

**Community-Based Providers Shared Savings Workgroup**  
**Wednesday, April 17, 2019**  
**11:00 am - 12:00 am (Central Time)**  
**Kneip Building, Pierre**

**Present:** Kim Malsam-Rysdon, Darryl Millner, Sarah Aker, Virgena Wieseler, Shawnie Rechtenbaugh, Andrew Riggin, Greg DeSautel, Melissa Klemann, Terry Dosch, Yvette Thomas, Amanda Doherty-Karber

Via Phone: Melony Bertram, Mark Limberg, Dan Cross, Paul Hubbeling, Amy Witt, Deb Peters, Marty Davis, Rep. Jean Hunhoff, Danielle Hamann, Brett Hoffman, Corey Brown, Brenda Tidball-Zeltinger, Rep. Wayne Steinhauer, Dr. Lee Lawrence, Nita Dunham

Kim Malsam-Rysdon welcomed everyone and reviewed the notes from the last meeting held on March 7, 2019.

**Updates on Progress and Developments Since Last Meeting:**

**Nursing Homes:**

- Danielle Hamann, Avera, has been working with her team to better track where the referrals are coming from; identifying the correct IHS facility has been the biggest challenge.
- Corey Brown, Sanford, indicated that they haven't had time to make much progress with the Good Samaritan groups during Legislative Session.
- Andrew Riggin, Bennett County, has no updates to share today. He had reached out to Kathy Bad Moccasin but has not yet made any progress; Andrew will work towards re-engaging with IHS.
- Sarah Aker, DSS Medical Services, reported on the meeting with Rapid City Regional. They spent most of the time working through their Point, Click, Care system. There has been some good progress. Anita with Regional has provided some education to staff in preparation for the next steps.

**Psychiatric Residential Treatment Facilities (PRTF):**

- Virgena noted that Sisseton Wahpeton's placement process for PRTF doesn't go through IHS. DSS is working on scheduling a meeting with local IHS staff to determine how referrals might proceed similar to the referrals that have gone forward with CSPs and nursing facilities. Virgena has met with Melony Bertram to discuss how they were able to make connections with IHS. DSS is also tracking every Indian child that comes through state review team.

**Community Support Providers (CSP):**

- Darryl Millner, DHS, reported they have 2 fully executed care coordination agreements. Melony Bertram from Community Connections, Inc. (CCI) has secured

all 25 CSP referrals to date. CCI will send monthly healthcare reports of each referral to IHS Rosebud as part of the information sharing requirements.

- There is no new information with the provider in Watertown but have received the names of 11 individuals who have a connection to IHS and will be touching base with Jodie Marotz, who is our contact there.
- At the IHS in Aberdeen, Dan Cross continues to work with Kathy Bad Moccasin to work through the referrals. Also continue to work on getting more CSP agreements signed.
- Kim Malsam-Ryson mentioned the need to continue work on establishing the connections with all the workgroup members.
- Representative Jean Hunhoff asked if we're talking about the residential services for CSP's and if these individuals are on one of the DHS waivers. She asked if these individuals will be receiving residential services? Yes
- Representative Hunhoff also asked if there is training for staff or individuals specific to cultural diversity? Are providers incorporating IHS type of training for staff? Darryl indicated DHS does require CSPs and other staff to go through a person-centered planning training that includes diversity training.

#### **IPA Update:**

- Sarah Aker reported they have completed interviews for the nursing positions. They have made an offer in the Pine Ridge area. For Rosebud and Eagle Butte, they are working to get the job posting out to other areas to increase the number of interested candidates. They hope to get the Pine Ridge position filled soon.
- Kim discussed the idea presented of recruiting a mid-level provider to help with the referral process under the IPA process and asked if there were updates. Sarah spoke with Bernie Long and Kathy Bad Moccasin about it, but there still needs to be more discussion.

#### **Savings Report and Shared Savings Update:**

- Brenda Tidball-Zeltinger reviewed the Savings Report. They have started to break out the sub-category of nursing home and swing bed. We should start to see the savings in those areas. We are well on track for the savings projected for this fiscal year. We will be watching this very closely. There were some targeted rate increases that were tied to the referrals.
- Shared Savings Payment – The authority to leverage federal funding requires federal approval at a heightened level of scrutiny. We have worked through some of this but it's unlikely we will receive approval to leverage those federal funds by June. Once CMS approves the use of federal funding, we can send out those payments. This may mean there will be two separate payments. Sen. Wayne Steinhauer asked about the request to CMS seeking approval to leverage the funds, and wanted to know if the request is specific to the tiering (5%,10%,15% savings), in other words, are those percentages in the request? Also wanted to know if we want to change the percentage, will we have to get approval from CMS again? The state plan amendment does specify the mechanism in which we would calculate those payments which ties to the tier rates. In the future, yes, we would need to make changes if we want to change this mechanism. CMS considers this a supplemental payment in addition to the regular payment under Medicaid. CMS is asking for a detailed level of data regarding how these payments will be made. We may need to

make changes in the payment methodology for skilled nursing, PRFT's and CSP's to leverage federal funds for the shared savings payments. A workgroup member asked if nursing homes and PRFT's are currently part of the groups being reviewed by CMS? The proposal to CMS currently includes hospitals only and does not include nursing homes, community support, or PRTF. Those will need to be addressed in the future.

### **Innovation Grants:**

- Primary & Prenatal Care - Sarah Aker reported they published the RFP on April 1st. Initially the Letter of Intent was due on April 15th; however, the deadline was extended to the 18th. Proposals are due no later than May 20th at 5pm and they hope to award by July. There is an evaluation reporting component and ways to measure progress, as well as a section to describe the organization. The DSS budget for this is one million dollars.
- Nursing Home- Yvette reported DHS is taking a slightly different approach. Providers did not want the RFP process so are doing this through a grant process instead. Applicants need to describe the scope of their project including how it will enhance the continuum of care, how it will increase the patients experience and outcome (especially as related to Medicaid savings), include a description of employee recruitment and training opportunities or the RFP also includes an "other" category. DHS will be providing a template, so the application process is straightforward and hopes to accommodate individuals that do not have formal grant writing experience. Applications will all be due at the same time even if their project extends over multiple years. Timelines have not been finalized. The DHS budget for these grants is \$5 million.

### **Next Steps:**

- Follow up meetings with IHS:
  - Andrew Riffin and Bennett County need an IHS contact;
  - Agreements need signatures for the CSPs.
- Kim will be stepping out of her role in this group and will be handing leadership of the group over to Melissa Klemann, with the Governor's Office. Kim stated she was pleased with the work this group has accomplished, thanked everyone for their participation and really looks forward to seeing the next phase of this work.
- Include discussion on tiered savings on future agenda.

### **Next Meeting Date:**

- May 23rd from 10-11am