

**SOUTH DAKOTA BOARD OF TECHNICAL EDUCATION  
FINANCE AND MANAGEMENT  
INSTRUCTOR SALARY SUPPORT**

**PROPOSED: MARKET VALUE RATES**

CAREER CLUSTER	PROGRAM AREA OR DIVISION	SOC* Code	SOC* Title	FY23: ANNUAL MARKET
Agriculture, Food & Natural Resources	Agriculture	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers*	\$76,320
Agriculture, Food & Natural Resources	Farm and Ranch Management	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers*	\$76,320
Agriculture, Food & Natural Resources	Horticulture Technology	17-1012	Landscape Architects	\$97,560
Agriculture, Food & Natural Resources	Horticulture Technology	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	\$68,520
Agriculture, Food & Natural Resources	Landscape Technology	17-1012	Landscape Architects	\$97,560
Agriculture, Food & Natural Resources	Landscape Technology	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	\$68,520
Agriculture, Food & Natural Resources	Sports Turf Management	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	\$68,520
Architecture & Construction	Electrical Utilities & Substation Technology	11-9021	Construction Managers	\$127,320
Architecture & Construction	Wind Turbine Technology	11-9021	Construction Managers	\$127,320
Architecture & Construction	Wind Turbine Technology	49-9081	Wind Turbine Service Technicians	\$66,960
Architecture & Construction	Architectural Construction Engineering Technology	17-1011	Architects, Except Landscape and Naval	\$106,920
Architecture & Construction	Building Trades Technology	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	\$85,320
Architecture & Construction	Construction Management Technology	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	\$85,320
Architecture & Construction	Electrician	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	\$85,320
Architecture & Construction	Electronics	17-2199	Engineers, All Other	\$116,520
Architecture & Construction	Heating, Ventilation, Air Conditioning & Refrigeration	49-1011	First-Line Supervisors of Mechanics, Installers and Repairers	\$96,960
Architecture & Construction	Mechanical Engineering Technology	17-2141	Mechanical Engineers	\$103,920
Architecture & Construction	Plumbing	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	\$85,320
Architecture & Construction	Powerline Construction & Maintenance	11-9021	Construction Managers	\$127,320
Arts, A/V Technology & Communications	Media Design	27-1014	Special Effects Artists and Animators	\$60,000
Business Management & Administration	Accounting	13-2011	Accountants and Auditors	\$86,280
Business Management & Administration	Business Administration	43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$67,080
Business Management & Administration	Insurance	13-0000	Business and Financial Operations Occupations (broad occupational category)*	\$82,920
Business, Management & Administration	Leadership Academy	43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$67,080
Business, Management & Administration	Library Technician	25-4031	Library Technicians	\$32,880
Finance	Financial Services	13-0000	Business and Financial Operations Occupations (broad occupational category)*	\$82,920
General Education	Behavioral Sciences	25-1066	Psychology Teachers, Postsecondary	\$89,040
General Education	Behavioral Sciences	25-1067	Sociology Teachers, Postsecondary	\$84,720
General Education	Communications	25-1122	Communications Teachers, Postsecondary	\$83,400
General Education	Communications	25-1123	English Language and Literature Teachers, Postsecondary	\$77,520
General Education	General Education - Non-transferrable, including Computer Apps	25-2031	Secondary School Teachers, Except Special and Career/Technical Education	\$60,240
General Education	Mathematics	25-1022	Mathematical Science Teachers, Postsecondary	\$81,000
General Education	Natural Science	25-1042	Biological Science Teachers, Postsecondary	\$106,800
General Education	Social Sciences	25-1063	Economics Teachers, Postsecondary	\$119,880
Health Science	Advanced Medical Imaging	29-2032	Diagnostic Medical Sonographers	\$86,160
Health Science	Advanced Medical Imaging	29-2034	Radiologic Technologists and Technicians	\$70,440
Health Science	Cardiac Ultrasound	29-2031	Cardiovascular Technologists and Technicians	\$70,800
Health Science	Dental Assisting	29-2021	Dental Hygienists	\$98,880
Health Science	Diagnostic Medical Sonography	29-2032	Diagnostic Medical Sonographers	\$86,160
Health Science	Electroneurodiagnostic Technology	29-2032	Diagnostic Medical Sonographers	\$86,160
Health Science	Health Information Management - Coding Specialty	29-2098	Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other*	\$55,200
Health Science	Health Programs (Basic Courses)	29-1141	Registered Nurses	\$79,800
Health Science	Healthcare Office Assistant	43-9061	Office Clerks, General*	\$34,920
Health Science	Invasive Cardiovascular Technology	29-2032	Diagnostic Medical Sonographers	\$86,160
Health Science	Licensed Practical Nursing	29-1141	Registered Nurses	\$79,800
Health Science	Medical Assisting	29-1141	Registered Nurses	\$79,800
Health Science	Medical Laboratory Technician	29-2010	Clinical Laboratory Technologists and Technicians	\$63,960
Health Science	Nuclear Medicing Technology	29-2033	Nuclear Medicine Technologists	\$85,080
Health Science	Occupational Therapy Assistant	29-1122	Occupational Therapists	\$98,160
Health Science	Occupational Therapy Assistant	31-2011	Occupational Therapy Assistants	\$55,560
Health Science	Paramedic	29-1141	Registered Nurses	\$79,800
Health Science	Paramedic	29-2040	Emergency Medical Technicians and Paramedics	\$42,960
Health Science	Pharmacy Technician	29-2010	Clinical Laboratory Technologists and Technicians	\$63,960
Health Science	Pharmacy Technician	29-2052	Pharmacy Technicians	\$46,920
Health Science	Phlebotomy/Laboratory Assistant	29-2010	Clinical Laboratory Technologists and Technicians	\$63,960
Health Science	Phlebotomy/Laboratory Assistant	31-9097	Phlebotomists	\$38,160
Health Science	Physical Therapist Assistant	29-1123	Physical Therapists	\$105,000
Health Science	Physical Therapist Assistant	31-2021	Physical Therapist Assistants	\$56,400
Health Science	Physical Therapist Assistant	31-2021	Physical Therapist Assistant	\$56,400
Health Science	Radiation Therapy	29-1124	Radiation Therapists	\$110,400
Health Science	Radiologic Technology	29-2032	Diagnostic Medical Sonographers	\$86,160
Health Science	Registered Nursing Program	29-1141	Registered Nurses	\$79,800
Health Science	Registered Nursing Program	29-1171	Nurse Practitioners	\$136,440
Health Science	Surgical Technology	29-2010	Clinical Laboratory Technologists and Technicians	\$63,960
Health Science	Surgical Technology	29-2055	Surgical Technologists	\$58,440
Health Science	Vascular Ultrasound Technology	29-2032	Diagnostic Medical Sonographers	\$86,160
Health Science	Speech-Language Pathology Assistant	29-1127	Speech-Language Pathologists	\$75,480
Health Science	Veterinary Technician	29-1131	Veterinarians	\$99,240
Health Science	Veterinary Technician	29-2056	Veterinary Technologists and Technicians	\$46,920

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Hospitality & Tourism	Culinary Academy	35-1011	Chefs and Head Cooks	\$60,000
Human Services	Cosmetology	39-1098	First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Services	\$49,680
Human Services	Cosmetology	39-5012	Hairdressers, Hairstylists, and Cosmetologists	\$40,920
Human Services	Cosmetology	39-5012	Hairdressers, Hairstylists, and Cosmetologists	\$40,920
Human Services	Early Childhood Specialist	11-9031	Education and Childcare Administrators, Preschool and Daycare	\$78,240
Human Services	Human Service Technician	25-1113	Social Work Teachers, Postsecondary	\$88,080
Information Technology	Computer Aided Drafting Technician	17-2141	Mechanical Engineers	\$103,920
Information Technology	Computer Science - Information Technology Specialist	15-1244	Network and Computer Systems Administrators	\$84,120
Information Technology	Computer Science, Transferable	25-1021	Computer Science Teachers, Postsecondary	\$106,920
Information Technology	Computer Systems	15-1252	Software Developers and Software Quality Assurance Analysts and Testers*	\$100,080
Information Technology	Cyber Security	15-1212	Information Security Analysts	\$125,040
Information Technology	Digital Media	27-1014	Special Effects Artists and Animators	\$60,000
Information Technology	Telecommunications	17-2199	Engineers, All Other	\$116,520
Law, Public Safety, Corrections & Security	Criminal Justice	33-3021	Detectives and Criminal Investigators	\$81,360
Law, Public Safety, Corrections & Security	Fire Science	33-2020	First-Line Supervisors of Firefighting and Prevention Workers	\$104,280
Law, Public Safety, Corrections & Security	Law Enforcement	33-3021	Detectives and Criminal Investigators	\$81,360
Law, Public Safety, Corrections & Security	Medical/Fire Rescue	33-1021	First-Line Supervisors of Firefighting and Prevention Workers	\$104,280
Manufacturing	Bio Medical Equipment Technology	17-2199	Engineers, All Other	\$116,520
Manufacturing	Electronics Technology	17-2199	Engineers, All Other	\$116,520
Manufacturing	Energy Operations	11-3051	Industrial Production Managers	\$132,840
Manufacturing	Energy Technology	11-9021	Construction Managers	\$127,320
Manufacturing	Mechatronics	17-2199	Engineers, All Other	\$116,520
Manufacturing	Precision Machining	51-1011	First-Line Supervisors of Production and Operating Workers	\$81,480
Manufacturing	Robotics	17-2199	Engineers, All Other	\$116,520
Manufacturing	Welding	51-1011	First-Line Supervisors of Production and Operating Workers	\$81,480
Marketing	Marketing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$67,080
Science, Technology, Engineering & Math	Automation Controls/SCADA	17-2199	Engineers, All Other	\$116,520
Science, Technology, Engineering & Math	Civil Engineering Technology	17-2051	Civil Engineers	\$102,720
Science, Technology, Engineering & Math	Environmental Engineering Tech	17-2081	Environmental Engineers	\$110,640
Science, Technology, Engineering & Math	GPS/GIS Mapping Technology	17-1022	Surveyors	\$93,120
Science, Technology, Engineering & Math	Land Surveying	17-1022	Surveyors	\$93,120
Science, Technology, Engineering & Math	Satellite Communications	17-2199	Engineers, All Other	\$116,520
Transportation, Distribution & Logistics	Automotive	49-1011	First-Line Supervisors of Mechanics, Installers and Repairers	\$96,960
Transportation, Distribution & Logistics	Aviation Maintenance	49-1011	First-Line Supervisors of Mechanics, Installers and Repairers	\$96,960
Transportation, Distribution & Logistics	Collision Repair and Refinish Technology	51-1011	First-Line Supervisors of Production and Operating Workers	\$81,480
Transportation, Distribution & Logistics	Custom Paint and Fabrication Technology	51-1011	First-Line Supervisors of Production and Operating Workers	\$81,480
Transportation, Distribution & Logistics	Diesel Technology	49-1011	First-Line Supervisors of Mechanics, Installers and Repairers	\$96,960
Transportation, Distribution & Logistics	Heavy Equipment Operations	47-2073	Operating Engineers and Other Construction Equipment Operators	\$61,320
Transportation, Distribution & Logistics	Heavy Equipment Operations	47-2073	Operating Engineers and Other Construction Equipment Operators	\$61,320
Transportation, Distribution & Logistics	Heavy Equipment Operations	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$77,280
Transportation, Distribution & Logistics	High Performance Engine Machining	51-1011	First-Line Supervisors of Production and Operating Workers	\$81,480
Transportation, Distribution & Logistics	Power Sports Technology	49-1011	First-Line Supervisors of Mechanics, Installers and Repairers	\$96,960
Transportation, Distribution & Logistics	Truck Driving	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$77,280
Transportation, Distribution & Logistics	Truck Driving	53-3032	Heavy and Tractor-Trailer Truck Drivers	\$57,960
Transportation, Distribution & Logistics	Truck Driving	53-3032	Heavy and Tractor-Trailer Truck Drivers	\$57,960

**SOURCE:**

Source of data provided in Columns F-R: Occupational Employment and Wage Statistics, Labor Market Information Center, South Dakota Department of Labor and Regulation, March 2022.

Source of data provided in Columns S-Y: Reference "2022.07.Draft.FY23.ISS Summary" for full methodology.

**NOTES:**

\*SOC - Standard Occupational Classification

If a cell is blank the data is not available or has been suppressed because there is a risk of employer identification. Per federal regulations under the Confidential Information Protection and Statistical Efficiency Act (CIPSEA), LMIC cannot provide this confidential data.

The average wage is also known as the mean wage. The mean wage is calculated by dividing the estimated total wages for an occupation by the number of workers in that occupation. Percentile wages represent the percentage of an occupation's workers who earn less than or equal to that wage. The median wage is the 50th percentile: 50% earn less than or equal to this amount; 50% earn more.

For more information on percentile wages, please visit [https://dir.sd.gov/lmic/occupational\\_wages\\_technical\\_notes.aspx](https://dir.sd.gov/lmic/occupational_wages_technical_notes.aspx).