# **SOUTH DAKOTA** VAFA

Value Added Finance Authority



June 30, 2016 Annual Report

### SOUTH DAKOTA VALUE ADDED FINANCE AUTHORITY

#### **BEGINNING FARMER BOND PROGRAM**

#### **AGRIBUSINESS BOND PROGRAM**

#### LIVESTOCK NUTRIENT MANAGEMENT BOND PROGRAM

#### VALUE ADDED AGRIBUSINESS RELENDING PROGRAM

#### **VALUE ADDED SUB FUND**

#### ANNUAL REPORT Fiscal Year 2016

South Dakota Department of Agriculture 523 E. Capitol Avenue Pierre, SD 57501 Phone (605) 773-5436 Fax (605) 773-3481 www.sdda.sd.gov/finance/

#### **TABLE OF CONTENTS**

SFY 2016 Summary	1
The Authority	1
Beginning Farmer Bond program	3
Agribusiness Bond program	4
Livestock Nutrient Management Bond program	5
Value Added Agribusiness Relending program	6
Value Added Sub Fund	6
American Recovery and Reinvestment act (ARRA)	6
Portfolio (all programs)	7
VAFA Board members and staff	25
Financial reports	29

#### STATE FISCAL YEAR 2016 SUMMARY

The Value Added Finance Authority (the "Authority") did not issue any tax exempt bonds in SFY 2016.

The Authority closed two Value Added Agribusiness Relending Program loans totaling \$368,000. In addition, the Authority commissioned a study with Value Added Sub Funds (VASF) for a County Site Analysis Program for \$87,000 and approved applications totaling \$153,135 for a portion of the costs for two feasibility studies.

#### **AUTHORITY**

The Authority was created in 1995 for the purpose of administering the Beginning Farmer Bond and Agribusiness Bonding Programs and to make annual recommendations to the Legislature and the Governor on programs to develop and promote agricultural processing activity in South Dakota. The Authority's goal is to facilitate the retention of agricultural commodities and products in this state for the maximum feasible time span during the life cycle, use, or consumption of the commodity or product.

The Authority's mission is to provide lower cost financing for qualifying beginning farmers and agricultural businesses. This objective is achieved by issuing federally tax-exempt bonds. The bonds, which are issued by the Authority to the bond purchaser, are non-recourse obligations. The principal and interest on the bonds do not constitute an indebtedness of the Authority or the State of South Dakota or a charge against their general credit or general funds.

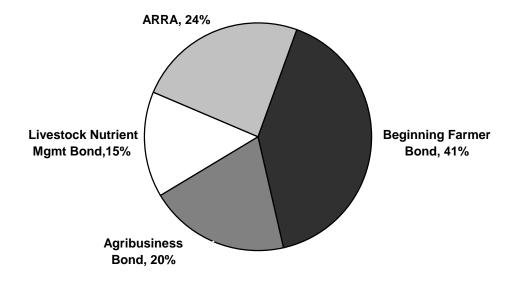
The Authority is appointed by the Governor and is made up of seven members. A list of board members and their biographies starts on page 26 of this report.

#### **GOVERNOR COMMITMENT**

The Governor's commitment to agriculture is evident in that the Governor has approved the issuance of the tax-exempt bonds for the Beginning Farmer Bond Program and the Agribusiness Bonding Programs.

Historically, the Beginning Farmer Bond Program and the Agribusiness Bond Programs have received annual bond authority allocations of \$10 million and \$30 million, respectively. If not fully utilized, the remaining authority is re-allocated to the South Dakota Housing Development Authority for certain housing and manufacturing projects.

The following pie chart shows the total dollar amount of all bonds issued. As a percentage of all the Authority's bond issues, the Beginning Farmer Bond Program makes forty-one percent of the total dollars (\$102,809,211.85).



#### **AUTHORITY GROWTH**

With the increasing environmental standards imposed by EPA, the Authority devised a program to assist producers in upgrading their nutrient management plans. The *Livestock Nutrient Management Bond* program was created in 2001 so producers may get an interest rate reduction on costs associated with a nutrient management plan. The bond authority for this program is included with the Agribusiness Bond authority.

The Authority expanded the programs it offers in 2002 with the **Value Added** *Agribusiness Relending Program* by applying to USDA for an Intermediary Relending Program loan. The Authority was successful in receiving a \$750,000 loan for the purpose of lending this money to agricultural businesses in South Dakota. The USDA loan of \$750,000 was matched by \$187,500, twenty-five percent (25%) of the USDA loan, with state rural rehabilitation funds, for a total loan fund of \$937,500. As loans are made, repayments are loaned out for additional projects. In State Fiscal Year 2004, application was made to USDA for a second Intermediary Relending Program loan. Once again, the Authority was awarded another \$750,000 loan in November 2004 to be matched with \$75,000, ten percent (10%) of the USDA loan, with state rural rehabilitation funds, for a total loan fund of \$825,000. In state fiscal year 2007, a third USDA application was submitted for another \$750,000. This application was approved with a twenty-five percent (25%) match requirement and closed in 2010.

The Authority further expanded the programs it offers in SFY 2014 when the **Value Added Sub Fund** (VASF) was transferred from the Board of Economic Development within the Governor's Office of Economic Development to the VAFA within the Department of Agriculture. The purpose of the VASF is to make grants and loans for agricultural development, feasibility studies, or marketing. An eligible project is a new or existing business that encourages or enhances agricultural development; any feasibility study, including any associated business plans; marketing study, including any associated business plan; or land use study, including any associated business plan.

As part of the American Recovery and Reinvestment Act (ARRA), in SFY 2011, the Authority issued three *Recovery Zone Bonds* to boost economic development efforts in the state. These bonds fell within the Authority's statutes and the board members were excited to be part of the economic development efforts this opportunity provided.

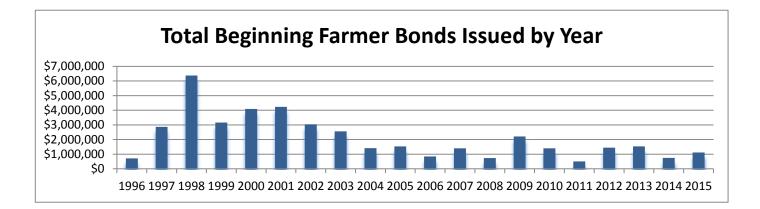
#### **BEGINNING FARMER BOND PROGRAM**

The South Dakota Beginning Farmer Bond Program is a tax-exempt bond program designed to assist qualifying beginning farmers in the state of South Dakota to acquire agricultural property at lower interest rates. The Program enables lenders, individuals, and other entities to receive federally tax-exempt interest with respect to a loan or contract sale made to beginning farmers. Annually, the Beginning Farmer Bond Program is allocated \$10 million of the state's tax-exempt bond volume cap for the purpose of assisting beginning farmers in acquiring capital at reduced interest rates.

Activities eligible under the Beginning Farmer Bond Program include loans for the acquisition of agricultural land, the acquisition, construction, or reconstruction of agricultural buildings and fixtures, and the acquisition of depreciable agricultural property including machinery, equipment, and livestock. The maximum amount of a Beginning Farmer Bond is \$520,000 for calendar year 2016 (indexed annually).

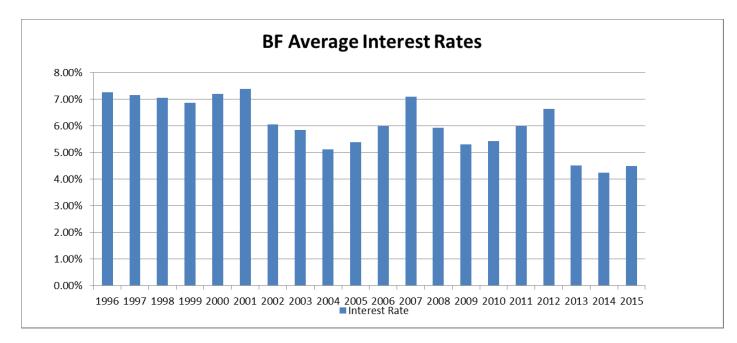
Created in 1996, the Beginning Farmer Bond Program made an immediate impact on South Dakota's beginning farmers. Eight tax-exempt bonds were issued the same fiscal year, financing \$721,814.00 at an average interest rate of 7.26%. Since inception, 329 bonds have been issued financing \$41,997,231.85. At fiscal year-end 2016, 207 bonds have been paid in full, one withdrew after issue, and two have defaulted. A detailed list of the bonds issued since inception are included in the Portfolio section of this report.

South Dakota's Beginning Farmer Bond Program has seen tremendous activity. The following table demonstrates this activity by dollar value of bonds issued each fiscal year since inception of the program in 1996.



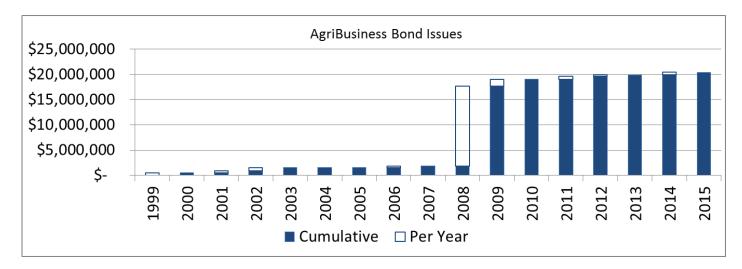
More important than dollar volumes is the impact of the program on beginning farmers and ranchers, rural South Dakota communities, and agriculture. Interest rates received and the average age of these farmers and ranchers can measure the success of the program. With the average agricultural producer in South Dakota approaching sixty years of age, it is important to assist in the transition to the new generation of farmers and ranchers. Ranging from eighteen to fifty-six, the average age of beginning farmers in the program is slightly below thirty.

In addition, since the intent of the program is to reduce rates through the federal tax exemption, the rates received by beginning farmers and ranchers can gauge the success of the program. The following table shows the average interest rate received each fiscal year the program has been in existence. Although rates are determined by individual creditworthiness, typically, conventional rates without tax-exemption would be one to three percent higher.



#### AGRIBUSINESS BOND PROGRAM

The purpose of the Agribusiness Bond Program is to assist in the development and expansion of agricultural and business enterprises within the State of South Dakota. The Authority issues tax-exempt bonds to finance qualified projects according to the provisions of the Internal Revenue Code of 1986. Such provisions limit the list of projects that can be financed with tax-exempt bonds to manufacturing projects, including processing, certain housing projects, projects for tax-exempt organizations (501(c)(3)), and projects for first-time farmers. Therefore, with regard to the Authority's goal, the Agribusiness Bond Program is intended to finance value added agricultural processing and manufacturing projects.

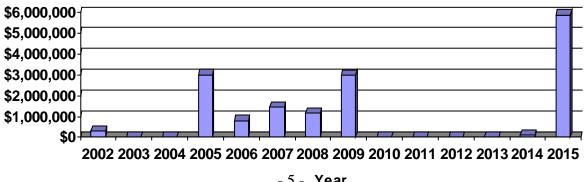


As of June 30, 2016 a total of \$20,437,500 in agribusiness bonds have been issued. Four bonds have been paid in full and there has been one default. The chart above shows the Agribusiness Bonds issued each year by dollar amount and the cumulative total. A detailed list of bonds issued since inception of this program is included in the Portfolio section of this report.

#### LIVESTOCK NUTRIENT MANAGEMENT BOND PROGRAM

The Livestock Nutrient Management Bond Program was developed in 2001 as part of the Agribusiness Bond Program. Its purpose is to assist livestock producers in developing a livestock nutrient management facility. This program will assist producers in obtaining lower-interest financing for costs associated with a management plan. The Authority issues tax-exempt bonds to finance the capital expenditures associated with the handling and/or processing of byproducts and livestock nutrients (manure). Any costs incurred for property or any portion used for the collection, storage, treatment, utilization, processing, or final disposal of livestock nutrients up to the point that the livestock nutrients have value are eligible.

The Livestock Nutrient Management Bond program has closed a total of 25 bonds since the program started in State Fiscal Year 2002. To date, \$15,624,480 has been issued since the program began and six bonds have been paid in full. The dollar value of these bonds per year is shown in the chart below.



#### Livestock Nutrient Management Bond Issues Per Year

#### VALUE ADDED AGRIBUSINESS RELENDING PROGRAM (VAARP)

In fiscal year 2002, the Value Added Finance Authority created a direct loan program called the Value Added Agribusiness Relending Program. This is a low interest loan program available for new or expanding businesses involved in ag processing, marketing, or manufacturing. Some eligible costs include start-up costs or working capital, equipment, marketing, feasibility studies, and under some conditions, debt refinancing. The Value Added Finance Authority received a low-interest loan from USDA – Rural Development in the amount of \$750,000 for the start-up of this program. Upon loaning out the entire first loan, the Authority applied for another \$750,000 loan in 2004 and closed this loan in fiscal year 2005. In state fiscal year 2007, a third USDA application was submitted for another \$750,000. The Authority's application was approved and we closed this loan in SFY 2010.

Two loans were closed in state fiscal year 2016 for \$368,000. A total of thirty loans for \$3,061,100 have been closed since the beginning of the program in fiscal year 2002. Twenty-three loans have been paid in full. A detailed list of these loans is included in the Portfolio section of this report.

#### VALUE ADDED SUB FUND

On July 1, 2013, the Value Added Sub Fund was transferred from the Board of Economic Development to the VAFA. The VAFA promulgated rules for the VASF and receives \$135,000 annually from the motor fuels tax to add to the fund which is used for feasibility studies for agricultural businesses.

The VAFA board may commission studies and pay the entire cost of the study from VASF if it determines that doing so may avoid duplication of effort or will serve an unmet need. The cost of any one study may not exceed \$100,000.

In FY 2016, VAFA commissioned a County Site Analysis Program study for up to \$100,000 to continue for a third year for additional counties wanting this information from the study. A total of 11 counties were completed in SFY 2016 for \$87,000. In addition, two new VASF applications were approved to conduct a feasibility study for a rail/industrial park facility in the amount of \$10,000 and a hydroponically grown feed alternative study in the amount of \$143,135.

#### AMERICAN RECOVERY AND REINVESTMENT ACT

In fiscal year 2011, the Value Added Finance Authority issued three Recovery Zone bonds. These were one-time tax-exempt bond issues as part of the American Recovery and Reinvestment Act and had to be issued before December 31, 2010. These bonds totaled \$24,750,000 and were issued for economic development projects in Sioux Falls and Mitchell.

#### **BEGINNING FARMER BOND**

#### FISCAL YEAR 2015 ACTIVITY Beginning Farmer Bond Program

Name	Location	Rate		Amount	Lender			
Jason & Andrea Eddy	Madison	3.75%	V	\$273,000.00	Home Federal Bank			
Nathan Schultz	Lake City	4.00%	V	\$425,000.00	Contract for Deed (CFD)			
Nathan Schultz	Lake City	5.50%	F	\$ 50,000.00	Contract for Deed (CFD)			
Paul & Amber Amdahl	Milbank	4.50%	F	\$369,890.00	First Bank & Trust			
				\$1,117,890.00				

Four Beginning Farmer Bonds were issued in State Fiscal Year (SFY) 2015 for a total of \$1,117,890. The average interest rate was 4.5%.

#### FISCAL YEAR 2014 ACTIVITY Beginning Farmer Bond Program

Name	Location	Rate		Amount	Lender		
Charles Liesinger	Bridgewater	4.50%	V	\$268,800.00	Private Investor		
Zachary B L Guy	Veblen	4.00%	V	\$480,000.00	Contract for Deed (CFD)		
				\$748,800.00			

Two Beginning Farmer Bonds were issued in SFY 2014 for a total of \$748,800.

#### FISCAL YEAR 2013 ACTIVITY Beginning Farmer Bond Program

Name	Location	Rate		Amount	Lender		
Ryan Wollschlager	Revillo	4.14%	F	\$267,600.00	Great Western Bank		
Jamie W. Cremer	Marion	4.00%	F	\$488,600.00	Farmers State Bank		
Robert and Lois Ragatz	Frankfort	6.00%	F	\$500,000.00	CFD		
Paul and Charity Ortman	Marion	3.95%	V	\$275,100.00	Merchants State Bank		
				\$1,531,300.00			

Four Beginning Farmer Bonds were issued in SFY 2013 for a total of \$1,531,300.

#### FISCAL YEAR 2012 ACTIVITY Beginning Farmer Bond Program

Name	Location	Rate		Amount	Lender		
Darin Zuehlke	Britton	6.00%	F	\$442,900.00	CFD		
Jason and Darla Graves	Clear Lake	4.50%	F	\$326,000.00	Citizens State Bank		
Morgan Holler	Groton	8.00%	F	\$383,200.00	CFD		
Shannon Holler	Pierpont	8.00%	F	\$299,300.00	CFD		
				\$1,451,400.00			

Four Beginning Farmer Bonds were issued in SFY 2012 for a total of \$1,451,400.

\$2,217,170.00

Name	Location	Rate		Amount	Lender		
Adam Hunt	Milbank	4.5%	F	\$378,000.00	First Bank & Trust		
Brad Neishem	Ethan	7.5%	F	\$126,100.00	CFD		
				\$504,100.00			

#### FISCAL YEAR 2011 ACTIVITY Beginning Farmer Bond Program

Two Beginning Farmer Bonds were issued in SFY 2011 for a total of \$504,100.

Beginning Farmer Bond Program							
Name	Location	Rate		Amount	Lender		
Katie Bogue	Lake City	5.00%	F	\$414,615.00	CFD		
Travis Ceroll	Sisseton	5.00%	F	\$283,385.00	CFD		
Matt Storm	Ethan	7.50%	F	\$210,000.00	CFD		
Adam Pauli	Milbank	4.50%	F	\$284,000.00	Great Western Bank		
Jordan Pillatzki	Milbank	5.15%	F	\$212,928.00	Great Western Bank		
				\$1,404,928,00			

#### FISCAL YEAR 2010 ACTIVITY Beginning Farmer Bond Program

In SFY 2010, five bonds were closed totaling \$1,404,928. The average interest rate was 5.43%. Eighty percent of the bonds received a fixed interest rate and forty percent were purchased by a lending institution.

#### **FISCAL YEAR 2009 ACTIVITY Beginning Farmer Bond Program** Location Rate Name Amount Lender **Thomas Schnabel** Eureka 4.75% ٧ \$249,774.00 **Great Plains Bank** V Robert & Katherine Siemonsma Sherman 5.40% \$210,000.00 First National Bank of SF 5.00% F Eric & Sarah Stengal Milbank \$325,000.00 Great Western Bank Kevin Schmidt 5.00% F \$404,396.00 Plains Commerce Bank Tolstoy F Brandon Hagen Lake City 6.00% \$128,000.00 CFD Robert Ash 6.00% F \$450,000.00 CFD Bristol William & Kayla Richter F Plains Commerce Bank Britton 5.00% \$450,000.00

In State Fiscal Year 2009, seven bonds were closed totaling \$2,217,170 with an average interest rate of 5.58%. Eighty-Six percent of the bonds received a fixed interest rate and seventy-two percent were purchased by a lending institution.

Beginning Farmer Bond Program							
Name	Location	Rate		Amount	Lender		
Rustin & Austie Albrecht	DeSmet	6.95%	F	\$230,000.00	Well Fargo Bank		
Brian C. & Jill Zuehlke	Britton	6.00%	F	\$250,000.00	CFD		
Gregory & Jennifer Schumacher	Aberdeen	6.00%	V	\$178,000.00	Great Plains Bank		
Eric J. Fiegen	Dell Rapids	5.50%	F	\$29,200.00	First National Bank		
Harvey Schmidt	Dell Rapids	5.25%	F	\$55,000.00	First National Bank		
				\$742,200.00			

#### FISCAL YEAR 2008 ACTIVITY Beginning Farmer Bond Program

In State Fiscal Year 2008, five bonds were closed totaling \$742,200. The average interest rate was 5.31%. Sixty-three percent of the bonds received a fixed interest rate and sixtythree percent were purchased by a lending institution.

Beginning Farmer Bond Program							
Name	Location	Rate		Amount	Lender		
Damon Klumb	Ethan	9%	F	\$250,000.00	CFD		
Benjamin Klumb	Ethan	9%	F	\$250,000.00	CFD		
Todd & Pam Lounsbery	Revillo	6.5%	V	\$110,000.00	Community State Bank		
Robert & Teresa Shape	Belle Fourche	7.0%	F	\$250,000.00	First National Bank		
Jay & Tara Mertens	Milbank	7.5%	V	\$145,000.00	First Bank & Trust		
Terry & Sarah Jensen	Woonsocket	5.75%	F	\$108,000.00	American Bank & Trust		
Allen Meyer	Sisseton	6.0%	V	\$195,000.00	Great Western Bank		
Warren & Stephanie Symens	Amherst	6.0%	F	\$100,000.00	CFD		
				\$1,408,000.00			

### FISCAL YEAR 2007 ACTIVITY

In SFY 2007, eight bonds were closed totaling \$1,408,000. The average interest rate was 7.09%. Sixty-three percent of the bonds received a fixed interest rate and sixty-three percent were purchased by a lending institution.

Beginning Farmer Bond Program							
Name	Location	Rate		Amount	Lender		
Erin and Lisa Braun	Rosholt	6.25%	V	\$240,000.00	State Bank of Wheaton		
Trent and Miracle Hemmingsen	Elk Point	6.95%	F	\$150,000.00	CFD		
Linus and Renee Zach	Rosholt	6.25%	V	\$100,928.00	Great Western Bank		
Robert and Connie Spindler	Hoven	5.75%	V	\$54,000.00	Plains Commerce Bank		
Larry and Linda Fischer	Mobridge	5.5%	V	\$250,000.00	Dacotah Bank		
Aaron Hough	Scotland	5.25%	F	\$50,000.00	CorTrust Bank		
				\$844,928.00			

### FISCAL YEAR 2006 ACTIVITY

In SFY 2006, six bonds were closed totaling \$844,928. The average interest rate was 5.99%. Half of the bonds received a fixed interest rate and eighty-three percent were purchased by a lending institution.

Beginning Farmer Bond Program								
Name	Location	Rate		Amount	Lender			
Tim and Helen Zabel	Lowry	4.5%	V	\$250,000.00	Campbell County Bank			
Prescott and Kerri Symens	Claremont	6.0%	F	\$250,000.00	BankWest, Inc.			
Roger and Susan Peters	Lemmon	4.5%	V	\$192,400.00	Dacotah Bank			
Kurt Zuehlke	Britton	4.75%	F	\$131,875.00	CFD			
William and Brenda Frost	Gettysburg	5.00%	V	\$228,000.00	Plains Commerce Bank			
Michael and Jennifer Martens	DeSmet	5.00%	V	\$55,000.00	Peoples State Bank			
Jamen and Jackie Benson	Lyons	6.00%	F	\$185,985.00	CFD			
Frank Nedved	Yankton	6.75%	V	\$74,806.00	CorTrust Bank			
Joseph and Jillian Calmus	Canova	6.00%	F	\$95,000.00	CFD			

### FISCAL YEAR 2005 ACTIVITY

Scott and Stephanie Raile	Eureka	5.25%	V	\$72,000.00	Great Plains Bank
				\$1,535,066.00	

Ten Beginning Farmer Bonds were issued during SFY 2005 for \$1,535,066. The average bond issue was for \$153,506.60 and the average interest rate was 5.38%. Forty percent received a fixed interest rate and eighty percent were purchased by a lending institution.

Beginning Farmer Bond Program									
Name	Location	Rate		Amount	Lender				
Shawn DuFrain	Geddes	5.50%	F	\$142,500.00	CFD				
Travis Petersen	Bradley	5.00%	V	\$195,000.00	Dacotah Bank				
Troy Petersen	Bradley	5.00%	V	\$195,000.00	Dacotah Bank				
Roger and Susan Peters	Lemmon	4.00%	F	\$57,600.00	Dacotah Bank				
Joel Shoemaker	Webster	7.75%	F	\$111,500.00	CFD				
Erin Wilkinson	Erwin	5.00%	F	\$161,750.00	CFD				
Benjamin and Kelli Endorf	Mitchell	4.00%	F	\$129,000.00	CFD				
Daron and Ann Larson	DeSmet	4.50%	V	\$61,000.00	Peoples State Bank				
Derick Larson	DeSmet	4.50%	V	\$53,000.00	Peoples State Bank				
Fredrick and Peggy Butzke	Salem	6.50%	F	\$118,229.52	CFD				
Robert and Connie Spindler	Hoven	4.50%	V	\$196,000.00	Plains Commerce Bank				
				\$1,420,579.52					

#### FISCAL YEAR 2004 ACTIVITY Beginning Farmer Bond Program

During fiscal year 2004, eleven Beginning Farmer Bonds were issued for \$1,420,579.52. An average bond issue of \$129,144 was financed at an average interest rate of 5.11%. Fifty-five percent received a fixed interest rate, and fifty-five percent were purchased by a lending institution.

#### FISCAL YEAR 2003 ACTIVITY Beginning Farmer Bond Program

Name	Location	Rate		Amount	Lender			
Michael and Caroline Schock	Spencer	4.00%	F	\$250,000.00	CFD			
Jeff Schultz	Freeman	5.75%	٧	\$125,000.00	Merchants State Bank			
John Schultz	Freeman	5.75%	V	\$125,000.00	Merchants State Bank			
Douglas and Jane Medhaug	Veblen	7.00%	F	\$160,000.00	CFD			
Jason Vetter	Castlewood	6.75%	F	\$184,320.00	Citizens State Bank			
Rodney D. Mathers	Mt. Vernon	6.50%	F	\$63,900.00	CFD			
Brian and Cheryl Renelt	Wilmot	4.75%	V	\$55,300.00	Wilmot State Bank			
Todd and Pam Lunzman	Frederick	6.00%	V	\$44,612.00	First Savings Bank			
Cory Cole	Langford	7.00%	F	\$68,100.00	CFD			
Cory Cole	Langford	7.50%	F	\$156,900.00	CFD			
Jeffrey and Kelly Jo Miller	Britton	6.00%	F	\$126,000.00	CFD			
James and DeNora Reuer	Hoven	5.50%	٧	\$77,500.00	Community First Nat'l Bank			
Cory Bierle	Lesterville	4.75%	٧	\$90,000.00	CorTrust Bank			
Michael and Cassandra Hunter	Huron	5.25%	F	\$49,184.00	American Bank & Trust			
Jarrett Olson	Bristol	6.00%	F	\$156,000.00	CFD			
Lon A. and Christine Peters	Murdo	5.00%	V	\$249,200.00	BankWest, Inc.			
Todd Fuoss	Draper	6.00%	F	\$200,000.00	BankWest, Inc.			
Andrew Meyer	Sisseton	5.50%	V	\$150,000.00	Great Western Bank			
Bradley Ufen	Miller	6.00%	F	\$230,000.00	BankWest, Inc.			
				\$2,561,016.00				

During fiscal year 2003, nineteen Beginning Farmer Bonds were issued for \$2,561,016. An average bond issue of \$134,790 was financed at an average interest rate of 5.85%. Fifty-two percent received a fixed interest rate, and fifty-seven percent were purchased by a lending institution.

Beginning Farmer Bond Program										
Name	Location	Rate		Amount	Lender					
Bryce Heinje	Wilmot	6.00%	V	\$72,000.00	Wilmot State Bank					
David & Alvina Fischer	Eureka	6.50%	V	\$250,000.00	Great Plains Bank					
Clint & Janine Ebel	Herried	5.25%	V	\$72,100.00	Great Plains Bank					
Jason & Kristy Liebe	Milbank	6.75%	F	\$180,000.00	CFD					
Kelley Heitmann	Lake City	7.50%	F	\$101,400.00	Wells Fargo Bank					
Kelley Heitmann	Lake City	8.00%	F	\$98,000.00	Investor					
Kelley Heitmann	Lake City	7.50%	F	\$46,500.00	Investor					
Joshua Larson	Columbia	5.85%	F	\$231,805.00	Wells Fargo Bank					
Jesse Strouckel	Roscoe	6.00%	F	\$224,000.00	CFD					
Adam & Nicole Wright	Turton	5.50%	F	\$70,200.00	CFD					
Chad Michael Rausch	Gettysburg	5.50%	V	\$37,800.00	Community First Ntl. Bank					
Jason C. Schwab	Aberdeen	6.50%	F	\$249,600.00	CFD					
Levi J. Neuharth	Ft. Pierre	5.57%	F	\$80,000.00	First National Bank					
Bryan W. Wagner	Wetonka	5.00%	F	\$200,000.00	CFD					
Jason Dan Griese	Gettysburgh	5.20%	V	\$86,358.64	Plains Commerce Bank					
Todd Klein	Winfred	6.00%	F	\$218,947.00	First National Bank					
Jess & Kim Klein	Madison	6.00%	F	\$216,147.00	First National Bank					
Thomas & Barbara Opitz	Sioux Falls	4.62%	V	\$246,024.00	CorTrust Bank					
Robert Sorenson	Wilmot	4.75%	V	\$138,000.00	Wilmot State Bank					
Keith & Kristy Jensen	Freeman	5.75%	F	\$100,000.00	Merchants State Bank					
Michael Feistner	Woonsocket	7.25%	F	\$130,000.00	Community First Ntl. Bank					
				\$3,048,881.64						

#### **FISCAL YEAR 2002 ACTIVITY** Reginning Former Bond Progra

During fiscal year 2002, twenty-one Beginning Farmer Bonds were issued for \$3,048,881.64. An average bond issue of \$145,184.84 was financed at an average interest rate of 6.05%. Sixty-seven percent received a fixed interest rate and sixty-seven percent were purchased by a lending institution.

	Beginning Farmer Bond Program										
Name	Location	on Rate Amount				Lender					
Jerry Biedenfeld	Pierre	7.75%	F	\$	41,006.00	First National Bank					
Randy & Jackie Lien	Veblen	7.00%	V	\$	224,592.00	Great Plains Bank					
Brian L. & Kim L. Peters	Britton	7.75%	F	\$	123,000.00	CFD					
Jonathon Jones	Alpena	7.75%	V	\$	72,500.00	Norwest Bank					
Don & Trista Nickelson	Frederick	7.25%	F	\$	50,000.00	Norwest Bank					
Gerald & Kay Retzer	Long Lake	7.00%	V	\$	39,500.00	Security State Bank					
Shannon & Michelle Klumb	Ethan	6.07%	F	\$	109,240.00	CFD					
Mark & Heidi Morlock	Eureka	7.25%	V	\$	161,470.47	Great Plains Bank					
Lance Friesen	Freeman	7.75%	V	\$	70,000.00	Merchants State Bank					
Eric & DeeAnn Hofer	Aberdeen	7.00%	V	\$	53,000.00	Wells Fargo Bank					

### **FISCAL YEAR 2001 ACTIVITY**

James Andrews	Beresford	7.95%	V	\$	150,000.00	State Bank of Alcester
Jason & Jennifer Bietz	Olivet	8.25%	V	\$	98,000.00	Wells Fargo Bank
Kerry Hofer	Freeman	7.75%	V	\$	90,000.00	Merchants State Bank
Matthew & Danette Schumacher	Sioux Falls	7.25%	F	\$	119,421.58	CFD
Rick & Tiffany Tebay	Alpena	7.25%	F	\$	100,000.00	Wells Fargo Bank
Murray & Shanon Toews	Yale	8.00%	F	\$	70,000.00	Marquette Bank
Joshua & Angela Bieber	Bowdle	7.00%	F	\$	62,500.00	Wells Fargo Bank
Bart Krautschun	Spearfish	7.00%	F	\$	52,855.00	First National Bank
Troy David Peterson	Bradley	8.00%	V	\$	48,000.00	Dacotah Bank
Troy & Melissa Mudgett	Clark	8.00%	V	\$	144,000.00	Dacotah Bank
Kent & Cindy Zuehlke	Britton	6.75%	F	\$	216,000.00	Wells Fargo Bank
Justin & Kelly Burke	Carpenter	8.00%	F	\$	192,650.00	Peoples State Bank
Jim & Natalie Ketelhut	Pukwana	8.00%	F	\$	53,000.00	First Fidelity Bank
Brian & Lola Scott	New Underwood	7.00%	V	\$	225,100.00	First National Bank
Elden & Patricia Andersen	Badger	8.00%	V	\$	68,520.00	Citizens State Bank
Arthur Wenzel, Jr.	Huron	8.50%	F	\$	38,000.00	Marquette Bank
David R. Christenson	Britton	7.50%	F	\$	74,000.00	CFD
Steven & Amy Noonan	Howard	7.00%	F	\$	186,114.00	CFD
Todd A. Whempner	Wilmot	7.75%	V	\$	148,500.00	Peoples State Bank
Scott & Kirsten Thompson	Flandreau	7.00%	V	\$	192,800.00	Farmers State Bank
Rodney Yost	Iroquois	7.50%	V	\$	124,464.00	Peoples State Bank
Ryan D. & Debra Olson	Erwin	7.50%	V	\$	31,200.40	Citizens State Bank
Chad Jensen	Newell	6.75%	F	\$	17,983.00	First National Bank
Darin & Julie Zuehlke	Britton	6.75%	V	\$	21,875.00	First Savings Bank
Kurt Kuehlke	Britton	6.75%	V	\$	118,125.00	First Savings Bank
Ross Halter	Huron	7.00%	F	\$	83,738.00	Marquette Bank
Britt Hofer	Freeman	7.50%	V	\$	133,000.00	Merchants State Bank
Eric & Wendy Zell	Huron	7.50%	F	\$	162,400.00	Marquette Bank
Daniel J. Loehrer	Milbank	7.00%	F	\$	119,660.00	Community First State Bank
Todd M. & Darcy A. Jones	Hayes	6.75%	V	\$	147,110.00	First National Bank
				\$4	1,233,324.45	

During fiscal year 2001, forty Beginning Farmer Bonds were issued for \$4,233,324.45. An average bond issue of \$105,833 was financed at an average interest rate of 7.39%. Forty-seven and one half percent received a fixed interest rate and eighty-seven and one half percent were purchased by a lending institution.

Beginning Farmer Bond Program									
Name	Location	Rate		Amount	Lender				
Neil & Tammy Tolton	Midland	7.00%	V	\$ 32,727.00	First National Bank				
Andrew & Julie Boomsma	Wolsey	7.25%	F	\$ 110,000.00	Norwest Bank				
Levi Haefner	Mound City	6.75%	F	\$ 55,000.00	Norwest Bank				
Ryan & Peggy McLellan	Eagle Butte	6.50%	F	\$ 247,080.00	Norwest Bank				
Danny Phelps	Arlington	7.75%	V	\$ 47,844.00	Citizens State Bank				
Jason Stoeser	Ft. Pierre	6.00%	F	\$ 204,826.00	CFD				
Brian & Susan Dodd	Mt. Vernon	7.25%	۷	\$ 55,000.00	Commercial Trust & Savings				
Larry & Charlotte Akkerman	DeSmet	6.75%	۷	\$ 89,000.00	Peoples State Bank				
Roy Gjerde	Vienna	7.00%	F	\$ 14,000.00	Dacotah Bank				
Joshua Larson	Woonsocket	7.50%	F	\$ 128,000.00	Marquette Bank				

#### FISCAL YEAR 2000 ACTIVITY Beginning Farmer Bond Program

	I	1			
Tigh Fliehs	Claremont	7.21%	F	\$ 250,000.00	CFD
Trent & Stephanie Damm	Badger	7.25%	V	\$ 100,000.00	Citizens State Bank
Craig & Melanie Jantz	Carpenter	7.00%	F	\$ 86,000.00	Marquette Bank
Kerry Hofer	Freemen	7.25%	V	\$ 90,000.00	Merchants State Bank
Timothy & Kelly Bowar	Faulkton	6.25%	F	\$ 235,000.00	CFD
Todd & Shawna Stroschein	Clear Lake	7.90%	F	\$ 153,100.00	Dacotah Bank
Patrick & Rebecca McMahon	Hermosa	8.00%	F	\$ 250,000.00	CFD
Ed McMahon	Hermosa	8.00%	F	\$ 250,000.00	CFD
Floyd & Trina Cleveland	Sisseton	7.50%	۷	\$ 66,315.00	Peoples State Bank
John Hunt	Eagle Butte	8.65%	۷	\$ 85,260.00	First National Bank
Heath Tilton	Iroquois	6.75%	F	\$ 125,000.00	Marquette Bank
Douglas Fast	Iroquois	6.75%	F	\$ 125,000.00	Marquette Bank
Patrick & Carol Knecht	Houghton	6.75%	F	\$ 62,500.00	First State Bank
Paul & Nicole Sumption	Frederick	6.75%	F	\$ 31,005.00	Norwest Bank
Ron & Mavis Weidner	Winner	8.00%	F	\$ 60,400.00	First Fidelity Bank
Dan & Amy Wilkinson	Iroquois	6.75%	F	\$ 74,500.00	Peoples State Bank
Mark Wilkinson	Lake Preston	6.75%	F	\$ 74,500.00	Peoples State Bank
Eric N. Thomas	Bowdle	7.00%	F	\$ 30,000.00	Norwest Bank
Cliff & Julie Keller	Tolstoy	7.25%	F	\$ 51,600.00	Norwest Bank
Brandon Rau	Java	7.00%	F	\$ 212,500.00	Norwest Bank
Duane & Rose Ann Zabel	Selby	7.25%	F	\$ 37,800.00	Norwest Bank
Steve & Tricia Zabel	Selby	7.25%	F	\$ 37,800.00	Norwest Bank
Corey & Kristi Eberhart	Java	6.75%	۷	\$ 119,770.00	Great Plains Bank
Chet Carr	Prairie City	6.90%	F	\$ 30,000.00	Community First State Bank
Randy Czmowski	Lily	8.25%	F	\$ 37,700.00	Dacotah Bank
Marshall & Carolyn Edleman	Willow Lake	7.75%	F	\$ 207,000.00	Marquette Bank
Jeffrey & Linda Stewart	Lake Preston	7.50%	V	\$ 50,000.00	Peoples State Bank
Ralph Weber	Montrose	7.50%	F	\$ 89,150.00	Norwest Bank
Kevin Weber	Montrose	7.50%	F	\$ 89,150.00	Norwest Bank
				\$4,094,527.00	

During fiscal year 2000, thirty-nine Beginning Farmer Bonds were issued for \$4,094,527. An average bond issue of \$104,988 was financed at an average interest rate of 7.21%. Sixty-six percent received a fixed interest rate, and eighty-seven percent were purchased by a lending institution.

Beginning Farmer Bond Program									
Name	Location	Rate		ŀ	Amount	Lender			
Dion Rosenow	Lemmon	6.90%	F	\$	78,800.00				
Chad Groos	Colman	7.25%	V	\$	62,500.00	First Savings Bank			
Chad & Cindy Kehn	Bonesteel	7.00%	V	\$	88,000.00	Butte State Bank			
Michael Finkbeiner	Mobridge	8.00%	V	\$	51,000.00	Farmers State Bank			
Andrew Boomsma	Wolsey	7.00%	F	\$	76,244.00	Norwest Bank			
David Leheska	Chamberlain	7.50%	V	\$	15,000.00	Norwest Bank			
Anthony & Darcie Sees	Menno	6.50%	F	\$	87,000.00	CFD			
Kevin & Dawn Hrncir	Sisseton	6.00%	F	\$	56,000.00	CFD			
Nathan Luvaas	Bradley	7.85%	۷	\$	63,000.00	Dacotah Bank			
Jamason C. Larson	Langford	8.00%	F	\$	115,000.00	CFD			
Curtis & Roxanne Johnson	Keldron	6.75%	V	\$	72,000.00	Community First State Bank			
Chad J. Hofer	Bridgewater	7.00%	V	\$	35,000.00	Merchants State Bank			

#### FISCAL YEAR 1999 ACTIVITY Beginning Farmer Bond Program

Milbank	5.80%	V	\$ 205,600.00	Minnwest Bank
Leola	6.75%	F	\$ 127,000.00	Norwest Bank
Mitchell	6.75%	V	\$ 30,000.00	Peoples State Bank
DeSmet	6.75%	V	\$ 90,000.00	Peoples State Bank
DeSmet	6.75%	V	\$ 60,000.00	Peoples State Bank
Huron	7.00%	F	\$ 75,000.00	Marquette Bank
Sisseton	7.25%	V	\$ 54,000.00	Marquette Bank
Webster	8.00%	F	\$ 250,000.00	CFD
Midland	7.00%	F	\$ 50,750.00	First National Bank
Mitchell	7.00%	F	\$ 80,668.42	Commercial Trust & Savings
Iroquois	7.00%	F	\$ 24,000.00	Community First State Bank
Huron	7.00%	F	\$ 126,000.00	Community First State Bank
Columbia	6.50%	F	\$ 110,000.00	Norwest Bank
Bridgewater	6.75%	F	\$ 14,500.00	Merchants State Bank
White Lake	7.00%	F	\$ 62,400.00	CFD
Forbes – ND	6.00%	F	\$ 95,000.00	CFD
Bridgewater	6.50%	F	\$ 75,888.00	CFD
Bowdle	6.50%	F	\$ 149,850.00	CFD
McIntosh	6.75%	F	\$ 29,700.00	Community First State Bank
Eureka	6.76%	F	\$ 25,000.00	Norwest Bank
DeSmet	7.00%	F	\$ 115,000.00	Marquette Bank
Lake Preston	6.50%	V	\$ 235,752.00	Peoples State Bank
Selby	6.50%	F	\$ 57,000.00	Norwest Bank
Selby	6.50%	F	\$ 57,091.39	Norwest Bank
Mound City	6.00%	V	\$ 101,337.00	Campbell County Bank
Aberdeen	6.75%	F	\$ 62,030.00	Norwest Bank
			\$3,163,110.81	
	Leola Mitchell DeSmet DeSmet Huron Sisseton Webster Midland Mitchell Iroquois Huron Columbia Bridgewater White Lake Forbes – ND Bridgewater Bowdle McIntosh Eureka DeSmet Lake Preston Selby Selby Mound City	Leola 6.75%   Mitchell 6.75%   DeSmet 6.75%   DeSmet 6.75%   DeSmet 6.75%   Huron 7.00%   Sisseton 7.25%   Webster 8.00%   Midland 7.00%   Mitchell 7.00%   Iroquois 7.00%   Huron 7.00%   Columbia 6.50%   Bridgewater 6.75%   White Lake 7.00%   Forbes – ND 6.00%   Bridgewater 6.50%   Bowdle 6.50%   Bowdle 6.75%   Lake Preston 6.50%   Selby 6.50%   Mound City 6.00%	Leola 6.75% F   Mitchell 6.75% V   DeSmet 6.75% V   DeSmet 6.75% V   DeSmet 6.75% V   Huron 7.00% F   Sisseton 7.25% V   Webster 8.00% F   Midland 7.00% F   Mitchell 7.00% F   Iroquois 7.00% F   Huron 7.00% F   Columbia 6.50% F   Bridgewater 6.75% F   White Lake 7.00% F   Forbes – ND 6.00% F   Bridgewater 6.50% F   Bowdle 6.50% F   DeSmet 7.00% F   Lake Preston 6.50% F   Selby 6.50% F   Mound City 6.00% V	Leola 6.75% F \$ 127,000.00   Mitchell 6.75% V \$ 30,000.00   DeSmet 6.75% V \$ 90,000.00   DeSmet 6.75% V \$ 90,000.00   DeSmet 6.75% V \$ 60,000.00   Huron 7.00% F \$ 75,000.00   Sisseton 7.25% V \$ 54,000.00   Webster 8.00% F \$ 250,000.00   Mitchell 7.00% F \$ 50,750.00   Mitchell 7.00% F \$ 80,668.42   Iroquois 7.00% F \$ 24,000.00   Huron 7.00% F \$ 126,000.00   Columbia 6.50% F \$ 110,000.00   Bridgewater 6.75% F \$ 14,500.00   White Lake 7.00% F \$ 95,000.00   Bridgewater 6.50% F \$ 75,888.00   Bowdle 6.50% F \$ 29,700.00   Eureka 6.76% \$ 25,000.0

Fiscal year 1999 saw thirty-eight Beginning Farmer Bonds issued amounting to \$3,163,111. An average bond issue of \$83,266 was financed at an average interest rate of 6.86%. Sixty-five percent received a fixed interest rate, and seventy-eight percent were purchased by a lending institution.

Beginning Farmer Bond Program									
Name	Location	Rate		Amount	Lender				
Tim Wolles	Dell Rapids	6.60%	F	\$ 233,500.00	First National Bank				
Dennis & Marie Maier	Morristown	7.25%	V	\$ 146,000.00	F & M Bank				
Steve & Rashell Hulm	Trail City	7.50%	F	\$ 97,050.00	CFD				
Jeff & Connie Maier	Morristown	7.25%	V	\$ 137,025.00	F & M Bank				
Rodell Storbakken	Britton	7.25%	V	\$ 35,000.00	First Savings Bank				
James G. Carter	Ft. Pierre	6.75%	V	\$ 130,000.00	First National Bank				
Curtis & Roxanne Johnson	Keldron	7.00%	V	\$ 80,000.00	Community First State Bank				
James & Robin Baker	Fairfax	7.00%	V	\$ 91,000.00	Butte State Bank, NE				
Kevin & Christal Espeland	Selby	7.00%	F	\$ 40,000.00	Norwest Bank				
Victor L. Weber	Alexandria	7.50%	V	\$ 71,200.00	The Security State Bank				
Charles & Koreen Anderson	Lemmon	7.50%	F	\$ 45,900.00	Dacotah Bank				
Arlo J. Burbach	Scotland	5.10%	F	\$ 46,215.00	CFD				
Mark D. Grimsrud	Sisseton	7.00%	F	\$ 117,883.00	CFD				
Kevin Bertsch	St. Lawrence	7.85%	F	\$ 190,414.00	First State Bank				

#### FISCAL YEAR 1998 ACTIVITY Beginning Farmer Bond Program

Brian & Natalie Bertsch	Miller	7.85%	F	\$ 179,615.00	First State Bank
Christian & Kris Havey	Mission	7.50%	V	\$ 60,000.00	Community First National, NE
Gene Ericson	Alcester	7.08%	V	\$ 104,400.00	Alcester State Bank
James & Christine Keeter	Miller	7.85%	F	\$ 96,500.00	First State Bank
Adam Van Hove	Freeman	7.25%	F	\$ 250,000.00	First National Bank
Kent & Sandra Schmidt	Marion	6.50%	F	\$ 231,927.50	Farmers State Bank
Scott A. Carlson	Lake Preston	6.50%	F	\$ 53,760.00	F & M Bank
Steven Holtquist	Milbank	6.50%	F	\$ 132,000.00	CenBank, MN
Billy & Bonnie Bieber	Timber Lake	7.05%	F	\$ 37,000.00	Norwest Bank
Steven & Vikki Hasche	Lake Preston	7.00%	V	\$ 190,000.00	Peoples State Bank
Galen & Connie Schaefer	Freeman	7.75%	V	\$ 65,260.00	Merchants State Bank
Rick & Marybeth Lundberg	Alcester	7.06%	V	\$ 41,000.00	Alcester State Bank
Louis & Jacquelyn Fritz	Raymond	7.85%	V	\$ 187,500.00	Dacotah Bank
Rodell & Lynn Storbaken	Britton	7.25%	V	\$ 38,000.00	First Savings Bank
Philip & Jill Jerde	Reva	7.00%	V	\$ 250,000.00	Community First State Bank
Eric & Laurie Casper	Lake Preston	6.00%	F	\$ 130,000.00	CFD
Duane Oligmueller	Miller	7.85%	F	\$ 40,650.00	First State Bank
Lance & Lisa Minor	Brookings	6.05%	V	\$ 95,000.00	First National Bank
Brad Farrar	Hurley	7.75%	F	\$ 172,550.00	Merchants State Bank
Allen & Mitzi Schrempp	Lantry	6.75%	F	\$ 250,000.00	Norwest Bank
Joe & Tammy Schrempp	Lantry	7.00%	F	\$ 22,180.00	Norwest Bank
Jeb Schock	Bowdle	7.00%	F	\$ 124,500.00	Norwest Bank
Dan & Marcie Kari	Bison	7.00%	F	\$ 45,000.00	Community First State Bank
Eugene & Eleanor Raap	Aberdeen	8.00%	V	\$ 165,000.00	Dacotah Bank
John Schallenkamp	Bridgewater	6.50%	F	\$ 36,000.00	Farmers State Bank
Wendy Nielsen-Fry	Pierre	6.75%	V	\$ 189,680.00	First National Bank
Brandon Rock	Long Valley	7.50%	F	\$ 160,000.00	First Fidelity Bank
Joe & Tammy Schrempp	Lantry	7.00%	F	\$ 40,000.00	Norwest Bank
Craig & Doriene Olson	Mound City	7.00%	F	\$ 22,700.00	Norwest Bank
John & Gayle Bechen	Letcher	7.25%	V	\$ 37,800.00	Norwest Bank
Brodie James Dailey	Clear Lake	6.00%	F	\$ 67,200.00	CFD
Brodie James Dailey	Clear Lake	6.00%	F	\$ 63,626.82	CFD
Richard J Wells	Clark	7.00%	F	\$ 225,000.00	CFD
Louis & Jacquelyn Fritz	Raymond	6.50%	F	\$ 45,000.00	CFD
Larry K & Kristie M Gordon	Hitchcock	7.50%	F	\$ 24,000.00	Marquette Bank
Brian Smith	Davis	7.00%	F	\$ 240,929.49	Dakota Heritage State Bank
Mark Houerstadt	Florence	7.50%	F	\$ 30,000.00	Peoples State Bank
Brian & Jeff Feistner	Woonsocket	7.00%	F	\$ 29,500.00	Community First State Bank
Jason & Joey Pekarek	Highmore	7.50%	V	\$ 160,000.00	Hand County State Bank
Charles Ericksen	Garretson	7.50%	F	\$ 72,000.00	First National Bank
Cory & Melissa Schrag	Marion	6.50%	F	\$ 163,000.00	Farmers State Bank
Jarrod Kramer	Freeman	6.50%	F	\$ 231,250.00	Farmers State Bank
Todd Sprung	Corona	7.20%	V	\$ 118,900.00	CenBank
· · · · ·				\$6,379,615.81	

During fiscal year 1998, \$6.38 million in Beginning Farmer bonds were issued to fiftyseven Beginning Farmers. The average bond issue was \$112,140 with an average taxexempt interest rate of 7.05%. Sixty-four percent of the bonds received fixed interest rates. Lending institutions purchased eighty-six percent of the bond issues, and the remaining bonds financed contract for deeds.

Beginning Farmer Bond Program									
Name	Location	Rate		Amount	Lender				
Dale & Carol Tjarks	Flandreau	5.77%	V	\$ 209,600.00	CFD				
Adam Wright	Turton	7.00%	F	\$ 40,365.00	CFD				
Darin Schmiedt	Woonsocket	8.00%	F	\$ 20,184.62	CFD				
Donald Churchill	Pierre	8.25%	F	\$ 70,000.00	First National Bank				
Gilbert G. Rodgers	Wessington	7.00%	F	\$ 147,000.00	CFD				
Travis Smith	Harrold	7.50%	F	\$ 27.000.00	First National Bank				
Craig L. Goens	Castlewood	7.75%	F	\$ 30,000.00	First Premier Bank				
Troy Walraven	Meckling	6.75%	V	\$ 35,000.00	Norwest Bank				
David D. Melius	Northville	8.00%	F	\$ 192,000.00	CFD				
Lance Larsen	Groton	8.00%	F	\$ 67,000.00	CFD				
Gorden L. Kane	Marvin	7.50%	F	\$ 36,480.00	People State Bank				
Lyndel & Kimberly Johnson	Bison	6.75%	F	\$ 25,000.00	Community First State Bank				
Timothy & Shelly Murphy	White	6.00%	F	\$ 73,800.00	First National Bank				
Daniel & Suzanne Crick	Menno	7.00%	F	\$ 227,500.00	CFD				
Scott A. Reed	Flandreau	7.25%	F	\$ 70,000.00	First National Bank & Trust				
Greg R. Johnson	Shadehill	7.00%	F	\$ 22,110.00	Community First State Bank				
Brandon Rau	Java	7.25%	V	\$ 37,500.00	Norwest Bank				
Lyndel & Kimberly Johnson	Bison	6.75%	F	\$ 35,525.00	Community First State Bank				
Jess A. Martin	Marcus	7.50%	F	\$ 35,000.00	First National Bank				
Scott Schauer	Leola	7.50%	F	\$ 29,300.00	Dacotah Bank				
Jaylon Gerlach	Stickney	7.00%	F	\$ 49,000.00	Commercial Trust & Savings				
DeJon & Jeri Bakken	Keldron	7.00%	F	\$ 18,300.00	Community First State Bank				
Jason C. Street	Revillo	7.50%	V	\$ 84,000.00	Community State Bank				
Dennis & Jill Anderson	Dell Rapids	7.00%	F	\$ 103,896.00	Norwest Bank				
Travis A. Smith	Harrold	6.75%	V	\$ 31,500.00	First National Bank				
Jeff & Margie Parmely	St. Lawrence	7.50%	V	\$ 78,400.00	Hand County State Bank				
Cameron J. Miles	Meadow	7.00%	F	\$ 21,600.00	Community First State Bank				
Greg & Edith Stamp	Astoria	6.25%	F	\$ 23,000.00	First National Bank				
Tim Dagel	Watertown	7.75%	V	\$ 51,520.00	Peoples State Bank				
Chipp I. Gerlach	Stickney	7.00%	F	\$ 40,000.00	Commercial Trust & Savings				
Ronald D. Fravel	Ft. Pierre	6.75%	V	\$ 80,000.00	First National Bank				
Dean Ramlo	Brookings	6.25%	V	\$ 46,000.00	First National Bank				
David & Sandra Elofson	Brandon	7.00%	V	\$ 118,000.00	First National Bank				
David Richard Schmidt	Flandreau	7.25%	F	\$ 42,000.00	First National Bank				
Ross J. Hunter	Ardmore	6.75%	V	\$ 250,000.00	First National Bank				
Mark Johnson	Revillo	7.00%	F	\$ 128,000.00	Bank of South Dakota				
Kenneth & Holly Veldkamp	Dell Rapids	7.75%	F	\$ 106,000.00	First National Bank				
Donavon & Michelle Tilberg	Mt. Vernon	7.00%	F	\$ 17,000.00	Commercial Trust & Savings				
Wyn & Charlene Johnson	Baltic	7.85%	F	\$ 150,000.00	First National Bank				
			l	\$2,868,580.62					

#### FISCAL YEAR 1997 ACTIVITY Beginning Farmer Bond Program

Thirty-nine bonds were issued during fiscal year 1997 exceeding \$2.87 million. The average bond issue and interest rate were \$73,553 and 7.15%, respectively. Seventy-two percent of bond issues received a fixed interest rate, and lending institutions purchased eighty-two percent of the bond issues.

Deginning raimer Donu i rogram								
Name	Location	Rate		Amount	Lender			
Ryan Ronning	Alcester	6.55%	V	\$ 75,000.00	Alcester State Bank			
Robert & Sheila Schlechter	Miller	7.50%	F	\$ 200,646.00	First State Bank			
Travis F. Peterson	Bradley	7.25%	F	\$ 42,000.00	Dacotah Bank			
Gary Schauer	Leola	6.50%	V	\$ 30,355.00	Dacotah Bank			
Scott Daniel Schauer	Leola	6.50%	V	\$ 36,550.00	Dacotah Bank			
Randy & Diana Erickson	Platte	7.50%	F	\$ 190,000.00	CFD			
Michael Finkbeiner	Roscoe	8.25%	V	\$ 42,000.00	Farmers State Bank			
Albert Richardson	Geddes	8.00%	F	\$ 105,263.00	CFD			
				\$721,814.00				

#### FISCAL YEAR 1996 ACTIVITY Beginning Farmer Bond Program

Summarizing the activity during fiscal year 1996 in which the program began accepting applications in February 1996, eight bond series were issued for \$721,814 with the average bond amount of \$90,227 and an average interest rate of 7.26%. Fifty percent of the bonds received fixed interest rates, and the remaining fifty percent were variable or adjustable rates. Lending institutions purchased seventy-five percent of the bond issues and the remaining bonds purchased by contract sellers.

#### **AGRIBUSINESS BOND**

#### FISCAL YEAR 2014 ACTIVITY

	Agribusiness bonding Frogram								
Name Location Rate				Amount	Lender				
	Yankton Ag Service, Inc.	Yankton	2.80%	500,000	First National Bank SD				

One Agribusiness Bond was closed in State Fiscal Year (SFY) 2014 for \$500,000.

#### FISCAL YEAR 2012 ACTIVITY Agribusiness Bonding Program

Name	Location	Rate	Amount	Lender	
Stuart Samson	Eden	4.75%	\$340,000	Great Plains Bank	

One Agribusiness Bond was closed in SFY 2012 for \$340,000.

#### FISCAL YEAR 2011 ACTIVITY Agribusiness Bonding Program

Name	Location	Rate	Amount	Lender					
Joseph Fritz	Rosholt	5.17%	\$557,975	Great Western Bank					

One Agribusiness Bond was closed in SFY 2011 for \$557,975.

#### FISCAL YEAR 2009 ACTIVITY Agribusiness Bonding Program

Name	Location	Rate	Amount	Lender
Dakota Layers, LLP	Flandreau	5.25%	\$1,389,598	U.S Bank- Spencer, IA

One Agribusiness Bond was closed in SFY 2009 for \$1,389,598.

#### FISCAL YEAR 2008 ACTIVITY Agribusiness Bonding Program

Name	Location	Rate	Amount	Lender
Farmers Ag LLC	Madison	6.35%	\$5,804,927	First Bank & Trust
SD Oilseed Processors LLC	St. Lawrence	6.75%	\$10,000,000	First Bank & Trust
			\$15,804,927	

Two Agribusiness Bonding program loans were closed in SFY 2008 for \$15,804,927.

#### FISCAL YEAR 2006 ACTIVITY Agribusiness Bonding Program

Name	Location	Rate		Amount	Lender
Wild Dutchman Products, Inc	Mound City	6.75%	F	\$325,000	Campbell County Bank

During fiscal year 2006, the fourth Agribusiness Bond was issued for the above project. Wild Dutchman Products, Inc used the bond proceeds to purchase equipment and construct a new building for their seed business in Mound City.

#### FISCAL YEAR 2002 ACTIVITY Agribusiness Bonding Program

—				<u> </u>	
Name	Location	Rate		Amount	Lender
Farmers Elevator Company	Humboldt	6.25%	F	\$600,000	Wells Fargo Bank

During fiscal year 2002, the third Agribusiness Bond was issued for the above project. The Farmers Elevator in Humboldt used the bond proceeds to construct a fertilizer storage/blending facility and for equipment.

#### FISCAL YEAR 2001 ACTIVITY Agribusiness Bonding Program

Name	Location	Rate		Amount	Lender
Sterling Technologies	Toronto	6.25%	F	\$ 420,000	First National Bank

During fiscal year 2001, the second Agribusiness Bond was issued for the project listed above. The bond was issued to purchase equipment and construct facilities to process colostrum for animal and human consumption.

#### FISCAL YEAR 1999 ACTIVITY Agribusiness Bonding Program

Name	Location	Rate		Amount	Lender
Castlewood Farmer's Elevator	Castlewood	7.50%	F	\$ 500,000	Citizen's State Bank

The Agribusiness Bonding Program was utilized for the first time by the aforementioned project with Castlewood Farmer's Elevator. By using tax-exempt bonds to finance the construction and equipment for the feed mill, the business realized an interest rate 150 basis points less than conventional financing. Over the life of the loan, the tax-exempt rate results in substantial savings to the business.

#### LIVESTOCK NUTRIENT MANAGEMENT BOND

#### FISCAL YEAR 2015 ACTIVITY Livestock Nutrient Management Bond Program

		0			0
Name	Location	Rate		Amount	Lender
Jeff Howard	Groton	4.00%	F	\$ 195,000	Home Federal Bank
Sterling Technology, Inc.	Brookings	4.00%	F	\$ 163,000	First Bank & Trust
Lincoln Land LLC	Centerville	4.00%	F	\$5,500,000	Frazer Lanier Co. Inc.
				\$ 5,858,000	

Three Livestock Nutrient Management Bonds were issued in State Fiscal Year (SFY) 2015 for a total of \$5,858,000.

#### FISCAL YEAR 2014 ACTIVITY Livestock Nutrient Management Bond Program

Name	Location	Rate		Amount	Lender
Britannia Dairy, LLP	Flandreau	4.25%	F	\$ 106,715	First Bank & Trust

One Livestock Nutrient Management Bond was issued in SFY 2014 for \$106,715.

#### FISCAL YEAR 2009 ACTIVITY Livestock Nutrient Management Bond Program

	0 0				
Name	Location	Rate		Amount	Lender
Dutch Dakota Dairy	Lake Preston	6.25%	F	\$259,260	Home Federal Bank
Dakota Layers, LLP	Flandreau	5.25%	F	\$1,900,000	U.S. Bank-Spencer, IA
Patrick Taggert	Dallas	4.75%	F	\$150,000	BankWest
Modak Dairy	Goodwin	6.30%	F	\$663,350	Home Federal Bank
				\$2,972,610	

A total of four Livestock Nutrient Management Bonds were issued in SFY 2009. These four bonds totaled \$2,972,610.

#### FISCAL YEAR 2008 ACTIVITY Livestock Nutrient Management Bond Program

Name	Location	Rate		Amount	Lender
Lazylot Dairy Inc.	Cottonwood	6.00%	F	\$150,000	Home Federal Bank
Swier Dairy Limited Partnership	Ramona	6.00%	F	\$350,000	Home Federal Bank
Wildrose Dairy, LP	Brandt	6.75%	F	\$309,060	First Bank & Trust
Mossing's Dairy Inc.	Egan	6.50%	F	\$350,000	Home Federal Bank
				\$1,159,060	

A total of four Livestock Nutrient Management Bonds were issued in SFY 2008. These four bonds totaled \$1,159,060.

Livestoek Nutrient Management Dong 11051 am							
Name	Location	Rate		Amount	Lender		
Drumgoon Dairy Partnership	Lake Norden	6.0%	F	\$309,931	First Bank & Trust		
Global Dairy Parnership	Bruce	7.0%	F	\$290,990	MetaBank		
Hiles Farms, Inc	Wolsey	7.15%	F	\$135,299	American Bank & Trust		
Wellhouse Dairy	Castlewood	7.5%	F	\$52,000	Citizens State Bank		
Mill Valley Dairy, LLC	Milbank	7.0%	F	\$211,140	First Bank & Trust		
Old Tree Farms, LLC	Brookings	7.0%	F	\$181,060	First Bank & Trust		
Royalwood Farms Partnership	Brandon	6.5%	F	\$180,000	Home Federal Bank		
Rodell Storbakken	Sisseton	5.25%	V	\$77,675	Dacotah Bank		
				\$1,438,095			

#### FISCAL YEAR 2007 ACTIVITY Livestock Nutrient Management Bond Program

A total of eight Livestock Nutrient Management Bonds were issued in SFY 2007. These eight bonds totaled \$1,438,095.

#### FISCAL YEAR 2006 ACTIVITY Livestock Nutrient Management Bond Program

		<u> </u>			8
Name	Location	Rate		Amount	Lender
Stockmen's Livestock Market	Yankton	5.6%	V	\$425,000	First Dakota National Bank
LDL Cattle Company	Ipswich	5.5%	F	\$315,000	Campbell County Bank
Philip Livestock Auction	Philip	5.2%	F	\$50,000	First National Bank
				\$790,000	

In State Fiscal Year 2006, five Livestock Nutrient Management Bond applications were received with three of these closing in SFY 2006 for \$790,000.

#### FISCAL YEAR 2005 ACTIVITY Livestock Nutrient Management Bond Program

Livestoe		ent Dona I I	051 am		
Name	Location	Rate		Amount	Lender
Prairie Gold Dairy, LLC	Flandreau	1.33%	V	\$3,000,000	W.R. Taylor Co., LLC

One Livestock Nutrient Management Bond was closed in SFY 2005 for \$3,000,000.

#### FISCAL YEAR 2002 ACTIVITY Livestock Nutrient Management Bond Program

Name	Location	Rate		Amount	Lender
Boadwine Farms, Inc.	Baltic	5.50%	F	\$300,000	First National Bank

One Livestock Nutrient Management Bond closed in SFY 2002 for \$300,000.

#### VALUE ADDED AGRIBUSINESS RELENDING PROGRAM

Value Added Agribusiness Relending Program						
Name	Location	Rate	Amount	Product		
SJB Enterprises	Buffalo Gap	3.0%	\$190,000	Feed		
Badlands Distillery	Kadoka	3.0%	\$178,000	Distillery		
			\$368,000			

#### FISCAL YEAR 2016 ACTIVITY lue Added Agribusiness Relending Prog

In SFY 2016, two loans totaling \$368,000 were closed.

#### FISCAL YEAR 2015 ACTIVITY Value Added Agribusiness Relending Program

Name	Location	Rate	Amount	Product
Dakota Butcher	Clark	3.0%	\$180,000	Meat Products
AgVision Labs LLC	Alpena	3.0%	\$250,000	Soil Test & Analysis
-			\$430,000	

In SFY 2015, two loans totaling \$430,000 were closed.

#### FISCAL YEAR 2014 ACTIVITY Value Added Agribusiness Relending Program

Name	Location	Rate	Amount	Product
White Headed Robin Winery	Viborg	3.0%	\$ 55,000	Wine
Jackson Winery	Belle Fourche	3.0%	\$150,000	Wine
			\$205,000	

In SFY 2014, two loans totaling \$205,000 were closed.

#### FISCAL YEAR 2012 ACTIVITY Value Added Agribusiness Relending Program

Name	Location	Rate	Amount	Product
Prairie Berry Winery	Hill City	3.0%	\$109,200	Wine
			\$109,200	

In SFY 2012, one loan for \$109,200 was closed.

#### FISCAL YEAR 2011 ACTIVITY Value Added Agribusiness Relending Program

	0		0 0	
Name	Location	Rate	Amount	Product
Kevin and Michelle Franker	Viborg	3.0%	\$50,000	Wine
			\$50,000	

One loan was closed in SFY 2011 for \$50,000.

Vali	Value Added Agribusiness Kelending Program						
Name	Location	Rate	Amount	Product			
Tri-Ag Sales	Hurley	3.0%	\$150,000	Seed			
Tim Tiede	Parkston	3.0%	\$150,000	Seed			
			\$300,000				

## **FISCAL YEAR 2010 ACTIVITY**

Two Value Added Agribusiness Relending program loans were closed in SFY 2010 for \$300,000

#### **FISCAL YEAR 2007 ACTIVITY** Value Added Agribusiness Relending Program

	8		0 0	
Name	Location	Rate	Amount	Product
Hecla Feed, LLC	Hecla	6.25%	\$20,000	Feed
			\$20,000	

One Value Added Agribusiness Relending program loan was closed in SFY 2007 for \$20,000.

#### **FISCAL YEAR 2006 ACTIVITY** Value Added Agribusiness Relending Program

			······································	**
Name	Location	Rate	Amount	Product
Steck Wholesale Foods	North Sioux City	4.75%	\$150,000	English Muffins
Kim and Gloria Jorgenson	Waubay	5.25%	\$120,000	Meat Products
			\$270,000	

Two VAARP loans were closed in SFY 2006 totaling \$270,000.

#### **FISCAL YEAR 2005 ACTIVITY** Value Added Agribusiness Relending Program

			0 0	
Name	Location	Rate	Amount	Product
Prairie Berry, LLC	Hill City	4.00%	\$61,300	Wine
Glacial Lakes Meat & Proc.	Britton	4.00%	\$175,000	Meat Products
Dakota Farms International	Willow Lake	4.00%	\$105,000	Barley Tea
Valiant Vineyards, Inc.	Vermillion	4.00%	\$150,000	Wine
Prairie Berry, LLC	Hill City	4.00%	\$83,700	Wine
			\$575,000	

In fiscal year 2005, five direct loans were made totaling \$575,000.

Value Added Agribusiness Relending Program					
Name	Location	Rate	Amount	Product	
Glendon Shearer	Wall	4.00%	\$52,000	Cedar Dowels	
Dakota Shine	Mitchell	4.00%	\$75,000	Seed Oil	
Frohling's Meat, Inc.	Hecla	4.00%	\$30,650	Meat	
			\$157,650		

### **FISCAL YEAR 2004 ACTIVITY**

Three loans were made in fiscal year 2004 totaling \$157,650.00.

Value Added Agribusiness Relending Program					
Name	Location	Rate	Amount	Product	
K Bar J Enterprises	Newell	4.00%	\$20,000	Leather	
Dakota Shine	Mitchell	4.00%	\$50,000	Seed Oil	
Dakota Shine	Mitchell	4.00%	\$25,000	Seed Oil	
Beverly J. Hubers	Brandon	4.00%	\$53,000	Horticulture	
Hecla Feed, LLC	Hecla	4.00%	\$150,000	Feed	
Peanotz, Inc.	Carpenter	4.00%	\$150,000	Soybeans	
			\$448,000		

#### FISCAL YEAR 2003 ACTIVITY Value Added Agribusiness Relending Program

In fiscal year 2003, the Value Added Finance Authority awarded nine loans totaling \$448,000 at four percent interest. The average loan was \$74,667.

#### FISCAL YEAR 2002 ACTIVITY Value Added Agribusiness Relending Program

				-
Name	Location	Rate	Amount	Product
K Bar J Enterprises	Newell	4.00%	\$10,000	Leather
Frohling's Meats, Inc.	Hecla	4.00%	\$113,250	Meat
Frohling's Meats, Inc.	Hecla	4.00%	\$5,000	Meat
			\$128,250	

Three loans were awarded through the Value Added Agribusiness Relending Program in fiscal year 2002 totaling \$128,250 for processing businesses.

#### VALUE ADDED SUB FUND

#### FISCAL YEAR 2016 ACTIVITY Value Added Sub Fund

Yankton Area Prog. Growth	Yankton	0.00%	\$10,000	Rail/Industrial Park Study
Hydrogreen, Inc.	Crooks	0.00%	\$143,135	Hydroponic Feed Study
			\$153,135	

In addition to the two feasibility study applications approved for a total of \$153,135, VAFA commissioned a study for the County Site Analysis Program (CSAP) for SFY 2016 totaling \$87,000.

Value Added Sub Fulld					
Name	Location	Rate	Amount	Project	
Ring-Neck Energy & Feed	Onida	0.00%	\$22,500	Ethanol Processing Study	
CLR, LLC	Sioux Falls	0.00%	\$27,565	Biodiesel Production Study	
			\$50,065		

#### FISCAL YEAR 2015 ACTIVITY Value Added Sub Fund

In addition to the two feasibility study applications approved for a total of \$50,065, VAFA commissioned a \$100,000 study for the County Site Analysis Program (CSAP) for SFY 2015.

#### FISCAL YEAR 2014 ACTIVITY Value Added Sub Fund

Value Added Sub Falle					
Name	Location	Rate	Amount	Project	
Global Dairy, LP	Estelline	0.00%	\$33,750	Digester Study	
			\$33,750		

In addition to the one application approved for \$33,750, the VAFA commissioned a \$100,000 study for the County Site Analysis Program (CSAP) in SFY 2014.

#### AMERICAN RECOVERY AND REINVESTMENT ACT BONDS

American Recovery and Reinvestment Act					
Name	Location	Rate	Amount	Product	
Lumber Exchange, LLC	Sioux Falls	2.8215%Ind	\$18,350,000	Building	
Retail at Dawley Farm, LLC	Sioux Falls	4.5%	\$4,600,000	Building	
DT Builders, LLC	Mitchell	4.5%	\$1,800,000	Building	
			\$24,750,000		

#### FISCAL YEAR 2011 ACTIVITY American Recovery and Reinvestment Act

Three bonds were closed in fiscal year 2011 totaling \$24,750,000 economic development projects in South Dakota.

#### VALUE ADDED FINANCE AUTHORITY MEMBERS

The powers of the Authority are vested in its Board of Directors. These seven individuals appointed by the Governor, consist of the following:

#### Robert Hull – Chairman

Mr. Hull served as the Executive Director of the Northeast South Dakota Community Action Program for 30 years prior to semi-retiring in 2004 and then serving the agency (N/K/A Grow South Dakota) as an advisor through 2009. Mr. Hull also served as the Executive Director of a sister organization, the Northeast South Dakota Economic Corporation for 26 years. Three years prior to becoming Executive Director, he was the Head Start Director. He was an instrumental advisor in the organization of the Beadle and Spink Enterprise Community (BASEC). In 1998 he was recognized as the Small Business Advocate of the Year for South Dakota and Region VIII by the Small Business Administration. Prior to 1971, he taught school for two years in Herreid, SD. From January 2010 to January 2013, Bob served as a Loan Originator (covering SD) for the Community Development Bank, Ogema, MN. He served as the Acting Director of BASEC in late 2011 and early 2012. Bob is an avid and active volunteer for numerous community entity's.

Mr. Hull is a past Chairman and board member of the Dakota Resources, Inc. (fka SD Rural Enterprises Inc.). He served as a member of the board for the Rural Learning Center and was an active member and President of the Sisseton Economic Development Corporation. Mr. Hull also served on a number of other boards and committees too numerous to mention. He has served on the Value Added Finance Authority Board since inception in the mid-1990's, serving as Chairman for most of his term.

Mr. Hull graduated from Sisseton High School at Sisseton, SD and was honored as Alumnus of the Year in 2006. He received a B.S. Degree from Northern State University in 1968. Mr. Hull and his wife, Colette, are life-long residents of Sisseton, SD. They have two daughters, Andree Hull and Dawn Horner, and three grandchildren.

#### Mark Gross – Vice Chairman

Mark Gross is a fourth generation producer on his family's diversified crop and livestock farm located in Hutchinson County. The operation consists of corn, soybeans, wheat, alfalfa, grass hay, a cow/calf beef operation and custom spraying. In addition to farming Mr. Gross is a seed advisor for Golden Harvest Seeds, serves on the Seed Advisor Executive Council for Syngenta, and is the owner of the Seed Mill in Bridgewater.

Mr. Gross is actively involved on the Board of Directors with the South Dakota Corn Growers Association and the South Dakota Corn Utilization Council. He has served as both Vice President and President of both organizations. He previously served as president of the Bridgewater Farmers Union Coop, and serves as the Pleasant Township Clerk. Mr. Gross was appointed to the Value Added Finance Authority board in 2001.

Mr. Gross obtained his Bachelor of Arts degree in Business Administration from Augustana College and in his spare time, he enjoys spending time with his family and traveling. Mark and his wife, Stacy, reside in Sioux Falls with their four children: Kaylee, Alexis, Landon and Allison.

#### Jim Doolittle

Mr. Doolittle recently served thirteen years as the Executive Director of Black Hills Community Economic Development and currently is an economic development consultant. He was formerly a K-12 School Administrator in Western South Dakota for 30 years. He has, along with his wife Karen, been lifetime owners/operators of a family cattle operation in Harding County near Buffalo, SD.

Mr. Doolittle is a high school graduate from Buffalo, South Dakota. He continued his education at Black Hills State University, where he graduated with a B.S. and M.S. in Education and Education Administration. Mr. Doolittle is a member of Harding County Stock Growers and S.D. Grasslands Coalition. He is a former member of the South Dakota Rural Enterprise Board of Directors, Phi Delta Kappa (professional education group), and the Rural Learning Center Advisory Board.

Mr. Doolittle currently resides in Belle Fourche with his wife Karen. They have three children Charles, Leslie, and Samantha. Mr. Doolittle was appointed to the Value Added Finance Authority in November of 2008. Mr. Doolittle's personal and professional interest is to help strengthen the economy of South Dakota so more opportunities are available for young people to stay in the state.

#### Marcia Hendrickson

Marcia Hendrickson is the President and CEO of Mitogentics, LLC. It is a research and development company that has developed compounds for treating mitochondrial diseases. She is also a partner with Val Add Service Corporation where she is involved in starting new businesses including value added agriculture businesses and other innovative companies.

Ms. Hendrickson was appointed by SD Governor Rounds to the Value Added Finance Authority in 2007. Marcia graduated from South Dakota State University with a Bachelor of Science in Microbiology and is also a Certified Public Accountant. Marcia and her husband, Chuck, live outside of Chancellor, SD. They have 3 children, Ann, Katie, and Joe.

#### Charles (Chuck) Jepson

Chuck Jepson and his wife Ginger reside in Fort Pierre, SD. Over the past 15 years, Mr. Jepson has started several agriculture ventures including Harrold Grain Company, Hi-Plains Agronomy, Global Harvest Birdfood of South Dakota, and Liberty Grain. Mr. Jepson is currently CEO of Harvesting Technology. His company markets proprietary, value added opportunities to the ethanol and biofuels industry. Mr. Jepson is also a member of Iron Horse, LLC which is currently developing several agricultural business models served by the Dakota Southern Railroad.

Mr. Jepson grew up on the family farm near Tea, SD. He graduated from Lennox High in 1975 and University of Sioux Falls in 1979 with a degree in Economics. Chuck Jepson was

appointed to the Value Added Finance Authority Board by Governor Daugaard in July 2011.

#### Nathan Jensen

Nathan Jensen, his wife Kristin, their son, Grant, and daughter, Addison, reside in rural Beresford where they raise corn and soybeans. Nathan attended South Dakota State University and graduated from Cal Poly with an undergraduate degree in Food Marketing and Agribusiness Management as well as a Master's in Business Administration. Previously, he spent twelve years in agribusiness lending with the Farm Credit System and a commercial bank. Today, Mr. Jensen is serving as the Chief Financial Officer for Meadowvale Dairy, LLC, a commercial dairy operation located between Canton, SD and Rock Valley, IA and young stock operations located in Arizona and California. He provides financial leadership for the company, oversees the finance function for the organization, and has spearheaded the reorganization of the company into three primary operating units: operations, livestock, and administration.

Mr. Jensen is a Board Member of the Central Plains Dairy Association, President of the Watchdog Education Foundation, and serves on the Governor's Ag Advisory Committee. Nathan is also an alumni of the South Dakota Ag and Rural Leadership Program (Class VII). Mr. Jensen was appointed to the Value Added Finance Authority Board by Governor Daugaard in January 2014.

#### Jim Schmidt

Jim Schmidt has a foot in three worlds; Farming, County Government, and Affordable Housing. Jim holds a Bachelor's degree from Augustana University and a Masters Degree from the University of S.D. His work experience beyond the farm includes; public school teacher, school administrator and has served as a Community College President. Jim's public involvement includes; past president of the Sioux Falls Area Chamber of Commerce, Past President of the SD Associations' of County Officials, currently serving as a member of the Board of Directors for the National Association of County Officials, past chair of the multicultural Board of Directors and is very active in the Rotary Club. Rural Affordable housing has been one of his keen interests earning him the Friend of Affordable Housing award from the SD Housing & Development Authority. He currently chairs the Glory House Board of Directors and Rehabilitation Center for Drugs and Alcohol. While all of these activities have been part of his professional life his farming life has been constant as he continues each year to operate the family farm that was established in 1891. He and his wife Teri have two daughters; Brittany & Brianna, one son Anthony from a previous marriage.

#### **Staff and Attorney**

The Division of Agricultural Development within the Department of Agriculture services the Value Added Finance Authority's programs. Members of the Department of Agriculture staff providing services during fiscal year 2016 included the following individuals:

Lucas Lentsch	Secretary of the Department of Agriculture
Dustin Oedekoven	Interim Secretary of Agriculture
Paul Kostboth	Director, Division of Ag Development
Terri J. LaBrie	Finance Administrator, Division of Ag Development
	Executive Director, Value Added Finance Authority
Kimberly DeSchepper	Grant and Loan Specialist, Division of Ag Development
Bond Counsel	David Claypool, Dorsey & Whitney, LLP Des Moines, IA
Attorney	Tim Engel, May, Adam, Gerdes, and Thompson, Pierre,
	SD

#### SOUTH DAKOTA VALUE ADDED FINANCE AUTHORITY STATEMENT OF INCOME AND RETAINED EARNINGS For the Period Ending June 30, 2016

<b>REVENUE</b> Application and Loan Fees Other TOTAL REVENUE	<u>June 30, 2016</u> \$300 <u>\$0</u> \$300
EXPENDITURES	
Salaries	\$4,330
Benefits	\$573
Travel	\$968
Contractual Services	\$7,362
Supplies & Materials	\$253
Other – transfer out	<u>\$8,258</u>
TOTAL EXPENDITURES	\$21,744
NET REVENUES OVER EXPENDITURES	(\$21,444)
BEGINNING CASH BALANCE	<u>\$17,024</u>
ENDING CASH BALANCE 6/30/16	<u>(\$4,420)</u>

#### VALUE ADDED SUB FUND POSITION STATEMENT For the Period Ending June 30, 2016

	<u>Loans</u>	<u>Cash</u>	Net Position
Beginning Position	\$671,990	\$755,166	\$1,427,156
Repayments on Loans	(\$18,172)		
New draws on Loans	\$5,871		
Net Lending Transactions		\$12,301	
Penalties received on Loans		\$0	
Interest earned on Acct		\$8,107	
Motor Fuel Tax income		\$135,000	
Prior period Adjustment		\$6,946	
Board Study Expense		(\$87,000)	
Admin Exp		(\$4,223)	
Ending Position:	<u>\$659,689</u>	<u>\$826,297</u>	<u>\$1,485,986</u>

#### VALUE ADDED AGRIBUSINESS RELENDING PROGRAM (VAARP) FUND Statement of Income and Retained Earnings As of June 30, 2016

REVENUE AND DRAWS	<u>Jur</u>	<u>ne 30, 2016</u>
Fees/Charges	\$	4,680
Draws from USDA		225,000
Draws for Match		75,000
Principal received on Loans		96,954
Interest received on Loans		23,690
Interest earned on Account		1,540
Other		0
TOTAL REVENUE	\$	426,864
EXPENDITURES AND LOANS		
Interest paid USDA, Rural Development	\$	14,423
Principal paid USDA, RD		81,091
New Loans		368,000
Other, Misc. Expense	_	25
TOTAL EXPENDITURES	\$	463,539
NET REVENUES OVER EXPENDITURES	\$	(36,675)
BEGINNING CASH BALANCE		<u>1,518,596</u>
ENDING CASH BALANCE	<u>\$</u>	1,481,921

#### VALUE ADDED AGRIBUSINESS RELENDING PROGRAM (VAARP) FUND Balance Sheet -- As of June 30, 2016

ASSETS:		
Cash and Reserves	\$	1,481,921
Loans Outstanding		963,641
TOTAL ASSETS	\$	2,445,562
LIABILITIES:		
Loan Payable to USDA, RD		\$1,622,401
Prior Period Adjustment to USDA Payable	\$	(730)
TOTAL LIABILITIES	\$	1,621,671
TOTAL FUND BALANCE:	<u>\$</u>	823,891
TOTAL LIABILITIES AND FUND BALANCE	\$	2,445,562