### ECONOMIC DEVELOPMENT FINANCE AUTHORITY GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD MONDAY, MAY 6, 2019, 10:30 A.M. CT

### **TABLE OF CONTENTS**

- A. Regular Session Agenda
- B. Minutes
- C. Clausen and Rice, LLP Accounting Contract
- D. Investment Report
- E. Quarterly Financials
- F. Executive Session Agenda
- G. Watchlist
- H. Fromm's Hardware and Plumbing
- I. Fromm's Hardware and Plumbing (memo)
- J. Donnerite SD
- K. Bills

Notice is further given to persons with disabilities that this meeting is being held in a physical accessible place. Please notify the above mentioned office within 48 hours of the public hearing if you have special needs for which this agency will make the necessary arrangements.

### ECONOMIC DEVELOPMENT FINANCE AUTHORITY GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD MONDAY, MAY 6, 2019, 10:30 A.M. CT

	WONDAT, WAT 6, 2019, 10:3	U A.IVI. C I	EDFA Meeting: Please note times:
Board <u>Members</u>	Motion Sheet		Call To Order:
Terry Nelson Gerrit Juffer	Agenda Motion to approve the Agenda as presented		Executive Session:
Jeff Erickson	Motion to approve the Agenda as presented. Motion made by and seconded by		Regular Session:   Adjournment:
Don Kettering	Monormade by and seconded by		/ Kujourinient
Sharon Casey	Motion to approve the minutes of the October 9, 2018	meeting, as prese	nted.
Tom Jones Mike Luken	Motion made by and seconded by		
<u>Trustees</u> Bert Olson	Clausen & Rice, LLP Motion to approve the Clausen & Rice, LLP contract fo presented.	r accounting servi	ces as
	Motion made by and seconded by		
	Executive Session Motion to enter into executive session to discuss contra financial information relating to loan and other assistan Motion made by and seconded by	nce to applicants.	
	Chairman: Declare board out of executive session. EDFA entered into executive session to discuss co and financial information relating to loan and other action was taken.	ontract matters ar	nd commercial
	Motion to approve the chairman's report from executive	e session.	
	Motion made by and seconded by		
	Loan Review Motion the approve the loan review and recommendation	on as presented.	
	Motion made by and seconded by		
	Old Business Donnerite SD Motion to authorize the Commissioner to send a notice when deemed necessary by the Commissioner to prote commence suit if the default is not timely cured.	0	
	Motion made by and seconded by		

### Fromm's Hardware and Plumbing

Motion to approve extending the APEX loan balloon to May 1, 2020.

Motion made by\_\_\_\_\_ and seconded by \_\_\_\_\_.

### <u>Bills</u>

Motion to approve the bills payable to First National Wealth Management in the amount of \$4,192, Department of Legislative Audit in the amount of \$5,333.45 and Dorsey & Whitney, LLP in the amount of \$27,495.

Motion made by\_\_\_\_\_ and seconded by \_\_\_\_\_.

### <u>Adjourn</u>

Motion made by\_\_\_\_\_ and seconded by \_\_\_\_\_.



### ECONOMIC DEVELOPMENT FINANCE AUTHORITY GOED LARGE CONF. ROOM, 711 E WLLS AVE, PIERRE, SD MONDAY, MAY 6, 2019, 10:30 A.M. CT

### **REGULAR SESSION AGENDA**

10:30 A.M. Call To Order, Chairman, Terry Nelson

### 10:35 A.M. Approve Agenda RECOMMENDED ACTION: Motion to approve Agenda as provided or amended.

### **Approve Minutes**

**RECOMMENDED ACTION:** Motion to approve Minutes as provided or amended.

Approve Clausen & Rice, LLP Accounting Contract RECOMMENDED ACTION: Motion to approve the Clausen & Rice, LLP contract for accounting services as presented.

### **Public Comments**

### **Investment Report**

### **Quarterly Financials**

10:45 A.M. Commissioner's Comments

### 10:50 A.M. Executive Session

**RECOMMENDED ACTION:** Motion to enter into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance applicants.

### 11:10 A.M. Report from Executive Session

RECOMMENDED ACTION: Approve Chairman's report from Executive Session.

Other Motions Fromm's Hardware and Plumbing Donnerite SD

### Bills

First National Wealth Management - \$4,192.00 Department of Legislative Audit - \$5,333.45 Dorsey & Whitney, LLP - \$27,495.00

Notice is further given to persons with disabilities that this meeting is being held in a physically accessible place. Please notify the above mentioned office within 48 hours of the public hearing if you have special needs for which this agency will make the necessary arrangements,

You can participate in the meeting at GOED office at 711 E Wells Ave, Pierre, South Dakota or the GOED office at the Zeal Center for Entrepreneurship at 2329 N. Career Avenue, Sioux Falls, South Dakota.



### Economic Development Finance Authority GOED Conference Room, 711 E Wells Ave, Pierre, SD Tuesday, October 9, 2018, 9:30 a.m. CT

### Members Present

Chairman Terry Nelson, Gerrit Juffer, Jeff Erickson, Don Kettering, Sharon Casey, Tom Jones and Mike Luken

### Staff Present

Commissioner Scott Stern, Deputy Commissioner Aaron Scheibe, Cassie Stoeser, Ashley Moore, LaJena Gruis. Dale Knapp and Natalie Likness

### Others Present

Bert Olson and Matt Adamson - First National Bank in Sioux Falls

### Call to Order

Chairman Nelson called the meeting to order at 9:31 a.m.

### <u>Agenda</u>

A motion was made by Jeff Erickson and seconded by Don Kettering to approve the agenda as presented.

Motion passed by a roll call vote.

### **Minutes**

A motion was made by Sharon Casey and seconded by Mike Luken to approve the minutes of March 1, 2018 as presented.

Motion passed by a roll call vote.

### Annual Report/Audit Report

A motion was made by Don Kettering and seconded by Jeff Erickson to approve the 2018 Annual Report/Audit Report as presented. Motion passed by a roll call vote.

motion passed by a roll call vo

### Clausen & Rice, LLP

A motion was made by Don Kettering and seconded by Gerrit Juffer to approve the Clausen & Rice, LLP contract for accounting services as presented. Motion passed by a roll call vote.

### Public Comment Policy

A motion was made by Jeff Erickson and seconded by Sharon Casey to adopt the Public Comment Policy as presented.

Motion passed by a roll call vote.

### Public Comment Period - none

### Agenda Addition

A motion was made by Jeff Erickson and seconded by Mike Luken to approve adding an agenda item regarding conflicts of interest. Motion passed by a roll call vote.

### Conflicts Disclosure

Chairman Nelson opened the floor for board members to identify potential conflicts under SDCL Chapter 3-23. There were none from board members and no objection to proceeding with the agenda.

### Election of Officers

A motion was made by Jeff Erickson and seconded by Don Kettering to elect Gerrit Juffer as interim Secretary/Treasurer.

Motion passed by a roll call vote.

### Executive Session

A motion was made by Sharon Casey and seconded by Don Kettering to enter into executive session at 10:03 a.m. to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

Motion passed by a roll call vote.

### Executive Session

The Chairman declared the board out of executive session at 10:59 a.m. The Economic Development Finance Authority entered into Executive Session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. No action was taken.

A motion was made by Sharon Casey and seconded by Mike Luken to approve the chairman's report from executive session.

Motion passed by a roll call vote.

### Loan Reviews

Enclose Manufacturing, Inc., Fromm's Hardware and Plumbing and Michael E. Larson/Larson Data Communications

A motion was made by Mike Luken and seconded by Don Kettering to approve the loan reviews and recommendations as presented.

Motion passed by a roll call vote.

### New Business

### USD SDL I, LLC

A motion was made by Jeff Erickson and seconded by Gerrit Juffer to preliminarily approve the EDFA Pooled Bond to USD, SDL I, LLC. in the amount not to exceed \$25,000,000; loan will be secured by a first mortgage and a first lien on all equipment and the limited, secured guaranty of Goldenrod Companies, LLC.

Motion passed by a roll call vote.

Bills

A motion was made by Gerrit Juffer and seconded by Sharon Casey to approve the bills payable to First National Wealth Management in the amount of \$4,181 and \$7,525. Motion passed by a roll call vote.

### <u>Adjourn</u>

A motion was made by Jeff Erickson and seconded by Mike Luken to adjourn the meeting at 11:04 a.m.

Motion passed by a roll call vote.

Gerrit Juffer, Vice-Chairman/Secretary/Treasurer



### STATE OF SOUTH DAKOTA CONSULTING CONTRACT

AGREEMENT made and entered into this <u>day of June</u>, 2019 by and between the State of South Dakota, Governor's Office of Economic Development, a state agency, of 711 E Wells Ave., Pierre, SD 57501, (the "State") and Clausen and Rice, LLP, 430 West Sioux Ave, PO Box 1117, Pierre, SD 57501(the "Consultant").

The State hereby enters into this Agreement for services with Consultant in consideration of and pursuant to the terms and conditions set forth herein.

1. The Consultant will perform services for the State as follows: prepare quarterly financial statements, assist in the fiscal year-end accounting, and audit for the SD Economic Development Finance Authority (EDFA).

2. The Consultant's services under this Agreement shall commence on July 1, 2019 and end on June 30, 2020, unless sooner terminated pursuant to the terms hereof.

3. The Consultant will not use State equipment, supplies or facilities. The Consultant will provide the State with its Employer Identification Number, Federal Tax Identification Number, or Social Security Number upon execution of this Agreement.

4. The State will make payment for services to be paid upon satisfactory completion of the services. The TOTAL CONTRACT AMOUNT is an amount not to exceed \$19,500. Payment will be made pursuant to itemized invoices submitted with a signed state voucher. Payment will be made consistent with SDCL ch. 5-26.

5. The Consultant agrees to indemnify and hold the State of South Dakota, its officers, agents and employees, harmless from and against any and all actions, suits, damages, liability or other proceedings that may arise as the result of performing services hereunder. This section does not require the Consultant to be responsible for or defend against claims or damages arising solely from errors or omissions of the State, its officers, agents or employees.

6. The Consultant, at all times during the term of this Agreement, shall obtain and maintain in force applicable insurance coverage of the types as follows:

A. Commercial General Liability Insurance: The Consultant shall maintain occurrence based commercial general liability insurance or equivalent form with a limit of not less than \$250,000 for each occurrence. If such insurance contains a general aggregate limit it shall apply separately to this Agreement or be no less than two times the occurrence limit.

B. Worker's Compensation Insurance: The Consultant shall procure and maintain workers' compensation and employers' insurance as required by South Dakota law.

Before beginning work under this Agreement, Consultant shall furnish the State with properly executed Certificates of Insurance which shall clearly evidence all insurance required in this Agreement. In the event a substantial change in insurance, issuance of a new policy, cancellation or non-renewal of the policy, the Consultant agrees to provide immediate notice to the State and provide a new certificate of insurance showing continuous coverage in the amounts required. Consultant shall furnish copies of insurance policies if requested by the State.

7. While performing services hereunder, the Consultant is an independent contractor and not an officer, agent, or employee of the State of South Dakota.

8. Consultant agrees to report to the State any event encountered in the course of performance of this Agreement which results in injury to the person or property of third parties, or which may otherwise subject Consultant or the State to liability. Consultant shall report any such event to the State immediately upon discovery.

Consultant's obligation under this section shall only be to report the occurrence of any event to the State and to make any other report provided for by their duties or applicable law. Consultant's obligation to report shall not require disclosure of any information subject to privilege or confidentiality under law (e.g., attorney-client communications). Reporting to the State under this section shall not excuse or satisfy any obligation of Consultant to report any event to law enforcement or other entities under the requirements of any applicable law.

9. This Agreement may be terminated by either party hereto upon thirty (30) days written notice. In the event the Consultant breaches any of the terms or conditions hereof, this Agreement may be terminated by the State at any time with or without notice. If termination for such a default is effected by the State, any payments due to Consultant at the time of termination may be adjusted to cover any additional costs to the State because of Consultant's default. Upon termination the State may take over the work and may award another party an agreement to complete the work under this Agreement. If after the State terminates for a default by Consultant it is determined that Consultant was not at fault, then the Consultant shall be paid for eligible services rendered and expenses incurred up to the date of termination.

No party shall be liable for a delay in performance or failure to perform its obligations under this Agreement if such delay or failure is due to acts of God or any other event beyond the control of the parties, including, without limitations, fire, explosion, weather, disease, war, insurrection, civil strife, riots, government action or power failure, provided, however, that the party who is unable to perform resumes performance as soon as possible following the end of the event causing the delay.

10. This Agreement depends upon the continued availability of appropriated funds and expenditure authority from the Legislature for this purpose. If for any reason the Legislature fails to appropriate funds or grant expenditure authority, or funds become unavailable by operation of law or federal funds reductions, this Agreement will be terminated by the State. Termination for any of these reasons is not a default by the State nor does it give rise to a claim against the State.

11. This Agreement may not be assigned without the express prior written consent of the State. This Agreement may not be amended except in writing, which writing shall be expressly identified as a part hereof, and be signed by an authorized representative of each of the parties hereto.

12. This Agreement shall be governed by and construed in accordance with the laws of the State of South Dakota. Any lawsuit pertaining to or affecting this Agreement shall be venued in Circuit Court, Sixth Judicial Circuit, Hughes County, South Dakota.

13. The Consultant will comply with all federal, state and local laws, regulations, ordinances, guidelines, permits and requirements applicable to providing services pursuant to this Agreement, and will be solely responsible for obtaining current information on such requirements.

14. The Consultant may not use subcontractors to perform the services described herein without the express prior written consent of the State. The Consultant will include provisions in its subcontracts requiring its subcontractors to comply with the applicable provisions of this Agreement, to indemnify the State, and to provide insurance coverage for the benefit of the State in a manner consistent with this Agreement. The Consultant will cause its subcontractors, agents, and employees to comply, with applicable federal, state and local laws, regulations, ordinances, guidelines, permits and requirements and will adopt such review and inspection procedures as are necessary to assure such compliance.

15. Consultant hereby acknowledges and agrees that all reports, plans, specifications, technical data, miscellaneous drawings, software system programs and documentation, procedures, or files, operating instructions and procedures, source code(s) and documentation, including those necessary to upgrade and maintain the software program, and all information contained therein provided to the State by the Consultant in connection with its performance of services under this Agreement shall belong to and is the property of the State and will not be used in any way by the Consultant without the written consent of the State. Papers, reports, forms, software programs, source code(s) and other material which are a part of the work under this Agreement will not be copyrighted without written approval of the State.

16. Any notice or other communication required under this Agreement shall be in writing and sent to the address set forth above. Notices shall be given by and to Steve Westra on behalf of the State, and by John Clausen, on behalf of the Consultant, or such authorized designees as either party may from time to time designate in writing. Notices or communications to or between the parties shall be deemed to have been delivered when mailed by first class mail, provided that notice of default or termination shall be sent by registered or certified mail, or, if personally delivered, when received by such party.

17. In the event that any court of competent jurisdiction shall hold any provision of this Agreement unenforceable or invalid, such holding shall not invalidate or render unenforceable any other provision hereof.

18. In the event that any court of competent jurisdiction shall hold any provision of this Agreement unenforceable or invalid, such holding shall not invalidate or render unenforceable any other provision hereof.

19. All other prior discussions, communications and representations concerning the subject matter of this Agreement are superseded by the terms of this Agreement, and except as specifically provided herein, this Agreement constitutes the entire agreement with respect to the subject matter hereof.

In Witness Whereof, the parties signify their agreement effective the date above first written by the signatures affixed below.

STATE	CONSULTANT
BY:	BY:
DATE:	DATE:

Name and phone number of contact person in State Agency who can provide additional information regarding this contract: Cassie Stoeser 605-773-5195





WE BUILD SUCCESSFUL RELATIONSHIPS

## **Development Finance Authority** South Dakota Economic

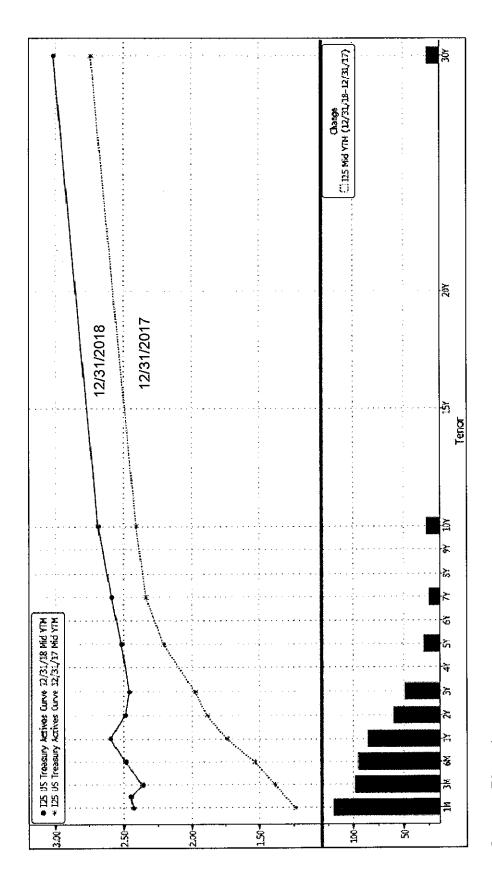
Investment Review as of December 31, 2018

Matt Adamson, CFA, AVP and Portfolio Manager F. Bert Olson, VP and Corporate Trust Officer

-⑤

-

Treasury Yield Movement

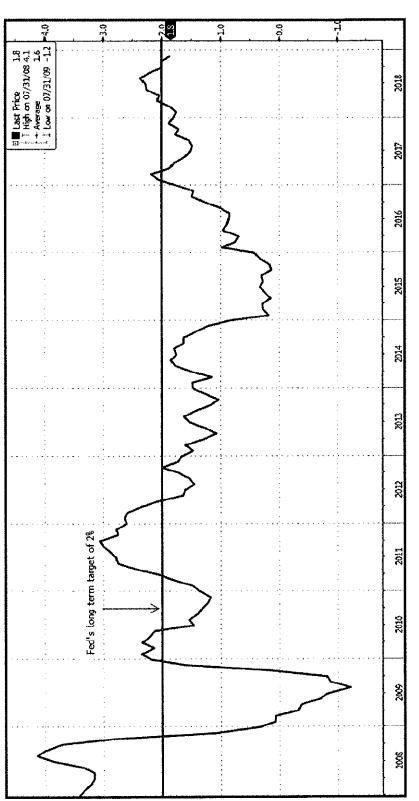


Source: Bloomberg

01

-⑤

Personal Consumption Expenditures (PCE) Inflation Index

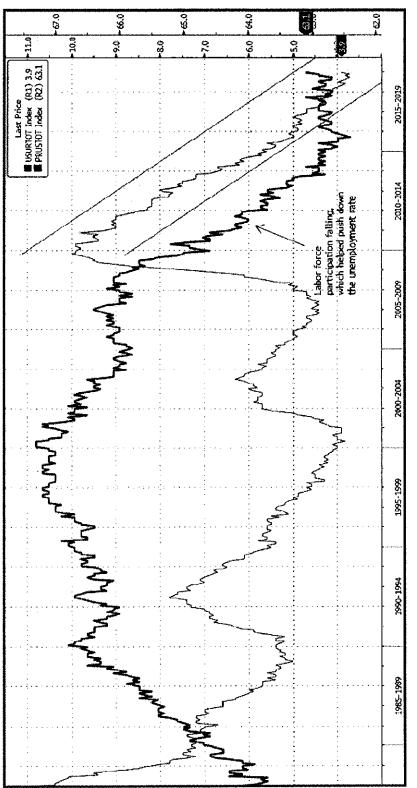


PCE inflation has fallen slightly and is just below t the Fed's long term target of 2.0%. Tepid wage growth remains to be The Fed has again raised the Fed Funds rate, which is now between (2.25 - 2.50%). However expectations for rate one of the reasons holding back higher inflation, but the threat of tariff increases could be a catalyst for future inflation. hikes or even a rate cut in 2019 are less certain.

3

物

Unemployment & Labor Force Participation

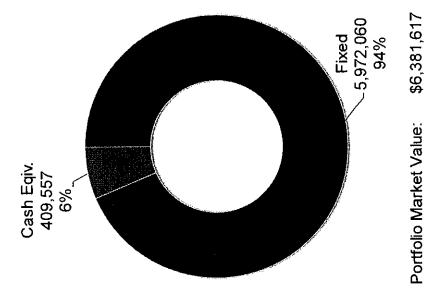


Unemployment ticked up slightly from its post-recession low to 3.9% up from 3.7%. Labor force participation has employment since it means more people are looking and available for employment. This is the lowest the generally fallen during the recovery, but has now stabilized in the 62.5 to 63.0 percent range. This is positive for unemployment rate has been in 40 years.

A

**⑤** 

### Reserve Accounts Asset Allocation as of 12/31/2018



As the largest determinant of returns and variability, you want this positioned for future goals

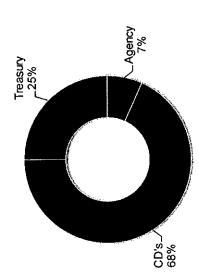
ഹ

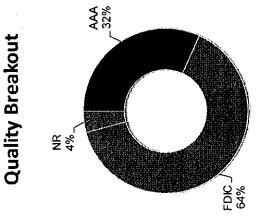
**⑤** 



Fixed Income Characteristics as of 12/31/2018







Fixed Income Market Value	\$5,972,060
Estimated Income From Fixed	\$114,683
Weighted Average Market Yield*	2.62%
Weighted Duration (Years)	0.73

\*Weighted Average Market Yield is based on Market Yield for individual bonds and 30 Day SEC Yield for Fixed Mutual Funds

**⑤** 

.

Reserve Accounts Fixed Income Holdings Summary as of 12/31/2018

Rating Bond FDIC ¥ FDIC FDIC EIC FDIC БG AAA AAA БG FDiC FOG БG FDIC FDIC FDIC EDIC E E ₩ AA AAA AA \$124,741.70 \$10,059.20 \$4,687.50 \$6,737.50 \$5,490.00 Estimated \$1,615.00 \$2,091.00 \$4,062.50 \$1,700.00 \$4,375.00 \$2,925.00 \$4,462.50 \$4,875.00 \$7,105.00 \$6,737.50 \$7,472.50 \$1,395.00 \$1,600.00 \$3,000.00 \$3,875.00 \$510.00 \$4,340.00 \$1,870.00 \$4,287.50 \$4,165.00 \$3,325.00 Income \$6,375.00 \$1,875.00 \$3,900.00 \$2,970.00 \$2,640.00 \$2,499.00 \$290.00 \$630.00 \$800.00 11/30/2019 12/21/2020 10/25/2019 11/4/2019 11/12/2019 12/31/2019 10/7/2019 8/31/2019 9/30/2019 11/8/2019 3/30/2020 8/17/2020 11/9/2020 8/12/2019 8/28/2019 1/10/2020 4/15/2020 6/29/2020 7/20/2020 1/22/2019 1/31/2019 2/28/2019 2/28/2019 3/28/2019 3/29/2019 4/22/2019 5/3/2019 6/28/2019 7/29/2019 8/30/2019 1/1/2019 2/1/2019 3/8/2019 4/5/2019 3/8/2019 Maturity Date Coupon 2.75% 1.70% 1.75% 1.70% 1.70% 1.70% 1.75% 1.75% 1.88%1.95% 2.55% 1.50% 2.90% 2.75% 3.05% 0.00% 1.45% 1.50% 1.55% 1.60% 1.50% 1.50% 1.60% 1.50% 1.65% 1.65% 1.55% 1.70% 1.70% 1.70% 1.63% 1.75% 3.05% 1.79% Rate 1.40% American Express Centurion UT CD Dtd 04/05/2017 1.650% Due 04/05/2019 BMW Bank North America UT CD Dtd 01/20/2017 1.450% Due 01/22/2019 Capital One Bank USA NA VA CD Dtd 03/08/2017 1.500% Due 03/08/2019 Goldman Sachs Bank USA NY CD Dtd 03/30/2017 1.600% Due 03/28/2019 Morgan Stanley Bank NA UT CD Dtd 08/10/2017 1.700% Due 08/12/2019 Morgan Stanley Bank NA UT CD Dtd 11/02/2017 1.750% Due 11/04/2019 Morgan Stanley Pvt Bank NY CD Dtd 07/19/2018 2.750% Due 07/20/2020 Morgan Stanley Bank NA UT CD Dtd 11/08/2018 3.050% Due 11/09/2020 American Express Bk Fsb UT CD Dtd 05/03/2017 1.550% Due 05/03/2019 Comenity Capital Bank UT CD Dtd 08/28/2017 1.700% Due 08/28/2019 Northern Bank & Trust MA CD Dtd 09/29/2017 1.700% Due 09/30/2019 Franklin Synergy Bank TN CD Dtd 08/30/2017 1.700% Due 06/28/2019 Bank Of America NA NC CD Dtd 08/15/2018 2.750% Due 08/17/2020 \$90,000.00 Wells Fargo Bank NA 5D CD Dtd 02/01/2017 1.550% Due 02/01/2019 Midland States Bank IL CD Dtd 02/28/2017 1.400% Due 02/28/2019 Federal Home Loan Bank Dtd 02/06/2012 1.500% Due 03/08/2019 Federal Farm Credit Bank Dtd 01/10/2018 1.950% Due 01/10/2020 Stifel Bank & Trust MO CD Dtd 03/29/2018 2.550% Due 03/30/2020 Whitney Bank/Ms LA CD Dtd 04/20/2017 1.650% Due 04/22/2019 \$248,000.00 Capital One NA VA CD Dtd 08/30/2017 1.750% Due 08/30/2019 Discover Bank DE CD Dtd 11/08/2017 1.700% Due 11/08/2019 Key Bank NA OH CD Dtd 03/29/2017 1.500% Due 03/29/2019 Hanmi Bank CA CD Dtd 10/25/2017 1.700% Due 10/25/2019 \$245,000.00 Citibank NA 5D CD Dtd 12/21/2018 3.050% Due 12/21/2020 US Treasury Note Dtd 01/02/2018 1.875% Due 12/31/2019 U5 Treasury Note Dtd 04/17/2017 1.500% Due 04/15/2020 \$248,261.72 US Treasury Note Dtd 09/02/2014 1.625% Due 08/31/2019 US Treasury Note Dtd 11/30/2017 1.750% Due 11/30/2019 U5 Treasury Note Dtd 01/31/2014 1.500% Due 01/31/2019 Ally Bank UT CD Dtd 07/27/2017 1.700% Due 07/29/2019 Webbank UT CD Dtd 12/28/2018 2.900% Due 06/29/2020 Ally Bank UT CD Dtd 08/31/2017 1.600% Due 02/28/2019 Ally Bank UT CD Dtd 11/09/2017 1.750% Due 11/12/2019 Federated Government Obligations Fund Premier Asset Name \$100,000.00 \$110,000.00 \$245,000.00 \$245,000.00 \$190,000.00 \$247,529.30 \$248,062.06 \$149,711.60 \$174,918.61 \$319,985.36 \$245,000.00 \$245,000.00 \$244,519.11 \$179,781.66 \$6,407,556.92 \$6,381,617.10 \$6,393,181.24 \$423,937.01 \$100,000.00 \$159,976.03 \$249,136.70 \$146,990.06 \$29,965.76 \$122,759.68 \$19,960.00 \$44,922.81 \$125,000.00 \$260,230.22 \$49,976.63 \$200,000.00 \$180,000.00 \$95,000.00 \$409,556.92 Value Book \$244,994.12 \$180,116.64 \$424,717.80 \$89,946.90 \$199,532.80 \$159,586.24 \$249,193.00 \$94,599.58 \$146,263.09 \$29,837.91 \$122,280.20 \$246,622.61 \$248,349.50 \$99,323.90 \$109,157.07 \$243,150.99 \$243,014.52 \$188,513.82 \$248,037.00 \$248,183.50 \$149,150.85 \$174,445.78 \$320,671.00 \$245,031.61 \$244,404.41 \$244,274.07 \$409,556.92 \$19,990.42 \$99,883.80 \$44,933.00 \$124,804.50 \$259,543.18 \$49,897.15 \$179,609.22 Market Value 245.000.00 100,000.00 245,000.00 190,000.001 250,000.00 250,000.00 150,000.00 175,000.00 325,000.00 245,000.00 245,000.00 245,000.00 180,000.00 147,000.00 123,000.00 248,000.00 250,000.00 110,000.00 245,000.00 160,000.00 250,000.00 409,556.92 425,000.00 100,000,001 125,000.00 50,000.00 200,000.00 180,000.00 30,000.00 20,000.00 90,000,00 45,000.00 260,000.00 95,000.00 Value Par

r~

Reserve Accounts Detailed Summary as of 12/31/2018

	Capital	Marmen Energy	
	Reserve	2013A	TOTAL
Certificates of Deposit			-
BMW Bk UT CD 1.45%, due 1/22/19	\$20		\$20
Wells Fargo Bk CD . 1.55%, due 2/1/19	\$90		06\$
Midland States IL CD , 1.4%, due 2/28/19	\$45		\$45
Ally Bank UT CD, 1.6%, due 2/28/19		\$100	\$100
Key Bank OH CD, 1.5%, due 3/29/19	\$200		\$200
Capital One Bk VA CD, 1.5%, 3/8/19	\$125		\$125
Goldman Sachs Bk NY CD, 1.6%, due 3/28/19	\$50		\$50
Amexpress Cent. SLC UT CD, 1.65%, due 4/15/19	\$180		\$180
Whitney Bk MS LA CD, 1.65%, due 4/22/19	\$160		\$160
American Exp Bk fsb UT CD, 1.55%, due 5/3/19	\$250		\$250
Franklin Synergy Bank TN CD, 1.70%, due 6/28/19	\$95		\$95
Ally Bank UT CD, 1.7%, due 7/29/19		\$147	\$147
Morgan Stanley Bank UT CD, 1.7% due 8/12/19	\$30		\$30
Comenity Capital Bank UT CD, 1.7%, due 8/28/19	\$123		\$123
Capital One VA CD , 1.75%, due 8/30/19	\$248		\$248
Northern Bank & Trust MA CD, 1.7%, due 9/30/19	\$100		\$100
Hanmi Bank CA CD, 1.70%, due 10/25/19	\$110		\$110
Morgan Stanley Bank UT CD 1.75%, due 11/4/19		\$245	\$245
Discover Bank DE CD, 1.7%, due 11/8/19		\$245	\$245
Ally Bank UT CD, 1.75%, due 11/12/19	\$190		\$190
Stifel Bank & Trust MO CD, 2.55%, due 3/30/20	\$175		\$175
Webbank UT CD, 2.90%, due 6/29/20	\$245		\$245
Morgan Stanley NY CD, 2.75%, due 7/20/20	\$245		\$245
Bank of America CD, 2.75%, due 8/17/20	\$245		\$245
Morgan Stanley UT CD, 1.75%, due 11/09/20	\$180		\$180
Citibank NA SD CD, 3.05%, due 12/21/20	\$245		\$245
Total	\$3,351	\$737	\$4,088

•

Reserve Accounts Detailed Summary as of 12/31/2018

	Capital	Marmen Energy	
US Government & Agencies	Reserve	2013A	TOTAL
US Treasury Notes, 1.5%, due 1/31/19	\$425		\$425
Federal Home Loan Bank 1.5%, due 3/18/19	\$260	J	\$260
US Treasury Notes, 1.625%, due 8/31/19	\$250		\$250
US Treasury Notes 1.75%, due 11/30/19	\$250		\$250
US Treasury Notes, 1.875%, due 12/31/19	\$250		\$250
Fed Farm Credit Bank Notes 1.95%, due 1/10/20	\$150		\$150
US Treasury Notes, 1.5%, due 4/15/20	\$250	\$75	\$325
Total	\$1,835	\$75	\$1,910
Total Certificates of Deposit	\$3,351	\$737	\$4,088
Total US Government Agencies	\$1,835	\$75	\$1,910
Federated MM	\$361	\$48	\$409
TOTAL ASSETS	\$5,547	\$860	\$6,407

物

0

. .

·

•

Asset Sales/Maturities:	\$145,000	Sallie Mae Bank CD, .90%, 7/13/18
	\$175,000	Bank of China CD, 1.55%, 7/16/18
	\$89,000	Wells Fargo Bank CD, 1.05%, 8/17/18
	\$125,000	Capital One Bank CD, 1.1%, 8/24/18
	\$248,000	Brookline Bank CD, 1.05%, 9/28/18
	\$200,000	US Treasury Note, 1.25%, due 10/31/18
	\$125,000	Merrick Bank, CD, 1.1%, due 11/8/18
	\$250,000	US Treasury Note, 1.25%, due 11/15/18
	\$385,000	Fannie Mae 1.625%, 11/27/18
	\$105,000	American Express UT CD, 1.60%, 11/29/18
	\$120,000	BMW Bank UT CD, 1.30%, 11/30/18
	\$147,000	Everbank, FL CD, 1.35%, 12//18
	\$250,000	Fannie Mae 1.125%, 12/14/18
Asset Purchases:	\$245,000	Morgan Stanley CD, 2.75%, due 7/20/20
	\$245,000	Bank of America CD, 2.75%, due 8/17/20
	\$125,000	US Treasury Notes, 1.5%, due 1/31/19
	\$180,000	Worgan Stanley Bank CD, 3.05%, 11/09/20
	\$250,000	US Treasury Notes, 1.75%, 11/30/19
	\$75,000	US Treasury Notes, 1.50%, 4/15/20
	\$250,000	US Treasury Notes, 1.625%, 8/31/19
	\$250,000	US Treasury Notes, 1.5%, due 4/15/20
	\$245,000	Citibank NA SD CD, 3.05%, 12/21/20
	\$245,000	Webbank UT CD, 2.9%, 6/29/20
Disbursements:	NA	
Receipts:	NA	
Transfers:	\$7,693	Marmen-Income over Reserve Requirement
	\$423	FNB Semi-Annual Invt Mgmt Fee from Marmen Reserve Acct
Interest income Received:	\$48,460	

10

.

**小** 

. . . . . . . . .

Reserve Accounts

Performance Summary for Period Ending 12/31/2018

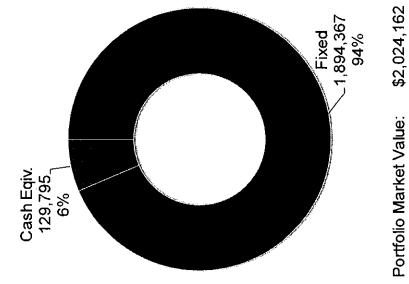
		3	<b>C</b>	1
	YEAR	YEARS	YEARS	YEARS
TOTAL PORTFOLIO (Net of Fees)	1.75	121	9670	0670
BENCHMARK	17	0.97	0.70	0.57
FIXED/TAXABLE - PORTFOLIO	1.75	1.22	0.98	0.91
Fixed ST: Memil 0-3 Month T-Bill Index	1.83	0.96	0.59	0 <u>.</u> 44
Fixed ST: Memil Treasury/Agency 1-3 Year Index	1.60	0.97	0.82	0.71
CASH & EQUN - PORTFOLIO	1.74	0.93	0.55	0.39
Cash Equiv. Citigroup 1 Month T-Bill Index	1.82	0.94	0.57	0.42
CPLU (as of 11/30/18)	22	20	1.6	9.

an actual portfolio. Total returns are geometric and include the income and change in value of the investment assets over the time period shown. Past performance is no guarantee of future results. Investment products are not bank guaranteed, may lose value, Total account returns are net of fees when fees are deducted from the account(s). Returns over 1 year are annualized. Benchmark indices are not available for direct investment; their performance does not reflect the expenses associated with the management of and are not FDIC insured.

Prior to 1/1/2009 the benchmark was a blend of 80% 1-5 Year US Treasuries and 20% 1-3 Year US Corporate. Current benchmark is 50% Merrill 0-3 Month T-Bill Index, 50% Merrill Treasury/Agency 1-3 Year Index.

5





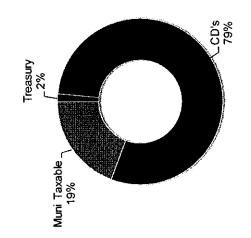
As the largest determinant of returns and variability, you want this positioned for future goals

<u>5</u>

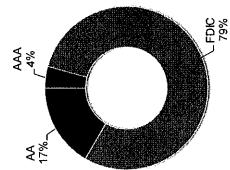
-领

General Account Fixed Income Characteristics as of 12/31/2018

### **Fixed Income Allocation**







Fred frome Characteristics	
Fixed Income Market Value	\$1,894,367
Estimated Income From Fixed	\$48,201
Weighted Average Market Yield*	3.07%
Weighted Duration (Years)	2.33

\*Weighted Average Market Yield is based on Market Yield for individual bonds and 30 Day SEC Yield for Fixed Mutual Funds

物

i

General Account Fixed Income Holdings Summary as of 12/31/2018

\$123,734.95       \$123,734.95       Federated Government Obligators Fund Premier       0.000k       JJJ72019       \$323,535       \$54,365.15       JJJ72019       \$54,357.35       \$54,365.15       S14,375       \$124,360       \$124,375       \$124,375       \$124,360       \$124,360       \$124,360       \$124,360       \$124,360       \$124,360       \$1	Market Value	Book Value	Assel Name	Coupon Rate	Maturity Date	Estimated Income	Bond Rating
Whitney Bank/Ms Ld CD brd 04/20/2017 1.650% Due 04/22/2019       5412.501       5412.501       5412.501         Synchrony Bank/Ms Ld CD brd 04/2017 1.650% Due 06/27/2019       51.055       4/22/2019       51.332.50         Synchrony Bank Daper UT CD brd 06/21/2014 2.050% Due 06/27/2019       2.05%       8/1/2019       51.332.50         State Bank OF India New York NY CD brd 10/17/2016       1.550% Due 12/02/2019       1.205       12/1/2019       51.332.50         American Express Centurion UT Drd 12/01/2016       1.500% Due 07/07/2016       1.500% Due 07/07/2016       1.200%       12/01/2020       51.044.00         Discover Bank DF CD Drd 07/07/2016       1.200% Due 07/07/2016       1.200% Due 07/07/2016       1.200%       12/1/2020       51.044.00         Wh Financial Bank NA LC Drd 03/92/2015       1.200% Due 04/28/2010       1.201/2020       51.044.00       12/1/2020       51.044.00         Wells Fargo Bank NA LC Drd 03/1/2016       1.700% Due 01/11/2021       2.205%       10/1/1/2020       51.046.00       17/1/2020       51.046.00         Synchrony Bank NT CD Drd 03/04/2015       2.100% Due 01/11/2021       2.205%       10/11/2020       51.265.00       12/14/2020       51.040.00       12/14/2020       51.040.00       12/14/2020       51.040.00       12/14/2020       51	\$129,794.99	\$129,794.99	Federated Government Obligations Fund Premier	0.00%	1/1/2019	\$3,187.92	
Synchrony Bank Draper UT CD Dtd 06/27/2014 2.050% Due 06/27/2019       5/27/2019       5/17/2019       5/132.50         State Bank Of India New York WC Dtd 10/17/2014 2.250% Due 10/17/2019       5/27/2019       5/132.50       5/132.50         State Bank Of India New York WC Dtd 10/17/2014 2.250% Due 10/17/2019       5/132.50       5/1017       5/1019       5/1,0201       5/1,0219       5/1,0219       5/1,0210       5/1,04100       5/1,0210       5/1,0210	\$24,935.35	\$24,988.51	Whitney Bank/Ms LA CD Dtd 04/20/2017 1.650% Due 04/22/2019	1.65%	4/22/2019	\$412.50	FDIC
State of Washington WA UTGO Drd 06/01/2010 4.019% Due 08/01/2019     8,012/019     8,412019     8,412019     8,4019.00       State Bank Of India New York NC Drd 12/01/2016 1.50% Due 07/07/2016     12.02%     11/17/2019     52.85%     11/17/2019     52.85%       Discover Bank Of CD Drd 07/07/2016 1.20% Due 07/07/2020     10/17/2019     52.000     51.044.00       Discover Bank UG CD Drd 07/07/2016 1.20% Due 12/14/2020     1.20%     11/17/2019     52.1356.00       Washington County Clean Water OR Revenue Drd 04/28/2010 4.62% Due 01/2020     1.00%     9/30/2020     52.000.00       Washington County Clean Water OR Revenue Drd 04/28/2010 4.62% Due 01/12/020     1.00%     1/12/2020     51.060.00       Wells Fargo Bank NA IL CD Drd 12/14/2016 1.700% Due 12/14/2020     1.70%     11/14/2020     51.360.00       Synchrony Bank UG Drd 06/17/2011     2.15% Due 09/07/2021     2.35% Due 09/07/2021     51.55% DO     51.36% DO       Synchrony Bank UG Drd 08/04/2015     2.100% Due 03/01/2022     2.15% DU     2.175% DO     51.26% DO       Synchrony Bank UG Drd 09/29/2017     2.35% Due 09/01/2022     2.35% DU     2.174/2022     51.46% DO       Synchrony Bank UG Drd 09/29/2017     2.36% Due 07/17/2022     2.35% DO     2.40%     2.17/2022     51.56% DO	\$64,824.37	\$64,565.15	Synchrony Bank Draper UT CD Dtd 06/27/2014 2.050% Due 06/27/2019	2.05%	6/27/2019	\$1,332.50	FDIC
State Bank Of India New York NY CD Dtd 10/17/2014 2.250% Due 10/17/2019       2.25%       10/17/2019       52,825.00         American Express Centurion UT Dtd 12/01/2016 1.550% Due 07/07/2016       1.50%       17/2020       51,043.00         Discover Bank DE CD Dtd 07/7016 1.200% Due 07/07/2016       1.50%       17/2020       51,043.00         Vashington County Clean Water OR Revenue Dtd 04/28/2010 4.58% Due 10/01/2020       2.00%       97/07/2015       51,060.00         Washington County Clean Water OR Revenue Dtd 04/22/2015 1.00% Due 12/14/2020       1.20%       10/11/2020       53,236.00         Weils Fargo Bank NA IL CD Dtd 01/28/2015 1.00% Due 12/14/2020       1.214       51,72%       51,72%       51,260.00         Weils Fargo Bank NA IL CD Dtd 07/12/2016 1.750% Due 06/17/2021       2.15%       10/11/2020       51,325.00         Synchrony Bank UT CD Dtd 09/04/2015 2.350% Due 06/17/2021       2.15%       10/11/2021       51,25%         State Bank UT CD Dtd 09/04/2015 2.350% Due 05/10/2022       2.15%       9/17/2021       51,25%         State Bank UT CD Dtd 09/04/2015 2.350% Due 07/01/2022       2.15%       9/17/2021       51,25%         State Bank Of India NY CD Dtd 03/04/2017 2.450% Due 05/10/2022       2.15%       9/17/2022       51,26%         State Bank Of India NY CD Dtd 05/10/2017 2.55% Due 05/10/2022	\$100,759.00	\$103,996.89	State of Washington WA UTGO Dtd 06/01/2010 4.019% Due 08/01/2019	4.02%	8/1/2019	\$4,019.00	AA+
American Express Centurion UT Dtd 12/01/2016 1.550% Due 07/07/2016 1.550% Due 07/07/2016 1.200%       1120%       17/12020       51,085.00         Discover Bank DE CD Dtd 07/07/2016 1.200% Due 07/07/2020       030%       07/17/2020       51,044.00         Washington County Clert Dtd 03/07/2016 1.700% Due 07/07/2020       100/12/2020       53,235.00       53,236.00         Washington County Clert Dtd 03/07/2015 1.700% Due 12/14/2020       10/12/2020       51,356.00       53,235.00         Washington County Clert Dtd 03/07/2016 1.700% Due 05/17/2021       12/0%       12/14/2020       51,256.00         Wells Fargo Bank NA EU CD Dtd 05/17/2016 1.700% Due 05/17/2021       12/14/2021       51,256.00       51,256.00         Wells Fargo Bank NA SD CD Dtd 05/17/2016 1.700% Due 05/17/2021       12/14/2022       51,266.00       12/13/2012       51,266.00         Synchromy Bank NT CD Dtd 05/17/2016 1.700% Due 03/01/2021       2.156%       0/17/2021       51,266.00       51,266.00         State Bank India IL CD Dtd 05/17/2016 1.700% Due 03/01/2022       2.100%       00/17/2021       51,260.00       51,266.00         State Bank India IL CD Dtd 05/20/201 2.50% Due 05/11/2022       2.100%       02/11/2022       51,260.00       51,260.00         State Bank IN UTGO Dtd 05/29/201 2.50% Due 05/11/2022       2.100%       2.100%       5	\$124,618.75	\$124,142.00	State Bank Of India New York NY CD Dtd 10/17/2014 2.250% Due 10/17/2019	2.25%	10/17/2019	\$2,812.50	FDIC
Discover Bank DE CD Drd 07/07/2016 1.200% Due 07/07/2016       51,044.00       51,044.00         Everbank/Jacksonville FL CD Drd 09/30/2015 2.000% Due 09/30/2020       50,000       9/30/2020       51,044.00         Washington County Clean Water OR Revenue Drd 04/28/2010 4.628% Due 10/01/2020       1.63%       10/1/2020       53,239.60         Washington County Clean Water OR Revenue Drd 04/28/2015 1.700% Due 12/14/2020       1.70%       12/14/2020       51,360.00         Wells Francial Bank Ma IL CD Drd 12/14/2016 1.700% Due 06/17/2021       2.10%       1/28/2021       51,360.00         Synchrony Bank UT CD Drd 09/04/2015 2.350% Due 09/07/2021       2.15%       1/28/2021       51,356.00         Synchrony Bank UT CD Drd 09/24/2015 2.400% Due 03/01/2021       2.15%       9/7/2021       52,350.00         State Bank Wi India IN CD Drd 03/24/2013 2.400% Due 03/01/2022       2.10%       2/1/2022       51,360.00         State Bank Wi India IN CD Drd 09/24/2013 2.50% Due 03/01/2022       2.00%       2.10%       2/1/2022       51,360.00         State Bank Wi India IN CD Drd 03/04/2013 2.50% Due 03/01/2022       2.10%       2/1/2022       51,320.00       51,320.00         State Bank Wi India IN CD Drd 09/29/2013 2.50% Due 05/10/2022       2.00%       2/1/2022       51,320.00       51,325.00       51,326.00       51,326.00 <td>\$69,274.31</td> <td>\$70,000.00</td> <td>American Express Centurion UT Dtd 12/01/2016 1.550% Due 12/02/2019</td> <td>1.55%</td> <td>12/2/2019</td> <td>\$1,085.00</td> <td>FDIC</td>	\$69,274.31	\$70,000.00	American Express Centurion UT Dtd 12/01/2016 1.550% Due 12/02/2019	1.55%	12/2/2019	\$1,085.00	FDIC
Everbank/Jacksonville FL CD Dtd 09/30/2015 2.000% Due 09/30/2020       53,000       52,000:00       53,000:00       53,000:00       53,000:00       53,000:00       53,000:00       53,000:00       53,000:00       53,000:00       53,239.60       53,239.60       53,239.60       53,239.60       53,239.60       53,239.60       53,239.60       53,239.60       53,239.60       53,000       54,17/2021       51,72021       51,72021       51,72021       51,72021       51,72021       51,72021       51,72021       51,72021       51,72020       51,860       51,172021       51,72020       51,866.00       51,7400       51,72021       51,7400       51,7400       51,7400       51,7400       51	\$84,818.74	\$86,475.39	Discover Bank DE CD Dtd 07/07/2016 1.200% Due 07/07/2020	1.20%	7/7/2020	\$1,044.00	FDIC
Washington County Clean Water OR Revenue Drd 04/28/2010 4.63% Due 10/01/2020       4.63%       10/1/2020       53,233.60         Mb Financial Bank NA IL CD Dtd 12/14/2016 1.700% Due 12/14/2020       1.70%       12/14/2020       51,360.00         Goldman Sachs Bank NA SD CD Dtd 06/17/2016 1.700% Due 12/14/2020       2.15%       1/28/2021       51,550.00         Synchrony Bank UT CD Dtd 05/17/2016 1.750% Due 06/17/2021       2.15%       1/21/2022       51,550.00         Synchrony Bank UT CD Dtd 05/17/2015 2.350% Due 09/07/2021       2.15%       1/21/32021       51,550.00         State Bank UT CD Dtd 02/04/2015 2.350% Due 02/24/2017       2.40%       51/72021       52,550.00         State Bank Of India Nr CD Dtd 02/24/2017 2.400% Due 02/01/2022       2.00%       3/1/2022       51,680.00         State Bank Of India Nr CD Dtd 02/24/2017 2.400% Due 02/01/2022       2.00%       3/1/2022       51,680.00         State Bank Of India Nr CD Dtd 02/24/2017 2.350% Due 03/01/2022       2.30%       2.40%       3/1/2022       51,680.00         State Bank Of India Nr CD Dtd 05/10/2017 2.350% Due 03/01/2022       2.30%       3/1/2022       51,02022       51,02020         State Bank Of India Nr CD Dtd 05/2017 2.450% Due 05/11/2022       2.30%       9/1/2022       51,02020       51,02020       51,2220.00	\$98,348.30	\$100,000.00	Everbank/Jacksonville FL CD Dtd 09/30/2015 2.000% Due 09/30/2020	2.00%	9/30/2020	\$2,000.00	FDIC
Mb Financial Bank Na IL CD Dtd 12/14/2016 1.700% Due 12/14/2020       1.70%       12/14/2020       51,360.00         Goldman Sachs Bank Na SD CD Dtd 06/17/2016 1.750% Due 06/17/2021       2.15%       1/28/2021       51,50%.00         Wells Fargo Bank NA SD CD Dtd 06/17/2016 1.750% Due 06/17/2021       2.15%       6/17/2021       51,550.00         Synchrony Bank UT CD Dtd 09/04/2015 2.350% Due 09/07/2021       2.35%       9/7/2021       52,550.00         State Bank India IL CD Dtd 12/13/2016 2.100% Due 12/13/2021       2.35%       9/7/2021       52,550.00         State Bank India IL CD Dtd 03/04/2015 2.350% Due 03/01/2022       2.00%       1/213/2021       52,550.00         State Bank Of India NY CD Dtd 03/04/2017 2.400% Due 03/01/2022       2.00%       1/12/2022       51,0202       51,72021       51,255.00         State Bank Of India NY CD Dtd 03/02/2017 2.450% Due 05/10/2022       2.90%       3/1/2022       51,0202       51,0202       51,060.00         State Bank Of India NY CD Dtd 06/12/2017 2.450% Due 05/10/2022       2.50%       2.45%       5/10/2022       51,0202       51,0202       51,0202       51,0202       51,0202       51,060.00       51,12202       51,0202       51,0202       51,0202       51,0202       51,0202       51,0202       51,0202       51,0202	\$71,928.50	\$75,268.54	Washington County Clean Water OR Revenue Dtd 04/28/2010 4.628% Due 10/01/2020	4.63%	10/1/2020	\$3,239.60	AAA
Goldman Sachs Bank USA New York NY CD Dtd 01/28/2015 2.150% Due 01/28/20212.15%1/28/202151,505.00Wells Fargo Bank NA SD CD Dtd 06/17/2016 1.750% Due 06/17/20211.75%6/17/202151,255.00Synchrony Bank UT CD Dtd 09/04/2015 2.350% Due 09/07/20212.35%9/7/202152,550.00State Bank India IL CD Dtd 12/13/2016 2.100% Due 12/13/20212.10%12/13/202152,550.00State Bank India NY CD Dtd 02/24/2017 2.400% Due 02/24/20222.10%12/13/202152,550.00State Bank UTGO Dtd 03/04/2017 2.400% Due 03/01/20222.10%2/13/202251,680.00State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 04/01/20222.00%3.1/202251,740.00State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 05/10/20222.40%2/24/202251,07022State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 05/10/20222.40%2/24/202251,07022State Bank UF India NY CD Dtd 05/10/2017 2.350% Due 05/10/20222.40%2/24/202251,02022Synchrony Bank Salt Lake City UT CD Dtd 05/11/2012 2.550% Due 05/11/20222.45%6/15/202251,07202Synchrony Bank Salt Lake City UT CD Dtd 05/11/2018 2.650% Due 01/11/20132.45%6/15/202351,07202Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.65%1/11/202351,07202State Bank UT CD Dtd 03/06/2013 2.300% Due 03/05/20232.05%9/30/202251,07202Stressury Note Dtd 03/06/2013 2.300% Due 03/05/20232.05%9/30/202251,07202Stressury Note Dtd 03/06/2013 2.300% Due 03/06/20232.05%1/11/202353,07200 <td>\$77,960.48</td> <td>\$80,000.00</td> <td>Mb Financial Bank NA IL CD Dtd 12/14/2016 1.700% Due 12/14/2020</td> <td>1.70%</td> <td>12/14/2020</td> <td>\$1,360.00</td> <td>FDIC</td>	\$77,960.48	\$80,000.00	Mb Financial Bank NA IL CD Dtd 12/14/2016 1.700% Due 12/14/2020	1.70%	12/14/2020	\$1,360.00	FDIC
Wells Fargo Bank NA SD CD Dtd 06/17/2016 1.750% Due 06/17/2021     1.75% 6/17/2021     51,225.00       Synchrony Bank UT CD Dtd 09/04/2015 2.350% Due 09/07/2021     2.35% 9/7/2021     52,325.00       State Bank India IL CD Dtd 12/13/2016 2.100% Due 12/13/2021     2.35% 9/7/2021     52,350.00       State Bank India IL CD Dtd 12/13/2016 2.100% Due 02/24/2022     2.40%     2/24/2022     51,680.00       State Bank Of India NY CD Dtd 02/24/2017 2.900% Due 03/01/2022     2.40%     2/12/2022     51,740.00       State of Texas TX UTGO Dtd 03/04/2014 2.900% Due 03/01/2022     2.40%     2/12/2022     51,740.00       State of Texas TX UTGO Dtd 03/04/2017 2.350% Due 05/10/2022     2.40%     2/12/2022     51,740.00       State of Texas TX UTGO Dtd 03/2017 2.350% Due 05/10/2022     2.50%     4/1/2022     51,836.50       State Bank UF India NY CD Dtd 05/30/2017 2.350% Due 05/15/2022     2.53%     5/10/2022     5,131/2022     5,136.00       US Treasury Note Dtd 09/30/2015 1.750% Due 05/15/2023     Synchrony Bank Salt Lake City UT CD Dtd 05/2013 2.350% Due 05/15/2023     2.45%     5/11/2022     5,125.00       US Treasury Note Dtd 03/06/2013 2.300% Due 03/01/2023     2.65%     6/15/2023     5,1,12023     5,1,12023     5,1,12023     5,1,12023     5,1,12023     5,1,00     0,2,245.00     0,265%	\$69,043.24	\$69,811.00	Goldman 5achs Bank USA New York NY CD Dtd 01/28/2015 2.150% Due 01/28/2021	2.15%	1/28/2021	\$1,505.00	FDIC
Synchrony Bank UT CD Dtd 09/04/2015 2.350% Due 09/07/20212.35%9/7/2021\$2,350.00State Bank India IL CD Dtd 12/13/2016 2.100% Due 02/24/20212.100% Due 02/24/2022\$1,680.00State Bank Ndia IL CD Dtd 02/24/2017 2.400% Due 02/24/20222.10%12/13/2021\$5,550.00State Bank Of India NY CD Dtd 02/24/2017 2.400% Due 02/01/20222.40%2/24/2022\$1,680.00State Bank Of India NY CD Dtd 09/29/2010 3.673% Due 03/01/20222.90%3/1/2022\$1,740.00State Bank Of India NY CD Dtd 09/29/2010 3.673% Due 05/10/20122.30%4/1/2022\$1,750.00State Bank Of India NY CD Dtd 09/29/2017 2.450% Due 05/10/20122.35%5/10/2022\$1,750.00State Bank Of India NY CD Dtd 09/30/2017 2.450% Due 05/11/20222.45%5/11/2022\$1,750.00State Bank Of India NY CD Dtd 09/30/2017 2.450% Due 05/11/20222.45%5/11/2022\$1,750.00State Bank UT CD Dtd 09/30/2015 1.750% Due 06/15/20222.45%5/11/2022\$1,12/2023\$1,12/2023State Bank UT CD Dtd 09/30/2015 1.750% Due 03/05/20122.650% Due 05/11/20232.65%1/11/2023\$1,11/2023\$1,050.00Morgan Stanley Bank NA UT CD Dtd 03/05/2013 2.300% Due 03/05/20232.65% Due 03/05/20232.30% Due 03/05/2023\$1,11/2023\$3,07202\$5,250.00Morgan Stanley Bank NA UT CD Dtd 03/05/2013 2.300% Due 03/05/20232.30% Due 03/05/20232.30% Due 03/05/2023\$1,11/2023\$3,017.50Morgan Stanley Bank NA SD CD Dtd 12/14/2018 3.550% Due 11/01/20243.55%1/11/2023\$3,017.50New York City Transitional Finance Revenue Dtd 11/03/2010 4	\$67,469.85	\$70,000.00	Wells Fargo Bank NA SD CD Dtd 06/17/2016 1.750% Due 06/17/2021	1.75%	6/17/2021	\$1,225.00	FDIC
State Bank India IL CD Dtd 12/13/2016 2.100% Due 12/13/20212.10%12/13/20215,520.00State Bank Of India NY CD Dtd 02/24/2017 2.400% Due 03/01/20222.40%2/4/202251,680.00State Bank Of India NY CD Dtd 02/24/2017 2.900% Due 03/01/20222.40%2/4/202251,680.00State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 03/01/20222.90%3/1/202251,740.00State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 05/10/20222.90%3/1/202251,740.00State Bank Of India NY CD Dtd 05/10/2017 2.350% Due 05/10/20222.90%3/1/202251,0202State Bank Of India NY CD Dtd 05/10/2017 2.350% Due 05/11/20222.45%6/15/202251,0202Synchrony Bank Salt Lake City UT CD Dtd 06/15/2012 2.650% Due 05/15/20222.45%6/15/202251,060.00US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/2012 2.650% Due 01/11/20132.65%1/11/202351,060.00Organ Stanley Bank NA UT CD Dtd 06/15/2012 2.650% Due 01/11/20232.65%1/11/202351,070.00Discover Bank DF CD Dtd 03/06/2013 2.300% Due 03/06/20132.05%1/11/202351,070.00Discover Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.05%1/11/202351,070.00Discover Bank NA UT CD Dtd 01/11/2018 2.650% Due 03/06/20132.05%1/11/202353,072.00Discover Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.05%4/6/202351,070.00Discover Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.05%4/1/202351,070.00Discover Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/20233.50%4/6/2023 <td>\$98,175.40</td> <td>\$99,696.00</td> <td>Synchrony Bank UT CD Dtd 09/04/2015 2.350% Due 09/07/2021</td> <td>2.35%</td> <td>9/7/2021</td> <td>\$2,350.00</td> <td>FDIC</td>	\$98,175.40	\$99,696.00	Synchrony Bank UT CD Dtd 09/04/2015 2.350% Due 09/07/2021	2.35%	9/7/2021	\$2,350.00	FDIC
State Bank Of India NY CD Dtd 02/24/2017 2.400% Due 02/24/202251,680.00City of Minneapolis MN UTGO Dtd 03/04/2014 2.900% Due 03/01/20222.40%2/24/2022\$1,680.00City of Minneapolis MN UTGO Dtd 03/04/2014 2.900% Due 03/01/20223.67%3/1/2022\$1,740.00State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 04/01/20223.67%4/1/2022\$1,836.50Goldman Sachs Bank U5A NY CD Dtd 05/10/2017 2.350% Due 05/10/20222.35%5/10/2022\$1,740.00State Bank Of India NY CD Dtd 05/10/2017 2.350% Due 05/10/20222.35%5/10/2022\$1,740.00Synchrony Bank Salt Lake City UT CD Dtd 06/15/2012 2.650% Due 06/15/20222.35%5/10/2022\$1,002.00US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/2012 2.650% Due 06/15/20222.65%6/15/2022\$1,007.00US Treasury Note Dtd 09/30/2013 1.750% Due 09/30/20122.65% Due 01/11/20232.65%1/11/2023\$1,007.00Oregan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.65%1/11/2023\$1,007.00Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.65%1/11/2023\$1,007.00Discover Bank UT CD Dtd 03/06/2013 2.300% Due 03/06/20232.30%2.65%1/11/2023\$3,017.50Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/20233.55%1/11/2023\$3,017.50New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/20242.35%7/1/2024\$3,677.30New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/20242.35%7/1/2024\$3,677.30New York City Transit	\$116,295.96	\$120,000.00	State Bank India IL CD Dtd 12/13/2016 2.100% Due 12/13/2021	2.10%	12/13/2021	\$2,520.00	FDIC
City of Minneapolis MN UTGO Dtd 03/04/2014 2.900% Due 03/01/202251/202251/702251/702251/702051/7020State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 04/01/20223.67%3/1/202251/836.5053/955.00Goldman 5achs Bank U5A NY CD Dtd 05/10/2017 2.350% Due 05/10/20223.67%4/1/202253,055.00State Bank Of India NY CD Dtd 05/10/2017 2.350% Due 05/11/20222.45%5/10/202251,202251,0020Synchrony Bank Salt Lake City UT CD Dtd 06/15/2012 2.650% Due 06/15/20222.45%5/11/202251,0020US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/2012 2.650% Due 06/15/20222.65%6/15/202251,0020Onegan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.65%1/11/202351,150.00Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.65%1/11/202351,150.00Ostover Bank UT CD Dtd 03/06/2013 2.300% Due 03/06/20232.65% Due 01/11/20233/6/202353,07.00Discover Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/20233.55%1/11/202353,07.00Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/20233.50%3/6/202353,07.00New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 12/14/20233.50% Due 12/14/20235.35%7/1/20245.3678.77New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 12/14/20232.35%7/1/20245.3678.77New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 12/14/20232.35%7/1/20245.3678.77New York City Transitional Finance Revenue Dtd	\$68,236.98	\$70,000.00	State Bank Of India NY CD Dtd 02/24/2017 2.400% Due 02/24/2022	2.40%	2/24/2022	\$1,680.00	FDIC
State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 04/01/2022     3.67%     4/1/2022     \$1,836.50       Goldman Sachs Bank U5A NY CD Dtd 05/10/2017 2.350% Due 05/10/2022     2.35%     \$/10/2022     \$3,055.00       State Bank Of India NY CD Dtd 05/30/2017 2.450% Due 05/31/2022     2.35%     \$/10/2022     \$3,055.00       Synchrony Bank 5alt Lake City UT CD Dtd 06/15/2012 2.650% Due 05/31/2022     2.45%     \$/15/2022     \$1,060.00       US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/2012 2.650% Due 01/11/2013     2.65%     \$/11/2022     \$1,060.00       US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/2012 2.650% Due 01/11/2023     2.65%     \$/11/2023     \$1,007.00       Ottgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 03/06/2023     2.65%     \$1/11/2023     \$1,007.00       Ottgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 03/06/2023     2.65%     \$1/11/2023     \$1,150.20       Ottgans Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/2013     2.65%     \$1/11/2023     \$1,150.20       Ottgans Stanley Bank NA UT SD Dtd 01/11/2018 2.650% Due 03/06/2023     2.65%     \$1/11/2023     \$1,17/2023     \$1,17/2023     \$1,150.00       Ottgank UT CD Dtd 03/06/2016 2.050% Due 03/06/2023     2.05%     2.65%     \$1/11/2023     \$3,017.50       New York City Transitional Finance Revenue Dtd 11/03	\$60,306.00	\$63,910.04	City of Minneapolis MN UTGO Dtd 03/04/2014 2.900% Due 03/01/2022	2.90%	3/1/2022	\$1,740.00	AA+
Goldman Sachs Bank USA NY CD Dtd 05/10/2017 2.350% Due 05/10/20225.305.005.305.00State Bank Of India NY CD Dtd 05/30/2017 2.450% Due 05/31/20222.45%5/10/20225.3.05.00Synchrony Bank Salt Lake City UT CD Dtd 06/15/2012 2.650% Due 06/15/20222.45%5/31/202251.060.00US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/20122.65%6/15/202251.060.00US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/20122.65%9/30/202251.060.00Organ Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20132.65%1/11/202351.007.00Ocit Bank UT CD Dtd 03/06/2016 2.050% Due 03/06/20232.65%1/11/202351.150.00Discover Bank DE CD Dtd 04/06/2016 2.050% Due 03/06/20232.05%1/11/202353.007.00Discover Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/20233.55%1/11/202353.017.50Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/20233.55%1/11/202453.678.75New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/20244.91%1/11/202453.678.75New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/20242.35%7/1/202453.678.75	\$\$1,373.00	\$54,285.69	State of Texas TX UTGO Dtd 09/29/2010 3.673% Due 04/01/2022	3.67%	4/1/2022	\$1,836.50	AAA
State Bank Of India NY CD Dtd 05/30/2017 2.450% Due 05/31/2022     5/31/2022     5/31/2022     5/31/2022     5/31/2022     5/31/2022     5/31/2022     5/31/2022     5/31/2022     5/1060.00       Synchrony Bank Salt Lake City UT CD Dtd 06/15/2012 2.650% Due 06/15/2022     2.65%     6/15/2022     5/1060.00       US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/2022     2.65%     9/30/2022     5/1060.00       Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/2023     2.65%     1/11/2023     5/107.00       Ocit Bank UT CD Dtd 03/06/2013 2.300% Due 03/06/2023     2.65%     1/11/2023     5/1,150.00       Discover Bank DE CD Dtd 04/06/2016 2.050% Due 04/06/2013     3.55%     1/11/2023     5/3,31.00       Vells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023     3.55%     12/14/2023     5/3,678.00       Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023     3.55%     1/1/1/2024     5/3,678.70       New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/2024     2.35%     7/1/2021     5/1,72024	\$126,116.90	\$129,363.86	Goldman 5achs Bank U5A NY CD Dtd 05/10/2017 2.350% Due 05/10/2022	2.35%	5/10/2022	\$3,055.00	FDIC
Synchrony Bank Salt Lake City UT CD Dtd 06/15/2012 2.650% Due 06/15/2022S1,060.00S1,060.00US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/20221.75%9/30/2022\$1,007.00US Treasury Note Dtd 03/06/2013 2.500% Due 03/06/20231.75%9/30/2022\$5,007.00Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/20232.65%1/11/2023\$1,007.00Cit Bank UT CD Dtd 03/06/2013 2.300% Due 03/06/20232.30%3/6/2023\$1,11/2023\$1,150.00Discover Bank DE CD Dtd 04/06/2016 2.050% Due 04/06/20133.55%1/11/2023\$3,3017.50Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/20233.55%12/14/2023\$3,3017.50New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/20244.91%11/1/2024\$3,673.58New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/20242.35%7/1/2021\$5,673.75	\$48,620.90	\$50,000.00	State Bank Of India NY CD Dtd 05/30/2017 2.450% Due 05/31/2022	2.45%	5/31/2022	\$1,225.00	FDIC
US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/2022     5/325.00       Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/2023     1.75%     9/30/2012     5/202.03       Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/2023     2.65%     1/11/2023     5/1,002.00       Cit Bank UT CD Dtd 03/06/2013 2.300% Due 03/06/2023     2.30%     3/6/2023     5/1,150.00       Discover Bank DE CD Dtd 04/06/2016 2.050% Due 04/06/2023     2.05%     4/6/2023     5/3,321.00       Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023     3.55%     12/14/2023     5/3,017.50       New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/2024     4.91%     11/1/2024     5/3,678.75	\$38,926.84	\$39,888.00	Synchrony Bank Salt Lake City UT CD Dtd 06/15/2012 2.650% Due 06/15/2022	2.65%	6/15/2022	\$1,060.00	FDIC
Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/2023       \$1,007.003       \$1,007.003         Cit Bank UT CD Dtd 03/06/2013 2.300% Due 03/06/2023       2.30%       3/6/2023       \$1,150.00         Discover Bank DT CD Dtd 03/06/2016 2.050% Due 04/06/2023       2.05%       4/6/2023       \$3,321.00         Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023       3.55%       12/14/2023       \$3,017.50         Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023       3.55%       12/14/2023       \$3,017.50         New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/2024       4.91%       11/1/2024       \$3,678.75	\$29,207.82	\$30,691.96	US Treasury Note Dtd 09/30/2015 1.750% Due 09/30/2022	1.75%	9/30/2022	\$525.00	AAA
Cit Bank UT CD Dtd 03/06/2013 2.300% Due 03/06/2023     51,150.00     31/6/2023     51,150.00       Discover Bank DF CD Dtd 04/06/2016 2.050% Due 04/06/2023     2.05%     4/6/2023     53,321.00       Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023     3.55%     12/14/2023     53,017.50       New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/2024     4.91%     11/1/2024     53,678.75	\$36,859.3S	\$38,000.00	Morgan Stanley Bank NA UT CD Dtd 01/11/2018 2.650% Due 01/11/2023	2.65%	1/11/2023	\$1,007.00	FDIC
Discover Bank DE CD Dtd 04/06/2016 2.050% Due 04/06/2023       5,321.00       5,321.00         Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023       3.55%       12/14/2023       5,017.50         New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/2024       4.91%       11/11/2024       53,678.75         2.35%       7/1/2021       53,678.75       2.35%       7/1/2024       53,678.75	\$47,733.55	\$49,438.00		2.30%	3/6/2023	\$1,150.00	FDIC
Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023       3.55%       12/14/2023       \$3,017.50         New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/2024       4.91%       11/1/2024       \$3,678.75         2.35%       7/1/2021       53,678.75       2.35%       7/1/2021       \$51,388.77	\$152,853.48	\$161,248.32	Discover Bank DE CD Dtd 04/06/2016 2.050% Due 04/06/2023	2.05%	4/6/2023	\$3,321.00	FDIC
New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/2024       4.91%       11/1/2024       §3.678.75         2.35%       7/1/2021       \$51,388.77	\$84,851.76	\$84,837.12	Wells Fargo Bank NA SD CD Dtd 12/14/2018 3.550% Due 12/14/2023	3.55%	12/14/2023	\$3,017.50	FDIC
2.35% 7/1/2021	\$80,828.25	\$84,498.08	New York City Transitional Finance Revenue Dtd 11/03/2010 4.905% Due 11/01/2024	4.91%	11/1/2024	\$3,678.75	4A+
	\$2,024,162.07	\$2,074,899.54		2.35%	7/1/2021	\$51,388.77	

**\$** 

### General Account Transaction Summary as of 12/31/2018

Asset Sales/Maturities:	\$35,000	US Treasury Notes 1.25%, 10/31/18
	\$55,000	Ally Bank CD, 1.35%, 11/13/18
	\$70,000	MB Financial Bank, 1.10%, 12/10/18
Asset Purchases:	\$85,000	Wells Fargo Bank NA SD CD, 3.55%, 12/14/2023
Disbursements:	\$29	May Adams Gerdes and Thompson, Legal Services 7/26/18
	\$145	May Adams Gerdes and Thompson, Legal Services 9/26/18
	\$100	Argus Leader, 10/03/18
	\$197	Rapid City Journal, 10/3/18
	\$89	FedEx bill-GOED, 10/18/18
	\$16,485	Clausen and Rice, Professional Services 11/2/18
	\$248	Capital Journal, 11/15/18
	\$97	S & P Global Market, 11/23/18
Receipts:	N/A	
Transfers:	\$3,758	Semi-Annual inv Mgmt Fee to FNB on 10/9/18
	\$7,525	Annual Trustee Fee to FNB on 10/9/18
Interest Income Received:	\$24,311	

15

,

# **General Account**

12/31/2018
d Ending
r for Perioc
Summary
Performance S

		••	•	
	YEAR	YEARS	YEARS	YEARS
TOTAL PORTFOLIO RENCHMARK	0.54 1 46	1.16	1.24 1 24	0.2.1
FIXED/TAXABLE - PORTFOLIO	0.51	124	1.33	ې چې
Memil 1-5 Yr US Cop & Govt AA-AAA	1.55	1.16	1.15	1.00
CASH & EQUIN - PORTFOLIO	1.74	0.93	0.53	80
Cash Equiv: Citigroup 1 Month T-Bill Index	1.82	0.94	0.57	0.42
CPLU (as of 1130/18)	2.2	2.0	<b>1.</b>	9

and include the income and change in value of the investment assets over the time period shown. Past performance is no performance does not reflect the expenses associated with the management of an actual portfolio. Total returns are geometric Returns are gross of fees. Returns over 1 year are annualized. Benchmark indices are not available for direct investment; their guarantee of future results. Investment products are not bank guaranteed, may lose value, and are not FDIC Insured. Current benchmark is 100% Merrill US Corp & Govt 1-5 Year AA & above. Prior to 1/1/2009 the benchmark was a blend of 80% 1-5 Year US Treasuries and 20% 1-3 Year US Corporate.

蛎



### SOUTH DAKOTA

•

### ECONOMIC DEVELOPMENT FINANCE AUTHORITY

### **FINANCIAL REPORT**

(Compiled)

March 31, 2019

### CONTENTS

٠

.

	<u>Page</u>	
ACCOUNTANT'S COMPILATION REPORT ON THE FINANCIAL STATEMENTS		1
FINANCIAL STATEMENTS		
Statement of Net Assets		2
Statement of Revenues, Expenses and Changes in Fund Net Assets		3
Statement of Cash Flows		4

Certified Public Accountants and Business Consultants

John E. Clausen, CPA johnclausen.cpa@midconetwork.com Daniel T. Rice, CPA danrice.cpa@midconetwork.com

### Accountant's Compilation Report

To the Board of Directors South Dakota Economic Development Finance Authority Pierre, South Dakota

Management is responsible for the accompanying financial statements of South Dakota Economic Development Finance Authority (a Non-Major Component Unit of the State of South Dakota) as of March 31, 2019, and the related statements of revenues, expenses and changes in net fund assets and cash flows for the nine months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Entity's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to South Dakota Economic Development Finance Authority.

Clausen & Rice, LLP

Pierre, South Dakota April 28, 2019

### South Dakota Economic Development Finance Authority Statement of Net Position March 31, 2019 See Accountant's Compilation Report

ASSETS Cash and investments Loans receivable - net of allowance of \$283,367 Loan interest receivable Investment income receivable Accounts Receivable	10,484,101.06 8,105,708.29 36,719.00 50,350.79 0.00
Deferred Charges	0.00
LIABILITIES	
Accounts payable	29.00
Accrued Interest payable	222,697.50
Bonds payable	8,355,000.00
Long term loan escrow payable Amounts held in custody for others	878,252.13 0.00
TOTAL LIABILITIES	9,455,978.63
NET POSITION	
Restricted for Debt Service	5,000,000.00
Unrestricted	4,220,900.51
TOTAL NET POSITION	9,220,900.51
TOTAL LIABILITIES AND NET POSITION	18,676,879.14

### South Dakota Economic Development Finance Authority Statement of Revenues, Expenses, & Changes in Net Position For the Period Ending March 31, 2019 See Accountant's Compilation Report

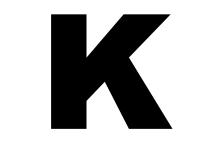
• •

•

	Current Period Jan to Mar	Year to Date
OPERATING REVENUE		
Interest income on loans	113,596.66	343,154.11
LESS OPERATING EXPENSES		
Administrative expenses	1,520.00	31,391.92
Interest expense	111,348.75	334,046.25
Refund to Institution	-	-
Payments to Loan Recipients	-	-
NET INCOME (LOSS) FROM OPERATIONS	727.91	(22,284.06)
NONOPERATING REVENUE		
Investment Income	53,966.48	142,898.57
NET INCOME (LOSS)	54,694.39	120,614.51
NET POSITION, BEGINNING	9,166,206.12	9,100,286.00
NET POSITION, ENDING	9,220,900.51	9,220,900.51

### South Dakota Economic Development Finance Authority Statement of Cash Flows For the Period Ending March 31, 2019 See Accountant's Compilation Report

	Current Period Jan to Mar	Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Income (Loss) Adjustments to Reconcile Net Income to	54,694.39	120,614.51
Net Cash provided from (used in) Operating Activities: (Increase) Decrease in Loans Receivable (Increase) Decrease in Loan	102,784.31	319,585.25
Interest Receivable (Increase) Decrease in Investment Income Receivable	- (9,926.42)	- (14,315.93)
Increase (Decrease) in Accounts Payable Increase (Decrease) in Accrued Interest Payable Increase (Decrease) in Due to State General Fund	111,348.75	- 111,348.75
Increase (Decrease) in Due to Other Governments Increase (Decrease) in Bonds Payable	-	-
Increase (Decrease) in Long Term Escrow Payable Increase (Decrease) in Amounts Held in the Custody for Others	1,805.22 -	8,975.92 -
NET INCREASE IN CASH AND INVESTMENTS	260,706.25	546,208.50
CASH AND INVESTMENTS - BEGINNING	10,223,394.81	9,937,892.56
CASH AND INVESTMENTS - ENDING	10,484,101.06	10,484,101.06



### Economic Development Finance Authority May 6, 2019

### **BILLS REQUIRING ACTION**

First National Wealth Management	\$4,192.00
Department of Legislative Audit	\$5,333.45
Dorsey & Whitney, LLP	\$27,495.00



December 3, 2018

Ashley Moore South Dakota Governor's Office of Economic Development 711 East Wells Avenue Pierre, SD 57501-3369

RE: SDEDFA Investment Management Services

Dear Ashley:

The following is the semi-annual statement for investment services rendered in connection with the Investment Management Policy.

	November 30, 2018	
	Account Balances	Semiannual
Account Name	(Thousands)	Fee Amount
81-2609-00-6 Capital Reserve	\$5,516	
81-2609-03-0 General Fund	<u>\$2,016</u>	
Fee to be deducted from General Fund		\$3,766
		<b>•</b> • • • • •
81-6508-036 Marmen Energy 2013	\$ 426	\$ 426
Total Fee Amount		<u>\$4,192</u>

These fees will be charged to the appropriate accounts upon the Board's approval or your direction.

If you have any questions, please contact me at (605) 335-5219 or fbolson@fnbsf.com

Sincerely,

E. Bertolen

F. Bert Olson Vice President and Trust Officer



ļ

Finance Authority Governor's Office of Economic Development Dolly-Reed Plaza Pierre SD 57501

> From: Department of Legislative Audit 427 S. Chapelle C/O 500 E. Capitol Pierre, SD 57501-5070

For the audit of the fiscal affairs of the Finance Authority for the period ended June 30, 2018.

Total Hours: 78.2 hours

Non-billable General Fund: 0.0 hours

and 78.2 hours billable at the following rates:

15.5 hours at the Fiscal 2018 rate of	\$67.00 per hour	\$1,038.50
62.7 hours at the Fiscal 2019 rate of	\$68.50 per hour	\$4,294.95
78.2		\$5,333.45
Cost Center Breakdown:		
General Programs	78.2 hours	\$5,333.45
	78.2 hours	\$5,333,45

I declare and affirm under the penalties of perjury that this claim has been examined by me, and to the best of my knowledge and belief, is in all things true and correct.

Dated this 31st day of October, 2 018. Martin L. Guindon, CPA Auditor General



427 SOUTH CHAPELLE C/O 500 EAST CAPITOL PIERRE SD 57501-5070 (605)773-3595

MARTIN L. GUINDON, CPA AUDITOR GENERAL

**Remittance Advice** 

October 31, 2018

Finance Authority Governor's Office of Economic Development Dolly-Reed Plaza Pierre, SD 57501

Total Billed:

\$5,333.45

**DLA Funding Information:** 

Company	Account	Center	Amount
1000	4523200	2880	
1000	4533100	2880	\$5,333.45
1000	4583100	2880	
1000	4583300	2880	
1000	4583500	2880	
			\$5,333.45

Total Billed:

When submitting payment please remove the check stubs from the warrant and do not staple or paper clip the warrant to the remittance advice; instead fold the warrant inside the form letter.

Please return remittance advice and payment in the enclosed addressed envelope to:

SD Department of Legislative Audit 427 S Chapelle c/o 500 East Capitol Pierre, SD 57501-5070



### MINNEAPOLIS OFFICE 612-340-2600

### (Tax Identification No. 41-0223337)

### STATEMENT OF ACCOUNT FOR PROFESSIONAL SERVICES

South Dakota Economic Development Finance Authority Attn: Aaron Scheibe 711 East Wells Avenue Pierre, SD 57501-3369 April 24, 2019 Invoice No. 3493002

Client-Matter No.: 634411-00053 2018 Tax Econ Dev Rev (USD SDL I LLC)

### For Legal Services Rendered Through March 31, 2019

### **INVOICE TOTAL**

Total For Current Legal Fees	\$27,495.00
Total For Current Invoice	\$27,495.00

For your convenience, please remit payment to the address below or we offer the option of remitting payment electronically by wire transfer. If you have any questions regarding this information, please contact the lawyer you are working with on this project or Dorsey's Accounts Receivable Department at 1-800-861-0760. Thank you.

Mailing Instructions: Dorsey & Whitney LLP P.O. Box 1680 Minneapolis, MN 55480-1680 Wire Instructions: U.S. Bank National Association 800 Nicollet Mall Minneapolis, MN 55402 (This account is only for Wire/ACH payments) ABA Routing Number: 091000022 Account Number: 1047-8339-8282 Swift Code: USBKUS44IMT

Please make reference to the invoice number

Service charges are based on rates established by Dorsey & Whitney. A schedule of those rates has been provided and is available upon request. Disbursements and service charges, which either have not been received or processed, will appear on a later statement.

ALL INVOICES ARE DUE 30 DAYS FROM DATE OF INVOICE UNLESS OTHERWISE EXPRESSLY AGREED BY DORSEY & WHITNEY