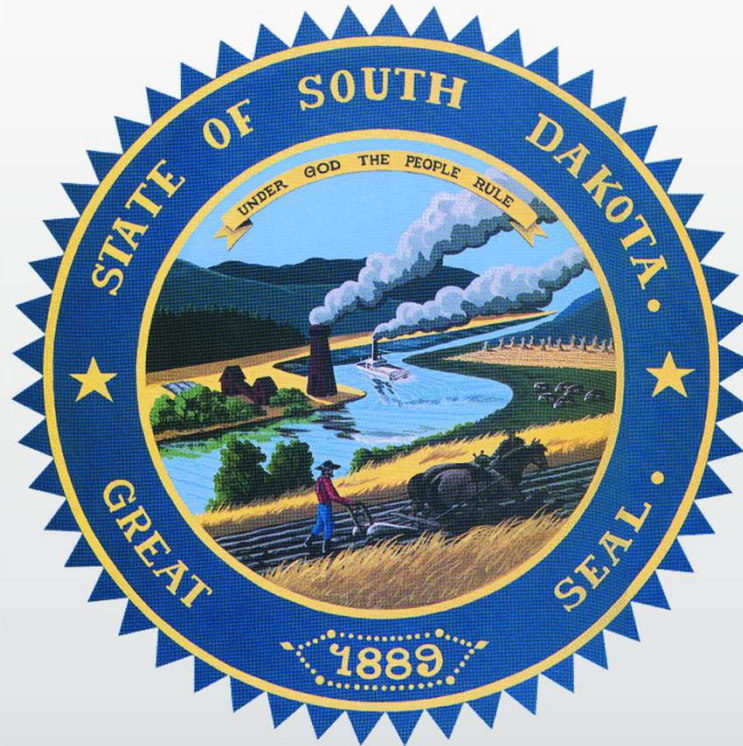


# Governor's Council of Economic Advisors



South Dakota Bureau Of Finance and Management  
May 21st, 2020

# Governor's Recommended for South Dakota Key Indicators (Oct '19)

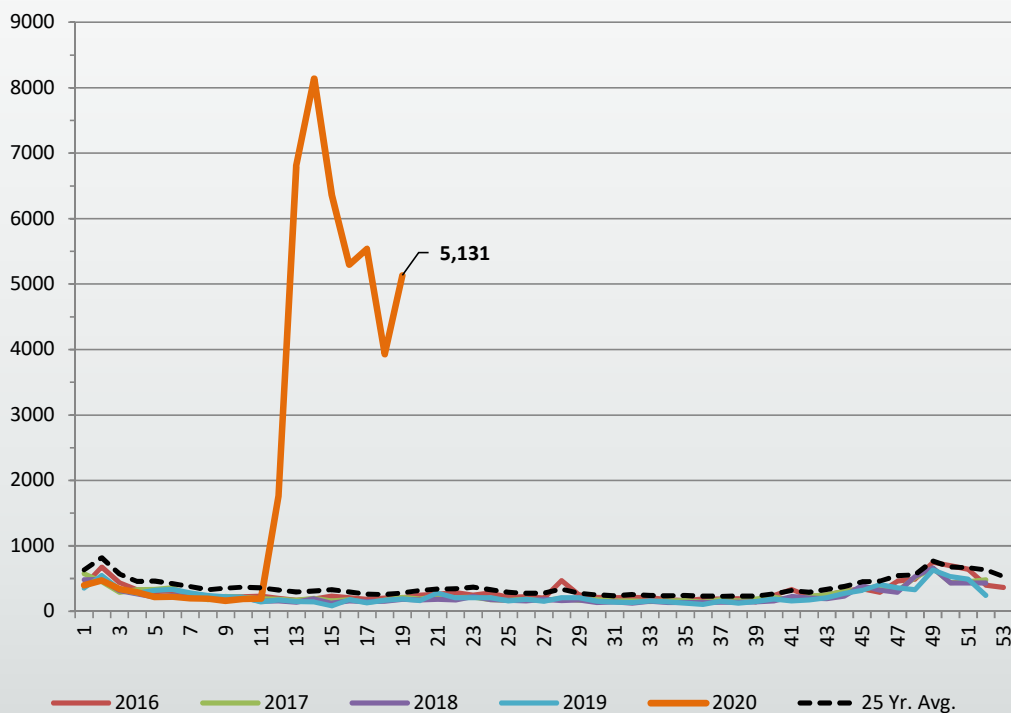
	2016	2017	2018	2019 f	2020 f	2021 f	'09-'19 avg.
SD Real GDP Growth	0.3%	-0.4%	1.3%	2.7%	1.8%	2.0%	1.6%
SD NF Employment	0.9%	0.5%	1.2%	1.8%	0.6%	0.7%	0.8%
SD NF Income	2.5%	3.4%	5.4%	4.1%	3.9%	4.0%	4.0%
SD Housing Starts	5,583	5,046	4,742	3,980	4,522	4,445	4,202
SD Unempl. Rate	3.0%	3.2%	3.0%	2.9%	2.7%	2.7%	3.8%

# IHS Economics Forecast for South Dakota Key Indicators (April '20)

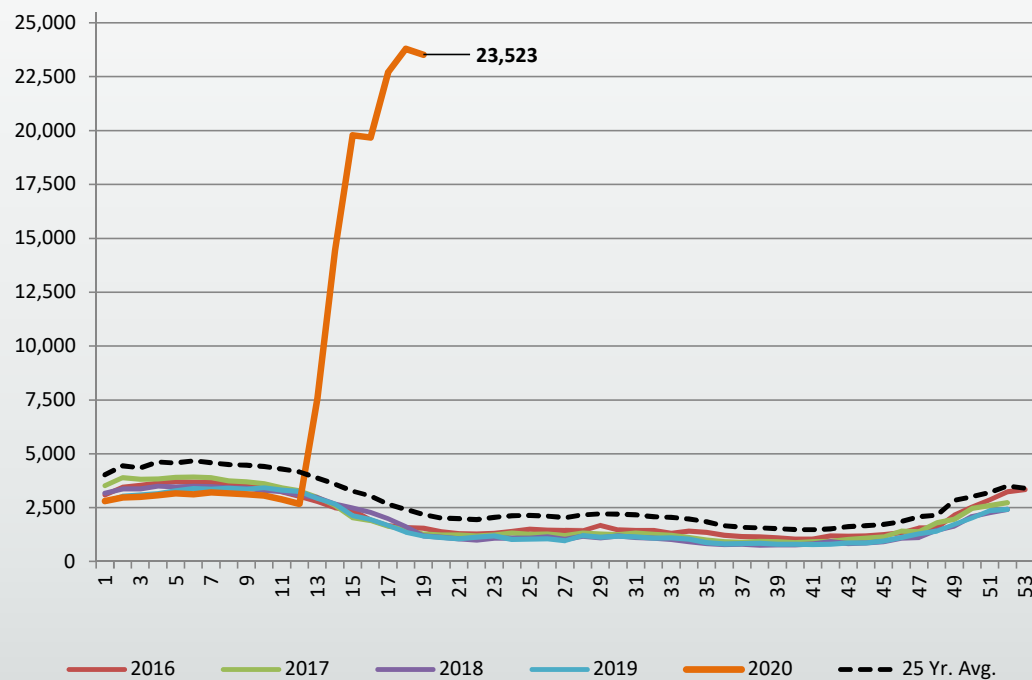
	2016	2017	2018	2019	2020 f	2021 f	'09-'19 avg.
SD Real GDP Growth	0.5%	-0.1%	1.9%	0.7%	-4.0%	6.6%	1.5%
SD NF Employment	0.9%	0.4%	0.9%	0.6%	-3.5%	-0.7%	0.6%
SD NF Income	2.5%	3.4%	5.4%	4.1%	2.3%	3.9%	3.9%
SD Housing Starts	5,590	5,050	4,770	3,910	3,560	4,010	4,200
SD Unempl. Rate	3.0%	3.2%	3.0%	3.3%	6.4%	5.9%	3.7%

# COVID-19 Weekly Metrics

**SD Initial Claims for Reemployment Assistance**  
(weekly claims by calendar year)



**SD Continued Claims for Reemployment Assistance**  
(weekly claims by calendar year)



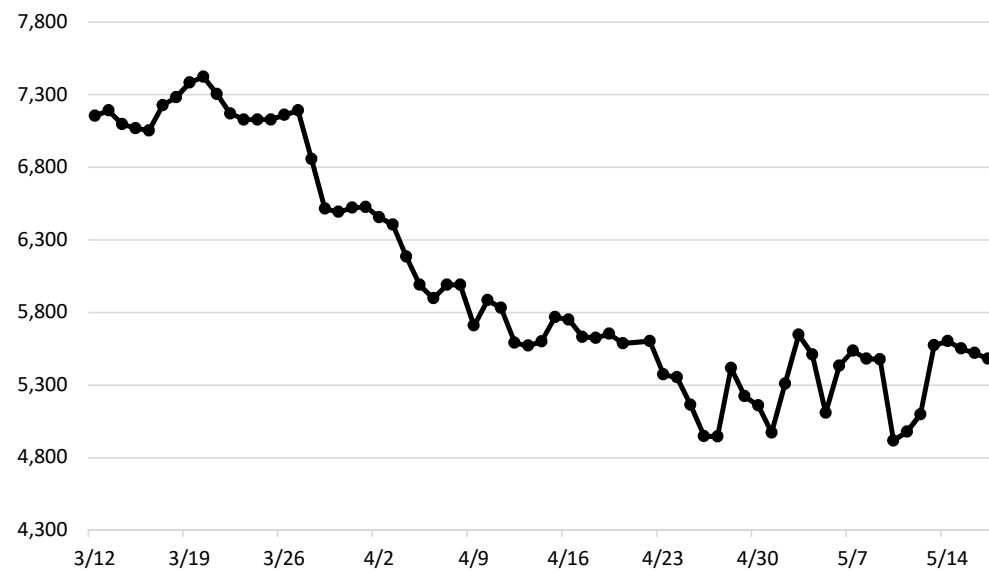
# COVID-19 Weekly Metrics

Job Openings Advertised Online  
Rapid City MSA



Source: Online advertised jobs data, virtual labor market data system, Labor Market Information Center, SD Department of Labor and Regulation. (Jobs de-duplication Level 2).

Job Openings Advertised Online  
Sioux Falls MSA



Source: Online advertised jobs data, virtual labor market data system, Labor Market Information Center, SD Department of Labor and Regulation. (Jobs de-duplication Level 2).

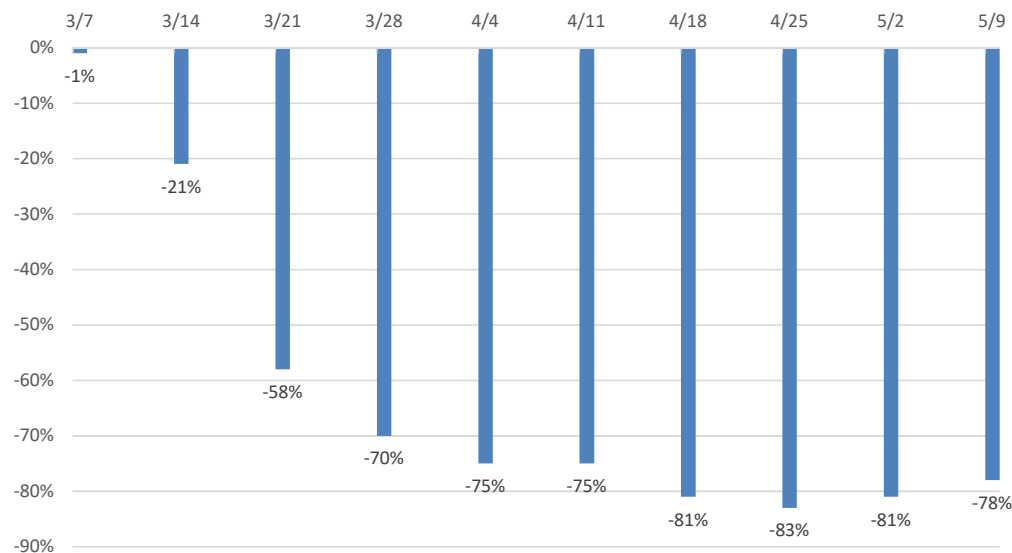
# COVID-19 Weekly Metrics

**Job Openings Advertised Online  
Statewide South Dakota**



Source: Online advertised jobs data, virtual labor market data system, Labor Market Information Center, SD Department of Labor and Regulation. (Jobs de-duplication Level 2).

**Weekly Estimated Travel Spending in South Dakota: Year over Year Percent Change**



Source: Tourism Economics

# COVID-19 Weekly Metrics

## March Traffic Trends

Percent Change	Highway Group
-14%	State Highways
-13%	Rural Interstate
-11%	Rural Non Interstate
-15%	Urban

## April Traffic Trends

Percent Change	Highway Group
-36%	State Highways
-40%	Rural Interstate
-32%	Rural Non Interstate
-34%	Urban

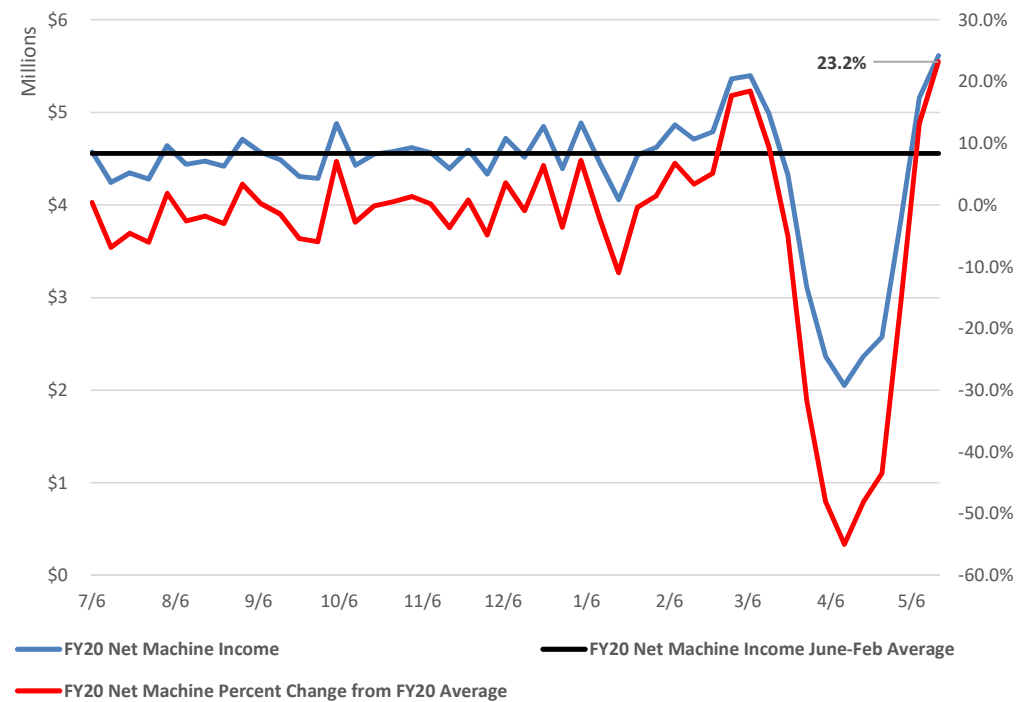
## March 13<sup>th</sup> - 31<sup>st</sup> Traffic Trends

Percent Change	Highway Group
-25%	State Highways
-25%	Rural Interstate
-20%	Rural Non Interstate
-25%	Urban

## May Traffic Trends (Month To Date)

Percent Change	Highway Group
-26%	State Highways
-32%	Rural Interstate
-20%	Rural Non Interstate
-23%	Urban

## Video Lottery Net Machine Income: Weekly



# Governor's Revised v. Legislative Adopted

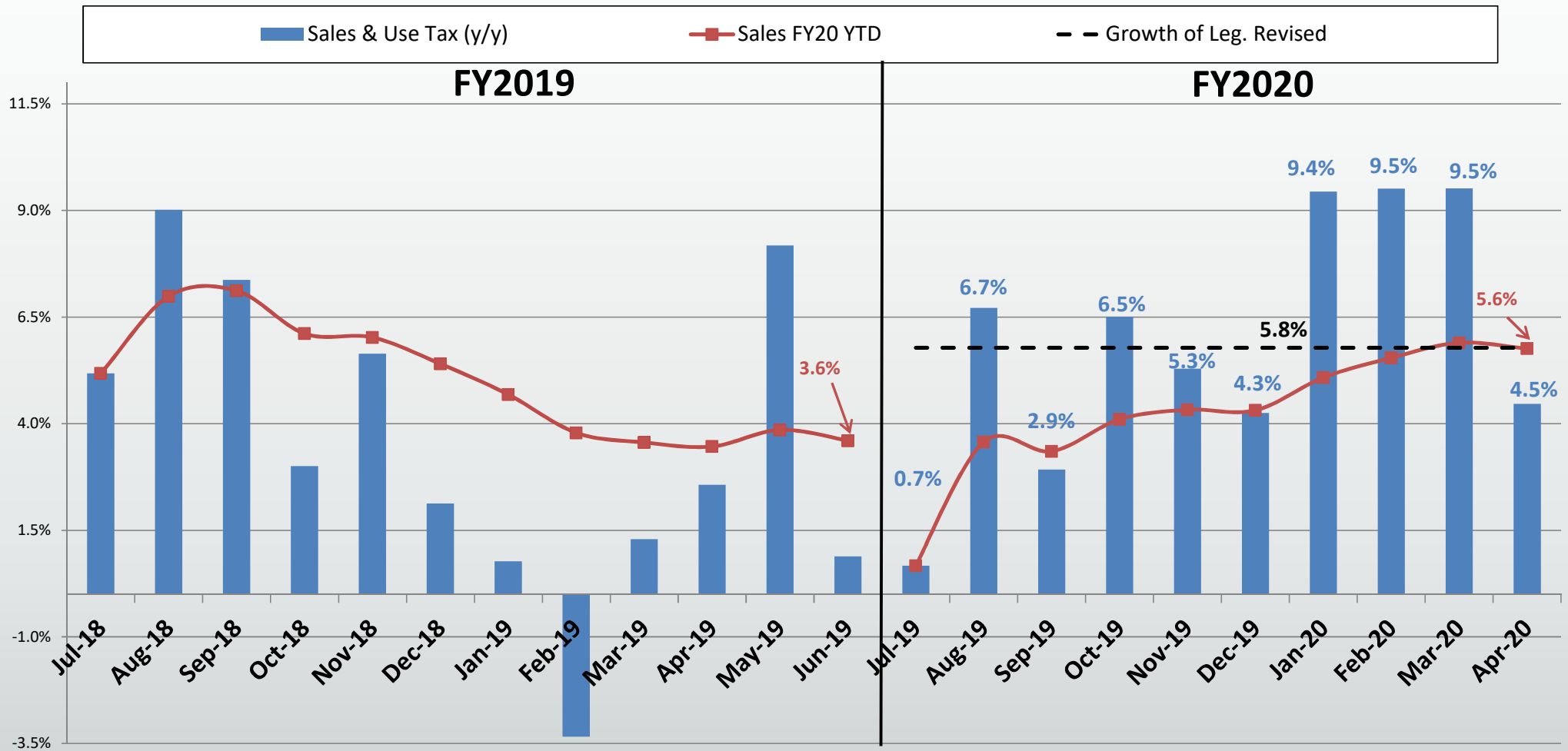
	GOV. REVISED FY2020	REV. ADOPT. FY2020	DOLLAR CHANGE	PERCENT CHANGE
<b>ONGOING RECEIPTS</b>				
Sales and Use Tax	\$ 1,071,609,815	\$ 1,084,665,451	\$ 13,055,636	1.22
Lottery	127,352,534	127,061,394	(291,140)	(0.23)
Contractor's Excise Tax	117,811,978	124,492,747	6,680,769	5.67
Insurance Company Tax	91,127,918	88,950,909	(2,177,009)	(2.39)
Unclaimed Property Receipts	47,167,962	41,500,000	(5,667,962)	(12.02)
Licenses, Permits, and Fees	68,969,723	69,387,902	418,179	0.61
Tobacco Taxes	49,043,485	48,625,438	(418,047)	(0.85)
Trust Funds	39,875,032	39,874,058	(974)	(0.00)
Net Transfers In	21,005,164	21,005,164	0	0.00
Alcohol Beverage Tax	8,001,015	8,000,000	(1,015)	(0.01)
Bank Franchise Tax	14,375,530	14,072,270	(303,260)	(2.11)
Charges for Goods and Services	16,212,862	16,800,000	587,138	3.62
Telecommunications Tax	4,711,089	4,668,160	(42,929)	(0.91)
Severance Taxes	4,794,138	5,500,000	705,862	14.72
Investment Income and Interest	11,058,713	11,088,044	29,331	0.27
Alcohol Bev 2% Wholesale Tax	2,191,736	2,262,350	70,614	3.22
<b>TOTAL (ONGOING RECEIPTS)</b>	<b>\$ 1,695,308,694</b>	<b>\$ 1,707,953,887</b>	<b>\$ 12,645,193</b>	<b>0.75</b>



# Legislative Adopted April v. Actual April

	Leg Adopted APRIL FY2020	Actual APRIL FY2020	DOLLAR CHANGE	MTD % Chg. Actual/Adopt Comparison
<b>ONGOING RECEIPTS</b>				
Net Sales and Use Tax (excl. cost of admin)	86,199,747	85,439,170	(760,577)	-0.9%
Lottery	10,448,803	6,184,090	(4,264,713)	-40.8%
Net Contractor's Excise Tax	7,375,366	7,685,644	310,278	4.2%
Insurance Company Tax	16,221,878	16,766,878	545,000	3.4%
Unclaimed Property Receipts	(1,934,549)	(1,902,313)	32,237	-1.7%
Licenses, Permits, and Fees	10,066,331	722,324	(9,344,008)	-92.8%
Tobacco Taxes	4,028,959	4,631,907	602,949	15.0%
Trust Funds	0	0	0	0.0%
Net Transfers In (excluding one-time)	1,415,682	380,410	(1,035,272)	-73.1%
Alcohol Beverage Tax	1,771,119	1,912,959	141,840	8.0%
Bank Franchise Tax	7,227,867	2,642,927	(4,584,940)	-63.4%
Charges for Goods and Services	1,465,268	1,219,160	(246,108)	-16.8%
Telecommunications Tax	396,829	359,212	(37,616)	-9.5%
Severance Taxes	230,886	756,812	525,926	227.8%
Investment Income and Interest	7,469	1,358	(6,111)	-81.8%
Alcohol Beverage 2% Wholesale Tax	121,716	160,234	38,518	31.6%
<b>SUBTOTAL (ONGOING RECEIPTS)</b>	<b>\$ 145,043,373</b>	<b>\$ 126,960,773</b>	<b>(18,082,600)</b>	<b>-12.5%</b>

# Recent Sales & Use Tax Growth Rates



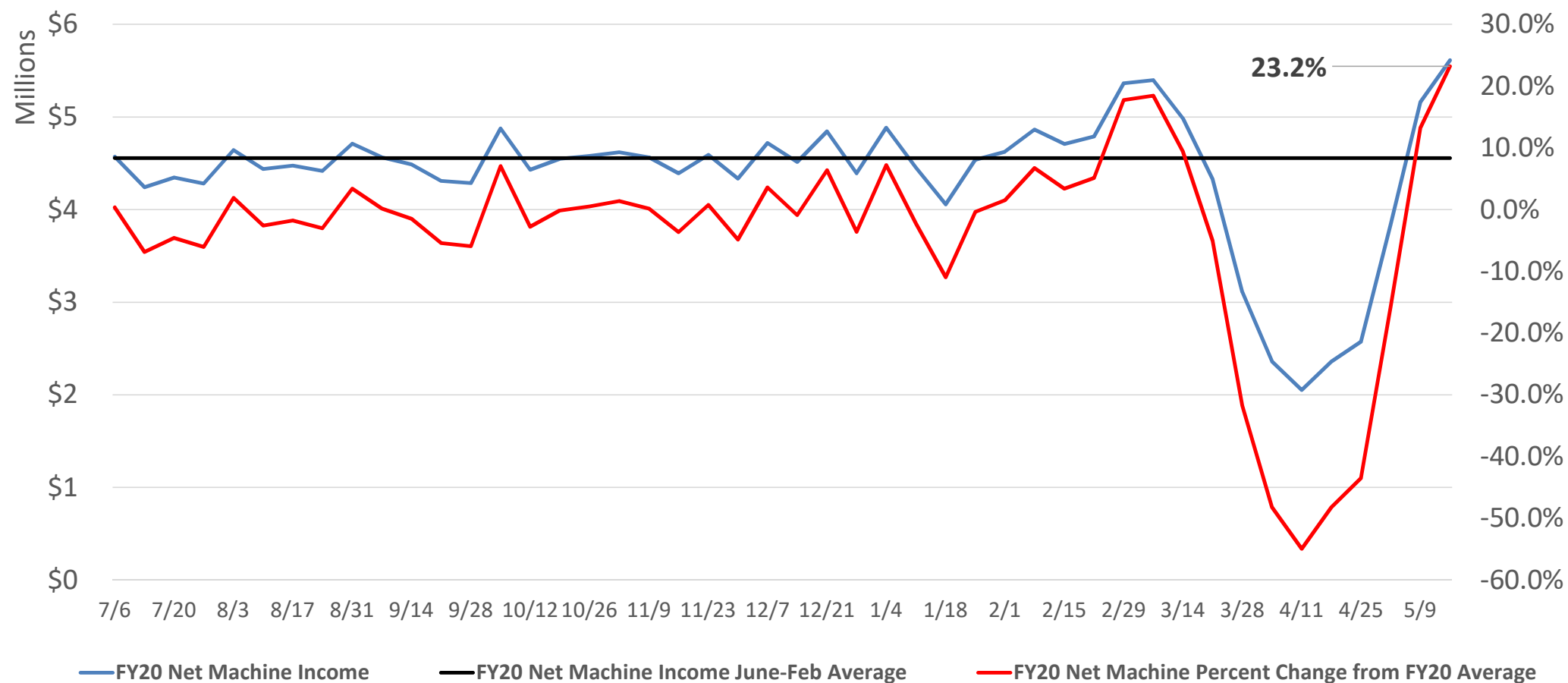
Source: BFM

# Sales and Use Tax by Major Group

April Reported Sales Tax Growth				% Chg
Top 15 Major Groups (81% of total)	Apr 2020	Apr 2019	% Chg	Apr19-Apr18
53 - General Merchandise Stores	\$ 9,106,237	\$ 8,561,998	6.36%	0.58%
59 - Miscellaneous Retail	\$ 11,520,911	\$ 10,388,376	10.90%	26.40%
58 - Eating And Drinking Places	\$ 4,353,469	\$ 5,575,900	-21.92%	2.74%
52 - Building Materials, Hardware, Garden Supply, And Mobile Home I	\$ 4,826,769	\$ 3,975,891	21.40%	-5.62%
54 - Food Stores	\$ 6,314,959	\$ 5,369,709	17.60%	1.79%
49 - Electric, Gas, And Sanitary Services	\$ 8,760,964	\$ 6,576,611	33.21%	3.49%
50 - Wholesale Trade-durable Goods	\$ 4,811,439	\$ 4,825,236	-0.29%	3.32%
48 - Communications	\$ 4,662,618	\$ 4,457,010	4.61%	1.66%
73 - Business Services	\$ 4,623,635	\$ 4,104,776	12.64%	3.50%
55 - Automotive Dealers And Gasoline Service Stations	\$ 3,395,548	\$ 3,516,881	-3.45%	3.77%
70 - Hotels, Rooming Houses, Camps, And Other Lodging Places	\$ 1,002,613	\$ 1,599,477	-37.32%	0.89%
57 - Home Furniture, Furnishings, And Equipment Stores	\$ 2,329,845	\$ 2,248,051	3.64%	-6.89%
75 - Automotive Repair, Services, And Parking	\$ 2,056,248	\$ 1,999,132	2.86%	5.28%
87 - Engineering, Accounting, Research, Management, And Related Se	\$ 2,982,156	\$ 3,074,437	-3.00%	14.02%
56 - Apparel And Accessory Stores	\$ 952,624	\$ 1,620,583	-41.22%	2.46%
<b>Total of Top 15 Major Groups</b>	<b>\$ 71,700,033</b>	<b>\$ 67,894,068</b>	<b>5.61%</b>	<b>5.10%</b>
Remaining Groups	\$ 15,936,793	\$ 14,866,107	7.20%	-4.97%
<b>Total Sales Tax</b>	<b>\$ 87,636,826</b>	<b>\$ 82,760,175</b>	<b>5.89%</b>	<b>3.14%</b>

Source: Department of Revenue

# Video Lottery Net Machine Income: Weekly



# Legislative Adopted YTD v. Actual YTD

	Leg. Revised YTD FY2020	Actual YTD FY2020	DOLLAR CHANGE	YTD % Chg. Actual/Adopt Comparison
<b>ONGOING RECEIPTS</b>				
Net Sales and Use Tax (excl. cost of admin)	912,919,212	912,999,506	80,295	0.0%
Lottery	98,455,670	94,919,644	(3,536,026)	-3.6%
Net Contractor's Excise Tax	107,849,577	108,036,840	187,264	0.2%
Insurance Company Tax	84,393,899	90,129,450	5,735,552	6.8%
Unclaimed Property Receipts*	44,397,629	47,036,925	2,639,296	5.9%
Licenses, Permits, and Fees	50,431,282	40,876,692	(9,554,590)	-18.9%
Tobacco Taxes	39,087,348	41,474,059	2,386,711	6.1%
Trust Funds	26,854,666	26,854,666	0	0.0%
Net Transfers In (excluding one-time)	15,651,099	14,680,507	(970,592)	-6.2%
Alcohol Beverage Tax	6,047,906	6,197,994	150,088	2.5%
Bank Franchise Tax*	13,556,796	9,375,549	(4,181,248)	-30.8%
Charges for Goods and Services	13,144,433	12,766,656	(377,777)	-2.9%
Telecommunications Tax**	3,475,506	4,794,278	1,318,772	37.9%
Severance Taxes	5,199,216	5,741,202	541,986	10.4%
Investment Income and Interest	10,920,323	10,905,609	(14,714)	-0.1%
Alcohol Beverage 2% Wholesale Tax	1,912,884	1,947,266	34,382	1.8%
<b>SUBTOTAL (ONGOING RECEIPTS)</b>	<b>\$1,434,297,445</b>	<b>\$1,428,736,845</b>	<b>(5,560,600)</b>	<b>-0.4%</b>

# Other Discussion Items

- Next Meeting Dates
  - August
- Other Comments
- Public Comment