh I'm sorry. Kassidy Peters was also in attendance at that meeting Mr. Chair.

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41 RD: Follow up.

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43 CS: K.

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RD: So of all these participants what were the roles of each individual in that meeting?

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1 MH: Mr. Chair. I'm not sure of the nature of the question.
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2 I could tell you the capacity the individual serve in if that

3 is relevant.

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5 CS: Let's start with the capacity.

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- 7 MH: Ok. Marcia Hultman, Secretary of the Department of
- 8 Labor and Regulation; Amber Mulder, legal counsel; Graham
- 9 Oey, legal counsel to the Department of Labor and Regulation;
- 10 Kassidy Peters, applicant to be an appraiser in South Dakota;
- 11 the Governor; and Tom Hart was serving as legal counsel to
- 12 the Governor at that time.

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14 RD: Follow up.

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16 CS: K.

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- 18 RD: Since there were two legal counsels there for the
- 19 Department of Labor, Amber and Graham, what was the purpose
- of their, why were they at the meeting? Were they
- 21 representing someone? What was the purpose of them being
- 22 invited to that meeting if you were gonna talk about process?

23

- 24 MH: Mr. Chair. Both Amber and Graham have worked
- 25 extensively with the appraiser program in the past. Both of
- them have actually supervised the Executive Director of the
- 27 appraiser program so they are very familiar with the process.
- 28 They're very familiar with the rules and regulations and
- 29 requirements. Much more in-depth than I am personally
- 30 involved in the intricacies, so it was very relevant for both
- 31 Graham and Amber to be there given their expertise on the
- 32 appraiser program.

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34 RD: Follow up.

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36 CS: K.

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- 38 RD: Thank you. Is it common practice to have an applicant
- in a meeting such as that? To talk about the process.

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41 MH: Mr. Chair. No.

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- 43 RD: Follow up or I'll defer to someone else and then we can
- 44 come back.

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46 CS: Representative Gross.

- 48 VC: Thank you Mr. Chair. I believe earlier, if I understood
- 49 you correctly when you were giving the I believe the four

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    years history of the approved or certified or excuse me if I
    don't get the title right and the denied and there were
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    anywhere from twenty-some to forty-some approved and none
    denied in the last four years. How many opportunities does a
 4
    person have to take the exams or the exam before they are
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    finally denied and if they're allowed multiple opportunities
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    what kind of pass percentages do you see in those exams?
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    MH:
         Mr. Chair.
                     There were a lot of questions embedded in
    that question. As far as the exam and I'm gonna defer and
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    just check myself with Amber, it can be taken as many times
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    as, there's no threshold in South Dakota or is it four times?
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         Mr. Chair.
                     We limit the number of times in South
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    AM:
    Dakota; however, we just learned from the ASC that there is
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    no limitation on the number of times that a person may take
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    the national exam.
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19 MH: And you also asked about the pass rate and there, there 20 are different like the test that I talked about we were giving early in the process we have poor pass rates on that 21 22 given when it was given in the process so hopefully that will improve with the education and training coming first. 23 think there's also a bit of a misperception. An individual 24 25 submits actual appraisals for review and that also is qualified as an exam though it doesn't really meet that

traditional definition that we may think of an exam.

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Follow up if I may. If a person does not pass the exam on say their first try are they given a denial letter of the licensure or certification? And if they come back later on retake and pass are they considered never having been denied?

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Mr. Chair. As I said, we haven't issued any denials, so 34 MH:the goal is if they weren't successful that first time then 35 to look at a path forward for success. So is there 36 additional education? Is there additional mentoring? Are 37 38 there other opportunities for them to come back and resubmit or retake at the appropriate time? 39

40 41

VC: Thank you.

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CS: Representative Otten. 43

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Thank you Mr. Chair. Madam Secretary, is there a time RO: 45 frame from the original taking of a test? That they have to 46 wait x amount of time before they can take it again? 47

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Mr. Chair. I do not believe so. 49 MH:

1 Follow up. 2 RO: 3 Go ahead. CS: 4 5 6 You had mentioned that in the meeting that you were discussing changes within the program. Do you remember what 7 the changes were? That were being discussed? 8 9 Mr. Chair. Much of the meeting was spent with Ms. Bren 10 MH: giving the history of the program; explaining how the program 11 worked; giving the details on the program. There was just 12 kind of the overall message to look for creative ways. One 13 big area of interest is the program that we continue to work 14 on with SDSU. So one obstacle has been in finding an 15 appraiser to mentor or supervise when you are doing your 16 training and the program we are working on will remove that 17 necessity. Just looking at our requirements. Do we have an 18 19 excess on those hour requirements above and beyond what is required at the Federal level? So items like that. 20 21 22 When it comes to an appraiser itself exactly are we talking commercial, residential, how wide is the spectrum 23 that an appraiser will cover? 24 25 Mr. Chair. It's all of the above. And there are MH: 26 different levels and different appraisers that you are able 27 to complete considering the level of licensure that you have. 28 29 30 So within that appraiser cap then there are different levels? How many levels do we have? 31 32 33 MH: Mr. Chair. If I may. We have the certified general, the certified residential and then a state-licensed and a 34 state-registered. 36

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CS: Senator Nesiba.

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Thank you Mr. Chair. I think you circled back. 39 SN: going to ask about what was the role of Ms. Bren in that, 40 that meeting but I think you've, you've answered that so let 41 me follow up with this. Is it, is it common or has there 42 ever been another circumstance where a denied applicant had a 43 meeting with the department to discuss the denial of their 44 application? 45

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Mr. Chair. There was not a denial and yes there have 47 MH:been other times where we have visited with individuals on 48

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their path to license to determine what the best path forward
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    would be.
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         Mr. Chair, just a follow up. Was, was the application
    of Ms. Peters was that application discussed at the meeting?
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         Mr. Chair. At the very end of the meeting, we discussed
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    MH:
    a possible plan forward for Ms. Peters which had been
 8
    determined prior to the meeting and it was a brief discussion
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    at the end but that plan had already been set in place.
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    SN:
         One final follow up. Thank you. So it, it does seem as
    though the department had, had two members doing legal
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    counsel for them. The Governor also had counsel and Mr. Van
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    Huizen, who is also who is also a lawyer, correct?
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    Sherry Bren have, did she have counsel at the meeting?
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         Mr. Chair. I have indicated who was present at that
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    MH:
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    meeting.
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    SN:
         Ok.
              Thank you, Mr. Chair, and thank you Secretary.
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    CS:
         Senator Wheeler.
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        Thank you. When an applicant doesn't pass the exam when
    they're work product is reviewed, is there a formalized
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    process for the next steps in terms of figuring out that path
    forward?
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         Mr. Chair. Yes there is a formalized process.
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    agreement is entered into and then it's up to the licensee if
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    they want to do the additional education requirements on
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    their own and if they want to resubmit appraisals for
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    consideration.
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         Follow up. What's commonly included in those types of
    SW:
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    agreements?
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         Mr. Chair. The education requirements, the standards
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    that are expected. I don't believe a time frame is included
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    in those. And then the standards don't change. They still
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    have to meet the standards established and they have to
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    submit the appropriate appraisers, which are, excuse me
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appraisals which are then reviewed through the standard

process by individuals that we contract with to do those

47 48 CS: Representative Gross.

reviews.

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- 1 VC: Thank you. If I may, I want to follow up on the
- 2 question just asked. You said an agreement is entered into.
- 3 One party would be applicant of course. Who specifically
- 4 would be the other party to the agreement?

- 6 MH: The other party to the agreement, excuse me, Mr. Chair,
- 7 would be the department representative at that level by the
- 8 Executive Director. All denials actually have to be signed
- 9 by the Secretary of Labor.

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11 VC: Thank you.

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13 CS: Senator Wheeler.

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- 15 SW: Thank you. So you said that there had been no denials
- issued so I want to make sure we're clear so if someone
- doesn't pass the initial exam they're not denied they have
- 18 the opportunity to continue on with this agreement to do
- 19 extra education, try again, and then they can hopefully be
- 20 certified throughout the end of the process, is that correct?
- 21
- 22 MH: Mr. Chair. Yes, that is 100% accurate.

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- 24 SW: How many of those agreements are entered into a year on
- 25 average?

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- 27 MH: Mr. Chair. I wouldn't be able to give exact numbers. I
- would say a handful each year. And again, we would be able
- 29 to go back and look at those numbers for you.

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- 31 SW: And when you mentioned that at the end of the meeting
- 32 that there was a brief discussion about Kassidy Peters'
- 33 agreement would that have been the type of agreement we're
- 34 talking about?

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- 36 MH: Mr. Chair. Yes, and as I have mentioned previously
- 37 Senator Wheeler the details of that agreement were discussed
- 38 and in place prior to that meeting.

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- 40 SW: And I think that's important for people to know is that
- 41 if a process that is commonly used had already occurred prior
- to the meeting I think that's a good fact that we need to
- 43 make sure the public is aware of.

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45 CS: Senator Hunhoff.

- 47 SH: Thank you. Little bit on the same topic. So does
- 48 administrative rule outline the process for the applicant so
- 49 they know what they have to do if they do not pass that first

time and seek an agreement to what that continuing education is? 2 3 Mr. Chair. 4 MH: I'm gonna defer to Amber. 5 6 AM: Mr. Chair. We do not have that specific process specifically outlined in our administrative rules. It's more 7 an internal informal practice and each agreement is specific 8 to each applicant in each situation. 9 10 11 Follow up. Is there a written document then that concludes what that expectation and what that education plan 12 is to be? 13 14 Mr. Chair. Senator Hunhoff, I believe we have it 15 AM: outlined on our website, but I can't confirm that right now 16 without checking that, but I am fairly certain that that 17 process is there. If it is not it is indicated that they may 18 19 contact the department of the Executive Director and discuss the situation. 20 21 SH: 22 Thank you. 23 CS: Representative Duba. 24 25 Thank you Mr. Chairman. Madam Secretary you indicated 26 RD: 27 that there was a meeting prior to the meeting and there was a plan that was put together. Who attended that meeting? Who 28 was involved in that meeting and what were the specifics 29 outlined in that meeting? 30 31 MH: Mr. Chair. 32 33 I don't know if it is appropriate to go into specifics CS: 34 with. Like type of specifics are you looking for? 35 36 What were the requirements that were discussed that 37 38 needed to happen? 39 40 CS: Does that vary per applicant? 41 That's what they just said. 42 RD: 43 Mr. Chair. Yes, it's going to depend. It's going to be 44 MH: case specific. I couldn't tell you it's the process, so we 45 didn't deviate from the regular process. My assumption is 46 that Ms. Mulder was involved in that discuss, that Ms. Bren 47 was involved in that discussion, and possibly Graham Oey. 48 The path forward was determined and there was an educational

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1 course that was recommended. It was a course that was not
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- offered in state. The applicant would need to travel out of
- 3 state on their own expense, take that course and then work
- 4 with a mentor and resubmit the appraisals for consideration.

RD: Mr. Chair. Follow up.

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8 CS: K.

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10 RD: Miss Mulder, were you involved in that meeting prior to the meeting in the Governor's office?

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13 AM: Mr. Chair. It was not a formal meeting. It was 14 discussions but I was involved that discussion.

15

16 RD: So, if it wasn't a formal meeting, did you take it over ZOOM, was it, were people in an office, or conference room, can you tell us, give us a little bit more, was it by email?

19 What, what happened here? And then what's the normal course

20 of business?

- 21
- MH: Mr. Chair. If I may. It was just handled in the way that we normally handle things. I would assume there could have been a variety of contacts; there could have been phone
- calls; there could have been informal conversations; there
- 26 could have been passing in the hallway, so there was not a
- 27 specific formal organized meeting specific to the topic.

28

CS: Was there anything out of the ordinary with that meeting compared to other meetings, compared to other situations where you're talking with applicants?

32

MH: Mr. Chair. No, and that's why it's really hard to define what exactly happened because it was just the normal standard of doing business.

36

37 CS: Senator Nesiba.

38

39 SN: Thank you Mr. Chair and Secretary. Now I'm a little 40 more confused. So the meeting before the meeting there was 41 an understanding that Kassidy Peters' application was going 42 to be denied. There was a route forward for her to be able 43 to rectify that. So then what her purpose in the meeting in 44 July?

45

46 CS: Maybe I'll just clarify. You indicated that there was 47 no application denied, is that correct?

1 MH: Mr. Chair. Yes, as you can see from our numbers there 2 was not an application denied. And I've said the content of

the meeting at the residence, that I believe is what you are

4 referring to, was to talk about the status quo of how to

5 become an appraiser in South Dakota and possible changes to 6 that program.

7 8

3

CS: Follow up.

9

- 10 SN: Mr. Chair. I'm just trying to understand why somebody
 11 who was in the process of becoming an appraiser was in the
- room at that policy discussion. What did she bring to the to
- the process I guess is what I'm trying to figure out why she
- 14 was there.

15

16 MH: Mr. Chair. I believe that somebody that is going 17 through the process regardless of who there are might have an 18 insight into exactly how the process works.

19 20

CS: Senator Hunhoff.

21

Thank you. Just to understand. So you have indicated 22 SH: that there has been no denial of applications. Can you be, 23 are there multiple tests that you have to take in order to 24 get certified and, in this scenario, someone didn't pass one 25 piece or portion of that, so really they had the opportunity 26 before the application was completed for approval? I'm not 27 following. I'm a nurse so you know I take a board and so 28 how, I'm trying to put the likelihood together here. 29

30

MH: Mr. Chair. We were at the stage in the process where appraisals were submitted for review, and all personal information is redacted at that stage, so the reviewer has no idea whose appraisal they are reviewing. And there were, can be deficiencies found but individuals then have the opportunity to take further education, to continue with their mentoring, and to resubmit for reconsideration.

38

39 SH: Follow up. So in that stage of the process, you are 40 still a valid applicant now needing some continuing education 41 to complete the certification process for approval? Is that 42 fair to say?

43

44 MH: Mr. Chair. Yes, that is fair to say.

- 46 SH: One other follow up question if I could Mr. Chair. How
- 47 many candidates have over the course of this time had the
- same type of experience that you're talking about? Having to

```
do a portion of the test, retake or do some additional work
 1
     to get approval of their license.
 2
 3
          Mr. Chair. I believe just in this calendar year that
    MH:
 4
    we've had three other individuals that have had similar
 5
     circumstances.
 6
 7
 8
    SH:
         Thank you.
 9
    CS: Senator Steinhauer.
10
11
         Thank you Mr. Chair. It just want to check my
12
    SS:
13
    understanding. Here's what I'm hearing is there's never
    really a denial because we never deny anyone of the
14
    opportunity to continue to test in an effort to obtain the
15
16
    license. They may fail an attempt but not denied the right
    to continue to pursue. In fact, your department, because
17
    you're trying to solve an issue with a lack of appraisers,
18
19
    coach them and create for them a path suggested based on
    maybe on they did on that appraisal that was examined.
20
    might need course work. You might want to just take it over
21
    again and try in this area. So, you provide some coaching
22
    basically on how they might succeed in the future, but
23
    they're never really denied the opportunity to try again.
24
    that essentially correct?
25
26
27
    MH: Mr. Chair.
                     Yes.
28
        Senator Wheeler.
29
    CS:
30
         Thank you. So when I think you said that when an exam
31
32
    is initially reviewed or done it's anonymized so the reviewer
    doesn't know whose work product they are reviewing.
33
34
    correct?
35
    MH: Mr. Chair. That is correct.
36
37
38
         Are those reviewers people, state employees, are they in
    the program, are they out of state, who does the reviews?
39
40
         Mr. Chair. I believe we are contract with three or four
41
    MH:
    individuals both in state and out of state to conduct those
42
    reviews.
43
```

SW: And so those are, these are contractors not state employees?

47

48 MH: Mr. Chair. Correct, they are contracted.

```
SW: And so if what I'm hearing is correct then Kassidy
 1
    Peters went through the normal process, went through the
 2
    process of entering into an agreement to continue on with her
 3
    education, and to resubmit for that exam. After that point,
 4
    she participated in a meeting at the residence about the
 5
 6
    process. After that meeting was there any change to her
 7
    program or agreement?
 8
 9
         Mr. Chair.
    MH:
                      No.
10
11
         And so then after that meeting was her exam then still
12
    reviewed by the contractors either in state or out of state?
13
14
    MH:
         Mr. Chair. Yes, as is standard process.
15
    SW:
         Thank you.
16
17
18
    CS:
         Representative Duba.
19
         Thank you Mr. Chair. Madam Secretary you indicated
20
    RD:
    that, and this may not have been her, but you said there was
21
    an education course out of state that was recommended?
22
23
    that true? Did you, is that correct? Did I hear that right?
24
25
    MH: Mr. Chair. Yes, that is correct.
26
27
    RD:
        Why was the education course recommended out of state?
28
         Mr. Chair. It was just timing on that particular
29
    MH:
    education course. I don't know if it's ever offered in state
30
    or if it was a timing factor that the only one that was
31
    available say in the next six months or twelve months or
32
    whatever the time period that was the next available.
33
34
         Follow up. So I just heard you say that it may not be
    RD:
35
    offered in state. So you said I don't know if it's ever
36
    offered in state or it may have been timing. Which was it?
37
38
         Mr. Chair. I said I didn't know so I'm not sure if it
39
    was that it wasn't available or timing.
40
41
```

42 RD: Ok. 43

CS: Or simply just a variety of you know courses offered various places. You know there's like some like different ones for the applicant to pick from.

```
MH: Mr. Chair, correct. With the world of education today
1
2
   that you may take something in state, you may take it
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virtually, you may take it out of state.

3 4

5 Okay. Follow-up. Um, is it common practice for us to 6 recommend to others to take courses out of state? Is that a

common thing that we do? 7 8

9 Mr. Chair, we recommend the specific courses where they're offered as a matter of timing and availability and so 10 we don't control that factor. 11

12

Okay, I have one more follow-up please. 13 RD:

14

CS: Okay. 15

16

- Again we know that there were um, several attorneys in 17 that meeting and we know that there was a discussion at the 18
- 19 end of that meeting regarding Kassidy Peters' application.
- Would have there been a need at the point for Sherry Bren to 20
- have representation in that meeting? 21

22

23 MH: Mr. Chair, I'm not an attorney. I have no opinion on that. 24

25

RD: Could I refer that question to Amber please. You are an 26 27 attorney and you are an attorney for the Department of Labor, correct. 28

29

30 MH: Mr. Chair, if I may.

31

Yea, okay, go ahead. 32 CS:

33

The intent of that meeting was to talk about the 34 MH: appraiser program and possible edits. Amber and Graham were 35 not there as legal representation for me. They were there 36 because of their expertise on the program. 37

38

That, that wasn't my question. My question was at the 39 end of the meeting, when there is a specific discussion 40 around Kassidy Peters' application and path forward, would 41 there have been a need for Sherry Bren to have an attorney 42 present? 43

44

That's more of an opinion, need a legal question, I 45 CS: don't. 46

47

RD: And that's why I'm asking a lawyer. 48

AM: Mr. Chair, I'm here as council to Secretary Hultman. I am, I was not asked to testify today. 2 3 SW: Mr. Chair. 4 5 Senator Wheeler. 6 CS: 7 Let me ask you this. So the way I've understood the 8 SW: process is that um, I'll phrase it this way. After the 9 meeting at the residence, would Sherry Bren have had any 10 11 discretion to approve or deny Kassidy Peters' application. 12 13 Mr. Chair, I'm not sure I understand the question but MH:the process was in place and so the ultimate decision on 14 approval or denial rested on the review done by the 15 contracted appraiser. 16 17 And, and that's what I'm trying to get at is that if 18 19 we're all trying to make a deal out of this meeting, but after that point there wasn't an opportunity for Sherry Bren 20 to approve or deny the application, then whether any pressure 21 22 was brought to bear or not is pointless because there was no opportunity after that point. And that's what I want to make 23 sure I understand the process correctly that, there wasn't 24 25 some discretionary period after that point where pressure could have in anyway affected Kassidy Peters' application. 26 27 Mr. Chair, the approval or denial really rest on the 28 findings from the independent review of the appraisal 29 30 submitted. 31 32 SW: Thank you. 33 SH: Mr. Chair. 34 35 CS: Senator Hunhoff. 36 37 38 Was, was the work plan completed by Kassidy Peters prior to her receiving her license? 39 40 MH: Mr. Chair, yes. 41 42 Just a follow-up. There has been indication about the 43 44 presence of attorneys at this meeting and you have indicated to us it was because of their expertise. If you do any 45 recommendation or want to make any changes in the process 46 that are under administrative rule, who in your department 47 takes that lead to provide that and develop that or 48 49 presenting for public hearings and then to rules?

```
1
         Mr. Chair, that would be either Amber Mulder or Graham
 2
    Oey depending on the subject area.
 3
 4
    CS:
         Senator Nesiba.
 5
 6
 7
          Thank you Mr. Chair and Secretary Hultman.
    SN:
                                                       Is, is it
    common for the Department to have meetings at the residence?
 8
 9
10
    ? :
         I honestly don't know.
11
12
    MH:
         Mr. Chair, yes it's common for me to attend meetings at
    the residence.
13
14
         And, and, maybe just one other way trying to get at what
15
    the, I think the good Senator from Huron was trying to get
16
         Could you characterize um, Sherry Bren's, was she
17
    enthusiastic about the work plan? Did you she feel like
18
    there was a good um, a good path forward in terms of the
19
    interims of the agreement for Kassidy Peters to, to become a,
20
    to become an appraiser?
21
22
         Senator, that would be a question for Ms. Bren had she
23
    chose to attend here. I don't think it's fair to ask um,
24
25
    you know another testifier's opinion on another person's
                 I mean, I quess you can answer if you wish but I
    enthusiasm.
26
    don't. Senator Hunhoff.
27
28
         Just a question. In that um plan, is there a sign-off
29
    in the process by someone in the Department and the
30
    individual that then is agreeable to take that plan on?
31
32
    ?:
         Is that the standard?
33
34
        Mr. Chair, yes.
35
    MH:
36
         Who signs off on it then?
37
    SH:
38
         Again it depends on the level. At that level it would
39
    be the executive director.
40
41
        Representative Duba.
42
    CS:
43
44
    RD:
         Thank you, Mr. Chair. Madam Secretary, is there a
```

MH: Mr. Chair we would have to um, review the open records as relevant to that. I'm not sure how that would all work.

possibility that we could see that document?

```
Well if it's possible, could you have that um, made
     available to the committee please.
 2
 3
 4
     MH:
          Mr. Chair, we will review that request.
 5
 6
     CS:
          Representative, would you care to make a motion to um,
     well if it's, if it's an open record then I mean no motion.
 7
 8
 9
     ?:
         ... for that.
10
11
     CS:
         It's not an open record.
12
    RD:
13
        Follow-up.
14
15
    CS:
        Okay, I quess.
16
17
    RD:
        Okay, I'm gonna, I'm gonna move forward four months and
    I'm gonna ask a question regarding, so we know that Kassidy
18
    Peters was approved for um, certification. I'm looking at
19
    your chart here. Was it state registered credential training
20
    level certification that she was approved for? Or was it
21
    just a level up from there?
22
23
         Mr. Chair, I believe it was certified residential but I
24
    MH:
25
    would want to.
26
27
    RD:
         Certified residential. So that's like, that's like
    three levels up? So there's state registered credential,
28
    license credential, mid-level and then there is certified
29
    residential which is the highest level for residential and
30
    then there's one above that.
31
32
33
    MH: Mr. Chair we have four levels.
34
35
    RD:
        Yes.
36
37
               So there's a certified general, a certified
    residential, a state licensed and a state registered.
38
39
         And she was going for the certified residential?
40
    RD:
41
    MH: Mr. Chair, I believe so.
42
43
44
    RD: Okay, one, a follow-up. So that was um, granted and the
    very next day um, the executive director was, was asked to
45
    step down. Can you tell us why that was so close together?
46
47
         Mr. Chair, I'm not able to address anything related to
48
    MH:
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the personnel issues.

1 2 SN: Mr. Chair. 3 CS: Senator Nesiba. 4 5 6 Maybe I can ask that question in a different way. SN: 7 did Ms. Bren at any point in this process ever recommend denial of Kassidy Peters' application? 8 9 10 MH: Mr. Chair, not to my knowledge. 11 12 SN: Mr. Chair, just as a follow-up, was Ms. Bren, um, was she, she was part of the agreement or was she, she was on 13 14 board with the plan going forward so that Ms. Peters could, 15 could meet this qualification and, and become an appraiser. 16 17 MH: Mr. Chair, as I indicated, yes. 18 19 CS: Any further questions or comments from the committee at 20 Okay, we are gonna ask you to stay around if there is questions between now and when we get through item 21 22 #10 on the agenda. Next up, we would like to have the Appraisal Association come up. 23 24 25 Sorry. Good morning Mr. Chair, Senators, Representatives. My name is Sandra Gresh. 26 I am currently 27 serving as President of the Professional Appraisers Association of South Dakota. Also known as PAASD. Um, as a 28 representative of PAASD I do thank you, Mr. Chair, for 29 invitation to this meeting, a chance to discuss and help you 30 31 better understand the appraisal profession. I would like to introduce if I may, Amy Frink, Vice President of PAASD. 32 addition, Mr. Craig Steinley, who serves as the Secretary-33 Treasurer and then also in attendance we do have some 34 additional appraisers in the audience who are also members of 35 36 If I may Mr. Chair, I would like to give you a little 37 bit of my background. 38 39 CS: Yes. 40 SG: I earned by state certified general certification in 41 2008 working, living in Britton, South Dakota, where I 42 currently live and serve a tri-county area, primarily doing 43 residential, non-residential and agriculture real properties. 44 Since the beginning of my appraisal career, I have been when 45 I started my initial education in 2004, I've been associated 46 47 with PAASD and I have witnessed their continued involvement in the advancement and providing education for appraisers. 48 Keeping apprised of the legislative issues that have an 49

impact on appraisers is of the utmost important to our 1 2 organization. We are one of the few states that have a state regulator that oversees the appraiser certification in 3 comparison to other states where they have a board of 4 directors that oversee their program. In the past, PAASD has 5 6 worked closely with the regulator of the appraiser 7 certification program to update and assist in the pass of 8 revisions to the SDCL 36-21B as needed via the Appraiser 9 Certification Program Advisory Council. A collaborative 10 process that was successful in enhancing the public trust and also helping the appraisal profession. 11 There is a concern 12 by our group, going forward, this collaborative process has ceased. With input from the advisory council no longer 13 requested from the Appraiser Certification Program, as 14 evidenced by lack of notification to the current proposed 15 rule changes. The licensing of an appraiser is different as 16 17 due to federal oversight in the way in which our licenses can be decertified overnight if the regulator is not complying 18 19 with federal mandates. There has been a lot of previous 20 discussion today regarding the levels of certification, the requirements on a federal level and state. We have provided 21 in the packet of information, this was attached to a letter 22 provided dated October 22, outlining, in yellow, all those 23 areas are federally mandated. The only area that the state 24 25 has control over is the entry level trainee exam. also make some clarification in regards to the exams cause 26 27 there's been a lot of discussion regarding that too. 28 Dakota and four, South Dakota and only four other states require passage of a trainee level exam that covers 75 hours 29 30 of education and there's no limit to the number of times that this exam can be taken. The other certification levels going 31 on, you know start as a state registered licensed credential, 32 certified residential, certified general, they in addition 33 require, prior to licensing at those additional, those upper 34 levels, is to provide work product that is reviewed and then 35 36 they are required to take a national exam. There is a limit on the number of times that an individual can take that 37 national exam with that application and that is four times. 38 If they do not pass that fourth time, then that application 39 is nullified and they have to begin that process again. 40 as you can see, our profession is different than other 41 regulated professions or like lawyer, doctors, um, they do 42 not have that federal mandate like we do. So I just wanted 43 44 to clarify that with you. Um, so as you can see by the example I showed you in this discussion, the South Dakota 45 appraiser certification has very little room to make changes 46 47 in the federal requirements. It's judged by the federal government through its appraisal subcommittee for its decree 48 of compliance with implication of Title XI as passed in 1989. 49

So that's one main concern we have going forward under the 2 current appraiser certification is to be able to have a continued relationship with them, a collaborative effort. As 3 4 new rules are proposed um, this is has served to work in the past and we don't want to see that lost. Another issue um, 5 in past years South Dakota Appraisers have received their 6 7 licenses on a very timely basis prior to the September 30th 8 This was not the case in 2021. Many of the 9 licensees did not receive their, did not receive it until the deadline date or the week prior and in previous years, 10 normally have received that certification and sometimes by 11 the first of August, well within 30 days prior to the 12 deadline. Some appraisers due to the late delivery of their 13 credential, their updated license, they were not able to help 14 15 buyers complete their home purchases. Many, the lenders as I've said, many of them require that you have that license in 16 17 place at least 30 days before you are given an assignment, to be assured that you can complete that assignment under that 18 19 license. PAASD has also been very proactive to find solutions for barriers in the appraisal profession. And one 20 of the challenges that faces us at this time, that faces 21 South Dakota appraisers is bringing new people into the 22 appraisal industry. 23 The supervisor training model which is currently in place and is federally mandated has been 24 25 implicated by South Dakota appraisers since it was required with varying success. Some of the negatives being it's not 26 financially productive for the supervisor due to the time 27 28 involved with the training increasing the supervisor's 29 general and professional liability, sometimes trainees leaving prematurely after much time invested by the 30 31 supervisor and then this causes a delay for the public in being able to purchase their homes, businesses and carry on. 32 Over the decades, PAASD has worked closely with the state 33 appraisal regulator and the ACP advisory council to create 34 acceptable alternatives, alternatives, to the current 35 36 training methods. Some examples being the South Dakota version of the supervisor appraiser and trainee appraiser 37 training course. Appraisers now are able to perform 38 evaluations for federally regulated financial institutions. 39 PAREA has been introduced. Practical Applications of Real 40 Estate Appraisers, by the Appraisal Foundation, and this 41 currently being, is in the process of being implemented, some 42 of the procedures worked out, regarding the training models 43 via a computer technology and just recently approved in our 44 state, ETP. The South Dakota Experienced Training Program. 45 A trainee, an appraiser trainee scholarships have been 46 offered by PAASD and it's been on of PAASD's primary goals in 47 48 meeting the education needs of our members and this was the reason for the formation of our group in 1991 to provide 49

- 1 education and so that appraisers could get the credentials
- 2 that they needed to go on into the appraisal profession under
- 3 the new federal guidelines. Our hope is that our present,
- 4 presence at this meeting will assist you committee members to
- 5 better understand the appraisal profession, the challenges we
- 6 currently face, the challenges that face South Dakota
- 7 appraisers. We want to rekindle that collaboration that we
- 8 previously had with the appraiser certification. It has
- 9 worked over the decades since implementation of the appraiser
- 10 certification program and we, we want to make sure that
- 11 federal mandates are being followed while also protecting the
- 12 public trust. I appreciate you listening to my opening
- 13 statement and I will welcome any comments or questions.

- 15 CS: Is there like appraisal like, okay I'm a CPA, there's a
- 16 South Dakota Board Accountancy. Is there something similar
- 17 for the appraisal association like a government board for the
- 18 appraisers?

19

- 20 SG: Mr. Chair, um, currently no. The executive director is
- 21 the regulator of the appraiser certification program. There
- 22 is not a board.

23

- 24 CS: Okay, is that something that's been discussed before.
- 25 Is it a desire of the appraiser um, like community or is just
- 26 something that you know hasn't been brought up?

27

- 28 SG: Mr. Chair, I cannot um, I do not know the history of
- 29 that to answer that question. I don't know of any um, most
- 30 recent discussion on that but that may be a possibility to
- 31 look at going forward.

32 33

CS: Representative Duba.

34

- 35 RD: Thank you Mr. Chair. Thank you for coming today Ms.
- 36 Gresh and all of the information you sent us was very
- 37 valuable including that survey. I appreciated that. Um, you
- 38 mentioned, or you didn't mention you specifically stated that
- 39 communications have ceased, can, and this process has been in
- 40 place since 1991, can you tell me when you saw that break off
- 41 approximately when you saw that breakdown in communication
- 42 occur. It sounds like it's fairly recent but I just want to
- 43 understand.

- 45 SG: Mr. Chair, it's my understanding after visiting with
- other um members of the advisory council that there has been
- 47 no, no, they have not received any notification since
- 48 February. Um, the most recent that was brought to light was

```
when we were um, it was brought to our attention on the
 2
    proposed changes, rule changes, isn't that correct, Amy?
 3
 4
    AF: Yes.
 5
 6
    SG:
         And.
 7
 8
         But it didn't come from, it didn't come from the
 9
    Department.
10
11
    SG:
         Go ahead Amy.
12
          I apologize, sorry. Amy Frink. It didn't, we found out
13
    AF:
    about the rule changes through um, a different group that
14
    discovered it and asked us about it so.
15
16
17
    RD:
         Follow up. Normally where would you get that
    communication?
                      Would that come from the executive director?
18
19
20
    SG: Yes it would.
21
    RD: Okay. I have another follow-up question. Thank you.
22
    Um, you also noted that there were problems with timely
23
    licensing which really um, ultimately impacted a few home
24
25
    owners or their ability to work with the lender to close on
    their, their needs. Um, when did you start, and that
26
    licensing's were delayed, when did that start to happen? You
27
28
    said it in 2021.
29
30
         Mr. Chair, that was just for this renewal season for
31
    2021. In the past they have been received on a timely basis.
32
33
         Follow up. And, and who would be normally responsible
    for ensuring that those licenses were sent out. Would that
34
    be an executive director type tasks?
35
36
37
    SG: Mr. Chair, that is correct.
38
         Thank you. Appreciate that.
39
    RD:
40
    CS:
         Representative Gross.
41
42
        Thank you, Mr. Chair. If I may follow-up on that a
43
    VC:
    little bit, just to make sure I understand, did, a series of
44
    a questions if I may. Each appraiser annually receives an
    updated license, is that correct?
46
47
```

SG: Mr. Chair, that is correct.

```
1 VC: Were any of the licenses received after the expiration 2 of the previous license?
```

4 SG: Mr. Chair, that I'm not aware of. I know some did 5 receive it via e-mail. Normally we get a hard copy license 6 in the mail and some receive, received it via e-mail 7 indicating that hard copy would be mailed.

8

9 VC: So they did receive confirmation that their license would in essence be renewed?

11

12 SG: Mr. Chair, that's my understanding, yes.

13

VC: And then would you expand if you would on what you said earlier a little bit typically needing it 30 days in advance of expiration because of a lender's requirement or expectations. Make sure I understand that.

18

SG: Mr. Chair, okay, excuse me, Mr. Chair, some lenders will order out for assignments possibly you know 4-6 weeks um, prior to expected completion of the appraisal and they want verification or notice that your credential is current, or 30 days excuse me. 30 days.

24

VC: Okay, that's what I was gonna ask you. Is current or is current with at least 30 days before expiration, with at least 30 days prior to expiration?

28

29 SG: Mr. Chair, correct, yes.

30

VC: Is that because there's a history of non-renewal of licenses or over an abundance of caution on the part of lenders or what is the reasoning for looking for that 30 days.

35

36 SG: Mr. Chair, that I can't answer. Amy do you know?

37

Mr. Chair, um, so typically an appraisal will take, when AF: 38 they order it to being finished, more than 30 days or at a 30 39 day, and so most appraisals through lending institutions 40 which are national, so most of it comes down, like if it's a 41 Wells Fargo, it comes to a national Wells Fargo Bank system. 42 And so they want to know that when you, when you get to do 43 their appraisal, that you will still be credentialed at that 44 moment so that they don't have to find a new appraiser and 45 reorder it with someone else and wait another 30 days for it 46 so they want to make sure that you have your license renewed 47

before the time that your gonna complete the report.

VC: Thank you. I'm reading that as an overabundance of 1 caution on the lender's part. 2 Is there, what percentage of your membership typically retires or does not renew their on 3 an annual basis? 4 5 6 SG: Mr. Chair, I do not know that number. I'm sorry. 7 8 VC: Okay, thank you. 9 Mr. Chair. 10 SH: 11 Senator Hunhoff. 12 CS: 13 14 Thank you. I just need clarification. You're talking about a rules package that you just follow, found out about, 15 16 what rule package are you making reference to? 17 18 Mr. Chair, there um, there's proposed rule changes to SG: take effect to go before the Legislature in November. 19 20 There's three issues on those rule changes that we are concerned with. The first one being that there propose, 21 22 they're proposing to do away with the trainee exam. Um, in addition, they are also looking to reduce supervisor trainee 23 24 hours, supervisor over going out with inspections on a 25 trainee from 25 down to 0. They are, so, supervisor going along inspections would not be required. The third being, 26 27 um, you know I referred to the ETP that was recently adopted 28 and approved by the state, um, and that hasn't even been 29 implemented yet. Um, they are looking to change and reduce some of the education requirements. 30 31 32 Follow-up. Thank you. You had indicated that it's SH: February of this year that the communication has changed. 33 believe um, again I'm just looking at historically on a 10-16 34 of 20 you had a rule package that came and that addressed 35 36 some education for again, I'm not familiar with your 37 industry, but there were some rule changes there. At that point in time, the information was sent out to um, three 38 newspapers, Mitchell Republic, Black Hills Journal and 39 Capital Journal here in Pierre. You also had 15 special 40 interest groups that that e-mail went out about the hearing 41 and 455 appraisers also received notification. And again at 42 that point in time, and in looking at the public hearing that 43 was held, there no opposition and at the rules meeting there 44 was no opposition, so up to that point in time, there was 45 information that was in the industry did not come to share 46 anything about that rule package. Alright now so now we're 47 fast forwarding, I have not seen the rule package yet so I 48

don't know what the attendance or the communication but I

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will say, typically on every rule hearing, the appraisers
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have been receiving the communication regarding notice of the

public hearing. I'm just trying to clarify, to follow-up on

4 your comments.

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6 SG: Yep, Mr. Chair, that is true yes. In the past we have, 7 that has been the process of notification.

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- 9 CS: I know you provided the committee with a survey of 10 appraisers you know on their thoughts on some of these 11 proposed rule changes, would you care to give a quick summary
- 12 on, you know, on the will of the appraisals, appraisers on
- 13 what they, you know, their support of the rule changes.

14

- 15 SG: Mr. Chair. Um, I, I, I apologize. I don't have that
- 16 right in front of me but I believe it was around that 70%
- approval or I mean that they, majority of, 70% of the
- 18 appraisers were not in favor of not having the trainee exam
- or having that not required. They're not an approval of the
- 20 reduction of the supervisor going out on inspections and not
- in approval of reducing the requirements proposed in the ETP training.

23 24

CS: Thank you. Representative Duba.

25

- 26 RD: Thank you Mr. Chair. Um, Ms. Gresh, I have a couple of
- 27 questions. First of all, we learned that there has, you
- 28 know, we know that we passed a, a bill, I can't remember the
- name of it, SB whatever, that was specifically related to a grant we got from the federal government.
- 31

Uh huh.

SG:

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- 34 RD: Was your association consulted or worked with in um, to
- 35 develop that new training program that will be partnering
- 36 with South Dakota State University? I'm curious, was there
- 37 feedback given from your group?

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39 SG: Mr. Chair. Yes there was, there was, yes.

40

- 41 RD: Follow up. So now we come forward. We have new rules
- that you just learned about, um, I think it was October 7
- because I read all of your, your information and where are
- these changes coming from? Are they coming from the federal
- 45 government or are they coming from the executive director of
- the program in South Dakota?

- 48 SG: Mr. Chair. They would be coming from the appraiser
- 49 certification program.

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2
   RD: Okay. So one more follow-up. Did your group, you've
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indicated that communications were sparce, did your group 3

have any input into these three changes at all? 4

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SG: Mr. Chair. No we did not.

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8 RD: Thank you very much. We appreciate that.

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10 CS: Senator Wheeler.

11

12 SW: Thank you. Um, one of the proposed rule changes was about getting rid of the exam required before starting hours. 13

14

SG: Uh huh. 15

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17 SW: Um, what, why do we take the exam before the training occurs or was there some sort of training that occurs before 18 19 they take the exam?

20

Um, Mr. Chair, the complete, the trainee completes those 21 initial 75 hours of classroom and we've, you know, we believe 22 that for that, they need to take that, their, their, they can 23 go out and appraise with just that. We fill its important 24 25 that they take that exam to show that they do have some competency to do that. 26

27

28 Follow-up then so, it's a 75 hours of class-room 29 experience, or class-room time that they have and then they take an exam, and then they can go get licensed. That's the 30 31 current process. Is that correct?

32 33

SG: Uh huh.

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Okay, what kind of, what kind of appraisals can they do 35 with that type of license?

36 37 38

SG: Amy, I will let you answer, please.

39

Thank you, Chair. Um, they can do non-federally related 40 transactions. So if your, say getting a divorce and you need 41 to know the value of your property, someone with zero 42 experience and no supervisor with them. So the test is 43 basically a concepts test and it was agreed upon when the 44 state of South Dakota agreed that they would be able to 45 license registered appraisers. Cause most states start at

46

the license level and have three levels of it and we have 47

four and so it was agreed upon way back and it went through 48

the advisory council and it was, they just thought it, for 49

the public safety, that they just wanted to make sure that the concepts were understood. It was just what the test goes over.

4 5

SW: Thank you.

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Um, I'm hearing today that they're gonna keep the test 7 from what I'm, what I just understood but they're gonna to 8 put it at the end of your registered time so but then again 9 at the end, while you're being registered, if you want to go 10 to the next level, your taking more continuing education and 11 it's specific courses, that also have a test at the end. 12 13 Each, each class has a test at the end and then there's a 14 national exam at the three other levels that you take that's a concepts test and so um, taking it at the end you're gonna 15 turn around and take another test that's national right after 16 that so to me it makes far more sense to make sure and also, 17 18 as a trainee, it, when you take the test you can find out 19 right away if this is for you. I mean if you don't get the 20 concepts, you might waste a year of your time doing, learning 21 something that you're just not going to be very good at and

you can figure it out, you and your supervisor might know

right away whether or not its for you, so.

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CS: Senator Nesiba

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SN: Thank you Mr. Chair and thank you good senator from Huron as well. Ms. Gresh, how long did you work with Sherry Bren?

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SG: Um, Mr. Chair, I've had communication with her since I first started in the appraisal profession at the initial level in 2004.

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SN: Mr. Chair, just a follow-up. Could you characterize, do you think Mr. Bren would have been in favor of this, these rule changes, or would she be opposed to these rules changes?

37 38

39 SG: Mr. Chair, I, I believe I cannot answer that, that would 40 be a question um, that Ms. Bren would have to answer. I know 41 that she would have counseled with us. Mr. Chair, can I 42 request um, since we've been addressing the training issues, 43 I would like to call on Mr. Craig Steinley for his comments 44 on regards, regarding that issue.

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CS: A, we can't let, oh is there a follow-up to a.

47 48

SG: Oh, I'm sorry.

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1 CS: Okay, Senator Steinhauer or, Senator Steinhauer and then.
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SS: Thank you Mr. Chair. Um, since these rules changes are gonna be having a hearing at which time the final decision of this committee is interested but actually there is a process to handle rules changes that will be coming but, I'd just like to understand if you would characterize the proposed changes as making it easier to become an appraiser in the state of South Dakota or more difficult?

10 11

12 SG: Mr. Chair, it would make it easier but not necessarily better.

14

15 CS: Okay, um, Representative Otten.

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17 RO: Thank you Mr. Chair, um, I think at the beginning you had um told us but how many years you been in your position?

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20 SG: I received my current certification in 2008. I started the initial training in 2004.

22

23 RO: And in your position now?

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25 SG: Mr. Chair, state certified general.

26

RO: Okay, Mr. Chair, during the process of time that you've been involved in this and since there is no deviation from the federal programs, have you ever seen, have there been changes since you've got involved in this through the federal end of this?

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33 SG: Mr. Chair, yes there have been. Yes.

34

RO: Mr. Chair, and since there have been changes, how do you begin to enact a change that would be different than what has happened now.

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39 SG: Mr. Chair, could Amy or possibly Craig address that?

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AF: I'm not sure I understand the whole question in the sense of, I mean when they federally mandated they, they have a time frame that they are implemented and then the state rules it all the way through to the end to all of us.

45

RO: So when you need a change, how do you begin to enact that change at the federal level?

At the federal level, sorry, Chair, at the federal level 1 um, they are constantly um, like the use PAP which is our 2 uniform standards. It is, it is gone over every year and if 3 there are changes to it um, they bring those forward and we 4 are required in our every two years of 28 hours of continuing education and 7 of that has to be in use PAP and in South 6 7 Dakota it's, we have to take it in the first six months that a new use PAP form has come through so that we're on the 8 current rules so every two years we get a new manual 9 basically and from that we have to take a seven, a full day, 10 a seven day course on it. 11

12

13 RO: Mr. Chair, what I'm alluding to is during these times of 14 changes as the feds are changing, there's a way for you to 15 get input into the system, correct?

16

AF: Yes, yes. Um, most appraisers are one person shops and you don't think that your voice will be heard but if you are, we are all told about them, sent e-mails from the ASC about 'em and you can go in and read the changes and give your input and all of it is read and considered and so your voice can be heard in that way, yes.

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RO: Mr. Chair, so as this is going on, there, there is constant input to you to somebody and somebody is returning that input back to you, correct.

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AF: Um, my input is being sent in and I don't know until, untl the standards come back out again, I don't know if any of it gets implemented until that time so the feed back's more of a one-way. I mean they tell us that they're gonna make, that they're considering changes, you can make comments on it but they then, they make the final decision about it. When you get the book, you found out whether or not your comments were put in it so.

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RO: So what I've been alluding to is what is the difference between what has been going on for quite some time, ten years, whatever, 'til now. I mean where did the, I mean where's it gone off the rails?

40 41

AF: Okay, so what I was talking about was on a federal level 42 and what, what's happened for our organization on the state 43 level is where the, the communication has stopped or is, has 44 seemed to not being existing anymore and so I think we were 45 talking about two different things in that sense so since the 46 last um, advisory council meeting was in February and it was 47 on Zoom, and there hasn't been once since then and we as 48 appraisers were not notified, haven't gotten any notification 49

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from the state of South, the appraiser certification program in South Dakota, about anything within the department, maybe the change of the new executive officer but nothing along the line of rules changes or any of that as a communication.

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> So what I'm alluding to is as you get together with these groups, surely you're talking about federal programs during these conversations and how they would affect state statute, so I'm missing on how we've gone off the rails here.

9 10

Okay, well when we get together and talk about the 11 12 federally mandated ones, we talk about how it will affect us but that we, they're federally mandated, we don't get to say 13 whether we want to do them or not. I mean it's just how are 14 15 we going to implement them within our organization and how, 16 how are we going to react to it but we don't get to have any say in that. The South Dakota state rule changes are where 17 we would meet so like so the ETP program that's coming 18 through, they had experts that created it and forward the 19 suggestion as part of the grant and it's now been changed 20 from what was put through with the grant, to make in theory, 21 easier, to for someone to to do that and get through and, the 22 23 change from what was, from the beginning when they when they got the grant to what it's finally coming out now in rule what will actually happen, is where the communication broke down because it's it's not how it was put forward at he beginning and upon reading it was what was surprising to us, what was no longer in the in the piece, okay.

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Representative Duva,

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Thank you Mr. Chair. So I'm gonna summarize and hope that I've got it right, I think I did the first time, but to summarize, the three main concerns that you have are to deal with the changes that are occurring to this new uh, South Dakota program that would be implemented from the department of Labor and the executive director for state certification, you participated in the original grant process and the writing of the standards, after February of this year, you had no communication until October 7, there were three changes in there that you just learned of from this date of South Dakota, and they were specifically to the program, to not require the test to lesson or take the zero hours, and I can't remember the other one, you put it very well in the survey.

45 46 47

Mr. Chair, it's regarding reduction of some of the requirements in the ETP program experienced training program.

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Okay. So follow ups, uh Mr. Chair?
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     So the issues are not with the federal mandates, they're with
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 4
     this new program.
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 6
    Mr. Chair, correct.
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     Um and, they, these communication or the break in
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 9
     communications started after your February meeting so March
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     going forward until October 7th?
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12
    Mr. Chair, correct.
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14
    Thank you very much, I appreciate that.
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    Mr. Chair,
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    Yeah we're gonna, let's see, okay we'll go to representative
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    Gross, and Senator Hunhoff and then I do wanna give them an
19
    opportunity to to bring up the uh next testifier.
20
21
    Okay.
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23
    Representative Gross.
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25
    Thank you Mr. Chair, now I'm gonna follow up on that just a
26
    little bit, we've got some proposed rule changes in the
27
    hopper for lack of a better term, that you have some concerns
28
    about, do you think if implemented those rule changes enhance
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    the value of the appraisal report to the property owner or
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31
    lender or detract from the value of the report to the
    property of or lender?
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33
    Mr. Chair, possibly detract.
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35
36
    Thank you.
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    Senator Hunhoff.
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39
         Thank you, did you attend the public hearing on these
40
    rules?
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42
    Um, no I did not Mr. Chair.
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    SH: You did not receive notice about the public hearing on
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    the rules package for these rules?
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    Um, not in a, we received notification, but we did not go to
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    the hearing. Our survey that we did for our group was still
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1 because of the short notice was still being created being asked by the members to to fill out and so we got the results 2 after um, on the 20th, and the final date to turn it all in was the 21st so we put it together and then forwarded it on 4 5 to the hearings uh committee.

6

7 just to be clear so the committee understands the SH: 8 process, you were notified of the hearing, you chose not to attend because you didn't have all your information, you do 10 have time after the hearing to submit written documentation and you indicated that you did submit that written documentation, thank you, I just want them to understand the process, because the last step will be at the November meeting, which you have opportunity to

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16 Mmhmm.

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Come and provide testimony, am I correct? 18 SH:

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20 Mr. Chair, correct.

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SH: Thank you.

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24 Mr. Chair, one more comment, we did notify the uh, department 25 too, we indicated uh, or the director, of the appraiser certification we notified that we would be getting them um, 26 27 information at a later date, uh, due to us doing a survey and 28 not receiving proper notification in a timely manner of the 29 changes.

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Okay, uh, we do wanna give them the chance to they wanted to bring another person up here to one, briefly, okay.

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Thank you Mr. Chair, and Ms. ?????? Um, Gresh. It's it just sounds like that you were surprised by this rule change, how would you characterize the change from the last director to this director in terms of communication between your organization and the director?

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Mr. Chair, we had very open communication, um, as I uh, 40 expressed in my opening statement, um, we we um, had good 41 collaboration, um, our, we were counseled, um, to get our 42 opinion as to what the industry would think or you know, 43 about the proposed changes and we had input, um, so it was a, it was a very open communication.

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Just just to follow up to that. That, in your fifteen or sixteen years of of working with the department, have you gone through multiple rule changes during that period?

1 Mr. Chair, yes we have. I would say approximately ten to 2 3 twelve. 4 Okay and Mr. Chair, Just a final thought, follow up, so this 5 really was a change in communication, a change in the way 6 7 that you had been doing business with the department over the 8 last fifteen years? 9 Since it was implicate, implemented yes. 10 11 Okay, uh, can 12 13 Okay, I would like to call Mr. Craig Steinly, please? 14 15 Chair? 16 17 Thank you. 18 Thank you Mr. Chair. Thank you Mr. Chair, my name is 19 Craig Stenly, I am a state certified general appraiser from 20 Rapid City, I'm a South Dakota through and through 21 individual, I was born in Bellfouche, I went to school at the 22 South Dakota School of Mines in technology, I served as a 23 assistant professor of math and computer science at tech, and 24 I chose at some point to deviate form acadamia and get into 25 uh, the appraisal business, my father had a real estate firm 26 so I'll let you draw the connection there if you would. Um, I 27 was first licensed in 1992, I have gone through all of the 28 29 levels in the program, from state licensed all the way up to state certified general and have had quite an extensive 30 31 history with the department I am one of the um, contracted use path examiner's, I receive work product from appraisers 32 33 as they try to upgrade or in the event of a consumer complaint, uh that information comes to me as a contracted 34 use path examiner, uh, in redacted form and I'm asked an 35 opinion about whether or not the work product complies with 36 the minimum standards, a couple other things I wanna mention 37 before I give my comments about the ways in which the 38 industry has moved to offer alternatives to the experience 39 path that we're hearing today is the problem, I served with 40 the blessing of the department, with the help of the 41 department as um, a leader in the association of appraiser 42 regulatory officials, this is the group nationally like the 43 appraiser certification program states throughout the country 44 have um, if you will, the the uh, the regulators of lobbying 45 group although they don't lobby, um, but uh, arrow. A R R O I 46 served as the president in 2018, I'm currently the vice 47 president of the appraisal institute, you might be familiar 48

with the appraisal institute, it's the largest uh trade

organization for appraisers in the country, it offers the AMI 1 designation and the SRA designation uh for appraiser who 2 wanna further distinguish themselves, from the, uh, those that are simply licensed at the state level, uh today my 4 5 role, I'm I'm not speaking for any of those groups but, I was a twice past president of PASAD and I'm currently the 6 secretary/treasurer, and actually I wanna commend the 7 8 department in the past for, the way in which they've engaged 9 with the profession to try to find alternatives to the 10 experience requirement. Ms. Gresh held up uh, a document with 11 the yellow highlighting that shows how little flexibility 12 states have in terms of the process of becoming an appraiser. There are really a number of components. You have to have a 13 formal education, for most of the licensing levels, you have 14 to have at least an associates degree uh, for the higher 15 levels, you have to have a bachelor's degree, so there's 16 17 formal education, there's appraisers specific education, the number of hours vary with the path that you're on, there's an 18 19 experience requirement, and then finally there's the national testing requirement. What you've learned today is that at the 20 entry level, or registered level, South Dakota is unique in 21 the sense that it's one of the few states to allow trainee's 22 without supervision, and that was done in a grand compromise 23 24 with the legislature when the program was first started. legislature said we need more appraisers but we need to 25 26 protect the public and so the thought was we'll allow 27 trainees unlike most other states, to do work independent of the their supervisor, in non-federally related transactions, 28 but to make sure that their confident, to make sure they 29 don't show up on the door and say hi, I'm your appraiser and 30 this is the first time I've ever measured a house please be 31 patient with me, uh, the the trainee exam is in place in 32 South Dakota uh, to, to assure that minimal level of 33 confidence can be taken an unlimited number of times as 34 you've heard today, that's different than the national exam 35 at the end of the process of getting your experience. 36 cannot get around the national exam for the state license, 37 state certified general or state certified residential 38 levels. Appraiser practitioners in South Dakota are the ones 39 that have brought forward the experience training program 40 idea, which is, an alternative to the only federally 41 recognized way to gain experience, the federally recognized 42 43 way is the apprentiship model. You have a supervisor and you have a trainee, and appraisers in South Dakota working 44 through PASAD and with the department had an idea to do 45 something called an experienced training program which would 46 allow the state to uh, meet federal requirements but in a 47 very creative way. The, the department and um, and the 48 49 executive director at the time, Ms. Fran, helped us with the

federal grant application which the state had to do, that could not be done by the profession, uh, and that's just one 2 of several examples in the correspondence that Ms. Kresh sent 3 you today, they are, there are really five different things 4 that are outlined, including a program called Peria, which 5 she mentioned, which is simulated experience at the national 6 7 level, it's another program a creative program that was 8 designed to get around this supervisor training model, that's 9 simulated experience like when pilots, uh, get their experience or when Senator Huff, Hunhoff mentioned she was in 10 medical preps a nurse when nurses get their experienced 11 simulated at times, uh, that's what Peria is about, the South 12 13 Dakota experienced training program was designed to be an actual supervisor that was a full time supervisor paid by the 14 15 state, and now by South Dakota State University and 16 collaboration with that group to give a class of roughly twenty people at a time, the experience that they need. And 17 the federal government saw that as a really a great pilot 18 program, put their money behind, so that other states might 19 20 be able to copy that. And the concern you heard today from Ms. Kresh is that the people who were asked to design that 21 22 program, to make sure that when they come out, these trainees can serve in rural communities, that they know how to handle 23 24 excess acreage at the home place, that has a huge out building, those are very difficult appraisal challenges, 25 those are not things that you just credential a bunch of 26 27 people and put them on the street, because people with minimal experience go where the work is, they're gonna flock 28 to Rapid City or Aberdeen, or Sioux Falls, where there's a 29 lot more easier tracked housing type appraisals, so the 30 experienced training program was designed to confidently 31 32 bring people through the system to bypass the traditional supervisor training model, and to put them out there in a way 33 34 that they can actually help lenders in small communities, 35 that they can actually appraise that two thousand acre parcel, with the home place, that they can provide business 36 capital start up funds with the appraisals that they do in 37 small community which are much more difficult, the solution 38 is not just to put more people on the street, the solution is 39 to make sure that they have the training that they need to do 40 things, that benefit the small communities of South Dakota. 41 So we're pleased with the options that have been forth, the 42 department had cooperated significantly, we're just concerned 43 about the communication change as of February, and rule 44 changes that industry didn't weigh in on, that suddenly 45 offend the move, move the chairs on the deck, if you will. We 46 have never in the past, the appraiser industry has never in 47 the past commented on rules because the regulator and the 48 industry work together to craft the rules in advance that 49

1 were fair to the public and fair to the profession. This is 2 the first time that we've ever been at odds with the regulator uh, in the process that has been put forth, so 3 we're hoping for the collaborative spirit to return, I enjoy 5 working with the department, I think that um, they're often 6 able to take comments from the profession and implement those in the very narrow window that states have to control this 7 process that was started um, as representative Gross said, by 8 the savings so long crises and the resulting for 9 realegislation in 1989, we're happy that you were able to 10 listen today, appraisal is so federally complicated, that 11 when we come to you, with legislation, we often don't get 12 13 this opportunity to go into such great detail, about the process of becoming an appraiser. 14

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That's wonderful.

17 18 19

Okay, you're microphone's on, uh, any questions or comments? Senator Wheeler.

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26 27 SW: Thank you, thank you. So, where is the bottle that created, why do we have this problem with the lack of appraisers in South Dakota, is it just the federal regulations, um, uh and we just can't get around that, uh, how would PASAD answer that question in terms of, what are causes the bottle neck to create the lack of appraisers in South Dakota?

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Chair, I'll refer that to Mr. Seinly, kindly answer.

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32 Mr. Chair, with your permission? Um, the bottle neck to get into the profession is the traditional supervisor 33 training model that's mandated by the federal government. 34 35 That's where the bottle neck occurs and as you saw in our, in this survey of the professionals, that changes that our 36 proposed in rule, really don't get at the problem, they don't 37 38 get to the barrier to entry, um, and in fact, in some ways they jeopardize, at least in our opinion as industry 39 40 professionals, they jeopardize the safe quards that are in place. We would like instead for the department to focus on 41 eliminating or reducing that supervisor training barrier, we 42 want them to get behind Peria as as it is proposed, currently 43 44 South Dakota is not a state that has rules in place to accept Peria, twenty states do and we'd like South Dakota to do 45 that, um, and as far as the experienced training program, up 46 until the change uh that occurred that you've all heard 47 about, you know, we there was a hundred percent, uh effort 48 behind that program to show uh, with South Dakota ingenuity 49

what can be done to uh, bypass federal federal problems that 1 are, that exist, uh, you can lobby at the federal level as 2 the questions came earlier, you can lobby for those changes, 3 but we've been doing that, I have, since the 1990's that's a 4 5 slow way to change things, uh and so I appreciate the department's flexibility in allowing appraisers in South 6 7 Dakota to be creative and to propose things that the federal government says, yeah, we'd really like to try that as a 8 pilot program. 9

10 11

Representative Gross.

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13 RG: Thank you Mr. Chair. I appreciate and understand your
14 description of the bottle neck, is it significantly worse in
15 South Dakota than any other states because as I understand
16 it, the federal requirements, uh the bottle neck is pretty
17 universal, but are we dealing with it moreso than other
18 states significantly?

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20 CS: Mr. Chair, the bottle neck in South Dakota is more 21 pronounced due to the rural nature of the state. If I'm in Pennsylvania, or if I'm in California, I can have an 22 23 appraisal business that can take on trainees because there is work within a two mile radius that I can send those trainees 24 to. Our geography here is different, rural states typically 25 26 have a more pronounced problem because if I live in Britton, and I wanna become an appraiser, if Sandy is not inclined to 27 help me with that, um, I'm not able to find a supervisor with 28 the geographic confidence to help me through that, I can find 29 somebody perhaps in Sioux Falls, or Rapid City, but I live in 30 31 Britton and I want to practice in Britton, and uh, so the, the current model is the issue for small town USA. 32

33 34

Representative Duba

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Thank you Mr. Chair, um, thank you very much for that 36 detailed explanation, I had the opportunity to go out and 37 listen to the hearings of the senate bill that you're that 38 39 uh, the executive director Sherry Bren presented on I believe January 25th in the Senate, I think a week later in the 40 House. Past almost unanimously in both houses, and again, I 41 ask you again, the information in the construct of the 42 training program, was a collaboration between the executive 43 director and your organization, correct? 44

45

46 CS: Mr. Chair, that is correct.

47

48 RP: Wonderful, and the three changes that you outlined in 49 this survey those were, those were recommended and suggested

will be heard in the rules committee, or have been, those um, those were, those were not presented to you until October 7th 2 so you've had, you really pulled together a very quick survey 3 and comment which we all have access to by the way, I would recommend if you didn't have a chance to look at them, read 5 em. They're informative. Those those and you are now aware of 6 the hearing in November are you planning to attend that 7 8 hearing?

9

Mr. Chair, yes. 10

11 12

RP: Thank you very much, appreciate that.

13

Senator Nesiba 14 CS:

15 16

17

18

20

Thank you Mr. Chair, and uh, and a question for Mr. SN: Steinly, are consumers being put at risk by the changing of the timing of this exam, so my understanding was the exam was done early to allow people to practice while they were in 19 this training process, but now, uh, would they still be allowed to practice even before they take the exam, I'm 21 trying to understand uh, that it sounded like it was a 22 compromised that you have to take the test but will allow you 23 to to practice without being licensed, but now the exam is 24 moving to the end of the process. 25

26

Mr. Chair. I'm not familiar with where the exam is gonna 27 CS: be moved because the administrative rules say it's been, 28 they've struck it out, it's gonna be eliminated so I'm not 29 familiar with uh, what the secretary said earlier, I would 30 like to know more about that, I can say this, that, at a 31 trainee level, which is called a state registered permit, 32 these people have no appraisal experience whatsoever, they 33 pass 75 hours essentially two weeks of training. Um, and at 34 that point, the legislature in the 1990's when this program 35 was set up reached what I called the grand compromise, we 36 want trainees to be able to do work for non-federally related 37 transactions on their own, but we want to protect the public 38 and so the protections is the exam. It's as I said, it's the 39 exam that you can take an unlimited number of times but you 40 have to pass. That, was a reasonable compromise and the 41 industry was, willing to go along with that, if you remove 42 one of those pieces, now it seems like you have to deal with 43 the other piece as well. And so you're question is about are 44 our consumers at risk, uh, I won't pass judgment on what the 45 legislature did in the 1990's, but certainly it's being 46 changed now and there has to be some unintended consequences 47 of that, if you take away part of that agreement but not the 48 entire agreement. 49

1

SN: And just a follow up, Mr. Chair. So is that, was that put into statute in the 1990's and we're trying to use rules to to change statute, that doesn't seem like that will work and I haven't uh, gone back to look at the the codified law in this, but, um, yeah can you just comment on that?

7

8 CS: Mr. Chair, I believe we're talking about mostly
9 administrative rules, 36-21B offers the department of labor
10 and regulation and formally, the department of revenue before
11 that, we've been housed in a number of different locations
12 but, uh, to promigate rules, to affect these kinds of things,
13 and I think the way the trainee program works is most likely
14 in rule

15

16 SN: Mr. Chair, and just thank you for that clarification so 17 the original agreement in the 1990's was about rules, it 18 wasn't a statutory agreement, it was an agreement that 19 expressed itself through our our rules making and it's these 20 rules that are now being proposed to be changed, okay thank 21 you.

22 23

Mr. Chair

24

25 CS: And representative Duba, we're gonna try to take a break roughly around ten o'clock.

27 28

RD: Okay. I actually have question for Secretary Hultman??

29 30

CS: Okay, let's well, were there anymore questions uh, for, appraisers at this time, okay.

31 32

33 RD: I can hold that until after ten o'clock if that's what 34 you want?

35

36 CS: Um, no, no let's do the question now, then uh, Ms. Hultman.

38

39 RD: Thank you madam secretary, um so what we've heard today 40 is that, after February, there, um, there's been a lack of 41 communication uh from, the executive director to PASAD and 42 we're also hearing that there were rules changes that they 43 were not made aware of until very recently, were you aware of 44 this situation that has occurred between these two groups?

45

MH: Mr. Chair, again Marcia Hultman, Secretary of Department of Labor and regulation, as I mentioned in my comments, we um, we're aware when we received the letter that you've received about our lack of communications to PASAD, we met

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the legal requirements for notification on our rules, so just to be clear, um, they were properly publicly noticed, as a courtesy in the past, PASAD was also provided with separate notice, and we missed that step, yes we have a new executive director, um, I've apologized for that oversight and we're committed to making sure that happens in the future, I can't undo what just recently happened um, even since we received the letter we've reached out to PASAD um, want to visit about the comments from the survey and see if there's room for some negotiations, edits, changes, we're open to that because that's what the purpose of public comments are, those rules are scheduled for rules hearing as appropriate, um, and we look forward to the opportunity to visit with them prior to that happening.

Follow up?

RD: Was there, so PASAD has indicated in the past they were very collaborative, with the executive director and the department of labor, but these changes have occurred from March, going to now, and, and PASAD was not included in that process, is, uh is is that part of the apology that you just gave or is that normal course of business that that would not happen?

MH: Um, Mr. Chair, I'm cannot be familiar with exactly what normal course of business was, but as we're learning, we're changing, um, it's a fairly short time since March, and we do have a new executive director and we're going through the process of learning the proper way to do things, so yes apologize for the lack of communication and we look forward to collaboration, I know that, in the industry change is hard and we're just looking at positive way to improve access to this profession.

RD: I have no more questions.

Now is an appropriate time to take a break, we'll meet back here in uh, let's going fifteen minutes, ten fifteen.

Government Operations and Audit is back in order. Up next, we have the Office of Risk Management to discuss a public entity pool for the liability fund.

CA: Good morning Mr. Chair, uh Craig Ambach, executive director of the Office of Risk Management, I don't have a prepared speech for you this morning, I'm here before you to answer questions, I would like to make an introduction uh, to my left is Mr. Rob Anderson, he's the general counsel to the

people fund, I invited him here this morning in case there's a question that he would be better equipped to answer than myself.

4

5 CS: good morning, could we have you give a brief background 6 on the fund itself?

7

8 CA: The public entity pool for liability is a self funded 9 pool that was established in 1987 due to very rising costs 10 and the commercial market, it provides liability coverage for 11 negligent tort claims for our state employees that are in 12 ministerial position. It also provides law enforcement, med 13 now, some med now directors and officers, um employment 14 practices liability and errors and admission liability.

15

16 CS: Okay so you said it's self funded, do the, so are the, 17 can you explain how, where the money comes from exactly what 18 the fund, to fund the

19

20 CA: Mr. Chair, I'll do my best, um, I may need to, to have 21 some assistance from BFM, it is a self funded pool that I 22 haven't actuary, that, analyzes the fund and claims in 23 reserves every year and then makes a recommendation, for 24 general liability, an auto liability in regards to a bill 25 back rate per FTE.

26

CS: Okay so its uh, based on the recommended funding for the year, it comes form the general fund uh?

29

30 Mr. Chair.

31

It's an internal service fund within state government so if they bill the user agencies um, for the services.

34

35 CS: And that would be the agency that would have a claim the funding would then come from that agency?

37

I think it's based on what Craig just testified the actuaries based on their recommendation, the billing is established to fund a plan throughout the user agencies that make up the fund, that the fund covers.

42

CS: And uh, and this is, and the topic of interest, uh, there was uh, two hundred thousand dollar claim made to an individual um, that would have, did that come from the department of labor, then?

47 48

49

CA: Mr. Chair, that, that payment came from the people fund. Not from the department of labor. I would like to clarify

```
that the department of labor per FTE, contributes annually
    into the people fund.
 2
 3
         Mr. Chair.
 4
    SW:
 5
    CS:
         Senator Wheeler.
 6
 7
         Thank you. Can you explain generally how the claims
 8
    SW:
    process works, and, uh, does the does the office of risk
 9
    management provide the defense uh, to the claims, does the
10
    people fund that provides the defense, uhm, and uh who you
11
    know what uh, kind of which office manages or defends the
12
    claim uh made against the state?
13
14
         Mr. Chair, there were a lot of questions in there but
    CA:
15
    I'll do my best um, claims are presented to my office,
16
    claims, lawsuits, um, against state employees, and it is the
17
    public entity pool for liability that provides the financial
18
    backing to defend those claims with my oversight and
19
    management. I hope that answers your question.
20
21
         That does, um, and who makes the determination to settle
    SW:
22
    a claims?
23
24
         Mr. Chair, I have sole discretion in regards to settling
25
    claims, lawsuits, against the state employees.
26
27
         Representative Gross.
    CS:
28
29
         Thank you Mr. Chair. In this particular instance we're
30
    RG:
    talking about, the two hundred thousand dollar settlement,
31
    who initiated the claim to you? Who submitted that claim to
32
    you?
33
34
         Mr. Chair, if I may? I received an EEOC charging
35
    document from the bureau of human resources.
36
37
         Thank you.
38
    RG:
39
    SW:
        Mr. Chair.
40
41
    CS: Senator Wheeler.
42
43
         Thank you, I'm still trying to make sure we kind of get
    SW:
44
    our head on the process, once you've received that, you
45
    become solely responsible for the claim, your office does,
46
    um, do you collaborate with the agency, do they have input
47
    on, rather or not a settlement is made?
48
```

```
CA:
         Mr. Chair, if I may. Once that uh, claim came to my
 1
 2
    office, I had no communications with the department of labor.
    I wont say that in my thirty six years, that at times I don't
 3
    consult with an agency in this particular matter, I did not.
 4
    And I immediately hired counsel. To be able to respond to the
 5
    charging document.
 6
 7
         So you hire, uh, an outside counsel or state counsel?
 8
    SW:
 9
    CA:
         Mr. Chair, I hired private counsel.
10
11
12
    CS:
         Representative Gross
13
         Thank you Mr. Chair, what in that claim triggered you to
14
    RG:
    hire outside counsel? What caused you to say I need outside
15
    counsel on this particular case?
16
17
18
         Mr. Chair, it was an EOC charging document of age
    discrimination and it has to be responded to, therefore, I
19
20
    hired counsel to uh, handle the response.
21
22
    RG:
         Follow up.
23
24
    CS:
         Yup.
25
    RG:
         Do you hire outside counsel on all EEOC uh claims?
26
27
         Mr. Chair, if I may, I'd have to go back and look but I
28
    think as I sit here today, it's safe to say that I have
29
    retained counsel on all EEOC charging complaints.
30
31
32
    RG:
         Thank you.
33
    CS:
         When you hire outside counsel, is that an additional
34
    cost then for in every case? Or is that already built in to
35
    the budget?
36
37
         Mr. Chair, uh, as I mentioned earlier, the people fund
38
    has a million per occurrence, for negligent tort claims,
39
    attorney fees are outside that mil per occurrence. So I would
40
    classify it as additional.
41
42
         Let's see, I thought I seen Senator Nesiba move first
43
    unless your.
44
45
    SH:
         I'll go first.
46
47
    CS:
         Okay. Senator Hunhoff.
48
```

```
Thank you, I just wanna go back so I understand the flow
 1
     here. So when you asses the agencies on the per employee,
 2
     that, those dollars flow into the peoples fund and that's
 3
     what supports the fund?
 4
 5
 6
          Mr. Chair, I wanna be clear, I don't do that, BFM does,
     CA:
 7
     but I think your flow is accurate senator.
 8
        And I, I'm not.
 9
     SH:
10
11
    CA:
        For the most part.
12
1.3
    SH:
         Okay, thank you. And I'm not saying that you control, I
     just meant that's where the source of the dollars come to
14
    build the fund to cover for the costs, that's what I'm trying
15
    to understand.
16
17
18
    CA:
         Mr. Chair, same answer that, that is correct.
19
20
    SH:
         Thank you. So then, do you in your department, plan a I
21
    can't remember cuz um, very seldom do you show up before our
    committee, so I'm just trying to understand then, you're on
22
    an annual basis, you keep so much in that fund, it just
23
    builds up if there's not claims paid out, or is there a cap
24
    on it?
25
26
27
    CA: Mr. Chair, if I may, the contribution per FTE that comes
    into the people fund determined by an actuary and agreed upon
28
29
    by the bureau of finance and management, also have federal
    funds attached.
30
31
32
    SH:
         Right, okay.
33
         With them, so there is federal oversight of the fund,
34
    CA:
    and we can't just capitalize it like a private insurance
35
    company.
36
37
    SH:
         Okay.
38
39
40
    CA:
         There are some checks and balances in controls in
41
    regards to the reserves.
42
43
    SH:
         Yes, okay. Thank you.
44
         If that answers your question.
45
    CA:
46
         It absolutely does and that's what I was looking for,
47
    SH:
```

thank you. Just one other if could. So the question was

asked that you obtained legal counsel for EOC claims, based

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48

on past history and and the type of thing that's involved. So nothing is atypical that was done coming to risk management with this grievance or complaint or whatever we're calling it. The normal process was followed on just as the other ones, if you had them in the department, is that correct?

6 7 CA:

CA: Mr. Chair, if I may. That is correct.

8 9

SH: Thank you.

10

11 CS: Senator Nesiba.

12

13 Thank you Mr. Chair, and, and I'm, I'm glad that the SN: 14 good, uh, senator from Yankton asked those questions, I think 15 maybe just to back up, could you remind us sir if there is 16 somebody from BFM in the room, uh, to be able to talk about it, just what is the annual budget for the people fund and 17 then, about how many claims per year come out of that people 18 fund as well, and people is P E P L um, maybe just explain 19 what that acronym is as well thank you. 20

21

CA: Mr. Chair, if I may. I don't know if there's anyone from
BFM in the room, um, I don't have with me today, annual
amount of claims, I was not asked for that information. We
could get that if you request it, for a certain time period.
I do not have that with me today.

2728

29

SN: Mr. Chair I think I might be able to dig that up and share from the go act blue book, I can pull that fund up if that's identified in there.

30 31 32

33 34

35

36

CS: Um, um, how common are these type of payments like with you know, for employee issues, like when you know is there departments that have more cases or I mean is it you know, I just kinda wanna make sure there's not like uh, it's not like a pattern that you know, we have these type of, type of issues going on?

37 38

Mr. Chair, If I may, I'm trying to understand the 39 question, um, we have departments that have more exposure, 40 then other departments, law enforcement, DOT with a lot of 41 42 equipment, uhm, game fish and parks, with park and recreations a lot of activity, board of regents with a lot 43 activities on their respective regional campuses, so there 44 are some departments agencies that have more exposure than 45 others. Does that answer your question? 46

47

48 CS: Kind of, I mean is uh, like have there been other age discrimination payments or um, any type of you know um, I

```
mean similar issues with employment like like the one we're
 1
 2
     discussing today.
 3
          Mr. Chair, if I may. Um, and I don't mean to pause to be
 4
     inconsiderate I'm trying to think through the guestion, I
     don't know that I recall one with age discrimination but I do
 6
     recall other EEOC charging documents and you probably all
 7
     remember back in 2018 I made a determination to try one of
 8
 9
     those cases up in Aberdeen, it did result in a 1.3 million
     jury verdict and an additional almost six hundred in
10
     plaintiff and attorney fees.
11
12
13
     CS:
          Okay, uh, Tim Flannery's gonna ask or answer, the
    previously asked question.
14
15
16
          Senator Nesiba, this is the cash basis accounting for
    the people fund over the last four years, up on your screen,
17
18
    so in fiscal year 2021, they had total revenue of 1.4
    million, they had expenses of 2.7 million. This is cash
19
20
    basis, doesn't consider potential liabilities out there.
21
22
    SN:
        Mr. Chair.
23
24
    CS:
         Senator Nesiba.
25
26
         Just a question for Mr. Flannery, so the payment that
27
    we're talking about today is that reflected in this document?
28
29
         Let's see I'm trying to think of the date that occurred.
    This, this docu, this goes through June 30, of 2021. So it
30
    might have occurred after the end of fiscal year 21 if I'm
31
32
    not mistaken.
33
    Or March.
34
35
    TM:
         Was it March?
36
37
    Yeah, yeah.
38
39
40
    TM:
         Yeah it's in there. If it occurred before June 30 of
    2021 it's in here.
41
42
43
    SN: Under what category?
44
45
    TM:
         I'm not, I'm not certain.
46
    What's the date reflect?
47
48
49
    That's the date of the
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```
1
 2
     You might want to tell who it is, fiscal year.
 3
     CS:
          Okay.
 4
 5
          Mr. Chair, if I may. It is included on page five of the
 6
     reinsurance for general liability that I provided to the
 7
     committee. Fourth item down.
 8
 9
     CS: Of which document.
10
11
12
     That's the date of the occurrence, that's the date of the
13
     payment was.
14
15
          I'm sorry Mr. Chair, which document and which page of
     SN:
    that document, I'm lost
16
17
18
    CS:
         Hold on.
19
20
    SN:
         Okay thank you.
21
22
    The event date was twelve one of twenty.
23
24
         Um, can we clarify that the payment um, the line of the
25
    payment and what we're observing here.
26
    TF:
         This is a report that was prepared by Mr. Ambach listing
27
    the, over the last three years all the general liability
28
    claims paid out of the people fund and there's two types of
29
    liabilities paid out of the people fund, general liability
30
    and auto liability. This report lists the general liability
31
32
    claims paid over the last three years. And on, you'll see on
    page five of six, the payment of for a hundred and fifty
33
    thousand dollars.
34
35
    CS:
         Representative Gross.
36
37
         Thank you Mr. Chair. With that in front of us, the
38
39
    nineteen thousand and one fifty one, is that the amount paid
    to outside counsel then? That was involved in this situation.
40
    The fifty thousand was paid to the claimants counsel is my
41
    understanding. What was the nineteen thousand our expense for
42
43
    hiring outside counsel to deal with it?
44
    CA: Mr. Chair, if I may. Without having the file in front of
45
    me, the majority of it probably is outside attorney's fees,
46
    there could also be some adjusting fees, um, travel costs,
47
48
    mediation costs, probably not a hundred percent attorney
    fees.
49
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1
 2
          But for clarification, the bulk of that probably is
     attorney fees then?
 3
 4
 5
     CA:
          Mr. Chair, that's probably fair.
 6
 7
     RG:
          Than you.
 8
 9
        And then the total two hundred and nineteen, one fifty
     one seventy two is the total fees related to that particular
10
     case, right?
11
12
          Mr. Chair, that would be correct.
13
    CA:
14
15
    CS:
         Thank you.
16
17
    SW:
         Mr. Chair
18
    CS:
19
         Senator Wheeler.
20
21
         Thank you. Just to help, provide some general education,
    could you explain what general liability covers, we're seeing
22
23
    a lot of numbers on here, a lot of small dollar figure
    settlements, what kind of cases fall under general liability
24
    that you'd be settling?
25
26
         Mr. Chair, it would be any negligent uh, tort claim that
27
    doesn't involve a state automobile. Uh, trip and falls, slip
28
    and falls, um, dog bites, I mean, mechanical injuries just
29
30
    about anything you can think of that does not involve a state
31
    automobile to include the EPL, the employment practices
    liability claims that I mentioned earlier.
32
33
34
         When uh, and, as an attorney I know that it's a the
    decision to settle a case or go to trial is a difficult
35
    decision to make, every case is unique and there's a lot of
36
    risks involved in that, could you talk in general to the
37
    committee about your process for making that determination?
38
    How do you make that decision and when to go to trial, when
39
    to settle?
40
41
42
         Mr. Chair, I may, that's a fair question, senator, I did
    mention a case earlier in twenty eighteen that I made a
43
    personal decision to try um, there's always a cost benefit
44
    analysis that goes into determining the settlement of any
45
46
```

claim, dispositional of the lawsuit and I'm not going to get into the specifics, of exactly what that entails, in general 47 terms and my determination on this specific case was 48 discussed with counsel. 49

```
1
 2
     RA:
         Mr. Chairman can I comment briefly?
 3
     CS:
          Yes.
 4
 5
 6
          I've instructed Mr. Ambach not to talk
 7
 8
     CA:
         could you say your name again?
 9
10
     RA:
          Oh yeah Rob Anderson, I'm general counsel for the people
     fund Mr. Chairman. Um, discussions with the attorney hired to
11
     defend this case investigate it, attend the mediation and
12
13
     consult with him are subject to attorney client privilege and
14
     we don't want to disclose any part of that for fear of
     disclosing or waiving that privilege, so I have instructed
15
    him not to discuss passed the detail he just did.
16
17
18
    CS:
          Senator Nesiba
19
20
    SN:
          Thank you Mr. Chair, and I think this is a question for
21
    Mr. Ambach, but it might be a BFM how do we decide whether
    somebody get's paid out of the, the PPLE fund or the
22
23
    extraordinary litigation fund which we also backfill every
    year in the legislature?
24
25
         Mr. Chair, if I may. Um, Senator, I make that
26
    determination if it's eligible to be under the people fund,
27
    that's where it gets placed, if it is not eligible to be
28
    under the people fund, another words if there isn't a state
29
    employee named as a defendant then it would go over to ELF.
30
    Another words lawsuits or claims against the state um,
31
32
    injunctive relief type claims, things of that nature, but I
33
    make that determination.
34
35
    CS:
         Okay Representative Gross.
36
37
         Thank you and if can follow up on that sir, you
    mentioned a one you've litigated in 2018, of, that was a
38
39
    large number, I don't see that on this list. Is that why it
40
    was, was your previous explanation part of the reason for
    that?
41
42
43
         Mr. Chair, if I may, the request I received from the
    committee was for the three years, that case was settled
44
    outside the parameters of the request. If the request would
45
    have went further, it would show up.
46
47
         Okay yeah, I was just looking at the dates on the left
48
    there going back to 2017. Thank you. .
49
```

1 2

3

CS: Further questions or comments from the committee on the people fund? Okay, with that, we thank you for coming here today and appreciate you answering our questions.

4 5

> 6 Mr. Chair RP:

7

8 CS: Representative Peterson.

9

- 10 RP: Thank you Mr. Chair. Uh just a couple general type questions, it seems like I read somewhere that the, the limit 11 on this is a million dollars, is that correct, I'm not 12
- finding where I saw that but it seem like I read that 13

14 somewhere.

15

Mr. Chair, if I may, that is correct. It's in the 16 17 coverage document also that I provided to the committee.

18

19 RP: Thank you, Mr. Chair follow up.

20

21 CS: Go ahead representative Peterson.

22

23 So there, was a claim that happened to go over the million dollars, how would that be covered, do you have an 24 25 umbrella, policy or some sort of other way that you cover those? 26

27

28 CA: Mr. Chair, if I may, I can only respond to how that 29 particular claim that went over a million dollars was handled, because there would be different ways in which you 30 31 could look at it, but one million came out of the people fund, the remaining balance came out of the extraordinary 32 litigation fund and then the people is reinsured at five 33 hundred thousand so there was a reimbursement from 34 reinsurance on that one million. If, as I sit here today, I 35

don't recall the exact figure, but I believe it was close to 36 about six hundred fifty thousand in reimbursement. 37

38

Thank you, Mr. Chair, one or two more questions, please. 39 RP:

40 41

CS: Okay. Go ahead representative Peterson.

- Thank you. So I'm just, these are more just general type 43
- questions, but I'm looking at the um, the auto liability as 44
- well and from your explanation, I'm understanding that that's 45
- these spreadsheets pertain to negligent tort claims, and, so 46
- that would be then my understanding payments to whoever the 47
- claimants would be, but what if there was an injury to, say 48
- the state employee who was driving one of these vehicles, is 49

there coverage that would cover their injuries or how is that handled?

3

4 CA: Mr. Chair, I'm gonna refer to counsel on that. His response is outside my expertise.

6

7 RA: Mr. Chair, to answer that question there's two exclusions that are contained in the memorandum of coverage 8 9 which is part of the documents that apply here, and if a 10 state employee is injured and it's within the course and 11 scope of their employment, they'd be covered by workers 12 compensation uh, the two exclusions exclude anybody who's covered by workers compensation and anyone who is a state 13 14 employee, so those are, those are excluded uh, under the terms of the memorandum of coverage. Now, I think that 15 response to representatives question.

16 17

18 CS: Representative Peterson.

19

20 RA: Thank you. Follow up on that, so what I'm understanding 21 is that, those types of claims would be covered under workers 22 comp, not on the auto spread sheet. Is there some sort of 23 spread sheet or record of workers comp's claims that we could 24 have?

25

26 CA: Mr. Chair, I'll defer to counsel again, that's outside the perview of my office.

28

29 RA: Yes the uh, Mr. Chair, the workers, state employee
30 workers compensation plan is administered by the bureau of
31 uh, human resources and a separate plan, under a specific
32 section in Title 3 of the South Dakota code, so Mr. Ambach's,
33 Ambach's office would not have documentation or figures
34 relating to that.

35

36 RP: Mr. Chair.

37

38 CS: Yeah representative Peterson.

39

40 RP: Thank you, but what I'm hearing you saying is that 41 information should be available through the bureau of human 42 resources, is that correct?

43

44 CA: Mr. Chair, I can only assume so but I don't know that.

45

CS: Okay. Yeah representative Peterson, I encourage you to maybe check with a, or have Mr. Flannery check with a, human resources if we could get that information.

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RA: Yes. Thank you.
 2
         Yup, thank you. Senator Nesiba.
 3
     CS:
 4
 5
          Thank you Mr. Chair, just a couple more questions. Mr.
     SN:
     Ambach, is this two hundred and nineteen thousand dollar
 6
     claim, is that the biggest claim in the last four years?
 7
 8
          Mr. Chair, if I may, we only printed out for the last
 9
10
    three years, per the request of this particular committee,
    um, and I didn't study these print outs but I believe, I
11
12
    believe that it is.
13
14
         Okay, thank you and I, I'm just looking at it myself.
15
    think it is the, the biggest, the biggest one on there as
    well, um.
16
17
    CA: Mr. Chair.
18
19
         And I am sorry, yep go ahead and then I'll come back,
20
    and a question for Mr. Flannery.
21
22
23
        If I may follow up just for clarification, for general
    liability it would be the biggest one for the three years,
24
25
    but not if you look at auto liability also.
26
         Thank you for that clarification and then just a
27
    SN:
    question back to Mr. Flannery. So we can see this, in this
28
    document here, I don't understand why it didn't show up in
29
    the blue book but I'm not an accountant um, and so it might
30
31
    be my own shortcoming that I didn't understand why it didn't
    appear in the document that you had put up there earlier.
32
33
34
         You know I'm guessing it was just coded to another, one
    of those categories, it's in there, it might not be under the
35
    benefits you expect, um, maybe under personal services or
36
    something. I'm not certain how it was coded.
37
38
         Um, so then I don't know for sure on that.
39
    CA:
40
    VC:
        Mr. Chairman
41
42
    CS:
         Representative Gross.
43
44
         Thank you, I'm still a little confused on the dates on
45
    this report. We asked for the last three years but we've got
46
    stuff on here, is there, is this the three years of when they
47
    were paid out, or when they, cuz we've got, all we've got is
48
    an event date not when the payments were made and we're, I
49
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think what's confusing us on this list a little bit is we've
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got event dates going back to 2017 but we don't have a payout

date maybe.

3 4

- 5 CA: Mr. Chair, if I may. That's a very question Senator.
- 6 We had to actually uh, make this, a, document for purposes of
- 7 this committee. My REMS, it's a risk insurance management
- 8 system, tracks everything by event date. This committee asks
- 9 for only settlements so we had to go back and screen all the
- 10 settlements within the last three years, which are included
- in this document, but the event date is when it actually
- 12 occurred.

13

- 14 VC: For clarification, does this include events that go
- 15 beyond what we asked for? The three year period?

16

17 CA: Mr. Chair, no.

18

19 RD: So the payouts in the last two . . .

20

21 CA: Mr. Chair. Senator Duba is accurate on that.

22

23 CS: Senator Wheeler.

24

SW: Thank you, yea you mentioned reinsurance and I think it would be good so people understand the financing of the pool a, how does reinsurance work in reference to the people fund?

28

- CA: Mr. Chair, if I may, and that's a very good question, as I indicated we got a million per occurrence in the first five
- hundred thousand is out of the pool. That's on us. Anything
- 32 after that is reinsured with Great American and I negotiate
- that contract and coverage with them every year. And
- 34 anything that goes over five hundred thousand we can submit a
- 35 reimbursement. Not only for the indemnity, but also for our
- 36 expenses.

37 38

SW: Thank you.

39

- 40 CS: Further questions from the committee for, for the People
- 41 fund. Alright, I think, I think we're a, don't see anyone
- online with their hand raised, so okay. Thank you, thanks
- 43 again for doing that. Appreciate you getting the report
- ready for us too and um, now I'm gonna ask was there anyone who signed up for public testimony related to the first three
- who signed up for public testimony related to the first three topics that hasn't testified yet. Okay. State your name
- 47 for the record and go ahead.

Thank you Mr. Chairman. I'm Daryl Washechek. 1 DW: state certified general appraiser out of Nemo, South Dakota. 2 3 Black Hills region. I had no intention of speaking today but a, listening to the testimony this morning I just wanted to 4 comment on the, kind of the breakdown of the communication 5 6 between the department and the appraisers in the state. I have had the privilege a, to serve on the, to serve the 7 8 department as an advisory council member and um, yea we 9 haven't had any input into this certification program since It was the last time we had been notified about 10 February. 11 anything. Um, even the rule changes. We didn't even get notification of that. But a, it's been a, this is my second 12 13 term and this advisory council and I'm hoping the secretary puts this back into place. This is an avenue for like the 14 PAASD Association to relay what the appraisers are feeling 15 It opens us up a, as a phone, you know any 16 17 appraiser can pick up the phone and call us and say hey you know, such and such, this is getting to be a problem. You 18 19 guys need to talk about this. Well at these advisory council meetings that we have four times a year, we hash this out. 20 And there's, there's four appraisers that make up this 21 advisory council member panel. There's a, realtor, the 22 23 realtors are involved in it. The banking's involved in it. The institutions like farm credit, they have a representative 24 25 on there. So we have a variety of people that sit on this advisory council and we talk about problems that's happening 26 out here. Um, the major, one of the major last rule changes 27 that we made, I believe was the supervisor roles and it was, 28 it was because we had appraiser out here that were appraising 29 30 property that had no training. They had not training at all and the banking was complaining about it. 31 The realtors were complaining about it. So we had to come up with something to 32 33 address this. And when you first write rules, they're gonna be pretty stringent and then you loosen them up over time and 34 we have loosened those guidelines but this appraisal 35 shortage, it's been a, it's been a topic of this committee 36 for years. And this education program that got some, you 37 38 know that come forth, the advisory council is 100% behind it. Because this, we're seeing this as an avenue to get away from 39 the supervision. And the reason for this shortage and some 40 of that didn't get caught up this morning either, it's very 41 costly for somebody to train. I've trained, I've, I've been 42 appraising for 24 years. I've trained five individuals. 43 44 It's costly. The lost one I actually kept tabs on because he was my son and at the end of the, at the end of the year, I 45 looked at him and I said you know it cost my \$25,000 to train 46 you this year because that was a loss of revenue I had. 47 48 Because it took that much more time with that one person. you can see why people are lacking to wanting to train 49

because they can't keep up anyway. Our, our, the amount 1 2 of appraisers that we did a year went down because of this training. We didn't do the number that we normally do and so 3 that was the loss of revenue because I, my time was devoted 4 to them. But the, that's why the appraisal shortage and I 5 think that's nationwide and a, but I hope the secretary puts 6 this advisory council back in place because this is an avenue 7 these organizations to voice their opinions and, and they are 8 invited to these meetings. Their, you know, the president of 9 all the associations get invited. Any member, any appraiser 10 member can come to these meetings and it was just an avenue 11 of a, like these rules, there would be no opposition to these 12 13 rules if we had been involved. You know, for these would have been discussed at these, we would have brought up these 14 15 concerns already. They would already been hashed out. 16 I'm hoping the secretary um, puts that program back into place because as far I know we don't have an advisory council 17 18 anymore because I've never been notified since February.

19 20

CS: Thank you. Senator. Senator Nesiba.

21

22 SN: Thank you Mr. Chair. And would you repeat your name 23 again? I'm not sure how to address you.

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25 DW: Mr. Chairman. Daryl Washechek.

2627

SN: Washecheck.

28 29

DW: Yea, you got it.

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That's a good Irish name. This is the first I was aware 31 that there had been an advisory council and so could you talk 32 a little bit about how many years have you served on it. And 33 34 then, do you know does this exist simply at the will of the 35 director of the appraisal program or does the secretary of the Department of Labor, is it written down. What guides the 36 37 advisory council? Is there some guiding document or how often you meet and whose on it and just details about it. 38 39 Cause as I sad, there's a whole bunch. That's ten questions. I'll let you, Mr. Washecheck, be able to address all of 40 those. Just tell us a little bit more about this advisory 41 council and how it's guided. 42

43

DW: Okay. Mr. Chairman. Um, I'm not sure who, I'm assuming it's the secretary and, and the, usually the executive director calls the meeting and the, most of the times we drive into Pierre and we meet for four or five hours, whatever it takes and, and we discuss what issues are here are here. Now we'll, you know, us as appraisers or the real

estate commission or the banking commission, if they got 2 issues they want to bring forth, that goes on the agenda and we discuss 'em and, and we're also looking for input from 3 4 like the PAASD Association at that time and everybody's opinion. Just and then we take that and we either make 5 recommendations to the executive director as advisory council 6 7 we make either by writing or we vote on it that day. might take it home and think about it a little bit and then 8 9 you know, do an e-mail to the executive director of what we 10 perceive would be the right way to proceed and then I'm assuming the executive director took it to the secretary 11 then. Either to make it a policy or whatever but we usually 12 met four times a year providing we have something to discuss. 13 14 And I, it's, it's a, it's a, it's a think tank committee. I mean, at the pleasure of the secretary. I mean we don't 15 charge. We, we this is all voluntary based. And this is a, 16 17 the terms of 'em like you basically, once you get on the board you, you serve two four-year terms so basically you're 18 on it eight years at a time and this is my second term. So 19 if I serve this second term out it would be 16 years I've 20 been on this board. 21

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SN: Mr. Chair and Mr. Washecheck, I'm doing my best with that, that name so thank you for that, for answering my stream of consciousness of questions there. Do you know if the secretary would have the agendas from your meetings or is there any documents that, that your organ, this organization has existed and is there any, was there a termination? Was anybody sent a notice that the advisory council has been disbanded or has just not been called back in to session.

30 31 32

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DW: Mr. Chairman. Um, there has been notif, there has been no notification of even if we exist anymore so I can't answer that question. You have to ask secretary. Um there are minutes taken of this, these meetings and actually we get copies of them, um, so they should have a copy, the executive director should have a copy of those minutes.

37 38

39 CS: Maybe I'll just say would it be possible for the staff 40 to just kind of find out when the last meetings have been 41 held, if the council is in existence or just a little 42 background on this advisory council that's been discussed.

43 44

SH: Mr. Chair.

45

46 CS: Senator Hunhoff.

47

SH: Oh, I just pulled up the advisory council and the qentlemen that is speaking is listed as a member of the

council. Um, I'm not computer savvy. Everyone knows that so I don't if it looks, it gives all kinds of information um, but it, I don't see that it gives anything for what your asking for. It has council meetings. And it gives the dates and the last one was February 25, 2021. That's what it has.

6 7

CS: Thank you Senator.

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9 DW: Thank you. We had no notification of determination of 10 secretary or the executive director Sherry Bren and we had no 11 notification of a new director.

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CS: Any further questions for Mr. Washecheck. Well we thank you for being here and for your perspective today. A, further public testimony? Okay further comments from the committee members?

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18 RD: Mr. Chair.

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CS: Representative Duba.

20 21

Um, so I'm gonna make some comments or maybe summarize 22 RD: what I heard this morning. Um, obviously we talked the first 23 questions and inquiry focused around what the process is and 24 I want to thank the PAASD members because they provided for 25 us very detailed documentation about the training program, um 26 how it works, how its changed. They did a survey they 27 provided us and we got 75% of the mem, well almost I think 28 they were 196 people out of 226 that responded to that 29 survey. Now I don't know if you guys have ever dealt with 30 31 surveys in the past. I used to manage them for a company and to get a response rate like that is incredible so we thank 32 you for that. 75% of the members responded and a, with 33 three major concerns that were outlined this morning. I 34 think we need to take further look into that and, and I know 35 that the secretary addressed the fact that there was a gap 36 and she said it was a short gap but lets talk about that gap. 37 The last meeting was held on we now know February 25, 2021. 38 The first notification they got was on October 7. So we had 39 a seven month gap. To me that is not a short window and, and 40 there were clearly changes made to the training program that 41 these individuals participated in with the ED at that time. 42 Big changes, three major changes and now we're looking at 43 their responses to those and I hope that now going forward 44 that your voices will be heard before that rules meeting and 45 you will be able to have feedback. So that's, the first 46 thing I see is a, is just a disregard for the appraisers in 47 the state of South Dakota. Not sure why. Might want to 48 understand and depose the new secretary and find out why 49

that's happening. Second thing we talked about was the 1 2 actual meeting that occurred at the Governor's residence um, in July of 2020. We've got some information there but what 3 we do know is that um, we invited an individual to that 4 meeting who had, was having difficulty getting certified. 5 And that is, and clearly the secretary said that is not a 6 normal process that is hasn't happened. We need to 7 understand why that happened because we know and there are 8 9 people sitting in this room who've had situations where they 10 were, maybe they didn't pass their test or maybe they were um, needed to do some further education and at no time, we 11 12 didn't hear that in our testimony but I talked to a few afterwards, at no time were they invited to the Governor's 13 14 mansion to talk about their certification process. 15 I think we need to understand why that occurred and um, and I have some concerns around that and you know maybe no one else 16 does but, but to, it just doesn't look right to me. Now we 17 don't know the contents of that meeting and we don't, and we 18 don't have Sherry Bren here to talk to us about her situation 19 and she's also had to sign an agreement that said she will 20 21 not disparage the department. I respect her for that. other thing I want to say is Sherry Bren was under pressure 22 to leave the department in a job that she been in since 1991. 23 She came before the House and the Senate and testified on the 24 grant that she had obtained. She worked with the individuals 25 in this room to develop a program and she was professional 26 right up until the day she had to resign and I believe that 27 day was March 10. So I want to recognize and thank her for 28 29 her service and it sounds to me, from what we've heard in terms of testimony today that the communication was strong 30 31 between the executive director and with the PAASD board and the state appraisers. That she took pride in her work. 32 33 They took pride in their work and they worked together. So going forward I think we need to um, for the people of South 34 Dakota and the appraisers that are in the room, we need to 35 find out why that link has been broken. We need to help you 36 re-establish that and we need to value you as, as supporting 37 members of this um, state of South Dakota and thank you for 38 the work that you do and that's all I have to say at this 39 Thank you. 40 time.

41 42

43 44 CS: Thank you Representative. Further comments, questions, or just comments now. With that the next item on the agenda.

45 : Senator.

46 47

CS: Senator Hunhoff.

SH: Thank you. Um, I quess I heard the same information. 1 2 I do not disagree with what my colleague has stated but I think there were some things that were evidenced here and I think both the secretary and this group has identified. When there was a change in an executive director, the 5 6 communication changed. Now the pieces we don't know why that changed and we cannot speculate because we don't have the 7 So I think the secretary has indicated that 8 recognizes the importance of the appraisers to come forward 9 and to meet and discuss these rules that are being proposed 10 11 that are out there so I think she made that and she made that commitment and I think she heard us say and she heard the 12 appraiser say that is one of their chief concerns. 13 stay engaged? I think the second thing that we heard and 14 this at the last, the advisory council is on here, it hasn't 15 met, met since February, so I think that's an opportunity to 16 maybe send a, a, memo or send, ask to the department to say 17 are you going to, we've heard that was important and we'd 18 19 like a status update if that advisory council is going to continue cause I think that's a very import piece to have 20 that information. In regards to the other piece about the 21 involvement of the governor and her daughter and that 22 meeting, what we did hear is that a plan was prior made, that 23 there was an agreement, alright. So that was in place, 24 again we don't know all the details but we do know that a 25 plan was put into place. So I think that says you know that 26 27 was and that's open to anyone. We did hear that other people can have mentoring and I'm not an appraiser so I don't know 28 what your mentoring program is but I have to tell you, I'm 29 really impressed that you can take your test many times. As 30 a nurse I could take it once and I got to get into a program 31 to program to get my skills up so I can pass that. So I 32 think that is a great opportunity and your working. So with 33 that said, I think that unfortunately there may be was a, was 34 an action or a behavior that was done and we all in 35 management, in our businesses or whatever sometimes we do 36 foopah and we learn from that. So I'm just hoping that is 37 38 but I don't believe that it was out of context in the sense that the plan was in place for this individual to move on. 39 I think we spent a lot of times on the rules discussion and 40 that belongs, the process belongs in the rules committee, in 41 the public hearing and this committee does not have oversight 42 If you want to get on rules committee and do it over that. 43 but I think those things belong in the rules to deal with the 44 public hearing and to deal with the industry and I'm 45 anticipating this room will be full on November 15 when we 46 address those rules for the appraisers so we get that kind of 47 input so I say thank you to all of you. I will agree that 48 with Ms. Bren, I have worked with her for over 20 years as

she has come before rules and always been prepared to do that but again we don't know the circumstances. 2 I think Mr. Arbach, and I might have said his name incorrectly, from Risk 3 Management, he said the process was consistent. So I don't 4 care if there was a concern or a grievance from Department of 5 6 Health for somebody that maybe had the age discrimination, 7 they followed the process and he has demonstrated that and that's why he's in that position. We trust the decisions 8 9 that are made and certainly the conscientiousness about the settlements that are made and I think the good attorney on my 10 left here raised questions of how you come to some 11 conclusions and you look at minimizing the exposure and the 12 risk and that's the job they have in that office and that is 13 an HR problem. An employee dealing with state government, it 14 is not a problem that our operations committee dwells in 15 because that operations so with that I say thank you for all 16 of you for providing the testimony. Thank you to my 17 colleague for the comments and committee members. Thank you. 18 19

CS: Thank you Senator. Senator Wheeler.

22 SW: Thank you. I want to echo some of that and make sure 23 that what we've learned here today is that regarding the application for Kassidy Peters is that the conversations that 24 25 she had to get her license with Sherry Bren occurred before the meeting in the residence. Um, and a, and that after 26 that point her license was no longer in Sherry Bren's hands. 27 It was in the hands of her, Kassidy herself, to complete her 28 education and in the hands of the independent reviewers who 29 30 are then going to review her work product as part of her examination and to me that is important to point out. 31 is something I learned new today that that time line says 32 that that meeting that occurred in the residence, although I 33 would agree that a, there's two ways of looking in that. One 34 is that you know the Governor had a family member who was 35 going through the process and it's maybe, there is some 36 insight in there you can have easy access to, to learn about. 37 On the other hand she had a pending application for a 38 licensure and it does a, create the appearance of conflict 39 that generated all the controversy that brought us here 40 today. And so, but when we get down to the facts of what 41 actually happened, the evidence that we have today indicates 42 that there was no point pressure brought on Sherry Bren to 43 44 have any affect on Kassidy Peters license. And that's the take away I have from today. 45 46

CS: Thank you Senator. State your question.

47 48

1 : Um, will we still be able to get access to the open public 2 record of the, of the additional requirements that I asked 3 for earlier in the meeting? Did we take that down?

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I'm going to defer to Senator Wheeler on this one. CS:

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SW: Thank you. In preparing for the meeting I did do a little research as to what happened. I'm aware that the media made an open record request for the agreement that Kassidy Peters entered into along with other individuals. The Department of Labor determined that was a confidential record not subject to being open. They went through the appeals process through the Office of Hearing Examiner. Office of Hearing Examiner sustained that and determined that under the open records rules it's not a public document. at this point, according to OHE, it's not a public document.

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We would have to take other steps to obtain that.

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CS: Follow-up.

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Okay so I'm confused. Maybe I didn't say it correctly but the secretary sat right there and indicated that she could get us a copy of what we're requesting. I mean we can go back and listen to the recording. She did say that. Unless I fell asleep during the meeting.

25 26 27

My recollection is that she would have to review that to SW: determine if she could release it.

28 29 30

CS: Okay, we can follow-up to make sure but I think Senator explained it well. Are we ready to move on to the next Senator Nesiba. agenda item.

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Yea just a few comments, Mr. Chair. I think I'm coming 34 away from this just with a different experience this morning. 35 I'm still left with a variety of, of questions about why 36 Sherry Bren was let go. Um, what the nature of that anti-37 disparagement clause was. It would have been clearer if we 38 could have had her here today but the, it would be really 39 helpful if we could waive that anti-disparagement clause to 40 find out what happened fully in that meeting at the, at the 41 Governor's residence. We're not able to hear the voice of 42 Sherry Bren and how she interpreted what happened at that 43 44 meeting. Um, we don't know why she was dismissed and, and so we don't know um, as the good Senator from Huron suggested 45 it, it continues to look bad but we can't either clear the 46 air because we can't ask the rest of the questions because of 47 the anti-disparagement clause and so I guess the question 48

would be is, is there mechanism, would the Governor willingly

1 waive the anti-disparagement clause or is that a process by which we could ask for that to be done. And I don't know who 2 I'm directing that question to Mr. Chair so um, is there anyone we could ask to waive the anti-disparagement clause. 5 6 That seems more like, like a legal question um, but 7 again Ms. Bren was invited. It was the committee's understanding that she was going to be here today until I 8 9 received an e-mail stating differently at 2:55 yesterday and um, now again it's not a lawyer's and maybe Senator Wheeler 10 could explain a little better. I don't believe a non-11 12 disparagement clause prevents anyone from simply stating facts if they were, if they were willing. 13 14 15 The, that agreement that was publicly made available on the non-disparagement clause, I don't have the language in 16 front of me but it referred to basically prohibiting 17 statements that are false or statements that were unfair to 18 19 the party and there's more language in that. That's, I don't 20 want to, don't quote me on that is what I'm saying is to the 21 exact nature of it but it's not a, it was not a 22 confidentiality agreement. It's not a, an agreement which you are not allowed to talk at all about it. You cannot talk 23 in terms that are disparaging to somebody else. So my take 24 25 away from that was that as long as you are talking truthfully what occurred um, that someone would be able to talk about 26 27 the events. 28 29 SN: Mr. Chair 30 31 CS: Senator Nesiba. 32 33 SN: Yea just my final comment is it, it, seems to me like there is still a lot of questions that remain unanswered. 34 I'll leave it at that. 35

CS: And just like we have done with other topics, you know if there is something that's possible to be revisited later on another meeting date we can always reserve that right to do that.