South Dakota Soybean Research & Promotion Council Board Meeting Minutes Monday, March 13, 2023

Via Zoom Teleconference | https://us02web.zoom.us/j/88384508282

Present: Jason Frerichs, Chairman; David Struck, Vice Chairman; Mike McCranie, Treasurer; Heather Beaner, Secretary; Todd Hanten, Tim Ostrem, Dawn Scheier, Ardon Wek, and David Iverson (morning)

Staff Present: Jerry Schmitz, Executive Director; Becky Cypher, Executive Assistant; Paul Van Sloten, Bonnie Dybedahl, Program Manager, Accounting Manager; Mariah Kessler, Communications Director; and Maggie Vander Laan, Communications Specialist.

Guests Present: Kevin Deinert, SDSA President; Jeff Thompson, SDSA 2nd Vice President; Jamie Johnson, SDSA; and Bob Mercer, KELOLAND News

Pledge of Allegiance

Chairman Frerichs led the board in the Pledge of Allegiance.

Call to Order - Jason Frerichs

Chairman Frerichs called the meeting to order at 9:03 a.m.

Approval of Agenda - Jason Frerichs

Dawn would like to add Farmers for Soil Health discussion to the Executive Director's report.

Motion:

Dawn Scheier moved to approve the agenda with the addition of Farmers for Soil Health. Seconded by Mike McCranie.

Motion passed unanimously.

Conflict of Interest Disclosures - Jason Frerichs

Chairman Frerichs disclosed he's now an investor in the Mitchell SD Soybean Processors facility. Ardon Wek is also an investor. Todd Hanten said he won two chairs from SSGA at Commodity Classic.

Secretary's report - Heather Beaner

Approve the minutes from the January 27, 2023 Board Meeting

Motion:

Mike McCranie moved to approve the minutes from the January 27, 2023 board meeting. Seconded by Tim Ostrem.

Motion passed unanimously.

Treasurer's Report - Mike McCranie

Review Financials

Paul sent out the financials late last night via email. Mike and Paul reviewed the profit and loss statement with the board members. Chairman Frerichs accepts the treasurer's report as presented.

Ritz Ag Consulting Presentation - Scott Ritzman

Scott Ritzman thanked the board for the opportunity to present. He reviewed five proposals for funding consideration. He noted the first three proposals are on behalf of SRDC.

Clean Fuels Alliance America - Tom Verry

Tom Verry gave an industry update and thanked the board for allowing him to present. He presented CFAA's eight proposals.

USSEC Soy Connext Sponsorship

Dawn gave an overview of USSEC's Soy Connext sponsorship. The event is in August, but due to advertising and promotion of the event, USSEC needs to know sooner than July 1 if the Council would like to sponsor it. She said USSEC is asking for \$25,000 — which is 3% of funding.

Motion:

Dawn Scheier moved to approve USSEC's Soy Connext sponsorship in the amount of \$25,000 to be paid this fiscal year.

Seconded by David Struck.

Motion passed unanimously.

The Sampson House - Val Sampson

Val Sampson and Sara Waldner joined the meeting. They thanked the board for allowing them to present. Val touched on the 2023 highlights and presented the new projects for 2024.

USSEC - Brianna Metts

Brianna Metts introduced herself and said presented five projects for FY24. She said the amounts are flexible – except for the sponsorship of Soy Connext.

USMEF – John Hinners

John Hinners introduced himself and gave an overview of the organization. He reviewed their FY24 proposal and noted USMEF was able to utilize ATP funding last year, but they won't get that funding this year.

Paulsen - Allyse Steffen

Sara Steever, Emily Johnson, and Mark Smither joined Allyse Steffen in presenting. They presented proposals for FY24.

USAPEEC – Shelby Watson

Shelby Watson introduced herself to the board and gave an overview of USAPEEC. She reviewed her proposals for FY24.

AGLS Board Training

SD Trade Proposal

Jerry reviewed the proposal that South Dakota Trade submitted. The board members would like more information on this proposal before making a funding decision.

Executive Director Report – Jerry Schmitz

Spring Council Director Election Update

USB Director Appointment Update
Other
Project Management System
Sync Share E-Folder
Farmers for Soil Health Discussion

Staff Reports

USB Director Reports

Board Member Organization Reports

SDSA Update - Kevin Deinert

Public Input

Chairman Frerichs called for public input at 3:43 p.m. None received.

Motion:

David Struck moved to adjourn the meeting at 3:54 p.m.

Seconded by Todd Hanten. Motion passed unanimously.

Heather Beaner, Secretary

SD Soybean Research & Promotion Council

Date Approved