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MEMORANDUM

TO: Matthew L. Clark

FROM: Makenzie Smook

DATE: July 18, 2025

RE: Certificate of Deposit (CD) Program Review Update

The South Dakota Investment Council CD program is a modest program designed to benefit economic development in South Dakota by making funds available to local financial institutions for loans. Below is a discussion of the CD Program including information on the program purpose, pros and cons, and return comparisons.

1. Purpose of the CD program:

- Provide funds to South Dakota financial institutions for loans within the state.
- Provide the South Dakota Cash Flow Fund with a market rate of return.

2. Pros and Cons of the CD Program

A. Pros

- Provides a safe and predictable one-year return based on the Treasury note plus a risk premium for liquidity and collateral risk.
- Safety provided by 100% governmental security collateralization above FDIC insurance of up to \$250,000 at each participating financial institution.
- Standardized low labor-intensive process to administer program.
- Provides capital to South Dakota institutions for potential loans within the state which can help the state economy.

B. Cons

- CD program investments may be giving up return if the appropriate return comparison is not the one-year Treasury note plus an assigned risk premium.
- CD program investments provide less liquidity than T-note or agency securities.
- Cost of staff time administering the program.

3. Return Comparisons

- CD program provides return identical to the one-year Treasury note return with a floor of 0% plus a risk premium for liquidity and collateral risk, while providing slightly more credit risk and much less liquidity than Treasury notes.
- CD Program investments can be compared to one-year government-sponsored agency investments. CDs offer a comparable risk profile and less liquidity than agency investments.

One-year agencies offer a good comparison for the one-year South Dakota Investment Council CDs. Prior to 2010, the CD Program provided, on average, a return of 20 basis points less than investments in government-sponsored agency securities with like maturity dates. Thereafter, the rate-setting methodology changed to incorporate a risk premium to account for illiquidity and collateral risk. After reviewing the current yield spreads, we recommend using a 15 basis point premium for the CDs maturing 9/30/26. The level of risk premium will be reevaluated each year.