

**BOARD OF ECONOMIC DEVELOPMENT  
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD  
TUESDAY, NOVEMBER 10, 2015, 9:30 A.M. CT**

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**BOARD OF ECONOMIC DEVELOPMENT  
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD  
TUESDAY, NOVEMBER 10, 2015, 9:30 A.M. CT**

**Board  
Members:**

*Jeff Erickson*

*Dale Clement*

*Tony Klein*

*Sharon  
Casey*

*John Calvin*

*Michael  
Luken*

*Greg  
Heineman*

*Tim Kessler*

*Ted Husted*

*Don  
Kettering*

*Pat  
Prostrullo*

*Tom Jones*

*Norbert  
Sebade*

**Non-Voting**

*Bruce  
Rampelberg*

*Scott Parsley*

*Brian Gosch*

*Spencer  
Hawley*

**Motion Sheet  
(STAFF RECOMMENDATIONS)**

**Agenda**

Motion to approve the agenda as presented.

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Minutes**

Motion to approve the minutes of the meetings held October 13, 2015 and October 29, 2015, as presented.

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Executive Session**

Motion to enter into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Chairman: Declare board out of executive session. [        a.m.]. Chairman: The BED entered into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. No action taken.**

**Motion to approve the chairman's report from executive session.**

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Old Business**

**Guaranty Agreement**

Motion to approve the guaranty agreement as presented.

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Black Hills Fiberglass, LLC**

Motion to approve the request for a lien release requiring the company to apply all proceeds, including the one-time leasing fee to principal reduction and update personal guarantees.

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Bills**

Motion to approve the bills payable to Department of Legislative Audit in the amount of \$10,912.80 and PIDC in the amount of \$8,325.00.

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

**Adjourn**

Motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_.

Please note times:

Call To Order: \_\_\_\_\_

Executive Session \_\_\_\_\_

Regular Session \_\_\_\_\_

Adjournment \_\_\_\_\_



**BOARD OF ECONOMIC DEVELOPMENT  
GOED CONFERENCE ROOM, 711 E WELLS AVE, SD  
TUESDAY, NOVEMBER 10, 2015, 9:30 A.M. CT**

**REGULAR SESSION AGENDA**

- 9:30 A.M. Call To Order, Chairman Jeff Erickson
- 9:35 A.M. **Agenda**  
RECOMMENDED ACTION: Motion to approve the agenda as provided or amended.
- Minutes**  
RECOMMENDED ACTION: Motion to approve the minutes of October 13, 2015 and October 29, 2015, as presented.
- 9:40 A.M. Commissioner's Comments
- 9:45 A.M. **Executive Session**  
RECOMMENDED ACTION: Motion to enter into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance applicants.
- 10:15 A.M. **Report from Executive Session**  
RECOMMENDED ACTION: Approve Chairman's report from Executive Session.
- Other Motions  
Guaranty Agreement  
Black Hills Fiberglass, LLC
- Bills  
Department of Legislative Audit - \$10,912.80  
PIDC - \$8,325.00

Notice is further given to persons with disabilities that this meeting is being held in a physically accessible place. Please notify the above mentioned office within 48 hours of the public hearing if you have special needs for which this agency will make the necessary arrangements.

Participation in the meeting can be at GOED at 711 E Wells Ave, Pierre, South Dakota, or the GOED office at the Business & Technology Center at 2329 N. Career Avenue, Sioux Falls, South Dakota.



**BOARD OF ECONOMIC DEVELOPMENT  
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD  
TUESDAY, OCTOBER 13, 2015, 11:00 A.M. CT**

Members Present

Chairman Jeff Erickson, Dale Clement, Tony Klein, Sharon Casey, John Calvin, Mike Luken, Greg Heineman, Ted Husted, Don Kettering, Pat Prostrullo, Tom Jones, Norbert Sebade, Scott Parsley and Brian Gosch

Staff Present

Deputy Commissioner Aaron Scheibe, Cassie Stoesser, Ashley Moore and Dale Knapp

Other Staff Present

Mike Bietz and Sam Helma - BankWest, Inc.

Call to Order

Chairman Erickson called the meeting to order at 11:03 a.m.

Agenda

A motion was made by Pat Prostrullo and seconded by Dale Clement to approve the agenda as presented.

Motion passed by a roll call vote.

Minutes

A motion was made by Don Kettering and seconded by Mike Luken to approve the minutes of the meeting held September 15, 2015 and October 1, 2015, as presented.

Motion passed by a roll call vote.

Annual Report/Audit Report

A motion was made by Ted Husted and seconded by Sharon Casey to approve the 2014 Annual Report/Audit Report as presented.

Motion passed by a roll call vote.

Executive Session

A motion was made by Mike Luken and seconded by Norbert Sebade to enter into executive session at 11:11 a.m. to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

Motion passed by a roll call vote.

Executive Session Report

The Chairman declared the board out of executive session at 11:34 a.m. The Chairman reported that the Board of Economic Development entered into Executive Session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. No action taken.

A motion was made by Don Kettering and seconded by Ted Husted to approve the chairman's report from executive session.

Motion passed by a roll call vote.

Loan Reviews

Loan Review Summary – Aberdeen Development Corporation, PEDCO/Eagle Creek and WM3D SD, LLC

A motion was made by Tony Klein and seconded by Dale Clement to approve the loan reviews and recommendations as presented.

Motion passed by a roll call vote.

Old Business

CED Campbell County Wind Farm Holdings, LLC

A motion was made by Pat Prostrollo and seconded by Sharon Casey to approve changing the project owner back to Campbell County Wind Farm, LLC.

Motion passed by a roll call vote.

PEDCO/Pulse Processors

A motion was made by Ted Husted and seconded by Pat Prostrollo to approve the increased project costs as presented.

Motion passed by a roll call vote.

New Business

R & R Holdings, LLC

A motion was made by John Calvin and seconded by Dale Clement approve the loan request from R & R Holdings, LLC in the amount of \$606,000. Secured by a shared first position on the real estate and the personal guarantees of principals with 10% or more ownership.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.

Motion passed by a roll call vote.

Ring-Neck Energy & Feed, LLC

A motion was made by Don Kettering and seconded by Pat Prostrollo to approve the Reinvestment Payment application of Ring-Neck Energy & Feed, LLC as recommended by staff in the board packet.

- Based on the representations and project description contained in the application for reinvestment payment, including but not limited to the representations concerning jobs created or retained and wages and benefits to be paid, a new or expanded facility reinvestment payment of \$1,183,845, but not to exceed 50 percent of State Sales/Use Tax paid on eligible project costs, is approved for Ring-Neck Energy & Feed, LLC. The project as completed must be substantially similar to the project described in the application and must comply with the deadlines set out SDCL Ch. 1-16G and ARSD Ch. 68:02:07. The board has considered the factors set out in SDCL 1-16G-59 and ARSD 68:02:07:04 and the likelihood the project would not be located in South Dakota absent the reinvestment payment. Staff is authorized to issue a permit consistent with the application, this approval and the applicable provisions of SDCL Ch. 1-16G and ARSD Ch. 68:02:07.

Motion passed by a roll call vote.

Adjourn

A motion was made by Tony Klein and seconded by Dale Clement to adjourn the meeting at 11:40 a.m.

Motion passed by a roll call vote.

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Dale Clement, Secretary or  
Tony Klein, Treasurer

**CREDIT COMMITTEE  
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD  
THURSDAY, OCTOBER 29, 2015, 1:00 P.M. CT**

Members Present

Chairman Jeff Erickson, Don Kettering, Pat Prostrollo and Norbert Sebade

Staff Present

Deputy Commissioner Aaron Scheibe, Cassie Stoesser and Ashley Moore

Other Staff Present

Tim Engel - May, Adam, Gerdes & Thompson  
Sam Helma - BankWest, Inc.

Call to Order

Chairman Erickson called the meeting to order at 1:03 p.m.

Agenda

A motion was made by Don Kettering and seconded by Pat Prostrollo to approve the agenda as presented.

Motion passed by a roll call vote.

Executive Session

A motion was made by Norbert Sebade and seconded by Pat Prostrollo to enter into executive session at 1:04 p.m. to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants and consult with legal counsel.

Motion passed by a roll call vote.

Executive Session Report

The Chairman declared the Credit Committee out of executive session at 1:45 p.m. The Chairman reported that the Board of Economic Development Credit Committee entered into Executive Session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants and consult with legal counsel. No action taken.

A motion was made by Pat Prostrollo and seconded by Don Kettering to approve the chairman's report from executive session.

Motion passed by a roll call vote.

Old Business

Guaranty Agreement

Credit Committee recommends to the Board approving the guaranty agreement as presented.

A motion was made by Norbert Sebade and seconded by Don Kettering.

Motion passed by a roll call vote.

Black Hills Fiberglass, LLC

Credit Committee recommends to the Board approving the request for a lien release requiring the company to apply all proceeds, including the one-time leasing fee to principal reduction and update personal guarantees.

A motion was made by Don Kettering and seconded by Pat Prostrollo.

Motion passed by a roll call vote.

Adjourn

A motion was made by Pat Prostrollo and seconded by Don Kettering to adjourn the meeting at 1:47 p.m.

Motion passed by a roll call vote

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Dale Clement, Secretary or  
Tony Klein, Treasurer



**Board of Economic Development  
November 10, 2015**

**BILLS REQUIRING APPROVAL FOR PAYMENT**

Department of Legislative Audit	\$10,912.80	2015 REDI Audit
PIDC	\$8,325.00	Portfol Annual Maintenance

**N286100003**

October 22, 2015

For the audit of the fiscal affairs of the REDI Fund  
for the period ended June 30, 2015.

Audit Services:

Total Hours: 172.0 hours

Non-billable General Fund: 0.0 hours

and 172.0 hours billable at the following rates:

4.6 hours at the Fiscal 2015 rate of	\$61.50 per hour	\$282.90
<u>167.4 hours at the Fiscal 2016 rate of</u>	<u>\$63.50 per hour</u>	<u>\$10,629.90</u>
172.0		\$10,912.80

Cost Center Breakdown:

Other Programs	<u>172.0 hours</u>	<u>\$10,912.80</u>
	172.0 hours	\$10,912.80

Date: 6/4/2015

Dale Knapp  
 South Dakota Governor's Office of Econ. Devel.  
 210 East 4th Street  
 Pierre, SD 57501

SDG001

	<b>Payment Terms</b>
PORT-S-00008799	Due on receipt

Description	Total
Portfol Support: 1/1/2015 through 12/31/2015	\$8,325
<b>Total Due</b>	<b>\$8,325</b>

Make all checks payable to PIDC

*Thank you for your business!*