

## **South Dakota Soybean Research & Promotion Council Board Minutes**

**Wednesday, April 1st, 2020 8:30 a.m. – 6:00 p.m.**

Via Zoom Teleconference | <https://zoom.us/j/549502160>

**Present:** Craig Converse, Chairman; Todd Hanten, Vice Chairman; Mike McCranie, Secretary; Dawn Scheier, Treasurer; Tim Ostrem, Matt Bainbridge, David Struck, and Heather Beaner

**Staff Present:** Jerry Schmitz, Executive Director; Becky Cypher, Executive Assistant; Adam Kask, Market Development & Research Director; Paul Van Sloten, Accounting Manager; Bonnie Dybedahl, Program Manager; Mariah Kessler, Communications Specialist; and Jennifer Mueller, Administrative Assistant

**Guests Present:** David Iverson, United Soybean Board; Jeff Thompson, SDSA

### **Pledge of Allegiance**

Chairman Converse led the board in the Pledge of Allegiance.

### **Call to Order/Consent Agenda/Approval of Agenda/Conflict of Interest Disclosures – Craig Converse**

Chairman Converse called the meeting to order at 8:33 a.m.

Dawn said she'd like to move the international marketing investment channel discussion first due to a planned absence in the afternoon.

**Mike McCranie moved to approve the agenda. Seconded by Heather Beaner. Roll call was taken. Motion passed unanimously.**

### **Conflict of Interest**

Chairman Converse asked board members to declare any new conflicts of interest since the last board meeting. Dawn said she'll recuse herself from the SDARL discussion since she's alumni. Mike said he will recuse himself from the SD Pork project since he's a shareholder with Pipestone Holdings. Todd will recuse himself from the Prairie Aquatech proposal decision.

### **Treasurer's Report – Dawn Scheier**

Review Financials

Paul said financials are in the e-folder for board members to review. He gave an overview of the balance sheet.

Paul reviewed the meeting per diems for board members.

**Heather Beaner moved for the board members to receive a per diem for the March 31 and April 1, 2020 Zoom meetings. Seconded by Mike McCranie. Roll call was taken. Motion passed unanimously.**

**Secretary's Report – Mike McCranie**

Approve the minutes from the January 24, 2020 Board Meeting

**Tim Ostrem moved to approve the meeting minutes from the January 24<sup>th</sup>, 2020 board meeting. Seconded by David Struck. Roll call was taken. Motion passed unanimously.**

**FY21 Draft Budget**

The FY21 budget was drafted by the board members.

**Mike McCranie moved to fund SDSU proposals as follows: Dr. David Clay's 100 bu/ac proposal in the amount of \$153,274, Dr. Sharon Clay's controlling weeds proposal in the amount of \$67,000 and Dr. Kleinjan's fertilization proposal in the amount of \$5,500 for a total of \$225,774. Seconded by David Struck. Roll call was taken. Motion passed unanimously.**

**Dawn Scheier moved to sponsor SDSA's Soybean Open meal in the amount of \$2,000 and fund the yield contest in the amount of \$61,300. Seconded by Tim Ostrem. Roll call taken. Motion passed unanimously.**

**Executive Director Report – Jerry Schmitz**

Commodity Classic Meal

Jerry reviewed the expenses for the dinner at Commodity Classic on February 26, 2020.

**Mike McCranie moved for the Council to pay for the Commodity Classic dinner for the Council and Association board members, and for one guest each to be paid for by old checkoff funds, with additional guests be paid for by the board member that brought them. Seconded by Dawn Scheier. Roll call was taken. Motion passed unanimously.**

**Public Input**

Chairman Converse called for public input at 3:38 p.m., none received.

**Mike McCranie moved to enter into executive session to discuss personnel at 3:50 p.m. Seconded by Dawn Scheier. Roll call was taken. Motion passed unanimously.**

Chairman Converse declared the board out of executive session at 4:05 p.m.

**Tim Ostrem moved to adjourn the meeting at 4:06 p.m. Seconded by David Struck. Roll call was taken. Motion passed unanimously.**

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Michael McCranie, Secretary  
SD Soybean Research & Promotion Council

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Date Approved