

## CARE COORDINATION BENEFITS

Medicaid and CHIP provide health and long-term care coverage to about 116,000 low-income and disabled South Dakotans, of whom about 35% are American Indians who are also eligible for services through the Indian Health Service (IHS). In 2015 a stakeholder group comprised of legislators, tribes, providers, governor’s office and state agency staff began work to develop strategies to improve health outcomes and access to services for individuals that rely on Medicaid for their healthcare. In 2016 the federal government changed Medicaid funding policy to allow more services to be 100% federally funded. Full federal funding requires the individual to be a confirmed “patient” of IHS, and the IHS and non-IHS providers must have care coordination agreements and share medical records. Initial efforts focused primarily on coordination of care between the IHS and South Dakota’s largest hospital systems. As these efforts proved successful, a new work group was formed in 2018 to focus on nursing homes, community support providers and psychiatric residential treatment facilities.

100% of the savings have been reinvested in the Medicaid program with a total budgeted reinvestment to date of approximately \$11M in general funds as noted below. These general funds were matched with federal funds, approximately doubling the investment to just under \$25 million in total funds. These reinvestments have directly benefited certain tribal providers that are enrolled to provide additional services and additional tribal providers are working to enroll and leverage Medicaid revenue. All recipients including the 35% that are American Indian as noted above are directly benefitting from these investments. The SFY 2020 budget includes the following uses for the savings:

**Reinvestment in Medicaid**

Effective 7/1/18: Substance-Use Disorder Treatment for Adults (est. 1,900 adults/yr. will access)	\$872,000
Effective 12/1/18: Increase access to Mental Health services (est. 465 recipients/yr. will access)	\$518,862
Effective 4/1/19: Community Health Worker services (est. capacity 1,500 patients/yr.)	\$383,492
Increased Reimbursement Rates for Community-Based Providers	\$7,758,750
Psychiatric Residential Treatment, Community Support, Nursing Home Utilization	\$859,402
Shared Savings with Providers	\$630,000
	<b>\$11,022,506</b>

- Providers and I.H.S. can share in a portion of the savings generated. I.H.S. has indicated they cannot accept the shared savings payment directly, but as an alternative proposed embedding state employed nurses within various I.H.S. facilities to help assist in the referral process and add resources to I.H.S. to support better care coordination. Two nurses are currently working in Eagle Butte and Pine Ridge with a third nurse planned for Rosebud. These staff are helping to increase access to care, strengthen continuity and coordination of care, and improve the health of Medicaid-eligible American Indians. These staff will also be positioned to help with discharge planning and facilitate patients’ return to their communities and reconnection back to IHS and Tribally-administered providers. Governor Noem’s 2021 budget includes a mid-level practitioner. If approved by the legislature, this position will provide direct patient care via telehealth or directly in I.H.S. facilities. The funds needed to support these positions are being supported with savings generated from the care coordination agreements.
- While I.H.S. has indicated they cannot share savings directly, tribes have an opportunity to enter into care coordination agreements and receive shared savings payments directly. The Oyate Health Center in Rapid City and the Cheyenne River Behavioral Health team have expressed interest and we are working with those facilities on this opportunity.
- Governor Noem also invested one-time savings to fund innovation grants of up to \$6 million over three years, in addition to above-referenced funds:
  - Up to \$1 million over three years to test ideas aimed at improving health outcomes, such as using new technology to access needed care, and integrating primary care and behavioral health care.
    - Avera Health - Test effectiveness of telehealth in managing gestational diabetes in 17 counties and one or more IHS sites
    - Center for Family Medicine - Pilot pregnancy health homes in the Sioux Falls and Pierre areas
    - Native Women’s Health Care - Link prenatal services with primary care and behavioral health services in the Rapid City area
  - Up to \$5 million over three years for nursing facilities seeking support for projects, activities and ideas that improve the quality of life for residents.
    - Funding awarded to 25 facilities including a telemedicine project at Medicine Wheel Village in Eagle Butte

SERVICES DELIVERED 7/1/19 - 12/31/19: SUD TREATMENT FOR ADULTS | ADDED BEHAVIORAL HEALTH PROVIDERS

SFY 2020 (YTD) - New Client Group SUD Services		American Indian		Other		Total	
Facility Type	Paid Amount	Unique Recipients	Paid Amount	Unique Recipients	Paid Amount	Unique Recipients	
<b>IHS/Tribal 638</b>	\$ -	0	\$ -	0	\$ -	0	0
Sisseton Wahpeton Sioux Tribe	\$ -	0	\$ -	0	\$ -	0	0
<b>Non-IHS</b>	<b>\$ 150,360.98</b>	<b>99</b>	<b>\$ 227,847.52</b>	<b>170</b>	<b>\$ 378,208.50</b>	<b>269</b>	
Lewis & Clark Behavioral Health	\$ 51,552.68	19	\$ 59,033.79	23	\$ 110,586.47	42	
Volunteers of America	\$ 48,892.50	11	\$ 21,465.95	11	\$ 70,358.45	22	
Southern Hills ALC & Drug Info	\$ 16,325.50	19	\$ 20,035.67	17	\$ 36,361.17	36	
Community Counseling Services	\$ 5,349.24	4	\$ 17,073.26	15	\$ 22,422.50	19	
Pennington County	\$ 1,564.82	6	\$ 17,262.97	14	\$ 18,827.79	20	
Northern Hills Alcohol and Drug			\$ 18,348.80	11	\$ 18,348.80	11	
Carroll Institute	\$ 2,492.51	6	\$ 14,593.71	21	\$ 17,086.22	27	
Human Service Agency	\$ 3,261.64	6	\$ 11,850.08	15	\$ 15,111.72	21	
Bowling Green Inn of South Dakota	\$ 2,123.37	1	\$ 11,856.92	4	\$ 13,980.29	5	
Northeastern Mental Health			\$ 9,738.08	6	\$ 9,738.08	6	
Dakota Counseling Institute	\$ 2,421.98	6	\$ 7,177.75	12	\$ 9,599.73	18	
Lutheran Social Services	\$ 6,136.00	4	\$ 1,370.96	3	\$ 7,506.96	7	
Glory House			\$ 6,117.28	5	\$ 6,117.28	5	
Capital Area Counseling Service	\$ 4,996.44	5	\$ 1,106.50	4	\$ 6,102.94	9	
Bartels Counseling Services INC			\$ 4,887.84	3	\$ 4,887.84	3	
South Dakota Urban Indian Health	\$ 982.36	8	\$ 2,635.60	4	\$ 3,617.96	12	
Roads Outpatient Treatment Prog	\$ 1,829.64	1	\$ 1,305.36	4	\$ 3,135.00	5	
East Central MH CD Center INC	\$ 239.60	2	\$ 1,725.62	9	\$ 1,965.22	11	
Morning Star Family Ministries	\$ 1,927.22	2			\$ 1,927.22	2	
Avera	\$ 47.92	2	\$ 261.38	4	\$ 309.30	6	
Behavior Management Systems INC	\$ 217.56	2			\$ 217.56	2	
<b>Grand Total</b>	<b>\$ 150,360.98</b>	<b>99</b>	<b>\$ 227,847.52</b>	<b>170</b>	<b>\$ 378,208.50</b>	<b>269</b>	

SFY 2020 (YTD) - BH Services		American Indian		Other		Total	
Facility Type	Paid Amount	Unique Recipients	Paid Amount	Unique Recipients	Paid Amount	Unique Recipients	
<b>IHS/Tribal 638</b>	<b>\$ 86,905.00</b>	<b>80</b>	<b>\$ -</b>	<b>332</b>	<b>\$ 86,905.00</b>	<b>80</b>	
Pine Ridge Indian Health Services	\$ 62,335.00	56	\$ -		\$ 62,335.00	56	
Fort Thompson Indian Health Ser	\$ 24,570.00	24	\$ -		\$ 24,570.00	24	
Flandreau Santee Sioux Tribe			\$ -		\$ -		
<b>Non-IHS</b>	<b>\$ 66,689.99</b>	<b>97</b>	<b>\$ 194,571.65</b>	<b>332</b>	<b>\$ 261,261.64</b>	<b>432</b>	
Lutheran Social Services	\$ 16,171.50	19	\$ 59,780.93	81	\$ 75,952.43	100	
Brian Vanden Hul	\$ 14,606.26	14	\$ 24,274.17	23	\$ 38,880.43	37	
Stronghold Counseling Services	\$ 4,200.70	6	\$ 18,200.54	33	\$ 22,401.24	39	
Engage Services LLC	\$ 9,107.69	9	\$ 10,272.13	8	\$ 19,379.82	17	
Craig Mullins	\$ 3,876.81	4	\$ 6,541.38	11	\$ 10,418.19	15	
North American Baptist Seminary	\$ 1,258.02	4	\$ 7,027.61	17	\$ 8,285.63	21	
Rapid City Community Health Center	\$ 1,053.22	2	\$ 6,865.65	14	\$ 7,918.87	16	
Encompass Mental Health LLC			\$ 6,671.28	9	\$ 6,671.28	9	
Burroughs Counseling and Consul	\$ 2,540.07	2	\$ 3,644.01	4	\$ 6,184.08	6	
Avera	\$ 340.41	3	\$ 5,142.08	25	\$ 5,482.49	28	
Dakota Counseling Group LLC			\$ 4,904.60	4	\$ 4,904.60	4	
Heartland Psychological Service			\$ 4,800.39	5	\$ 4,800.39	5	
Shawna K Fullerton	\$ 4,476.47	6			\$ 4,476.47	6	
Northeastern Mental Health	\$ 494.08	3	\$ 3,927.83	15	\$ 4,421.91	18	
Jeffcoat Counseling Services			\$ 4,072.42	3	\$ 4,072.42	3	
Allison Walsh	\$ 1,955.16	3	\$ 1,903.49	3	\$ 3,858.65	5	
South Dakota Urban Indian Health	\$ 3,789.14	10	\$ -		\$ 3,789.14	10	
Mary M Weber	\$ 220.18	1	\$ 3,558.71	11	\$ 3,778.89	12	
East Central MH CD Center INC			\$ 3,695.64	20	\$ 3,695.64	20	
Center for Family Medicine	\$ 514.14	5	\$ 2,954.16	10	\$ 3,468.30	15	
Bethesda Christian Counseling	\$ 333.65	1	\$ 2,759.01	3	\$ 3,092.66	4	
Jacquelyn Galles	\$ 553.83	1	\$ 2,112.37	5	\$ 2,666.20	6	
Gary Kashale			\$ 2,072.23	5	\$ 2,072.23	5	
The Sanctuary, LLC	\$ -		\$ 1,985.00	2	\$ 1,985.00	2	
Family Services INC			\$ 1,555.76	3	\$ 1,555.76	3	
Behavior Management Systems INC	\$ 148.56	1	\$ 1,262.76	7	\$ 1,411.32	8	
Sanford			\$ 1,316.98	5	\$ 1,316.98	5	
Krista Mckeown			\$ 1,312.84	2	\$ 1,312.84	2	
Journey Counseling Services LLC			\$ 876.82	4	\$ 876.82	4	
RP Renka MD			\$ 637.12	2	\$ 637.12	2	
Catholic Family Services	\$ 340.41	1	\$ 220.18	1	\$ 560.59	2	
Restoration Ranch, LLC	\$ 550.45	1			\$ 550.45	1	
Brea R Grueneich			\$ 223.56	1	\$ 223.56	1	
Lisa J Nafziger	\$ 159.24	1			\$ 159.24	1	
Isaacs Behavioral Health LLC			\$ -		\$ -		
Journey Therapy and Consulting			\$ -		\$ -		
Nancy Peterson			\$ -		\$ -		
Vanessa L Dykstra			\$ -		\$ -		
<b>Grand Total</b>	<b>\$ 153,594.99</b>	<b>176</b>	<b>\$ 194,571.65</b>	<b>332</b>	<b>\$ 348,166.64</b>	<b>507</b>	