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July 1, 2023

Mr. Matt Clark South Dakota Investment Council 4009 West 49 Street, Suite 300 Sioux Falls, SD 57106

Dear Mr. Clark,

In our role as Program Manager for the CollegeAccess 529 Plan, VP Distributors, LLC would like to recommend a series of proposals to enhance the investment profile of the Plan. The recommendations, which are attached for your consideration, were developed by Virtus Fund Advisers.

If approved, the following changes will alter the current asset allocations of the Age-Based and Static Portfolios: (1) decrease cash and ultra-short and short bonds; (2) increase overall duration (3) increase allocation to inflation-protected bonds; (4) reduce allocation to global equities, and within equities tilt to US growth and reduce exposure to US value; (5) increase diversification by adding to commodities and global real estate

As part of the recommendation, and in particular to increase the nominal duration positioning, we recommend adding one additional fund to the Plan: The Virtus Newfleet Multisector Intermediate Fund will replace the Virtus Newfleet Low Duration Core Plus Fund (same sub-advisor). There are no other Fund additions to the Plan or manager changes to report.

As a result of implementing the changes, as outlined, underlying fund fees are down or flat across most age-based and static portfolios. The exceptions are age-based 9-10, 11 and Diversified Equity.

Subject to your approval, as well as the Board's, these changes would take effect on or around September 15, 2023.

Thank you for considering our recommendations for the CollegeAccess 529 Plan. VP Distributors, in collaboration with our colleagues at Virtus Fund Advisers, would be pleased to answer any questions you or your staff may have.

Regards,

Michael G. Sebesta, CFA (404.845.7664) Managing Director Virtus Investment Partners

cc: Heather Bergman (619.687.2785) Paul Pietranico (619.687.2798) Michelle Gallo (201.802.2367)



# COLLEGEACCESS 529 PLAN PROPOSAL FOR 2023-24

Paul Pietranico, CFA Chief Investment Officer and Senior Managing Director Virtus Multi-Asset, Virtus Fund Advisers, LLC

Heather Bergman, Ph.D. Managing Director and Senior Portfolio Manager Virtus Multi-Asset, Virtus Fund Advisers, LLC

July 1, 2023



## 2023-24 PROPOSAL



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### **Macro Themes**

Significant Risk of Mild-to-Moderate <b>Recession</b>	We expect growth to continue to slow through the second half of 2023 and first half of 2024. Our base case is a mild recession. We then expect a recovery to take hold in mid-to-late 2024.
Sticky, but Moderating Inflation	While inflation is moderating and should continue to do so, we do not expect the Fed's preferred price index, PCE, to converge to the 2% Fed target 12 months (although modeling suggests it could get to within a half a percentage point).
<b>Hiking Completed</b> , Uncertainty around Timing of Easing	We expect that the Fed peak rate will be 5.25-5.50% and that, while the Fed may be slower to start easing than what is currently priced in, it will eventually pivot to an easing cycle by the second half of 2024.
Developed Market ex-US Rates Higher for Longer	Despite slowing growth and the risk of a more severe recession in Europe, persistent inflation pressures will keep the European Central Bank hiking rates for longer. In Japan, the end of the Bank of Japan's yield curve control policy will push long term rates higher eventually.
Avoid a Full-Blown Bank Crisis, But Tighter Credit Conditions Possible	Recent volatility in the banking sector, which started in the US, has raised the prospect of a significant tightening of credit conditions globally.



Allocation Change	Rationale	Fund Exposure Addition and Increase	Fund Exposure Decrease	Range of reallocation per Fund (Age-Based)
Reduce <b>Cash and</b> <b>Short-Term Bonds</b> from current allocation. Within Cash and Short-Term Bonds, reallocate to cash.	Given our expectations for a mild recession and the Fed to hold short- term rates higher than current priced by markets, we reduce our overall allocation to cash and short-term bonds, in order to increase portfolio duration, and within the asset class, increase the allocation to the government money market fund to reduce credit risk exposure. This applies particularly in the near-college Age-Based portfolios.	<ul> <li>PIMCO Government Money Market</li> </ul>	<ul> <li>PIMCO Short Asset Investment</li> <li>PIMCO Short Term</li> </ul>	Maximum reallocation is +/- 11%
Increase <b>Nominal</b> <b>Bonds</b> (core US Bonds) to add nominal duration against a backdrop of expected easing of monetary policy.	The combination of a higher cost of lending and early signs of easing inflation likely puts global central banks at or near the end of their tightening cycles. In the US, we expect that the Fed peak rate will be 5.25-5.50% and that, while the Fed may be slower to start easing than what markets are currently pricing in, it will pivot to an easing cycle by late 2024. We increase duration in part by swapping two low duration strategies for standard duration versions of those strategies.	<ul> <li>Metropolitan West Total Return, PIMCO Total Return, PIMCO Income</li> <li>Add: Virtus Newfleet Multisector Intermediate</li> </ul>	<ul> <li>PIMCO Low Duration Income</li> <li>Virtus Newfleet Low Duration Core Plus</li> </ul>	Maximum reallocation is +/- 11%
Increase <b>TIPs</b> from current underweight to benchmark weight	Current long-term breakeven levels suggest that TIPs are fairly-valued and may appreciate if inflation fails to converge to the 2% target. In addition, in a hard recession scenario with outright deflation in the US (which is not our base case), TIPs could be a hedge as the Fed would have to force real yields into negative territory to support markets.	<ul> <li>DFA Inflation Protected Bond</li> <li>PIMCO Real Return</li> </ul>		Maximum reallocation is +/- 3%
Reduce <b>Global Equities</b> (to a small underweight relative to the benchmark.) Within Global Equities, increase exposure to US and Growth strategies	In the medium term, in a slower growth environment, we prefer to be modestly underweight global equities, particularly non-US developed market equities. We expect the recession in Europe will be longer and deeper than in the US. Within equities, we increase exposure to US equities and emerging markets, with a tilt toward US growth and away from value because in a low growth environment, we expect a growth premium.	<ul> <li>Virtus Silvant Focused Growth</li> <li>Virtus Emerging Markets Opportunities</li> <li>TIAA CREF S&amp;P 500 Index</li> </ul>	<ul> <li>Virtus NFJ Dividend Value</li> <li>TIA CREF International Equity Index</li> </ul>	Maximum reallocation is +/- 5%
Modestly increase Global Real Estate and Commodities relative to current allocation, but maintain a small underweight to commodities compared to benchmark.	We increase exposure to global REITs, given strong balance sheets and the expectation that rate sensitive segments of Global REITs should benefit as interest rates stabilize and decrease. We expect that in a mild recessionary scenario, commodity prices will continue to decline but will stabilize and appreciate once economic growth picks up in mid-to-late 2024.	<ul> <li>Virtus Duff &amp; Phelps Global Real Estate Securities</li> <li>DFA Commodity Strategy</li> </ul>		Maximum reallocation is +/- 1%

As of July 1, 2023; <sup>1</sup> positioning descriptions are in relation to the program benchmark, which is static.

## **2023-24 PROPOSAL** *PROPOSED EXPOSURES*



				South Dakota CollegeAccess Portfolios – 2023-24 Proposed											
			Updated Fees	0-8	9-10	11	12	13	14	15	16	17+	Div Equity	Div Bond	UltraShor Bond
	PGYXX	PIMCO Government Money Market	0.18%	-	-	-	5%	9%	12%	14%	17%	19%	-	-	40%
Cash & Short- Term Bonds	PAIDX	PIMCO Short Asset Investment	0.35%	-	-	-	3%	6%	11%	13%	13%	15%	-	-	40%
Term Bonds	PTSHX	PIMCO Short-Term	0.45%	-	-	-	-	-	-	-	6%	7%	-	-	20%
		Total Cash & Short-Term Bonds					8%	15%	23%	27%	36%	41%			100%
	MWTSX	Metropolitan West TR Bond P	0.36%	1%	3%	11%	11%	13%	13%	14%	15%	17%	-	50%	-
Nominal	PTTRX	PIMCO Total Return Fund Instl	0.46%	-	-	-	-		2%	5%	11%	11%	-	35%	-
Bonds	VMFRX	Virtus Newfleet Multisector Intermediate	0.61%	1%	1%	2%	3%	3%	3%	2%	2%	2%	-	3%	-
	PIMIX	PIMCO Income Fund	0.50%	-	-	-	-	1%	2%	2%	2%	2%	-	2%	-
	PFIIX	PIMCO Low Dur Income Instl	0.50%	-	-	-	-	-	-	-	-	-	-	-	-
	VLDRX	Virtus Newfleet Low Dur CorePlus	0.43%	-	-	-	-	-	-	-	-	-	-	-	-
	AGASX	Virtus Global Allocation–Bond (40%)		11%	12%	12%	13%	13%	12%	12%	6%	4%	-	-	-
		Total Nominal Bonds		13%	16%	25%	27%	30%	32%	35%	36%	36%		90%	
Inflation-	PRRIX	PIMCO Real Return	0.45%	2%	6%	7%	7%	7%	7%	9%	8%	8%	_	5%	
Linked Bond		DFA Inflation-Protected Securities	0.11%	1%	4%	5%	5%	5%	5%	6%	7%	7%	-	5%	
		Total Inflation-Linked Bonds		3%	10%	12%	12%	12%	12%	15%	15%	15%		10%	
	AGASX	Virtus Global Allocation – Equity (60%)	0.47%	17%	19%	19%	19%	19%	18%	17%	9%	5%	-	-	_
		American Funds New Perspective	0.41%	11%	9%	6%	5%	5%	3%	_	-	-	14%	-	-
		Virtus Silvant Focused Growth	0.62%	6%	5%	5%	5%	5%	2%	-	-	-	12%	-	-
Global	ANDVX	Virtus NFJ Dividend Value	0.63%	2%	2%	2%	1%	-	-	-	-	-	4%	-	-
Equities	TCIEX	TIAA-CREF International Equity Index	0.05%	8%	5%	2%	1%	-	-	-	-	-	17%	-	-
	TISPX	TIAA-CREF S&P 500 Index	0.05%	18%	14%	11%	8%	4%	3%	1%	-	-	30%	-	-
	DODFX	Dodge & Cox International Stock	0.62%	5%	4%	3%	2%	-	-	-	-	-	7%	-	-
		Virtus Emerging Market Opportunities	0.89%	5%	5%	5%	4%	3%	1%	-	-	-	6%	-	-
		Total Global Equities		72%	63%	53%	45%	36%	27%	18%	9%	5%	90%		
Commodities	DCMSX	DFA Commodity Strategy	0.30%	6%	5%	5%	4%	3%	2%	2%	1%	1%	4%	0%	0%
		Total Commodities		6%	5%	5%	4%	3%	2%	2%	1%	1%	4%	0%	0%
Real Estate	VRGEX	Virtus Duff & Phelps Global Real Estate	0.89%	6%	6%	5%	4%	4%	4%	3%	3%	2%	6%	0%	0%
		Total Real Estate		6%	6%	5%	4%	4%	4%	3%	3%	2%	6%	0%	0%
Change from		_		0.00%	0.01%	0.01%	0.00%	-0.01%	-0.01%	-0.02%	-0.01%	-0.01%	0.01%	-0.02%	-0.05%

Note that for asset class totals, Virtus Global Allocation splits 60% equity and 40% nominal bonds.

## **2023-24 PROPOSAL DIFFERENCES FROM CURRENT 2022-23 PORTFOLIOS**



			South Dakota CollegeAccess Portfolios – 2023-24 Proposed										d		
			Updated Fees	0-8	9-10	11	12	13	14	15	16	17+	Div Equity	Div Bond	UltraShort Bond
	PGYXX	PIMCO Government Money Market	0.18%	-	-	-	5%	9%	12%	10%	11%	11%	-		10%
Cash & Short-	PAIDX	PIMCO Short Asset Investment	0.35%	-	-	-	-5%	-6%	-11%	-7%	-10%	-12%	-	-4%	20%
Term Bonds	PTSHX	PIMCO Short-Term	0.45%	-	-	-1%	-3%	-7%	-7%	-10%	-10%	-10%	-	-4%	-30%
		Total Cash & Short-Term Bonds				-1%	-3%	-4%	-6%	-7%	-9%	-11%		-8%	
	MWTSX	Metropolitan West TR Bond P	0.36%	1%	3%	5%	5%	6%	5%	4%	1%	2%	-	12%	-
Nominal	PTTRX	PIMCO Total Return Fund Instl	0.46%	-	-	-	-	-	2%	5%	11%	11%	-	1%	-
Bonds	VMFRX	Virtus Newfleet Multisector Intermediate	0.61%	1%	1%	2%	3%	3%	3%	2%	2%	2%	-	3%	-
	PIMIX	PIMCO Income Fund	0.50%	-	-	-	-	1%	2%	2%	2%	2%	-	2%	-
	PFIIX	PIMCO Low Dur Income Instl	0.50%	-	-2%	-3%	-3%	-4%	-4%	-4%	-3%	-3%	-	-6%	-
	VLDRX	Virtus Newfleet Low Dur CorePlus	0.43%	-3%	-5%	-7%	-7%	-7%	-7%	-7%	-7%	-7%	-	-10%	-
	AGASX	Virtus Global Allocation–Bond (40%)		-1%	-1%	-1%	-1%	-1%	-1%	-1%	-2%	-1%	-		-
		Total Nominal Bonds		-2%	-4%	-4%	-3%	-2%	-%	1%	4%	6%		2%	
Inflation-	PRRIX	PIMCO Real Return	0.45%		2%	3%	3%	3%	3%	3%	3%	3%	-	3%	-
Linked Bond	DIPSX	DFA Inflation-Protected Securities	0.11%	1%	2%	3%	3%	3%	3%	3%	3%	3%	-	3%	-
		Total Inflation-Linked Bonds		1%	4%	6%	6%	6%	6%	6%	6%	6%		6%	
	AGASX	Virtus Global Allocation – Equity (60%)	0.47%	-1%	-2%	-2%	-1%	-1%	-2%	-2%	-2%	-2%	-	-	-
	RNPGX	American Funds New Perspective	0.41%	-	-	-	-	-	-	-	-	-	-	-	-
	AFGFX	Virtus Silvant Focused Growth	0.62%	2%	2%	2%	2%	2%	1%		-	-	3%	-	-
Global	ANDVX	Virtus NFJ Dividend Value	0.63%	-5%	-4%	-4%	-4%	-4%	-3%	-1%	-	-	-5%	-	-
Equities	TCIEX	TIAA-CREF International Equity Index	0.05%	-3%	-2%	-3%	-3%	-3%	-2%		-	-	-5%	-	-
	TISPX	TIAA-CREF S&P 500 Index	0.05%	5%	3%	3%	3%	3%	3%	1%	-	-	4%	-	-
	DODFX	Dodge & Cox International Stock	0.62%	-	-	-	-	-	-	-	-	-	-	-	-
	VREMX	Virtus Emerging Market Opportunities	0.89%	1%	1%	1%	1%	1%	1%	-	-	-	1%	-	-
		Total Global Equities		-1%	-2%	-3%	-2%	-2%	-2%	-2%	-2%	-2%	-2%		
Commodities	DCMSX	DFA Commodity Strategy	0.30%	1%	1%	1%	1%	1%	1%	1%	-	-	1%	-	-
		Total Commodities		1%	1%	1%	1%	1%	1%	1%	0%	0%	1%	0%	0%
Real Estate	VRGEX	Virtus Duff & Phelps Global Real Estate	0.89%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	-	-
		Total Real Estate		1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%	0%

Note that for asset class totals, Virtus Global Allocation splits 60% equity and 40% nominal bonds.

## STRATEGIC ASSET ALLOCATION

PORTFOLIO PROPOSAL 2023-24



#### **Glidepath Composition**

	0-8	9-10	11	12	13	14	15	16	17+	Diversified Equity	Diversified Bond	UltraShort Bond
Cash & Short-Term Bonds	0%	0%	0%	10%	18%	28%	33%	43%	50%	0%	5%	100%
Nominal Bonds	10%	15%	23%	23%	25%	25%	27%	27%	25%	0%	85%	0%
TIPS	5%	10%	12%	12%	12%	12%	15%	15%	15%	0%	10%	0%
Global Equities	73%	64%	55%	47%	38%	29%	20%	11%	7%	90%	0%	0%
Commodities	7%	6%	6%	5%	4%	3%	3%	2%	2%	5%	0%	0%
Real Estate	5%	5%	4%	3%	3%	3%	2%	2%	1%	5%	0%	0%

#### Proposed Asset Allocation Active Positioning Compared to Glidepath

	0-8	9-10	11	12	13	14	15	16	17+	Diversified Equity	Diversified Bond	UltraShort Bond
Cash & Short-Term Bonds	0%	0%	0%	-2%	-3%	-5%	-6%	-7%	-9%	0%	-5%	0%
Nominal Bonds	3%	1%	2%	4%	5%	7%	8%	9%	11%	0%	5%	0%
TIPS	-2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Global Equities	-1%	-1%	-2%	-2%	-2%	-2%	-2%	-2%	-2%	0%	0%	0%
Commodities	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	0%	0%
Real Estate	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%	0%



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### Outcome

Fees	Underlying fund fees are flat or down across most age-based and static portfolios. The exceptions are age-based 9-10, 11 and Diversified Equity. In these cases, fees increased at least in part due to higher allocation to Global REITs and an active emerging market equities strategy.
Tactical Asset Allocation	The overriding goal of the changes is to eliminate the current nominal duration underweight compared to the benchmark and to shift to a modestly overweight duration position across the portfolios. We increase exposure to TIPs to return the allocation to benchmark weight.
	We also increase diversification overall, moving to a small overweight for Global REITs and increase commodities closer to benchmark weight. We modestly reduce global equity exposure and, within equities, increase exposure to US compared to non-US developed market equities.
Passive vs. Active	Maintain mix of active and passive managers in global equities.
Proposed Fund Additions Info	We propose to exchange the low duration version of two nominal bond strategies for their standard duration versions. We add Virtus Newfleet Multisector Intermediate Bond Fund and PIMCO Income Fund (which is currently held as a standalone fund and had previously been held in the age-based portfolios). Therefore, there is one fund, which is new to the program: Virtus Newfleet Multisector Intermediate Bond Fund (ticker: VMFRX).