

**Community-Based Providers Shared Savings
Workgroup Thursday, May 23, 2019
10:00 am- 11:00 am (Central Time)
Kneip Building, Pierre**

Present: Brenda Tidball-Zeltinger, Darryl Millner, Bill Snyder, Yvette Thomas, Sarah Aker, Shawnie Rechtenbaugh, Andrew Riggin, Melissa Klemann, Amanda Doherty-Karber, Senator Wayne Steinhauer, Denice Houlette

Via Phone: Molly Carmody, Dan Cross, Mark Limberg, Tim Rave, Melony Bertram, Conner Fiscarelli, Deb Fischer-Clemens, Rep. Jean Hunhoff, Dr. Lee Lawrence, Mark Deak, Clint Graybill, Bernie Long, Kathy Bad Moccasin

Melissa Klemann welcomed everyone and asked if there were any questions or comments on the minutes from the last meeting held on April 17, 2019. There were none.

Updates on Progress and Developments Since Last Meeting:

Nursing Homes:

- Yvette Thomas from DHS, stated she, Virgena Wieseler, Sarah Aker, Andrew Riggin and new IPA nurse Andi Ferguson went to Rosebud to meet with IHS personnel. IHS had a lot of questions especially about PRTF and the services provided. Most notably they established a contact person in Rosebud to help facilitate the referral process. There is a meeting scheduled next week in Pine Ridge to discuss PRTF referrals.
- Deb Fischer-Clemens from Avera, stated they continue to work internally to make sure their facilities are notifying the correct people when an IHS client comes in and are trying to make sure staff in long term care facilities are well-informed of the process.
- Clint Graybill from Sanford, has no updates to share. They did get together with regional VP for their Good Samaritan locations and have briefed them on the IHS process. Molly Carmody, Sanford, stated they received the list of potential referrals from DSS.
- Conner Fiscarelli from Rapid City Regional, stated they were working with IHS to get a list of case managers, they got the list Tuesday and will be sending the case managers confidentiality agreements, so they will be able to access Rapid City Regional's Point, Click, Care system.

Psychiatric Residential Treatment Facilities (PRTF):

- Sarah Aker shared that they are meeting next week in Pine Ridge to discuss PRTF services with IHS.

Community Support Providers (CSP):

- Melony Bertram from CCI in Winner, stated there were no new updates. CCI has referrals in place for all of their eligible people. Melony has been talking with Jodie at Human Service Agency as they are diligently working to get referrals for their eligible participants. No other CSPs have signed Care Coordination Agreements (CCA) in place at this time.
- Sarah Aker asked IHS about the status of the CCAs that have been submitted to IHS. Kathy

Bad Moccasin stated that they are still at IHS headquarters awaiting signature. Kathy said that she had provided the links to all of the CSP websites to headquarter personnel so they could review the types of services being provided.

- Brenda Tidball-Zeltinger asked if there was anything the State could do to help answer questions so the CCAs can get signed? The State needs to have an idea of the timing on the agreements for fiscal planning and would be happy to answer any questions IHS might have.
- Kathy Bad Moccasin suggested a conference call with IHS headquarters and the local office so Dr. Lawrence can answer some of their questions. It would also be helpful to have a list of the eligible participants and their locations.
- Senator Steinhauer recommended developing a PowerPoint to explain what CSPs do, where they are located and how referrals are currently being done to CSPs. Dan Cross, CSP Association Director stated he would put together a PowerPoint and would participate in the conference call. It was also suggested to have Melony with CCI involved so she could explain how it is working at their agency. Dan will send some open dates to Darryl Millner at DHS and Darryl will coordinate a phone call with IHS.

IPA Update:

- Sarah Aker reported that Andi Ferguson had been hired as the new IPA nurse for Pine Ridge. Andi lives in Rapid City but will work primarily on site at the IHS facility in Pine Ridge. Andi has worked for LTSS in the past and at nursing homes so is familiar with the nursing home model. She has already joined the State Review Team and will be going to the PRTFs soon to get familiar with their services. DSS is working to get her credentialed with IHS and will be getting her in touch with the correct contacts at Avera and Sanford soon. Andi will be attending the CBPSS meetings in the future.
- Sarah stated they are close to hiring a person in Rosebud but are still looking for a candidate in Eagle Butte. The job announcement is on the state website and attached to today's agenda.
- Brenda Tidball Zeltinger asked about the progress on hiring a mid-level provider, like a Physician's Assistant. Sarah stated DSS is still discussing this with IHS. Sarah, Bernie and Kathy have talked about getting a job description created. They are hoping this can be implemented to add capacity to assist with the referral process.

Savings Report and Shared Savings Update:

- Brenda Tidball Zeltinger reviewed the Savings Report. Through April 30 we are still on target for FY19 projected savings. The savings so far was what gave the State the ability to do targeted inflation for some provider groups. At the last meeting it was discussed that we haven't yet gotten CMS approval for payout. Earlier this month DSS did get a formal Request for Information from CMS. DSS will respond to the questions and submit them to CMS, CMS will then have another 90 days to respond.
- Sarah stated they were able to make payments for the General Fund Savings to providers on May 15. A memo was sent to each provider detailing the payment. The total General Fund Savings to date is \$671,338.
- Brenda stated they are looking at other ways to make payments to the providers. Since all of the state's PRTF providers will be participating we may be able to build it into rate setting methodology. Waiver service payments are a little different.
- Senator Steinhauer asked why there were no actual nursing homes on the list CCA and Savings Report. Sarah commented that most fall under Avera and Sanford, the other big group is Black Hills Receiver and Bennett County also has a nursing home.
- Senator Steinhauer suggested adding a column to the Savings Report to show amount of Shared Savings payments to each facility. Would also like to have discussion about what level

of savings will be done for smaller facilities and the need to have something to show the smaller nursing homes and other providers what this opportunity will mean for them. Brenda agreed and doesn't want to lose sight of the fact that this is an opportunity for all size providers not just the big provider systems.

- Mark Deak representing SDHCA stated that most efforts have been focused on the bigger provider systems and the providers that have large Native American populations. Now that those are in line we can start pushing the opportunity to smaller organizations.

Innovations Grants:

- Nursing Homes – Yvette Thomas from DHS stated they are still waiting for proposals to be submitted, there have been some questions asked but no proposals have been submitted. The deadline is June 3rd.
- Primary and Prenatal Care - Brenda Tidball Zeltinger reported that proposals were due Monday May 20th. Four proposals were received and they will be reviewing and setting up calls with each provider soon.

Next Steps:

- Kathy Bad Moccasin mentioned that one of the challenges they are encountering is the staff that is receiving the referrals at a provider is often denying them because they are not aware that they don't need a "Purple" card. Rapid City Regional specialty clinic is one example. Brenda will follow up with RC Regional and get back to Kathy.
- Darryl Millner will facilitate a meeting with CSPs and IHS to answer questions about the services CSPs provide.
- DSS is working on IPA nurses for Rosebud and Eagle Butte.

Next Meeting Date:

- June 11, 2019 from 10-11am Central Time.