



*"A Jewel on the Prairie"*

# The Town of Isabel

P.O. Box 268 \* 318 N Main St \* Isabel, SD 57633 \* 605-466-2177

July 5, 2023

Aeronautics Commission  
SD Department of Transportation  
700 East Broadway Avenue  
Pierre, SD 57501

RE: Isabel Airport Solar Lighting Project

Dear Members of the SD Aeronautics Commission,

Please accept this letter as a follow-up to the Commission's meeting discussion regarding the partnership between the Town of Isabel and the Aeronautics Commission for installation of solar lights at Isabel Airport. Mr. Jon Becker has received and shared a cost proposal from Airfield Lighting.

The Town of Isabel understands the proposed total cost is \$22,125.00 (Quote Number: 0034437). The Town of Isabel can commit to a 25% share of this cost, or \$5,531 if necessary. The Town of Isabel proposes the Aeronautics Commission commits to the remaining 75% share of this cost, or \$16,594.00.

I understand the Commission will discuss this matter at its next meeting. We anxiously await your response. Meanwhile, please do not hesitate to contact us if you have any questions or need additional information.

Sincerely,

Ryan Maher

Town Board Chairman and Airport Manager  
Town of Isabel

C: Isabel Board of Trustees



Quote Number 00034437  
Quote Name SPX AtoN - City of Isabel Runway Lighting

#### Quotation Details

Prepared By Cory Brigham Created Date 6/28/2023  
Email cory.brigham@spx.com Expiration Date 7/28/2023

Company Name SPX Aids to Navigation LLC Regional Manager Cory Brigham  
Company Address 332 Nichol Mill Lane Email [cory.brigham@spx.com](mailto:cory.brigham@spx.com)  
Franklin, TN 37067, United States  
PH: +1 615-503-2000

#### Customer Details

Bill To Name South Dakota Department of Transportation Ship To Name South Dakota Department of Transportation

#### Other Details

Incoterms FCA  
Lead Time 12 weeks

Quantity	Product	Product Description	Sales Price	Total Price
8.00	AV-70-R/G	12 LED Solar Aviation Light c/w 8Ah NiMH Battery. RED/GREEN	USD 500.00	USD 4,000.00
28.00	AV-70-W	Solar Aviation Light c/w 8Ah NiMH Battery. WHITE	USD 500.00	USD 14,000.00
36.00	AV-MC-70-FSM-5-12	frangible stake mount. Includes 12" ground stake, 5" frangible column, lantern plate, lantern hardware	USD 100.00	USD 3,600.00
1.00	Shipping		USD 525.00	USD 525.00
1.00	TERMS	Payment is required prior to the shipping of the order. We accept credit card payments with a 3% processing fee and wire transfers with a \$35.00 fee. As an option to avoid paying a fee payment can be made via a check or a U.S. based bank ACH.	USD 0.00	USD 0.00
Subtotal			USD 22,125.00	
Total Price			USD 22,125.00	
Grand Total			USD 22,125.00	

#### Agreed and Accepted

Thank you for choosing us. We are pleased to submit the above quotation for your consideration. Should you place an order, be assured it will receive our prompt attention.

(For SPX Aids to Navigation Tilton: 3% Credit Card Fee applies to payments by Credit Card)

This quotation is subject to our Terms & Conditions. By accepting this quotation you have read and agree to our Sales Terms &



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Condition, and Privacy Policy. For further information, click on the following links: [Sealite T&Cs](#), [Sealite Privacy Policy](#), [Avlite T&Cs](#), [Avlite Privacy Policy](#)

I, \_\_\_\_\_, an authorized signer for my organization, accept the above terms and conditions.

Title \_\_\_\_\_ Signed: \_\_\_\_\_ Date: \_\_\_\_\_

PO# (if available) \_\_\_\_\_