

**Community-Based Providers Shared Savings Workgroup
Meeting Agenda
Tuesday, October 1, 2019
9:00 a.m. - 10:00 a.m. (Central time)
Kneip 3
Kneip Building, Pierre
Conference Call Number: 1.866.410.8397 / passcode: 817 697 2761#**

Attendees: Melissa Klemann, William Snyder, Tatiana Johnson, Melony Bertram, Mark Limberg, Marty Davis, Shawnie Rechtenbaugh, Tiffany Wolfgang, TJ Stanfield, Sen. Wayne Steinhauer, Yvette Thomas, Brenda Tidball-Zeltinger, Andrew Riggan, Brett Hoffman, Virgena Wieseler, Sarah Aker, Andi Ferguson, Jodi Smith, Thomas Syverson, Tim Rave, Mitch Rave, Deb Fischer-Clemens, Amanda Doherty-Karber

Welcome/Introductions

Melissa Klemann welcomed the group. Members of the group introduced themselves.

Review September 4 Meeting Minutes

Melissa reviewed the minutes from the last meeting. There were no changes or comments on the minutes.

**Updates on Progress and Developments Since Last Meeting
Status of Referrals**

Virgena Wieseler gave an update about Psychiatric Residential Treatment Facility (PRTF) referrals. Jodi Smith and Andi Ferguson reported on their work with PRTFs and working with Indian Health Service (IHS) service units on referrals. There are referrals from Ft. Thompson. Sarah Aker reported on the meeting with Sisseton IHS. The meeting went well; Sisseton IHS is meeting internally to determine how to route referrals within their facility. The IPA nurses prepared several cases to leave with Sisseton for referral. Sisseton noted that they were open to seeing patients from Human Services Agency for referrals. Sarah also gave an update about billing. DSS is sending reconciliation reports to providers. The reports have a listing of American Indian patients that had claims in the previous month that were not submitted with a valid IHS referral on the claim form. Providers may void and resubmit claims to ensure that the IHS referring provider is on the claim when a referral is in place. Yvette Thomas gave an update about nursing home claims. The Department of Social Services (DSS) and the Department of Human Services (DHS) made a modification to the level of care form to identify patients up front that may be eligible for care coordination. Yvette has reached out to Empress to get a Care Coordination Agreement (CCA) started. Darryl gave an update on referrals for Community Support Providers (CSP). There is an executed shared savings agreement with Community Connections Inc (CCI). Darryl, Bill Snyder, and Sarah met Melony Bertram and worked through reconciling claims. DHS is calculating a supplemental payment for CCI. Senator Wayne Steinhauer asked if CCI is sharing at the original amount. Sen. Steinhauer expressed his opinion

that the shared savings agreement should prioritize and incentivize the work to get started since the first referrals are the most complex and hardest to implement. Sen. Steinhauer noted that he thinks we need to structure the shared savings agreements to cover provider costs and provide an incentive, and that the group should think about restructuring the agreements. Sen. Steinhauer suggested circling back with CCI to ask if the savings were worth the effort of obtaining the referrals. Brenda Tidball-Zeltinger suggested looking at the opportunity as a whole in a future meeting. Brenda noted that the state could bring data to see what the opportunity is at full capacity. Sen. Steinhauer said he looks forward to the data and would like to discuss sharing at an aggressive percentage for all providers. Brenda noted that we need to be mindful about the rate reinvestment and need to look out ahead at what that means for budget assumptions. Brenda noted that Rep. Hunhoff had requested data related to this topic and the monthly shared savings reports published on-line will be revised to include the actual expenditures for each provider.

IPA Update

Sarah gave an update on the IPA agreements. The agreements have been signed; Jodi and Andi are meeting onsite with IHS this week to get into the facilities and begin working with IHS. Deb Fischer-Clemens asked about the pending CCAs and why they are still pending. Melissa noted that IHS has been looking at the technical aspects of a CSP prior to moving forward with signing the CSP agreements. The state met with IHS in July and thought we had made some progress; however, IHS has not moved forward on the CSP agreements. Sen. Steinhauer asked if anyone had ideas about how to get the agreements signed with IHS.

Sarah noted there is an opportunity to get CCAs signed with Oyate Health Center and that Andi has met with Oyate about the CCA process. Brenda noted that it may not be an incentive issue with IHS but more related to where these services fall within IHS. The state has started to explore the potential of reaching out to the federal IHS to work through the issue. Sen. Steinhauer asked about exploring other incentives for Indian Health Service. Brenda noted that the nursing staff was one incentive requested by I.H.S. and the delay in signing the agreements doesn't appear to be related to incentives for I.H.S. but some questions I.H.S. had regarding wavier services. Sen. Steinhauer asked if this could benefit American Indians by enhancing reimbursement. Brenda noted that reinvesting savings has been able to directly benefit tribal programs and Sen. Steinhauer asked if there is an ability to give money to tribal agencies in some other way with the dollars that would have otherwise went to IHS so tribes can pressure IHS to sign the agreements. Melissa noted that the recommendations funded by the CCA savings came out of the Health Care Solutions Coalition including the innovation grants. DSS awarded \$1,000,000 towards prenatal care. The majority of the projects focus on American Indians as part of the target population. The three groups awarded were Native Women's Health Care, Avera Health, and Center for Family Medicine. Native Women's is focusing on creating connections between Behavioral Health and OB care. Avera project will cover 17 counties and will partner with one IHS. Non-traditional health care clinic if SD Medicaid pays for remote monitoring for gestational diabetes. CFM is testing pregnancy as a criteria for Health Home to offer additional.

Sarah gave an update on the third IPA nurse. We expect to hire for that position in the near future.

Savings Report and Shared Savings Update

DSS received notification from the Federal government regarding approval of the State Plan Amendment to make the federal shared savings payment to providers. Payments were made on September 25, 2019. Bill Snyder went over the August Shared Savings report. The report will be updated to show the opportunity for each provider in future versions. Bill noted that not all care can be saved through the CCA process due to the referral requirements, but the report will show the total amount of care that was provided to American Indians eligible for Medicaid. Sen. Steinhauer asked how the target was set and if it was collaborative with the facility. Brenda said that the targets for SFY20 were set in collaboration with the providers. The state is hopeful that with the IPA nurses embedded in IHS and with access to the IHS medical record that there will be an increased ability to capture additional savings. The target numbers align with the budgeted amount of savings. Amanda Doherty-Karber asked about the opportunity for providers that do not have an agreement. The state will share the opportunity at the provider level.

Melissa asked Brenda to talk about how pharmacy expenditures show up on the report. The pharmacy claims are captured for savings when the individual is in an IHS Health Home or Primary Care Provider and the prescriber is part of a CCA. Brenda noted that we will be working to see if there is an opportunity to collect more detailed information in that area.

Innovation Grant Update

Melissa gave an update that Human Services is still working on the innovation grants for nursing homes and that there will be more to come on those grants.

Next Steps

Melissa suggested the morning of December 3 at 9 AM for the next meeting in order to give an opportunity to hear the Governor's Budget Address. Melissa noted that the group would intend to meet again at the end of session towards the end of February or early March.

Next Meeting Date

- December 3, 2019, 9 AM CT