

South Dakota

EDFA

Economic Development
Finance Authority

June 30, 2011
Annual Financial Report



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GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT
SOUTH DAKOTA

711 E. Wells Ave.
Pierre, South Dakota 57501-3369
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Loan Portfolio

Economic Development Finance Authority Activity Loans Approved Fiscal Year 2011

APEX Fund

COMPANY	APEX FUND PROJECTED JOBS*	TOTAL LOAN AMOUNT	PROJECT AMOUNT	COMMUNITY
<hr/>				
FY 2011 Total: 0 loans	-	-	-	

EDFA Bonds

COMPANY	BOND FUND PROJECTED JOBS*	TOTAL LOAN AMOUNT	PROJECT AMOUNT	COMMUNITY
<hr/>				
FY 2011 Total: 0 loans	-	-	-	

* Full-time equivalent jobs to be created within three years after loan closing.



427 SOUTH CHAPELLE
C/O 500 EAST CAPITOL
PIERRE SD 57501-5070
(605) 773-3595
FAX (605) 773-6454

MARTIN L. GUINDON, CPA
AUDITOR GENERAL

November 3, 2011

Mr. Pat Costello, Commissioner
Governor's Office of Economic Development
Capitol Lake Plaza

We have completed our audit of the financial statements for the South Dakota Economic Development Finance Authority for the year ending June 30, 2011.

Enclosed are two copies of the report. If we can be of further service to you, please contact us.

Sincerely,

Martin L. Guindon, CPA
Auditor General

MLG:RJC:tjk

Enclosure

cc: Governor Dennis Daugaard

**SOUTH DAKOTA ECONOMIC DEVELOPMENT
FINANCE AUTHORITY**

AUDIT REPORT

Fiscal Year Ended June 30, 2011

**SOUTH DAKOTA ECONOMIC DEVELOPMENT
FINANCE AUTHORITY
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427 SOUTH CHAPELLE
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PIERRE SD 57501-5070
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FAX (605) 773-6454

MARTIN L. GUINDON, CPA
AUDITOR GENERAL

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS

The Honorable Dennis Daugaard
Governor of South Dakota

and

Board of Directors
South Dakota Economic Development Finance Authority

We have audited the financial statements of the South Dakota Economic Development Finance Authority as of and for the fiscal year ended June 30, 2011 and have issued our report thereon dated October 28, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the South Dakota Economic Development Finance Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the South Dakota Economic Development Finance Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the South Dakota Economic Development Finance Authority's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable

possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the South Dakota Economic Development Finance Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the South Dakota Economic Development Finance Authority in a separate letter dated October 28, 2011.

This report is intended solely for the information and use of management and members of the South Dakota Legislature and is not intended to be and should not be used by anyone other than those specified. However, this report is a matter of public record and its distribution is not limited.



Martin L. Guindon, CPA
Auditor General

October 28, 2011



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MARTIN L. GUINDON, CPA
AUDITOR GENERAL

INDEPENDENT AUDITOR'S REPORT

The Honorable Dennis Daugaard
Governor of South Dakota

and

Board of Directors
South Dakota Economic Development Finance Authority

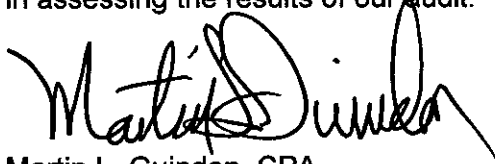
We have audited the accompanying financial statements of the South Dakota Economic Development Finance Authority, a business-type activity component unit of the state of South Dakota as of and for the year ended June 30, 2011, as listed in the Table of Contents. These financial statements are the responsibility of the South Dakota Economic Development Finance Authority's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the South Dakota Economic Development Finance Authority, as of June 30, 2011 and the respective changes in financial position and cash flows thereof for the fiscal year then ended in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis on pages five and six are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 28, 2011 on our consideration of the South Dakota Economic Development Finance Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

A handwritten signature in black ink, appearing to read "Martin L. Guindon". The signature is stylized with a large, looped initial "M" and a long, sweeping tail.

Martin L. Guindon, CPA
Auditor General

October 28, 2011

MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Economic Development Finance Authority's (EDFA) annual financial report presents management's discussion and analysis of the Authority's financial performance during the fiscal year ended June 30, 2011. This analysis should be read in conjunction with the Independent Auditor's Report, financial statements, and notes to the financial statements.

Financial Highlights as of June 30, 2011

- Total assets of the EDFA decreased \$1,608,539 (or 4.33%) primarily due to the decrease in loans receivable for the year ending June 30, 2011.
- Total liabilities of the EDFA decreased by \$1,416,867 (or 5.07%) primarily due to the decrease in bonds payable for the year ending June 30, 2011.
- The Authority implemented an allowance for loans receivable for the pooled loan program during the fiscal year ending June 30, 2011. All pooled loans are assessed at a 1% allowance for the year ending June 30, 2011. The fiscal year 2010 allowance for uncollectible loans was increased and unrestricted net assets was decreased by \$255,913 for the allowance attributed to the beginning pooled loan balances.

Changes in Assets and Liabilities

	FY 2010	FY 2011	Increase (Decrease)	% Increase (Decrease)
Assets:				
Cash and Cash Equivalents	\$ 1,956,388	\$ 1,745,519	\$ (210,869)	(10.78)%
Investments	9,646,772	10,576,763	929,991	9.64
Loans Receivable	25,707,334	23,603,113	(2,104,221)	(8.19)
Allowance for Uncollectible Loans	(478,110)	(452,262)	(230,065)	(103.54)
Other	56,188	62,813	6,625	11.79
Total Assets	36,918,572	35,535,946	(1,608,539)	(4.33)
Liabilities:				
Amounts Held in Custody for Others	113,692	113,435	(257)	(0.23)
Bonds Payable	1,255,000	1,325,000	70,000	5.58
Accrued Payable	350,045	346,838	(3,207)	(0.92)
Other	3,162,835	3,009,662	(153,173)	(4.84)
Loan Escrow Payable	1,404,408	1,399,178	(5,230)	(0.37)
Noncurrent Bonds Payable	21,650,000	20,325,000	(1,325,000)	(6.12)
Total Liabilities	27,935,980	26,519,113	(1,416,867)	(5.07)
Restricted Net Assets	6,379,106	6,379,105	(1)	0.00
Unrestricted Net Assets (Restated)	2,573,486	2,637,728	62,242	2.50
Total Net Assets	\$ 8,952,592	\$ 9,016,833	\$ 64,241	.72%

Change in Net Assets

	FY 2010	FY 2011	Increase (Decrease)	% Increase (Decrease)
Revenues:				
Interest Income on Loans	\$ 1,537,286	\$ 1,380,728	\$ (156,558)	(10.18)%
Investment Income	121,328	83,543	(37,785)	(31.14)
Total Revenues	1,658,614	1,464,271	(194,343)	(11.72)
Expenses:				
Interest Expense	1,412,609	1,294,578	(118,031)	(8.36)
Contractual Services	77,567	82,293	4,726	6.09
Bad Debt Expense	62,178	53,159	(9,019)	(14.51)
Refund to Institution	127	0	(127)	(100.00)
Total Expenses	1,552,481	1,430,030	(122,451)	(7.89)
 Change in Net Assets	 \$ 106,133	 \$ 34,241	 \$ (71,892)	 (67.74)%

- The EDFA did not approve any APEX (Agricultural Processing and Exporting) Loans during fiscal year 2011 compared to \$653,787 in approved loans during fiscal year 2010.

Debt Administration:

- The Authority did not issue any tax-exempt bonds during fiscal year 2011.
- Outstanding bonds payable bear interest at rates ranging from 3.60% to 6.05% as of June 30, 2011. \$1,255,000 of regularly scheduled bonds was redeemed during fiscal year 2011.
- The Authority's bonds are rated A+ by Standard and Poor's as of June 30, 2011.
- More detailed information about the Corporation's debt can be found in Note 3, Long Term Debt.

This report is presented to provide additional information regarding the operations of the EDFA and to meet the requirements of GASB No. 34.

**SOUTH DAKOTA ECONOMIC DEVELOPMENT
FINANCE AUTHORITY
STATEMENT OF NET ASSETS
June 30, 2011**

Assets

Current Assets:

Cash and Cash Equivalents (Note 2)	\$ 1,726,674	
Restricted Cash & Cash Equivalents (Note 2)	18,845	
Total Cash and Cash Equivalents	1,745,519	

Investments (Note 2)	2,748,519	
Restricted Investments (Note 2)	2,946,181	
Investment Interest Receivable	26,906	
Loan Interest Receivable	106,056	
Loans Receivable (Note 3)	1,717,569	
Accounts Receivable	7,050	
Other Assets	3,200	
Total Current Assets	9,301,000	

Noncurrent Assets:

Investments (Note 2)	1,441,079	
Loans Receivable (Net of Allowance for Loan Loss) (Note 3)	21,327,225	
Restricted Investments (Note 2)	3,414,079	
Deferred Charges	52,563	
Total Noncurrent Assets	26,234,946	

Total Assets

35,535,946

Liabilities

Current Liabilities:

Accounts Payable	34,423	
Accrued Interest Payable	312,415	
Due To Other Governments (Note 6)	182,155	
Bonds Payable (Note 4)	1,325,000	
Amounts Held in Custody for Others	113,435	
Total Current Liabilities	1,967,428	

Noncurrent Liabilities:

Due to Other Governments (Note 6)	2,827,507	
Long Term Loan Escrow Payable	1,399,178	
Bonds Payable (Note 4)	20,325,000	
Total Noncurrent Liabilities	24,551,685	

Total Liabilities

26,519,113

Net Assets

Restricted for Debt Service (Note 1)	6,379,105	
Unrestricted	2,637,728	

Total Net Assets

\$ 9,016,833

The notes to the financial statements are an integral part of this statement.

**SOUTH DAKOTA ECONOMIC DEVELOPMENT
FINANCE AUTHORITY
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS
For the Fiscal Year Ended June 30, 2011**

Operating Revenue:	
Interest Income on Loans	\$ 1,380,728
Total Operating Revenue	<u>1,380,728</u>
Operating Expenses:	
Contractual Services	82,293
Interest Expense	1,294,578
Bad Debt Expense	53,159
Total Operating Expenses	<u>1,430,030</u>
Operating Income (Loss)	(49,302)
Nonoperating Revenue:	
Investment Income	83,543
Total Nonoperating Revenue	<u>83,543</u>
Change in Net Assets	34,241
Net Assets at the Beginning of the Year, Restated	<u>8,982,592</u>
Net Assets at End of Year	<u><u>\$ 9,016,833</u></u>

The notes to the financial statements are an integral part of this statement.

**SOUTH DAKOTA ECONOMIC DEVELOPMENT
FINANCE AUTHORITY
STATEMENT OF CASH FLOWS
For the Fiscal Year Ended June 30, 2011**

Cash Flows from Operating Activities:		
Receipts for Bond Repayments	\$ 2,532,065	
Receipts for Loan Repayments	900,678	
Payments for Contractual Services	(78,327)	
Other Payments	(253)	
Net Cash Provided by Operating Activities		3,354,163
Cash Flows from Noncapital Financing Activities:		
Principal Paid on Revenue Bonds	(1,255,000)	
Interest Payments on Loans, Bonds and Notes	(1,305,176)	
Principal Paid on Loans to RD	(153,174)	
Net Cash Used by Noncapital Financing Activities		(2,713,350)
Cash Flows from Investing Activities:		
Proceeds from Sales and Maturities of Investment Securities	9,866,538	
Investment Income	134,007	
Purchase of Investment Securities	(10,852,226)	
Net Cash Used by Investing Activities		(851,681)
Net Decrease in Cash and Cash Equivalents During the Fiscal Year		(210,868)
Cash and Cash Equivalents at Beginning of Year		1,956,387
Cash and Cash Equivalents at End of Year		<u>\$ 1,745,519</u>
Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities		
Operating Income (Loss)		\$ (49,302)
Adjustment to Reconcile Operating Income to Net Cash Provided by Operating Activities		
Interest Expense	1,290,953	
Amortization Expense	3,625	
Bad Debt Expense	53,159	
Decrease/(Increase) in Assets:		
Loan Interest Receivable	4,032	
Loans Receivable	2,051,182	
Accounts Receivable	(7,050)	
Other Assets	(3,200)	
Increase/(Decrease) in Liabilities:		
Accounts Payable	11,016	
Amounts Held for Others	(252)	
Total Adjustments		3,403,465
Net Cash Provided by Operating Activities		<u>\$ 3,354,163</u>

The notes to the financial statements are an integral part of this statement.

**SOUTH DAKOTA ECONOMIC DEVELOPMENT
FINANCE AUTHORITY
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2011**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Authorizing Legislation

Executive Order 87-1 established the South Dakota Economic Development Finance Authority. The Authority was established for the purpose of making loans to businesses for the acquisition and construction of land, buildings, machinery, and equipment to spawn economic growth. The Authority is authorized by South Dakota Codified Law to issue negotiable notes and bonds in such principal amounts as it determines necessary to provide sufficient funds for achieving any of its corporate purposes. The total outstanding amount of such notes and bonds shall not exceed three hundred million dollars at any time. No obligation issued by the Authority shall constitute debt or liability or obligation of the State of South Dakota or any political subdivision or a pledge of the faith and credit of the state or any political subdivision. The Authority is a business-type activity component unit of the State of South Dakota and, as such, the accompanying financial statements are included in the Comprehensive Annual Financial Report of the State of South Dakota.

B. Fund Accounting

The Authority is accounted for as an enterprise fund. Enterprise funds are used to account for activities for which a fee is charged to external users for goods or services. This fund type is also used when the activity is financed with debt that is secured by a pledge of the net revenues from fees.

C. Basis of Accounting

The Authority is reported on the accrual basis of accounting. Revenue is recognized in the accounting period in which it is earned and expenses are recognized when they are incurred. The Authority follows all Governmental Accounting Standards Board (GASB) pronouncements and those Financial and Accounting Standards Boards Statements and Interpretations, Accounting Principles Board Opinions, and Accounting Research Bulletins that were issued on or before November 30, 1989, except those that conflict with a GASB pronouncement.

D. Cash and Cash Equivalents

This account includes cash and investments with original maturities of ninety days or less. Cash and cash equivalents reported in the Statement of Cash Flows represent all investments with an original maturity of ninety days or less.

E. Investments

Investments are reported at fair value. Unrealized gains and losses due to fluctuations in market value are included in investment income.

F. Loan Escrow Payable

All bond issues require that 10 percent of the original principal amount of the bond or the largest principal and interest payment for any one year be deposited into the Loan Escrow Payable. Amounts accumulating in excess of the Loan Escrow Payable requirements are applied toward borrower principal and interest payments.

G. Amounts Held In Custody for Others

Represents assets that actually belong to the borrower but are maintained by the Authority in Project Fund Accounts. Moneys in these accounts are used to pay administrative expenses.

H. Restricted Net Assets

The bond indentures provide that certain reserve accounts be established. The reserve accounts, as of June 30, 2011, are comprised of restricted net assets as follows:

Capital Reserve Account	\$ 5,000,000
Loan Reserve Accounts	1,379,105
Total Restricted Net Assets	<u>\$ 6,379,105</u>

The pooled bond issues require amounts to be deposited into the Capital Reserve Account. The money on deposit in the Capital Reserve Account is irrevocably pledged to the payment of all outstanding bonds and interest, only when and to the extent that other moneys are not available. The amount on deposit in the Capital Reserve Account must be equal to at least 12.5 percent of the related bond principal outstanding. Amounts in excess of the reserve requirements may be transferred to any state fund to be used for other purposes.

The First Amended and Restated General Bond Resolution requires 10% of the bond principal amount or the largest principal and interest payment due in any current or future year to remain deposited in the Loan Reserve Accounts until the loan is paid in full.

I. Conduit Debt Obligations

The Finance Authority issues pooled and stand alone bond issues. A pooled bond issue is secured by the Authority's Capital Reserve Account. A stand alone issue is based solely on the credit of the borrower and the Authority acts only as a conduit to the financing.

Conduit debt obligations are certain limited-obligation revenue bonds, certificates of participation, or similar debt instruments issued by state government for the express purpose of providing capital financing for a specific third party that is not a part of the issuer's financial reporting entity. The state has no obligation for such debt beyond the resources provided by a lease or loan with the third party on whose behalf they are issued and the debt is not included in the accompanying financial statements. As of June 30, 2011, the aggregate amount of stand-alone bond principal outstanding was \$15,439,749. The original issue amount of stand-alone bonds totaled \$20,870,000.

J. Restricted Resources

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, and then unrestricted resources as they are needed.

K. Revenue and Expense Recognition

Enterprise funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering items in connection with an enterprise fund's principal ongoing operations. The Authority records all revenues derived from interest on loans as operating revenues since these revenues are generated from the Authority's daily operations needed to carry out its purpose. Operating expenses include interest expense, grants and subsidies, and contractual service expenses related to the administration of the Authority's programs.

L. Accounting Restatement

The Authority implemented an allowance of 1% for the pooled loans during the year ending June 30, 2011. The amount reported as beginning net assets was decreased by \$255,913 for recognition of the allowance associated with prior years.

2. CASH AND INVESTMENTS

Under the terms of the General Bond resolution of the 1998A&B, 2003A, 2004A, 2004B, 2005A, 2008 and 2009A&B pooled bond issues, the Authority is generally restricted to investments in direct obligations of the federal government and of any agency or instrumentality of the United States of America; debt obligation guaranteed by the federal government; bank instruments collateralized by debt obligations guaranteed by the federal government; and shares of an investment company whose investments are in debt obligations guaranteed by the federal government. The funds associated with the 1998A&B, 2003A, 2004A, 2004B, 2005A, 2008 and 2009A&B pooled bond issues can also be invested in notes, bonds or indentures issued by a corporation organized under the laws of one of the states of the United States of America, provided they are rated in one of the two highest rating categories.

Custodial Credit Risk:

The custodial credit risk for deposits and investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value on investment securities and deposits that are in the possession of an outside party. The Authority does not have a policy in place for custodial credit risk. Deposits totaling \$1,745,519 and investment securities totaling \$4,412,864 were uninsured and unregistered, with securities held by the counterparty, or by its trust department or agent, but not in the Authority's name.

Restricted and Unrestricted Cash and Investments:

A portion of the total reported cash and investments are restricted resources set aside to subsidize potential deficiencies from the enterprise fund's operation that could adversely affect debt services payments. Cash and investments are broken down as follows:

	<u>Fair Value</u>
Unrestricted Cash and Investments	\$ 5,916,272
Restricted Cash and Investments – Capital Reserve Account and Loan Reserve Accounts	6,379,105
Total Cash and Investments	<u>\$ 12,295,377</u>

Interest Rate Risk:

The EDFA limits the maturities of investments for its restricted accounts (all accounts other than the General Account) to terms of two years or less from the date of investment. As of June 30, 2011 the EDFA had the following investments:

Investment Type	Fair Value	Investment Maturities (in Years)		
		Less Than 1	1-5	6-10
U.S. Treasury Bills	\$ 2,193,408	\$2,193,408	\$	\$
U.S. Treasury Strips	61,807		61,807	
U.S. Government Agencies*	2,157,814		1,867,922	289,892
Certificates of Deposit	6,136,828	3,501,292	2,635,536	
Total	<u>\$ 10,549,857</u>	<u>\$5,694,700</u>	<u>\$4,565,265</u>	<u>\$ 89,892</u>

Long-term U.S. Government Agency investments with a fair value at June 30, 2011 of \$694,980 were called by the U.S. Government subsequent to year end at an amount equal to par of \$695,000.

* = U.S. Government Agency securities include Federal National Mortgage Association (FNMA), Federal Home Loan Mortgage Corporation (FHLMC), Federal Home Loan Bank (FHLB), and Federal Home Loan Mortgage Global (FHLMG).

Credit Risk:

The Investment Management Policy of the EDFA limits investments in Corporate Bonds to those rated in either of the two highest rating categories by either Moody's Investors Service or Standard & Poor's Corporation.

As of June 30, 2011, the EDFA had the following investments, excluding those issued by or explicitly guaranteed by the U.S. Government, which are not considered to have credit risk.

<u>Standard & Poor's Rating</u>	<u>Fair Value</u>
AAA	\$ 2,157,814

3. LOANS RECEIVABLE

Change in loans receivable for the year ending June 30, 2011 consisted of the following:

Beginning Balance	\$ 25,597,246
Pooled Loans Principal Payments	(1,272,500)
APEX Program Loans Principal Payments	(775,483)
APEX Program Loan Write-off	(52,207)
Loans Receivable – Before Allowance	<u>23,497,056</u>
Allowance for Loan Loss applicable to the Pooled Loan Program	(213,188)
to the APEX Loan Program	<u>(239,074)</u>
TOTAL LOANS RECEIVABLE – Net of Allowance	<u>\$ 23,044,794</u>

The Allowance for Loan Loss applicable to the Pooled Loans is 1% for the year ending June 30, 2011.

The Agricultural Processing and Export (APEX) Program was created in 1988 when loans (Note 6) from Rural Development, and Revolving Economic Development and Initiative Fund were issued to the Economic Development Finance Authority. The APEX loan program is structured to encourage processors to add value to South Dakota's raw agricultural products, export them outside the state, and to locate industry in rural communities.

4. LONG-TERM DEBT

Tax exempt debt in the form of revenue bonds was issued by the Authority. The following represents the changes in revenue bonds for the pooled bond program as of June 30, 2011:

Beginning Balance	\$ 22,905,000
Bonds Retired	<u>(1,255,000)</u>
Ending Balance	<u>\$ 21,650,000</u>
Due Within One Year	<u>\$ 1,325,000</u>

The following are the revenue bonds outstanding for the pooled bond program at June 30, 2011:

Issue	Interest Rate	Maturity Through	Principal Balance
Series 1998A&B Term Bonds (Series A)	5.50%	2018	\$ 535,000 <u>535,000</u>
Series 2003A Serial Bonds	5.25%	2013	<u>620,000</u> 620,000
Series 2004A Term Bonds	5.000%	2014	405,000
Term Bonds	6.000%	2029	<u>3,820,000</u> 4,225,000
Series 2004B Term Bonds	5.000%	2014	420,000
Term Bonds	5.950%	2024	<u>2,330,000</u> 2,750,000
Series 2005A Serial Bonds	5.25-5.75%	2016	905,000
Term Bonds	6.05%	2026	<u>3,225,000</u> 4,130,000
Series 2008 Serial Bonds	4.40-4.85%	2015	1,105,000
Term Bonds	5.875%	2028	<u>5,795,000</u> 6,900,000
Series 2009A&B Serial Bonds	3.60-4.35%	2016	1,455,000
Term Bonds	5.00%	2019	<u>1,035,000</u> 2,490,000
Total			<u>\$ 21,650,000</u>

The following is a schedule of future bond payments and future interest payments remaining at June 30, 2011:

Year Ended June 30	Principal	Interest	Total Principal and Interest
2012	\$ 1,325,000	\$ 1,218,236	\$ 2,543,236
2013	1,385,000	1,155,839	2,540,839
2014	1,105,000	1,088,739	2,193,739
2015	1,165,000	1,035,739	2,200,739
2016	1,225,000	976,159	2,201,159
2017-2021	6,170,000	3,801,965	9,971,965
2022-2026	6,750,000	2,001,927	8,751,927
2027-2029	2,525,000	290,837	2,815,837
Total	\$ 21,650,000	\$ 11,569,441	\$ 33,219,441

5. LOAN COMMITMENTS

At June 30, 2011, the Economic Development Finance Authority had the following loan commitments.

Pooled Loans	\$ 10,000,000
Agricultural Processing and Export Program (APEX)	<u>117,000</u>
Total	<u>\$ 10,117,000</u>

6. DUE TO'S

Due To's reported on the balance sheet consist of loans from Rural Development (RD). These loans were used to make loans to APEX recipients. Due To's reported on the Statement of Net Assets consist of the following:

Beginning Balance:	\$ 3,162,835
New loans – RD	0
Payments to RD	<u>(153,173)</u>
TOTAL DUE TO'S	<u>\$ 3,009,662</u>

CFDA Number: 10.767
 Federal Agency: Rural Business & Cooperative Development Service
 Program: Intermediary Relending Program
 State Agency: Tourism & State Development
 Outstanding Loans: \$3,009,662

The Governor's Office of Economic Development, through the Economic Development Finance Authority (EDFA), participates in the Agricultural Processing and Export (APEX) Loan Program with funds obtained from the Rural Economic and Community Development (RECD) Intermediary Relending Program (IRP). The EDFA has entered into loan agreements with the RECD in the amount of \$3,000,000. The EDFA makes loans to small businesses and draws down federal funds from the loan with the RECD to cover 70% of the loans made to small businesses. As of June 30, 2011 EDFA had \$3,009,662 in outstanding loans from Rural Development.

7. SUBSEQUENT EVENTS

Subsequent to year end a Pooled Loan committal in the amount of \$5,000,000 was withdrawn.

On October 1, 2011 the Midstates Printing Series 1998A bonds were paid in full. The outstanding balance of the Series 1998A bonds at June 30, 2011 was \$535,000 of which \$65,000 was designated as current.

On September 22, 2011 the Dakota Fabrications, Inc. loan was paid in full. The outstanding balance of the loan at June 30, 2011 was \$148,256 of which \$5,924 was designated as current.