

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
TUESDAY, AUGUST 12, 2014, 9:30 A.M. CT**

TABLE OF CONTENTS

- A. Regular Session Agenda
- B. Minutes
- C. Executive Session Agenda
- D. Monthly Financials
- E. Watch List
- F. Loan Review Summary
- G. Black Hills Fiberglass, LLC
- H. DBI Holdings, LLC
- I. Pure Pulp Products, Inc.
- J. Novita Aurora, LLC
- K. Day County Wind II, LLC
- L. Hansen Manufacturing Corporation
- M. Bills

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
TUESDAY, AUGUST 12, 2014, 9:30 A.M. CT**

**Board
Members:**

Jeff Erickson

Dale Clement

Tony Klein

*Sharon
Casey*

John Calvin

Tom Burchill

*Michael
Luken*

*Greg
Heineman*

Tim Kessler

Ted Husted

*Don
Kettering*

*Pat
Prostrullo*

*Rob
Skjonsberg*

Non-Voting

David Lust

*Bruce
Rampelberg*

Tom Jones

Scott Parsley

**Motion Sheet
(STAFF RECOMMENDATIONS)**

Agenda

Motion to approve the agenda as presented.

Motion made by _____ and seconded by _____.

Minutes

Motion to approve the minutes of the meeting held July 8, 2014 and August 1, 2014 as presented.

Motion made by _____ and seconded by _____.

Executive Session

Motion to enter into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

Motion made by _____ and seconded by _____.

Chairman: Declare board out of executive session. [a.m.]. Chairman: The BED entered into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. Motion to approve the chairman's report from executive session.

Motion made by _____ and seconded by _____.

Loan Reviews

Loan Review Summary

Motion to approve the loan reviews and recommendations as presented for the following borrowers:

Aberdeen Development Corporation	Black Hills Fiberglass, LLC
Custom Touch Homes, LLC	Dak-Lan, LLC
Integra Plastics, Inc.	Lake Area Improvement Corporation

Motion made by _____ and seconded by _____.

Old Business

Black Hills Fiberglass, LLC

Motion to approve releasing the corporate guaranty in exchange for two personal guarantees, contingent upon the bank agreeing.

Motion made by _____ and seconded by _____.

DBI Holdings, LLC

Motion to approve removing the corporate guaranty requirement.

Motion made by _____ and seconded by _____.

Novita Aurora, LLC

Motion to approve a six month permit extension.

Please note times:

Call To Order: _____

Executive Session _____

Regular Session _____

Adjournment _____

Motion made by _____ and seconded by _____.

New Business

Day County Wind II, LLC

Motion to approve the Reinvestment Payment application of Day County Wind II, LLC as recommended by staff in the board packet and extend the construction commencement date to August 2015.

- Based on the representations and project description contained in the application for reinvestment payment, including but not limited to the representations concerning jobs created or retained and wages and benefits to be paid, a new or expanded facility reinvestment payment of \$4,419,600.00, but not to exceed 75 percent of the State Sales and Use Tax paid on eligible project costs, is approved for Day County Wind II, LLC. The project as completed must be substantially similar to the project described in the application and must comply with the deadlines set out SDCL Ch. 1-16G and ARSD Ch. 68:02:07. The board has considered the factors set out in SDCL 1-16G-59 and ARSD 68:02:07:04 and the likelihood the project would not be located in South Dakota absent the reinvestment payment. Staff is authorized to issue a permit consistent with the application, this approval and the applicable provisions of SDCL Ch. 1-16G and ARSD Ch. 68:02:07.

Motion made by _____ and seconded by _____.

Hansen Manufacturing Corporation

Motion to approve the Reinvestment Payment application of Hansen Manufacturing Corporation as recommended by staff in the board packet.

- Based on the representations and project description contained in the application for reinvestment payment, including but not limited to the representations concerning jobs created or retained and wages and benefits to be paid, the request of Hansen Manufacturing Corporation for an equipment upgrades reinvestment payment of \$294,543.00, but not to exceed the State Sales and Use Tax paid on eligible equipment costs, is approved for Hansen Manufacturing Corporation. The project as completed must be substantially similar to the project described in the application and must comply with the deadlines set out SDCL Ch. 1-16G and ARSD Ch. 68:02:07. The board has considered the factors set out in SDCL 1-16G-59 and ARSD 68:02:07:04 and the likelihood the project would not be located in South Dakota absent the reinvestment payment. Staff is authorized to issue a permit consistent with the application, this approval and the applicable provisions of SDCL Ch. 1-16G and ARSD Ch. 68:02:07.

Bills

Motion to approve the bill payable to Moody's Analytics in the amount of \$3,226.00 for the Annual Fee for Moody's Risk Analytics Software.

Motion made by _____ and seconded by _____.

Adjourn

Motion made by _____ and seconded by _____.

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, SD
TUESDAY, AUGUST 12, 2014, 9:30 A.M. CT**

REGULAR SESSION AGENDA

- 9:30 A.M. Call To Order, Chairman Jeff Erickson
- 9:35 A.M. **Agenda**
RECOMMENDED ACTION: Motion to approve the agenda as provided or amended.
- Minutes**
RECOMMENDED ACTION: Motion to approve the minutes of July 8, 2014 and August 1, 2014.
- 9:40 A.M. Commissioner's Comments
- 9:45 A.M. **Executive Session**
RECOMMENDED ACTION: Motion to enter into executive session to discuss contract matters and commercial and financial information relating to loan and other assistance applicants.
- 10:45 A.M. **Report from Executive Session**
RECOMMENDED ACTION: Approve Chairman's report from Executive Session.
- Other Motions
Loan Review Summary
Black Hills Fiberglass, LLC
DBI Holdings, LLC
Pure Pulp Products, Inc.
Novita Aurora, LLC
Reinvestment Payment Program Applications
Day County Wind II, LLC
Hansen Manufacturing Corporation
- Bills
Moody's Analytics - \$3,226.00

Notice is further given to persons with disabilities that this meeting is being held in a physically accessible place. Please notify the above mentioned office within 48 hours of the public hearing if you have special needs for which this agency will make the necessary arrangements.

Participation in the meeting can be at GOED at 711 E Wells Ave, Pierre, South Dakota, or the GOED office at the Business & Technology Center at 2329 N. Career Avenue, Sioux Falls, South Dakota.

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
TUESDAY, JULY 8, 2014, 9:30 A.M. CT**

Members Present

Chairman Jeff Erickson, Dale Clement, Tony Klein, Sharon Casey, John Calvin, Tom Burchill, Mike Luken, Greg Heineman, Tim Kessler, Ted Husted, Don Kettering, David Lust, Bruce Rampelberg, Tom Jones, and Scott Parsley

Staff Present

Deputy Commissioner Aaron Scheibe, Kim Easland, Travis Dovre, Ashley Moore, Cherissa Nielson, Dale Knapp

Other Staff Present

Mandy Kuipers - BankWest, Inc.

Call to Order

Chairman Erickson called the meeting to order at 9:34 A.M.

Agenda

A motion was made by Tony Klein and seconded by Tom Burchill to approve the agenda as presented.

Motion passed by a roll call vote.

Minutes

A motion was made by Don Kettering and seconded by Dale Clement to approve the minutes of the meetings held June 10, 2014 and June 30, 2014, as presented.

Motion passed by a roll call vote.

Executive Session

A motion was made by Tim Kessler and seconded by Mike Luken to enter into executive session at 9:36 a.m. to discuss contract matters, and commercial and financial information relating to loan and other assistance to applicants.

Motion passed by a roll call vote.

Executive Session Report

The Chairman declared the board out of executive session at 10:00 a.m. The Chairman reported that the Board of Economic Development entered into Executive Session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

A motion was made by Ted Husted and seconded by Sharon Casey to approve the chairman's report from executive session.

Motion passed by a roll call vote.

Loan Reviews

Dakota Turkey Growers, LLC, Falcon Plastics, Inc., Manitex Load King, and Terex Corporation

A motion was made by Don Kettering and seconded by Tim Kessler to approve the loan reviews and recommendations as presented.

Motion passed by a roll call vote.

Old Business

Deadwood Biofuels, LLC

A motion was made by Dale Clement and seconded by John Calvin to approve the settlement offer as presented contingent upon the other lenders agreeing to a settlement offer, and allowing staff, legal counsel, and the Chairman to approve any minor changes due to negotiations.

Motion passed by a roll call vote.

New Business

Moffatt Products, Inc.

A motion was made by John Calvin and seconded by Sharon Casey to approve the loan request from Moffatt Products, Inc. in the amount of \$579,900. Secured by a shared first position on real estate and personal guarantees of principals with 10% or more ownership.

The loan is approved according to the terms and conditions of the commitment letter and that all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.

Motion passed by a roll call vote.

Adjourn

A motion was made by Tony Klein and seconded by Tom Burchill to adjourn the meeting at 10:05 a.m.

Motion passed by a roll call vote.

Dale Clement, Secretary or

Tony Klein, Treasurer

CREDIT COMMITTEE
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
AUGUST 1, 2014, 1:30 P.M. CT

Members Present

Chairman Jeff Erickson, Dale Clement, Don Kettering, and Tom Burchill

Staff Present

Deputy Commissioner Aaron Scheibe, Kim Easland, Travis Dovre, Ashley Moore

Other Staff Present

Mike Bietz - BankWest, Inc.

Call to Order

Chairman Erickson called the meeting to order at 1:34 p.m.

Agenda

A motion was made by Don Kettering and seconded by Tom Burchill to approve the agenda as presented.

Motion passed by a roll call vote.

Executive Session

A motion was made by Tom Burchill and seconded by Don Kettering to enter into executive session at 1:35 p.m. to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

Motion passed by a roll call vote.

Executive Session Report

The Chairman declared the Credit Committee out of executive session at 2:26 p.m. The Chairman reported that the Board of Economic Development Credit Committee entered into Executive Session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

A motion was made by Tom Burchill and seconded by Don Kettering to approve the chairman's report from executive session.

Motion passed by a roll call vote.

Loan Reviews

Aberdeen Development Corporation, Black Hills Fiberglass, LLC, Custom Touch Homes, LLC, Dak-Lan, LLC, Integra Plastics, Inc., and Lake Area Improvement Corporation

Credit Committee recommends to the Board approving the loan reviews and recommendations as presented.

A motion was made by Dale Clement and seconded by Tom Burchill.

Motion passed by a roll call vote.

Old Business

Black Hills Fiberglass, LLC

Credit Committee recommends to the Board releasing the corporate guaranty in exchange for two personal guarantees, contingent upon the bank agreeing.

A motion was made by Tom Burchill and seconded by Don Kettering.

Motion passed by a roll call vote.

DBI Holdings, LLC

Credit Committee recommends to the Board removing the corporate guaranty requirement.

A motion was made by Dale Clement and seconded by Tom Burchill.
Motion passed by a roll call vote.

PEDCO/South Dakota Pulse Processors, LLC

Credit Committee tabled the request until further information is received by staff.
A motion was made by Don Kettering and seconded by Tom Burchill.
Motion passed by a roll call vote.

Adjourn

A motion was made by Tom Burchill and seconded by Dale Clement to adjourn the meeting at 2:30 p.m.
Motion passed by a roll call vote

Dale Clement, Secretary or
Tony Klein, Treasurer

**Board of Economic Development
August 12, 2014**

BILLS REQUIRING APPROVAL FOR PAYMENT

Company	Amount	Regarding
Moody's Analytics	\$3,226.00	Annual Fee for Software

MOODY'S ANALYTICS

405 Howard Street
San Francisco, CA
94105
Phone: 415 874 6000
Fax: 415 874 6799

Taxpayer ID: 13-3851829

Invoice

Page: 1 of 2

Bill to Customer:

Governor's Office of Economic Development
Kim Easland
711 East Wells Avenue
Pierre, SD 57501

Ship To Customer:

Governor's Office of Economic Development
Kim Easland
711 East Wells Avenue
Pierre, SD 57501

Contract Number: 2014000637656
PO Number: Not Applicable
Customer Number: 2000002241

Invoice No: US00008313
Invoice Date: 06/30/2014
Terms: Due in 30 days

Description	Effective Date	Amount
Products / Service Total	Jun 30 2014 through Jun 29 2015	3,226.00

TOTAL AMOUNT DUE: USD 3,226.00

For billing questions, please call Kathie Deane at 212 553 3714 Fax No: 212 298 6077
Email: Kathie.Deane@moody's.com



Keep this portion for your records

Return this portion with your remittance

Invoice Number: US00008313
Contract Number: 2014000637656
PO Number: Not Applicable
Customer Number: 2000002241

AMOUNT DUE: USD 3,226.00

Make check payable to:
Moody's Analytics, Inc.
P.O. Box 116714
Atlanta, GA 30368-0597

Wire payment with invoice number:
SunTrust Bank
Transmit Routing#: 061000104
Swift Code: SNTRUS3A
Account Name: Moody's Analytics, Inc.
Account Number: 8800745328

Please disregard if payment has already been made.

The provision of invoiced products and services by Moody's is made pursuant to the agreement between you and Moody's. Any additional or conflicting terms, including those that may be contained in any purchase order referenced herein shall not be binding upon Moody's unless agreed to in writing by Moody's.

Invoice Detail

Governor's Office of Economic Development

Contract Number: 2014000637656
PO Number: Not Applicable
Customer Number: 2000002241

Invoice No: US00008313
Invoice Date: 06/30/2014
Terms: Due in 30 days

QTY	# of Users	Product	Delivery Method	State/Country Code	Amount	Tax Rate	Tax
1	5	RiskAnalyst (SAM)	SUP-SPE	SD	3,226.00	0%	0.00

TOTAL:					USD 3,226.00		0.00
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Use Remittance Stub on Page 1 for payment.