

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
TUESDAY, AUGUST 11, 2015, 9:30 A.M. CT**

Members Present

Vice-Chairman Tim Kessler, Dale Clement, Tony Klein, Sharon Casey, John Calvin, Mike Luken, Greg Heineman, Ted Husted, Don Kettering, Pat Prostrollo, Norbert Sebade, Scott Parsley and Brian Gosch

Staff Present

Deputy Commissioner Aaron Scheibe, Cassie Stoesser, Ashley Moore, Cherissa Wright, Dale Knapp and Debra Owen

Other Staff Present

Mike Bietz - BankWest, Inc.

Others Present

Bob Mercer

Call to Order

Vice-Chairman Erickson called the meeting to order at 9:39 a.m.

Agenda

A motion was made by Greg Heineman and seconded by Don Kettering to approve the agenda as presented.

Motion passed by a roll call vote.

Minutes

A motion was made by Pat Prostrollo and seconded by John Calvin to approve the minutes of the meetings held July 16, 2015 and August 3, 2015, as presented.

Motion passed by a roll call vote.

Rules Hearing

A motion was made by Sharon Casey and seconded by John Calvin to adopt the proposed revisions to South Dakota Administrative Rules 68:02:08:01, 68:02:08:02, 68:02:09:01 and 68:02:09:02, as presented.

Motion passed with 11 yes votes and 0 no votes.

Executive Session

A motion was made by Pat Prostrollo and seconded by Ted Husted to enter into executive session at 9:50 a.m. to discuss contract matters, and commercial and financial information relating to loan and other assistance to applicants.

Motion passed by a roll call vote.

Executive Session Report

The Vice-Chairman declared the board out of executive session at 10:07 a.m. The Chairman reported that the Board of Economic Development entered into Executive Session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. No action taken.

A motion was made by Pat Prostrollo and seconded by John Calvin to approve the chairman's report from executive session.

Motion passed by a roll call vote.

Loan Reviews

Black Hills Fiberglass, LLC, Dak-Lan, LLC, Falcon Plastics, Inc., Harbor Group Investments, LLC and Lomar Development Company

A motion was made by Dale Clement and seconded by Don Kettering to approve the loan reviews and recommendations as presented.

Motion passed by a roll call vote.

Old Business

Dak-Lan, LLC

A motion was made by Don Kettering and seconded by Ted Husted to approve adding two personal guarantees as presented.

Motion passed by a roll call vote.

Falcon Plastics, Inc.

A motion was made by Pat Prostrollo and seconded by Tony Klein to approve releasing a personal guarantor as presented.

Motion passed by a roll call vote.

Campbell County Wind Farm, LLC

A motion was made by Dale Clement and seconded by Ted Husted to approve the application for modification as presented.

Motion passed by a roll call vote.

New Business

Bellmark Properties, Inc.

A motion was made by Pat Prostrollo and seconded by Mike Luken to approve the loan request from Bellmark Properties, Inc. in the amount of \$778,000. Secured by a shared first position on the real estate and fixtures and the personal guarantees of principals with 10% or more ownership.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.

Motion passed by a roll call vote.

Gage Brothers Concrete Products, Inc.

A motion was made by Tony Klein and seconded by Don Kettering to approve the waiver for a loan over \$1,000,000.

Motion passed by a roll call vote.

A motion was made by John Calvin and seconded by Pat Prostrollo to approve the loan request from Gage Brothers Concrete Products, Inc. in the amount of \$2,500,000.

Secured by a first position on the equipment purchased and the limited personal guarantees of principals with 10% or more ownership.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.

Motion passed by a roll call vote.

Bills

A motion was made by Don Kettering and seconded by Sharon Casey to approve the bill payable to Moody's Analytics in the amount of \$3,371.00.
Motion passed by a unanimous voice vote.

Adjourn

A motion was made by Tony Klein and seconded by Dale Clement to adjourn the meeting at 10:10 a.m.

Motion passed by a roll call vote.

Dale Clement, Secretary or
Tony Klein, Treasurer

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