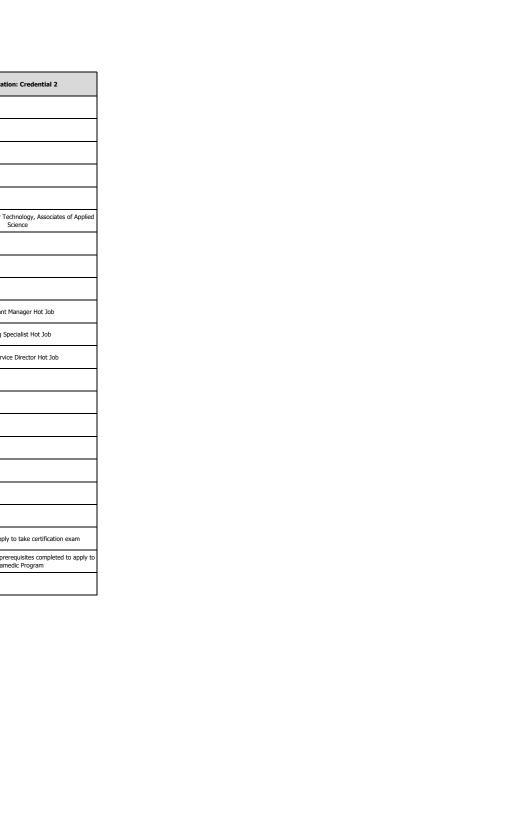**UpSkill: Recommended Certificate List**
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Institution	Career Cluster	Certificate	Certificate CIP Code	CIP Title	Articulation: Credential 1	Articulation: Credential 2
LATC	Agriculture	Agriculture	01.0101	Agricultural Business and Management, General	Agriculture, Associates of Applied Science	
LATC	Finance	Banking	52.0803	Banking and Financial Support Services	Financial Services, Associates of Applied Science	
LATC	Health Science	Medical Coding	51.0799	Health and Medical Administrative Services, Other	Medical Assisting, Associates of Applied Science	
LATC	Information Technology	Programming	11.0701	Computer Science	Computer Information Systems, Associates of Applied Science	
LATC	Information Technology	Network and Cybersecurity	11.0701	Computer Science	Computer Information Systems, Associates of Applied Science	
LATC	Manufacturing	Manufacturing	15.0405	Robotics Technology/Technician	Electronics or Robotics, Associates of Applied Science	Energy Operations or Technology, Associates of Applied Science
LATC	Marketing	Marketing	52.1401	Marketing/Marketing Management, General	Business, Associates of Applied Science	
LATC	Marketing	Human Resources	52.1001	Human Resources Management/Personnel Administration, General	Business, Associates of Applied Science	
LATC	Marketing	Entrepreneurship	52.0701	Entrepreneurship/Entrepreneurial Studies	Business, Associates of Applied Science	
MTC	Business, Management & Admin	Office	52.0411	Customer Service Support	Accounting, Business Management, MOP	Assistant Manager Hot Job
MTC	Health Science	Medical Information	51.0707	Medical Records Technology	Medical programs	Billing Specialist Hot Job
MTC	Agriculture, Food & Natural Resources	Dietary Management	51.3103	Dietetic Technician	Culinary	Food Service Director Hot Job
MTC	Business, Management & Admin	Leadership	52.0213	Leadership Studies	Assistant Manager Hot Job	
STC	Health Sciences	Medical Billing	51.0713	Medical Insurance Coding Specialist/Coder	Bachelor of Science in Health Care Administration	
STC	Health Sciences	Medical Coding	51.0713	Medical Insurance Coding Specialist/Coder	Bachellor of Science in Health Care Administration	
STC	Science, Technology, Engineering & Mathematics	Computer Support Certificate	11.9999	CIS and Support Services	Bachelor of Science in CIS	
STC	Science, Technology, Engineering & Mathematics	Network Support Certificate	11.9999	CIS and Support Services	Bachelor of Science in CIS	
STC	Science, Technology, Engineering & Mathematics	Java Programming Certificate	11.9999	CIS and Support Services	Bachelor of Science in CIS	
STC	Science, Technology, Engineering & Mathematics	Web Programming Certificate	11.9999	CIS and Support Services	Bachelor of Science in CIS	
WDTC	Health Science	Phlebotomy	51.1099	Clinical/Medical Laboratory Science and Allied Professions, Other	Certificate from WDT	Students can apply to take certification exam
WDTC	Health Science	EMT/pre-paramedic	51.0810	Emergency Care Attendant (EMT Ambulance).	Student can sit for EMT certification exam	Student will have all prerequisites completed to apply to Paramedic Program
WDTC	Plumbing Technology	Plumbing	46.0503	Plumbing Technology/Plumber	Student can complete 2nd half of Plumbing Program	

UpSkill: Recommended Certificate List
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Institution	Career Cluster	Certificate	SOC* Code	SOC* Title	2016 Employment	2026 Employment	Actual Change 2016 2026	Percent Change 2016-2026	Annual Demand Due to Growth	Annual Demand Due to Exits	Annual Demand Due to Occupational Transfers	Total Annual Demand	Annual Median Wage	Annual Average Wage
LATC	Agriculture	Agriculture	19-4011/ 19-4010	Agricultural and Food Science Technicians	339	373	34	10.0%	3	10	25	38	$30,156	$29,612
LATC	Finance	Banking	43-3071	Tellers	2,199	2,117	-82	-3.7%	-8	111	139	242	$28,750	$28,841
LATC	Health Science	Medical Coding	31-9099	Healthcare Support Workers, All Other	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	$42,297	$42,812
LATC	Information Technology	Programming	15-1131/ 15-1251	Computer Programmers	792	740	-52	-6.6%	-5	13	34	42	$58,711	$59,576
LATC	Information Technology	Network and Cybersecurity	15-1152/ 15-1231	Computer Network Support Specialists	743	813	70	9.4%	7	16	40	63	$45,871	$47,769
LATC	Manufacturing	Manufacturing	17-3026	Industrial Engineering Technologists and Technicians	128	143	15	11.7%	2	4	7	13	$40,557	$41,930
LATC	Marketing	Marketing	13-1161	Market Research Analysts and Marketing Specialists	645	784	139	21.6%	14	19	49	82	$52,433	$55,646
LATC	Marketing	Human Resources	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	243	240	-3	-1.2%	0	10	16	26	$35,103	$35,769
LATC	Marketing	Entrepreneurship	11-9199	Managers, All Other	747	790	43	5.8%	4	21	32	57	n/a	n/a
MTC	Business, Management & Admin	Office	43-4051	Customer Service Representatives	7,605	7,816	211	2.8%	21	394	578	993	$31,345	$32,161
MTC	Health Science	Medical Information	29-2071/ 29-2098	Medical Records and Health Information/Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	1,099	1,211	112	10.2%	11	34	34	79	$40,104	$43,476
MTC	Agriculture, Food & Natural Resources	Dietary Management	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	1,929	2,109	180	9.3%	18	90	193	301	$34,185	$34,671
MTC	Business, Management & Admin	Leadership	11-9199	Managers, All Others	747	790	43	5.8%	4	21	32	57	$95,442	$96,337
STC	Health Sciences	Medical Billing	29-2071/ 29-2098	Medical Records and Health Information Technicians/Health Information Technologists, Medical Registrars, Surgical Assistants, and Healthcare Practitioners and Technical Workers, All Other	1,099	1,211	112	10.2%	11	34	34	79	$40,104	$43,476
STC	Health Sciences	Medical Coding	29-2071/ 29-2098	Medical Records and Health Information Technicians/Health Information Technologists, Medical Registrars, Surgical Assistants, and Healthcare Practitioners and Technical Workers, All Other	1,099	1,211	112	10.2%	11	34	34	79	$40,104	$43,476
STC	Science, Technology, Engineering & Mathematics	Computer Support Certificate	15-1151/ 15-1232	Computer User Support Specialists	1,475	1,619	144	9.8%	14	31	80	125	$38,044	$39,525
STC	Science, Technology, Engineering & Mathematics	Network Support Certificate	15-1142/ 15-1244	Network and Computer Systems Administrators	1,656	1,779	123	7.4%	12	24	81	117	$61,553	$63,505
STC	Science, Technology, Engineering & Mathematics	Java Programming Certificate	15-1131/ 15-1251	Computer Programmers	792	740	-52	-6.6%	-5	13	34	42	$58,711	$59,576
STC	Science, Technology, Engineering & Mathematics	Web Programming Certificate	15-1134/ 15-1257	Web Developers/Web Developers and Digital Interface Designers	365	411	46	12.6%	5	7	20	32	$49,840	$52,523
WDTC	Health Science	Phlebotomy	31-9097	Phlebotomists	198	235	37	18.7%	4	9	12	25	$27,705	$27,944
WDTC	Health Science	EMT/pre-paramedic	29-2041/ 29-2040	Emergency Medical Technicians and Paramedics	985	1,099	114	11.6%	11	18	43	72	$30,650	$32,618
WDTC	Plumbing Technology	Plumbing	47-2152	Plumbers, Pipefitters, and Steamfitters	1,436	1,579	143	10.0%	14	55	101	170	$41,104	$44,544