

Community-Based Providers Shared Savings Workgroup

Thursday, June 11, 2019

10:00 am- 11:00 am (Central Time)

Kneip Building, Pierre

Present: Brenda Tidball-Zeltinger, Darryl Millner, Yvette Thomas, Sarah Aker, Shawnie Rechtenbaugh, Andrew Riggan, Melissa Klemann, Amanda Doherty-Karber, Sakura Rohleder, Senator Wayne Steinhauer, Denice Houlette

Via Phone: Rep. Jean Hunhoff, Bernie Long, Kathy Bad Moccasin, Marty Davis, Dan Cross, Brett Hoffman, Amy Witt, Melony Betram, Mark Limberg, Corey Brown, Deb Peters, Danielle Hamann

Melissa Klemann welcomed everyone and asked if there were any questions or comments on the minutes from the last meeting held on May 23, 2019. There were none.

Updates on Progress and Developments Since Last Meeting:

Nursing Homes:

- Andrew Riggan from Bennett County reported that he's hoping they will receive all their referral cards within a months' time. They are taking individuals over one by one to get set up.
- Danielle Hamann from Avera mentioned they have a team from accounts receivable working to ensure everything is connecting correctly with LTC. Deb Fischer-Clemens has been working with Brenda Tidball Zeltinger to get set up in other locations (e.g. Irene). The Avera team is still working with IT and their process group to make sure there is a process in place anytime a resident is discharged to ensure the information is sent to IHS for continuity of care. Brenda reminded everyone of the certification process; a provider receives a list of all NPI's associated with the provider to make sure there are no missing providers. If it's a managed facility, DSS needs to verify the revenue is paid to the managing facility to ensure proper payment/allocation of savings.
- Corey Brown from Sanford reported they are still working with Good Samaritan staff to get referrals from these groups but have not made a lot of progress yet.
- Sarah Aker mentioned they would be talking to the Rapid City Geriatric Forum at Regional about nursing home referrals.

Psychiatric Residential Treatment Facilities (PRTF):

- Virgena Wieseler and others made trips to Rosebud IHS and worked with Dr. Edinger and Dr. Kalm to work through some referrals for PRTFs. The trips resulted in 2 referrals. Andi Ferguson, IPA Nurse, plans to travel to Rosebud again to work through some additional referrals and Sarah Aker will be meeting with Sioux San. Andi will also be visiting Black Hills Children's Home and Canyon Hills to learn more about PRTF services. Andi is the first nurse on board under this new initiative.

Community Support Providers (CSP):

- Darryl Millner reported that they continue to work with IHS to line up referrals and hopes to make some progress soon. Last meeting, there was discussion about Dan, Melony and Darryl

scheduling a meeting with IHS corporate to answer questions about CSP services and get more care coordination agreements completed; however, this meeting has not yet occurred.

- Senator Wayne Steinhauer asked if the workgroup should be brainstorming ways to provide additional incentives to create more referrals including the tiering percentages. Melissa Klemann commented they are working on this with the new I.H.S. administration. They need time to get the new IPA nurses on board and continue to build on the relationships developed since this initiative began. In the future, once we have more experience and get a comfort level with what the referral numbers will be in the community based services areas we will have adequate data to assess if any changes need to be made.
- Sarah Aker reported a second IPA nurse, Jodi Smith, is on board in the Rosebud area. Jodi worked with the DOH for several years. She is working with Andi Ferguson to learn her new role and other supports they have in the community to increase/establish tribal contacts. Jodi and Andi will be attending the meeting at Sioux San along with Sarah. Andi is working on fingerprint checks to become a full IHS employee and Jodi will begin this process soon. Brenda mentioned that Jodi has established relationships on the reservation through her former role. Brenda asked Bernie where they should send the agreement to get the signature from the appropriate person. Bernie stated they should be sent to him for the area director, Jim Driving Hawk, to sign and said to send it to Bernie or Kathie so they can assist getting Jim's signature.
- Bernie Long asked for a call with the group going to meet with Sioux San to inform them regarding issues happening there. Sarah stated they could talk after the meeting. Bernie also mentioned they have not been able to get their chief medical officer to devote a lot of time to this endeavor. Bernie doesn't think he understands the progress the group is making and why meeting with the IPA nurses might help the group reach their goals. Sarah stated they are working on a letter for mid-level providers and agrees it would be helpful to meet in person to discuss. Melissa is hoping this can be scheduled for next week. Bernie stated that Dr. Lawrence will be there next week but Jim will not be available and Kathy will be out Monday and Tuesday. Bernie will work on finding a time for this meeting and let Melissa know.
- Sarah Aker stated they have sent out an email regarding the two new positions and have been working on getting the nurses familiar with each setting to get them caught up with the group.
- Rep. Jean Hunhoff asked if the job description for the nurses can be sent out to the group. Sarah responded she will send it out to the group.

Savings Report and Shared Savings Update:

- Brenda Tidball-Zeltinger started with the Shared Savings report (see packet). We are on track for FY 19 savings. . The state general fund shared payment for May is \$630,739.66 . Brenda mentioned there were some providers that didn't sign on until later in the year so the report does not reflect the full amount as it only includes part of the year. Brenda stated that we need to continue buttoning up the referrals. Brenda said there are several pending community support agreements and wondered if there more information needed to get the agreements signed. Kathy Bad Moccasin stated that is the purpose of the meeting next week and hoping any questions can be answered and they can move forward from there. The other document in the packet reflects a more historical review of actual expenditures for Native Americans by group. Senator Wayne Steinhauer asked what the next steps should be to get others on board with this initiative. Yvette Thomas stated we want to start concentrating on facilities with the highest numbers including the facilities Empress took over, followed by Tekakwitha. Unless others feel differently, Yvette will begin with those that have the most referrals and continue working from there. DSS is still in the

approval process with CMS for these payments. CMS requested more details and Brenda feels optimistic based on CMS recent questions

- Rep. Jean Hunhoff asked if the unique recipients listed for th CSP's (American Indian Expenditures and Recipients) are potential program participants? Brenda responded that these are American Indians within each of those facilities that have a Medicaid claim. Rep. Hunhoff wondered if this number reflects the total number of American Indians in the facility that could potentially be referrals for shared savings. Brenda stated the list includes the total opportunity and we are aggressively working to maximize our savings within each of these facilities. Some facilities don't have referrals yet which is why they don't show up yet on the report. Brenda stated that would mean that some of the referrals may be included in the total number of people represented on the report. If you look at the actual shared savings report, it doesn't reflect the number of individuals (just the total savings), but this does mean there have been referrals. There is some reconciliation that needs to occur to ensure they show up on the report.
- Brenda Tidball-Zeltinger stated the focus has been new referrals and new facilities, but now need to fully engage the nurses to provide better coordination and then the group will have a better picture to ensure the incentive is still meaningful. Senator Steinhauer wants to make sure the incentives are working and wondered if, for those that have been referred, are they new or are were these people already at the facility? He commented that potential savings will be lost if we don't have information for individuals already in place and wondered what it will take to get this completed. In other words, what methods work best? Brenda responded that the work was initially focused on new referrals but now they are looking to see if these individuals have had any interaction with IHS to determine if a referral is appropriate. The hope is with the new IPA nurses in the area, they will be more able to identify these individuals. Andrew Riggan stated there is a mix of new referrals and existing individuals that have been there a long time, which tend to be harder to work with. Additionally, they have been working to get individuals referred to the program that have moved to SD from other states that may be eligible.
- Melony Bertram from Community Connections mentioned that all of theirs were not new referrals and it was burdensome to get those individuals to IHS to be seen.
- Rep. Hunhoff asked about what successful processes could be implemented that have worked in other areas for both new referrals and existing consumers so we can identify both groups to get the referrals made. Kathy shared that IHS has a standard process for new referrals so have just worked these referrals into their existing process. She stated the problem is they do not have a process for individuals already placed so have been working on it. Rep. Hunhoff asked if there is anything the group could do to assist. Virgena stated they met with several physicians at Rosebud with a list of individuals and then walked through the process for PTRF's and then how the process will work to get referrals for this group. Sarah mentioned the staff at Rosebud were very engaged and interested in this project and asked if they had any suggestions to get other areas on board. Bernie stated there is a potential for this in Eagle Butte and potentially Ft. Thompson. Pine Ridge continues to work on getting their accreditation back so it's hard to engage those individuals in this work as they are already so busy. Sarah mentioned they would be happy to travel to meet with these groups and provide any support possible to get these groups on board with this initiative. Brenda stated the other enhancement we could provide is to work on getting the infrastructure processes with the IPA Nurses set up to assist them with this work. The IPA Nurse will be the bridge between the different groups and Brenda stated they will be critical to the success of this initiative.
- Dan Cross thanked the group for keeping the tiers as part of the discussion. He also asked Bernie and Kathy about the meeting next week and wondered if they would like some

representation from CSP's or if they want to have a call to get some information from Dan. Bernie thought meeting with Dan would be helpful and will plan to meet with him soon.

- Shawnie noted that based on the data and numbers of patients, there are 4-5 additional facilities to focus on. Yvette stated getting the process to work was the first step, but with the IPA Nurses in place we are ready to move ahead with other facilities. Brenda stated she thought that would be a good number to start with.

Innovation Grants:

- Brenda Tidball-Zeltinger gave an update for the Primary Prenatal Care. They received 4 applications and have some calls scheduled with agencies that submitted the proposals and hope to award by the end of the month.
- Yvette Thomas gave an update for the nursing homes. Yvette received 56 applications and have started reviewing. She reported the applications are for both small and large projects and looks forward to concentrating on this evaluation. The LTSS Intern is putting together a spreadsheet to help the committee stay organized with the review process.
- Bernie Long asked if it would be possible to add the number of unique recipients to the report? Brenda stated that shouldn't be a problem.

Next Steps:

- Melissa stated we need to keep pushing ahead with this work and will follow up with Bernie to get the meeting on the calendar.

Next Meeting Date:

- July 18th, 2019 from 10:00-11:00 AM Central Time